# OVERVIEW OF LOBBYING EXPENDITURES: JANUARY 1, 1999 THROUGH MARCH 31, 2000

- \$212 million was spent to lobby state government in California during the 15-month period of January 1, 1999 through March 31, 2000.\* (See Page iii)
- Among all lobbyist employers, California Teachers Association spent the most on lobbying activities from January 1, 1999 through March 31, 2000. The total fifteen-month lobbying expenditure for California Teachers Association was \$4,397,338. (See page v)
- During the first quarter of 2000, The Nature Conservancy spent the most on lobbying activities -- \$1,535,581. (See Page vi)

In addition, lobbying expenditures include dues paid by certain government agencies to organizations that engage in specified lobbying activities. These dues are paid primarily by local governments to associations (e.g., California State Association of Counties; League of California Cities). Dues which must be disclosed as lobbying expenditures also are paid by some school districts and utilities. Consequently, the interest group categories identified in this report which include dues payments are: government, education and utilities.

<sup>\*</sup> Lobbying expenditures identified in this report include expenditures for the purpose of attempting to influence state administrative actions in addition to expenditures to influence the State Legislature. The most significant expenditures involving administrative actions are payments by utilities (e.g., Pacific Telesis Group & its subsidiaries) in connection with proceedings before the Public Utilities Commission and payments by insurance companies (e.g., State Farm Insurance Companies) in connection with proceedings before the Department of Insurance.

- Among lobbying firms, Kahl/Pownall Advocates received the most payments during the fifteen-month period of January 1, 1999 through March 31, 2000, totaling over five million dollars, as well as during the first quarter of 2000, totaling \$1,128,619. (See Pages vii and viii)
- The following report summarizes total payments made by 2,176 lobbyist employers, including payments made to in-house lobbyists and to contract lobbyists. In addition to salaries and fees, the payments include overhead expenses and gifts. Total payments to the top 100 lobbying firms also are included.
- The report identifies lobbyist employers by categories, ranging from agriculture to utilities. Rankings of the categories by expenditures for the fifteen-month period of January 1, 1999 through March 21, 2000 are on Page iii. (NOTE: Lobbying entities indicate the category in which they believe they belong when they register, and may only be placed in one category.)

• The list of lobbyist employers by category and their expenditures begins on Page 1, Section I, of the report. The list of the top 100 lobbying firms, their clients, and payments received begins on Page 108, Section II, of the report.

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#### PREFACE AND SUMMARY

The information contained in this report was obtained from disclosure statements filed with the Secretary of State by employers of lobbyists and lobbying firms covering the period of January 1, 1999 through March 31, 2000.

A lobbyist employer, as defined by Government Code Section 82039.5, is "any person, other than a lobbying firm, who: (a) Employs one or more lobbyists for economic consideration...for the purpose of influencing legislative or administrative action, or (b) Contracts for the services of a lobbying firm for economic consideration...for the purpose of influencing legislative or administrative action."

Government Code Section 82038.5 describes a lobbying firm as "any business entity, including an individual contract lobbyist, which...receives or becomes entitled to receive any compensation...for the purpose of influencing legislative or administrative action on behalf of any other person...."

This report summarizes payments made by 2,176 lobbyist employers, including payments to lobbyists employed by the filer ("in-house lobbyists") or payments made to lobbying firms ("contract lobbyists"); activity expenses, including gifts; and the total of all other payments, including overhead expenses. It also summarizes the total payments received, including fees and retainers, by the top 100 lobbying firms registered with the Secretary of State.

The report groups lobbyist employers by interest categories, such as agriculture, finance/insurance, and legal. It discloses the total expenditures for each lobbyist employer and each category of lobbyist employer from January 1, 1999 through March 31, 2000. Campaign contributions made by lobbyist employers are <u>not</u> included in this report.

Lobbying expenditures identified in this report include expenditures for the purpose of attempting to influence state administrative actions in addition to expenditures to influence legislative actions. The most significant expenditures involving administrative actions are payments by utilities (e.g. Pacific Telesis Group & its subsidiaries) in connection with proceedings before the Public Utilities Commission and payments by insurance companies (e.g., State Farm Insurance Companies) in connection with proceedings before the Department of Insurance.

For lobbying firms, the report includes the total payments received by each firm, and also identifies individual clients of each firm and their payments from January 1, 1999 through March 31, 2000.

This report by the Secretary of State is intended to provide an overview of lobbying payments. Copies of lobbying disclosure statements, which are filed with the Secretary of State on a quarterly basis coinciding with each two-year legislative session, are available for more detailed examination at the Political Reform Division of the Secretary of State, 1500 11th Street, Room 495, Sacramento, CA 95814. Reports are also available on the Secretary of State web site at www.ss.ca.gov.

NOTE: When the following report identifies zero financial activity (\$0) for a lobbyist employer, this means that the lobbyist employer disclosure report filed for this time period did not reflect any expenditure activity, or the filing was not made.

## JANUARY 1, 1999 – MARCH 31, 2000 LOBBYING EXPENDITURES RANKED FROM HIGH TO LOW

|                            | 1/1/99 – 3/31/00<br>CUMULATIVE<br>EXPENDITURES |
|----------------------------|--|
| GOVERNMENT                 | \$ 31,935,995                                  |
| HEALTH                     | 25,979,275                                     |
| MISCELLANEOUS              | 24,351,966                                     |
| MANUFACTURING/INDUSTRIAL   | 20,468,931                                     |
| FINANCE & INSURANCE        | 19,944,453                                     |
| EDUCATION                  | 17,561,666                                     |
| PROFESSIONAL/TRADE         | 12,171,462                                     |
| UTILITIES                  | 11,425,609                                     |
| OIL & GAS                  | 8,379,996                                      |
| LABOR UNIONS               | 7,967,408                                      |
| REAL ESTATE                | 5,943,695                                      |
| ENTERTAINMENT & RECREATION | 5,394,368                                      |
| AGRICULTURE                | 4,439,809                                      |
| TRANSPORTATION             | 4,131,823                                      |
| LEGAL                      | 3,876,687                                      |
| PUBLIC EMPLOYEES           | 3,455,697                                      |
| MERCHANDISE/RETAIL         | 3,437,841                                      |
| LODGING/RESTAURANTS        | 1,049,376                                      |
| POLITICAL ORGANIZATIONS    | 364,603  |
| TOTAL                      | \$ 212,280,660                                 |

### FIFTH QUARTER 2000 LOBBYING EXPENDITURES BY CATEGORY RANKED FROM HIGH TO LOW

|                            |    | 00 – 3/31/00<br>PENDITURES |
|----------------------------|----|----------------------------|
| GOVERNMENT                 | \$ | 6,675,529                  |
| MISCELLANEOUS              |    | 6,072,000                  |
| HEALTH                     |    | 5,770,776                  |
| MANUFACTURING/INDUSTRIAL   |    | 4,481,389                  |
| EDUCATION                  |    | 3,572,790                  |
| FINANCE & INSURANCE        |    | 3,424,847                  |
| PROFESSIONAL/TRADE         |    | 2,638,335                  |
| UTILITIES                  |    | 2,385,691                  |
| OIL & GAS                  |    | 1,793,778                  |
| LABOR UNIONS               |    | 1,523,570                  |
| REAL ESTATE                |    | 1,253,195                  |
| ENTERTAINMENT & RECREATION |    | 980,814                    |
| AGRICULTURE                |    | 907,836                    |
| MERCHANDISE/RETAIL         |    | 849,872                    |
| TRANSPORTATION             |    | 833,603                    |
| LEGAL                      |    | 832,466                    |
| PUBLIC EMPLOYEES           |    | 766,916                    |
| LODGING/RESTAURANTS        |    | 271,288                    |
| POLITICAL ORGANIZATIONS    | _  | 54,444                     |
| TOTAL                      | \$ | 45,089,139                 |

#### JANUARY 1, 1999 – MARCH 31, 2000 TOP 10 LOBBYIST EMPLOYERS RANKED FROM HIGH TO LOW

|   | 1/1/99 – 3/31/00<br>CUMULATIVE<br>EXPENDITURES |
|---|--|
| California Teachers Association                           | \$ 4,397,338                                   |
| Pacific Telesis Group & its subsidiaries                  | 2,695,608                                      |
| Western States Petroleum Association                      | 2,557,330                                      |
| State Farm Insurance Companies                            | 2,100,144                                      |
| Nature Conservancy, Inc.                                  | 1,830,490                                      |
| California Healthcare Association and affiliated entities | 1,789,093                                      |
| Edison International and subsidiaries                     | 1,734,258                                      |
| California Chamber of Commerce                            | 1,721,245                                      |
| California Manufacturers Association                      | 1,700,355                                      |
| California Medical Association, Inc.                      | 1,678,350                                      |

NOTE: Lobbying expenditures identified in this report include expenditures for the purpose of attempting to influence state administrative actions in addition to expenditures to influence the State Legislature. The most significant expenditures involving administrative actions are payments by utilities (e.g., Pacific Telesis Group & its subsidiaries) in connection with proceedings before the Public Utilities Commission and payments by insurance companies (e.g., State Farm Insurance Companies) in connection with proceedings before the Department of Insurance.

In addition, lobbying expenditures include dues paid by certain government agencies to organizations that engage in specified lobbying activities. These dues are paid primarily by local governments to associations (e.g., California State Association of Counties; League of California Cities). Dues which must be disclosed as lobbying expenditures also are paid by some school districts and utilities. Consequently, the interest group categories identified in this report which include dues payments are government, education and utilities.

#### FIFTH QUARTER 2000 TOP 10 LOBBYIST EMPLOYERS RANKED FROM HIGH TO LOW

|   | 1/1/00 – 3/31/00<br>EXPENDITURES |
|---|----------------------------------|
| Nature Conservancy  | \$ 1,535,581                     |
| California Teachers Association                           | 812,813                          |
| Pacific Telesis Group & its subsidiaries                  | 637,885                          |
| Western States Petroleum Association                      | 594,222                          |
| California Chamber of Commerce                            | 402,905                          |
| California Medical Association                            | 368,840                          |
| Edison International and subsidiaries                     | 352,513                          |
| California Association of Health Facilities               | 344,430                          |
| California Healthcare Association and affiliated entities | 340,057                          |
| ARCO (Atlantic Richfield Company)                         | 303,481                          |

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# JANUARY 1, 1999 THROUGH MARCH 31, 2000 TOP 10 LOBBYING FIRMS RANKED FROM HIGH TO LOW

|  | 1/1/99 - 3/31/00<br>CUMULATIVE<br>PAYMENTS<br>RECEIVED |
|--|--|
| Kahl/Pownall Advocates                               | \$ 5,123,598   |
| Robinson & Associates, Inc., Richard                 | 3,292,768  |
| Governmental Advocates, Inc.                         | 3,001,426  |
| Carpenter Snodgrass & Associates                     | 2,940,975  |
| Nielsen, Merksamer, Parrinello, Mueller & Naylor LLP | 2,919,364  |
| Read & Associates, Aaron                             | 2,610,578  |
| Rose & Kindel  | 2,541,498  |
| Heim, Noack, Kelly & Spahnn                          | 2,460,874  |
| Platinum Advisors, LLC                               | 2,327,527  |
| Livingston & Mattesich Law Corporation               | 2,254,986  |

# FIFTH QUARTER 2000 TOP 10 LOBBYING FIRMS RANKED FROM HIGH TO LOW

|  | 1/1/00 - 3/31/00<br>PAYMENTS<br><u>RECEIVED</u> |
|--|---|
| Kahl/Pownall Advocates                               | \$ 1,128,619                                    |
| Governmental Advocates, Inc.                         | 714,158   |
| Platinum Advisors, LLC                               | 655,475   |
| Robinson & Associates, Inc., Richard                 | 654,845   |
| Read & Associates, Aaron                             | 574,314   |
| Nielsen, Merksamer, Parrinello, Mueller & Naylor LLP | 572,526   |
| Heim, Noack, Kelly & Spahnn                          | 561,923   |
| Livingston & Mattesich Law Corporation               | 533,396   |
| Carpenter Snodgrass & Associates                     | 527,106   |
| Rose & Kindel  | 502,977   |

# SECTION I

# PAYMENTS MADE BY EMPLOYERS OF LOBBYISTS

| AGRICULTURE  |           |          |           |
|--|-----------|----------|-----------|
| Agricultural Council of California                         | \$117,344 | \$10,232 | \$127,576 |
| Agricultural Energy Consumers Association                  | \$173,734 | \$50,262 | \$223,996 |
| Alliance of Western Milk Producers                         | \$107,139 | \$25,914 | \$133,053 |
| American Crop Protection Association                       | \$15,000  | \$2,000  | \$17,000  |
| Association for the Preservation of Gamefowl (APG)         | \$5,000   | \$0      | \$5,000   |
| Aventis Crop Science                                       | \$110     | \$50     | \$160     |
| Cadiz Inc.   | \$52,147  | \$16,172 | \$68,319  |
| Cal-Law (Californians For Agricultural Labor Law)          | \$0       | \$0      | \$0       |
| Cal-Western Appaloosa Racing, Inc.                         | \$14,628  | \$1,619  | \$16,247  |
| California Agricultural Aircraft Association               | \$18,863  | \$4,691  | \$23,554  |
| California Agricultural Production Consultants Association | \$43,474  | \$7,701  | \$51,175  |
| California Apple Commission                                | \$0       | \$51     | \$51      |
| California Aquaculture Association (CAA)                   | \$29,556  | \$8,341  | \$37,897  |
| California Asparagus Commission                            | \$103     | \$51     | \$154     |
| California Association of Nurserymen                       | \$49,196  | \$12,350 | \$61,546  |
| California Association of Winegrape Growers                | \$35,606  | \$10,622 | \$46,228  |
| California Authority of Racing Fairs                       | \$48,828  | \$12,196 | \$61,024  |
| California Avocado Commission                              | \$6,978   | \$1,790  | \$8,768   |
| California Bean Shippers Association                       | \$1,635   | \$0      | \$1,635   |
| California Cattlemen's Association                         | \$9,602   | \$3,752  | \$13,354  |
| California Citrus Mutual                                   | \$19,775  | \$7,052  | \$26,827  |
| California Cotton Ginners Association                      | \$16,156  | \$3,996  | \$20,152  |
| California Cotton Growers Association                      | \$16,156  | \$3,996  | \$20,152  |
| California Cut Flower Commission                           | \$111     | \$51     | \$162     |
| California Date Commission                                 | \$263     | \$51     | \$314     |
| California Deer Farmers Association                        | \$0       | \$4,562  | \$4,562   |

5th Quarter

Jan - Mar 00

1999 Total

**Cumulative Total** 

Jan 99 - Mar 00

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| California Egg Commission                         | \$1,613    | \$688        | \$2,301          |
| California Electric Users Cooperative             | \$28,000   | \$0          | \$28,000         |
| California Farm Bureau Federation                 | \$505,970  | \$151,309    | \$657,279        |
| California Farmers Union                          | \$0        | \$6,712      | \$6,712          |
| California Fertilizer Association                 | \$35,322   | \$6,569      | \$41,891         |
| California Forest Products Commission             | \$915      | \$51         | \$966            |
| California Grain & Feed Association               | \$11,934   | \$2,505      | \$14,439         |
| California Grape & Tree Fruit League              | \$112,278  | \$26,974     | \$139,252        |
| California Grape Rootstock Improvement Commission | \$156      | \$52         | \$208            |
| California Kiwifruit Commission                   | \$107      | \$51         | \$158            |
| California Pistachio Commission                   | \$155      | \$266        | \$421            |
| California Poultry Industry Federation            | \$56,206   | \$7,217      | \$63,423         |
| California Producer-Handler Association           | \$53,000   | \$12,000     | \$65,000         |
| California Rice Commission                        | \$9,561    | \$26,056     | \$35,617         |
| California Rice Industry Association              | \$36,196   | \$6,249      | \$42,445         |
| California Seed Association                       | \$6,489    | \$1,789      | \$8,278          |
| California State Floral Association               | \$11,292   | \$501        | \$11,793         |
| California State Grange                           | \$8,624    | \$4,025      | \$12,649         |
| California Strawberry Commission                  | \$2,870    | \$465        | \$3,335          |
| California Thoroughbred Breeders Association      | \$40,606   | \$10,234     | \$50,840         |
| California Thoroughbred Trainers, Inc.            | \$18,872   | \$7,839      | \$26,711         |
| California Tomato Commission                      | \$103      | \$51         | \$154            |
| California Tomato Growers Association, Inc.       | \$0        | \$0          | \$0              |
| California Walnut Commission                      | \$13,469   | \$271        | \$13,740         |
| California Warehouse Association                  | \$1,858    | \$1,074      | \$2,932          |
| California Wool Growers Association               | \$1,723    | \$51         | \$1,774          |
| Californians for Nutritious Milk                  | \$26,551   | \$0          | \$26,551         |
| Colusa Basin Drainage District                    | \$7,720    | \$10,600     | \$18,320         |
| Community Alliance with Family Farmers            | \$5,590    | \$1,042      | \$6,632          |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
| Dairy Farmers of America                       | \$35,053   | \$2,326      | \$37,379         |
| Family Winemakers of California                | \$44,767   | \$9,962      | \$54,729         |
| Harris Farms, Inc.                             | \$2,500    | \$0          | \$2,500          |
| Hollister Ranch Owners' Association            | \$46,678   | \$19,030     | \$65,708         |
| J. G. Boswell Company                          | \$50,796   | \$15,234     | \$66,030         |
| Kings River Water Association                  | \$26,058   | \$5,074      | \$31,132         |
| Lodi-Woodbridge Winegrape Commission           | \$105      | \$51         | \$156            |
| M L Ranch                                      | \$0        | \$0          | \$0              |
| Marin Agricultural Land Trust                  | \$5,000    | \$0          | \$5,000          |
| Milk Producers Council                         | \$22,337   | \$3,354      | \$25,691         |
| Napa Valley Wine Growers Alliance              | \$52,500   | \$22,650     | \$75,150         |
| National Reined Cow Horse Association (NRCHA)  | \$0        | \$0          | \$0              |
| Niebaum-Coppola Estate Winery, L.P.            | \$89,753   | \$8,622      | \$98,375         |
| Northern California Water Association          | \$151,804  | \$26,567     | \$178,371        |
| Pacific Coast Quarter Horse Racing Association | \$79,200   | \$19,800     | \$99,000         |
| Pacific Egg & Poultry Association              | \$3,949    | \$1,364      | \$5,313          |
| Robert Mondavi Winery                          | \$30,000   | \$9,000      | \$39,000         |
| Rockview Dairies                               | \$0        | \$0          | \$0              |
| Salyer American                                | \$0        | \$0          | \$0              |
| Shamrock Foods Company                         | \$498,268  | \$142,524    | \$640,792        |
| Solano County Fair Association                 | \$9,000    | \$0          | \$9,000          |
| Stueve's Natural Inc.                          | \$0        | \$0          | \$0              |
| Sustainable Agriculture Working Group          | \$0        | \$5,027      | \$5,027          |
| Tri Valley Growers                             | \$0        | \$0          | \$0              |
| United Agri Products                           | \$0        | \$0          | \$0              |

|                                     |             | 5th Quarter  | Cumulative Total |
|-------------------------------------|-------------|--------------|------------------|
|                                     | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00  |
| Western Crop Protection Association | \$51,472    | \$11,417     | \$62,889         |
| Western Fairs Association           | \$27,500    | \$10,000     | \$37,500         |
| Western Growers Association         | \$238,283   | \$72,880     | \$311,163        |
| Western United Dairymen             | \$113,367   | \$9,839      | \$123,206        |
| Wine Institute                      | \$174,999   | \$40,972     | \$215,971        |
|                                     |             |              |                  |
| TOTAL AGRICULTURE                   | \$3,531,973 | \$907,836    | \$4,439,809      |

| EDUCATION   |           |           |           |
|---|-----------|-----------|-----------|
| A Better Citizen Foundation, Inc.                                     | \$15,000  | \$3,750   | \$18,750  |
| Accredited Out of State Colleges & Universities of California         | \$0       | \$0       | \$0       |
| AFT College Guild   | \$4,000   | \$6,215   | \$10,215  |
| Alameda City Unified School District                                  | \$27,500  | \$10,000  | \$37,500  |
| Albany Unified School District  | \$22,400  | \$6,300   | \$28,700  |
| Alhambra School District  | \$31,526  | \$5,503   | \$37,029  |
| Alum Rock Union Elementary School District                            | \$58,500  | \$13,500  | \$72,000  |
| Antioch Unified School District                                       | \$25,000  | \$6,000   | \$31,000  |
| Apollo Group, Inc. & its subsidiary University of Phoenix             | \$123,652 | \$30,000  | \$153,652 |
| Apple Valley Unified School District                                  | \$24,233  | \$8,000   | \$32,233  |
| Association for the Improvement of Secondary Education                | \$14,909  | \$3,681   | \$18,590  |
| Association of American Publishers                                    | \$73,154  | \$17,780  | \$90,934  |
| Association of California Community College Administrators            | \$52,810  | \$17,433  | \$70,243  |
| Association of California School Administrators                       | \$555,053 | \$131,543 | \$686,596 |
| Association of California Urban School Districts                      | \$15,295  | \$3,889   | \$19,184  |
| Association of Independent California Colleges & Universities (AICCU) | \$60,651  | \$6,823   | \$67,474  |
| Association of Low Wealth Schools                                     | \$77,574  | \$41,666  | \$119,240 |
| Ballard & Tighe   | \$24,725  | \$6,250   | \$30,975  |
| Bass Lake Joint Union Elementary                                      | \$3,000   | \$4,501   | \$7,501   |
| Bay Area School Reform Collaborative                                  | \$16,000  | \$0       | \$16,000  |
| Benicia Unified School District                                       | \$11,000  | \$4,000   | \$15,000  |
| Berkeley Unified School District                                      | \$32,500  | \$7,500   | \$40,000  |
| Beverly Hills Unified School District                                 | \$0       | \$0       | \$0       |
| Brittan Elementary School District                                    | \$0       | \$0       | \$0       |
| Burlingame School District  | \$0       | \$3,000   | \$3,000   |
| Cal-Fed School Infrastructure Coalition                               | \$0       | \$0       | \$0       |
| Calaveras Unified School District                                     | \$8,800   | \$3,200   | \$12,000  |
|   |           |           |           |

5th Quarter

Jan - Mar 00

1999 Total

**Cumulative Total** 

Jan 99 - Mar 00

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| California Academy of Higher Education | \$30,000   | \$10,000     | \$40,000         |

|   |                  | 5th Quarter    | Cumulative Total |  |
|---|------------------|----------------|------------------|--|
|   | 1999 Total       | Jan - Mar 00   | Jan 99 - Mar 00  |  |
|   | <b>0.4.4.000</b> | <b>A</b> 4.000 | <b>0</b> 40.054  |  |
| California Adult Education Administrators Association                                 | \$14,662         | \$4,389        | \$19,051         |  |
| California Agricultural Teachers' Association, Inc.                                   | \$8,254          | \$2,041        | \$10,295         |  |
| California Association for Bilingual Education  | \$44,720         | \$4,200        | \$48,920         |  |
| California Association for Health, Physical Education, Recreation and Dance (CAHPERD) | \$15,600         | \$3,900        | \$19,500         |  |
| California Association for the Gifted   | \$31,055         | \$9,000        | \$40,055         |  |
| California Association for Year-Round Education                                       | \$10,000         | \$2,500        | \$12,500         |  |
| California Association of Administrators of State and Federal Programs                | \$19,797         | \$5,101        | \$24,898         |  |
| California Association of Behavior Analysis   | \$37,825         | \$23,929       | \$61,754         |  |
| California Association of Jail Educators  | \$5,000          | \$0            | \$5,000          |  |
| California Association of Leaders for Career Preparation                              | \$6,989          | \$810          | \$7,799          |  |
| California Association of Private Postsecondary Schools                               | \$56,333         | \$15,156       | \$71,489         |  |
| California Association of Private Specialized Education & Services (CAPSES)           | \$50,740         | \$12,813       | \$63,553         |  |
| California Association of Regional Occupational Centers and Programs                  | \$45,420         | \$18,955       | \$64,375         |  |
| California Association of School Business Officials                                   | \$46,199         | \$8,441        | \$54,640         |  |
| California Association of School Psychologists  | \$47,198         | \$7,718        | \$54,916         |  |
| California Associaiton of Schools of Cosmetology                                      | \$1,000          | \$4,385        | \$5,385          |  |
| California Association of Suburban School Districts                                   | \$58,154         | \$14,250       | \$72,404         |  |
| California Association of Teachers of English   | \$11,117         | \$1,000        | \$12,117         |  |
| California Association of Teachers of English to Speakers of Other Languages          | \$24,650         | \$6,258        | \$30,908         |  |
| California Association of Work Experience Educators                                   | \$6,192          | \$3,096        | \$9,288          |  |
| California Business for Education Excellence  | \$23,175         | \$12,059       | \$35,234         |  |
| California Community Colleges Extended Opportunity Programs & Services Association    | \$5,000          | \$5,000        | \$10,000         |  |
| California Consortium for Independent Study   | \$17,776         | \$1,750        | \$19,526         |  |
| California Continuation Education Association   | \$17,433         | \$4,800        | \$22,233         |  |
| California Council for Adult Education  | \$19,210         | \$5,137        | \$24,347         |  |
| California Council for the Social Studies   | \$15,568         | \$4,032        | \$19,600         |  |
| California County Superintendents Educational Services Association                    | \$197,832        | \$58,426       | \$256,258        |  |
| California Driving School, Inc.   | \$30,000         | \$0            | \$30,000         |  |
|   | ,                | , ,            | ,                |  |

|   |             | 5th Quarter  | Cumulative Total |
|---|-------------|--------------|------------------|
|   | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |             | <b>.</b>     |                  |
| California Faculty Association                        | \$194,391   | \$53,597     | \$247,988        |
| California Federation of Teachers                     | \$350,772   | \$103,076    | \$453,848        |
| California International Baccalaureate Organization   | \$7,099     | \$1,760      | \$8,859          |
| California Interscholastic Federation                 | \$5,585     | \$1,180      | \$6,765          |
| California League of High Schools                     | \$5,440     | \$1,242      | \$6,682          |
| California League of Middle Schools                   | \$23,799    | \$2,951      | \$26,750         |
| California Library Association                        | \$48,787    | \$13,946     | \$62,733         |
| California Military Museum                            | \$0         | \$0          | \$0              |
| California Network of Educational Charters (CANEC)    | \$70,458    | \$19,875     | \$90,333         |
| California Retired Teachers Association               | \$27,156    | \$7,033      | \$34,189         |
| California Rifle and Pistol Association, Inc.         | \$115,663   | \$42,116     | \$157,779        |
| California School Boards Association                  | \$869,248   | \$263,373    | \$1,132,621      |
| California School Food Services Association           | \$16,000    | \$0          | \$16,000         |
| California School Library Association                 | \$22,222    | \$6,999      | \$29,221         |
| California School Nurses Organization                 | \$21,860    | \$1,871      | \$23,731         |
| California School Personnel Commissioners Association | \$0         | \$0          | \$0              |
| California Science Center Foundation                  | \$10,523    | \$6,002      | \$16,525         |
| California Speech-Language-Hearing Association        | \$88,151    | \$20,029     | \$108,180        |
| California State Foster Parent Association            | \$15,000    | \$3,750      | \$18,750         |
| California State Student Association                  | \$23,652    | \$8,724      | \$32,376         |
| California State University                           | \$22,500    | \$20,000     | \$42,500         |
| California State University Fresno Association        | \$0         | \$0          | \$0              |
| California Teachers Association                       | \$3,584,525 | \$812,813    | \$4,397,338      |
| California Tribal Education Coalition                 | \$0         | \$0          | \$0              |
| California Voluntary Integration Association          | \$6,780     | \$1,500      | \$8,280          |
| California Western School of Law                      | \$30,269    | \$10,000     | \$40,269         |
| Californians for Public School Excellence, Inc.       | \$17,607    | \$0          | \$17,607         |
| Californians for Student Success                      | \$0         | \$0          | \$0              |
| Capistrano Unified School District                    | \$8,182     | \$2,086      | \$10,268         |
|   |             |              |                  |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
| Center for Civic Education                          | \$2,554    | \$3,000      | \$5,554          |
| Center for Employment Training                      | \$13,000   | \$6,300      | \$19,300         |
| Center Unified School District                      | \$7,200    | \$0          | \$7,200          |
| Centinela Valley Union High School District         | \$27,000   | \$0          | \$27,000         |
| Central California Education Legislation Consortium | \$30,204   | \$7,500      | \$37,704         |
| Channel One Network                                 | \$60,437   | \$7,929      | \$68,366         |
| Charles R. Drew University of Medicine & Science    | \$9,000    | \$4,915      | \$13,915         |
| Chrysalis Charter School                            | \$1,876    | \$313        | \$2,189          |
| Claremont Unified School District                   | \$0        | \$0          | \$0              |
| Clovis Unified School District                      | \$111,080  | \$23,791     | \$134,871        |
| Coachella Valley Unified School District            | \$22,300   | \$7,500      | \$29,800         |
| Coalition for Adequate School Housing               | \$125,337  | \$35,505     | \$160,842        |
| Coalition of Accredited Law Schools                 | \$19,000   | \$3,500      | \$22,500         |
| Coalition of Prison-Impacted Schools                | \$6,991    | \$744        | \$7,735          |
| Coleman College                                     | \$17,500   | \$20,000     | \$37,500         |
| College Board, The                                  | \$46,517   | \$14,143     | \$60,660         |
| Community College Facility Coalition                | \$11,801   | \$3,801      | \$15,602         |
| Community College Foundation                        | \$50,260   | \$15,073     | \$65,333         |
| Community College League of California              | \$206,740  | \$60,851     | \$267,591        |
| Compton Community College District                  | \$66,000   | \$16,500     | \$82,500         |
| Compton Unified School District                     | \$39,000   | \$12,000     | \$51,000         |
| Computer Using Educators, Inc.                      | \$50,428   | \$12,842     | \$63,270         |
| Contra Costa County Superintendents Coalition       | \$30,000   | \$7,500      | \$37,500         |
| Corona Norco Unified School District                | \$5,850    | \$1,350      | \$7,200          |
| Council of UC Faculty Associations                  | \$18,226   | \$4,504      | \$22,730         |
| County School Facility Consortia                    | \$18,866   | \$3,942      | \$22,808         |
| Declining Enrollment Schools Coalition              | \$137      | \$3,942      | \$4,079          |
| Delano Union Elementary School District             | \$5,000    | \$0          | \$5,000          |
| Delta Kappa Gamma Society                           | \$13,526   | \$3,428      | \$16,954         |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| DeVry, Inc.   | \$50,265   | \$12,034     | \$62,299         |
| Discovery Science Center                              | \$63,139   | \$16,194     | \$79,333         |
| East Side Union High School District                  | \$0        | \$5,001      | \$5,001          |
| Edison Project, The                                   | \$32,500   | \$0          | \$32,500         |
| Education Clinics, Inc.                               | \$0        | \$0          | \$0              |
| Education Coalition                                   | \$8,578    | \$2,136      | \$10,714         |
| Education Mandated Cost Network (EMCN)                | \$18,984   | \$7,166      | \$26,150         |
| Educational Testing Service                           | \$36,330   | \$9,000      | \$45,330         |
| El Camino Community College District                  | \$16,060   | \$1,701      | \$17,761         |
| El Dorado County Superintendent of Schools            | \$7,900    | \$3,200      | \$11,100         |
| Elk Grove Unified School District                     | \$19,710   | \$3,059      | \$22,769         |
| Energy Strategy, Inc. dba Building Systems Management | \$6,000    | \$0          | \$6,000          |
| Enterprise School District                            | \$1,875    | \$313        | \$2,188          |
| Executive Protection, Inc.                            | \$6,152    | \$0          | \$6,152          |
| Faculty Association of California Community Colleges  | \$94,465   | \$27,289     | \$121,754        |
| Faculty Attempting to Improve Retirement - F.A.I.R.   | \$22,000   | \$3,000      | \$25,000         |
| Fallbrook Union High School District                  | \$16,500   | \$0          | \$16,500         |
| Five Star Education Coalition                         | \$6,000    | \$10,000     | \$16,000         |
| Foothill-DeAnza Community College District            | \$20,143   | \$7,512      | \$27,655         |
| Fremont Union High School District                    | \$500      | \$0          | \$500            |
| Fresno City College Export Center                     | \$5,000    | \$0          | \$5,000          |
| Fresno Unified School District                        | \$58,492   | \$15,236     | \$73,728         |
| Friends of the Children's Museum at La Habra          | \$3,750    | \$3,000      | \$6,750          |
| Fullerton Joint Union High School District            | \$2,600    | \$400        | \$3,000          |
| Galt Joint Union School District                      | \$6,000    | \$1,500      | \$7,500          |
| Glendale Community College                            | \$0        | \$0          | \$0              |
| Government Computer Sales, Inc.                       | \$15,000   | \$0          | \$15,000         |
| Grant Joint Union School District                     | \$43,163   | \$27,515     | \$70,678         |
| Gridley Unified School District                       | \$24,000   | \$0          | \$24,000         |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  | <b>*</b>   | <b>*</b>     | ***              |
| Hacienda La Puente Unified School District Correctional Education Division | \$52,976   | \$15,644     | \$68,620         |
| Hanford Joint Union High School District                                   | \$2,400    | \$0          | \$2,400          |
| Harcourt General, Inc.   | \$106,528  | \$12,173     | \$118,701        |
| Hawthorne Elementary School District                                       | \$36,096   | \$10,500     | \$46,596         |
| Hemet Unified School District  | \$16,500   | \$4,500      | \$21,000         |
| Hispanic Education & Media Group, The                                      | \$0        | \$0          | \$0              |
| Home School Association of California                                      | \$260      | \$101        | \$361            |
| Homey's Youth Foundation   | \$0        | \$2,502      | \$2,502          |
| Humboldt County Office of Education  | \$13,815   | \$1,746      | \$15,561         |
| Imperial Community College District  | \$0        | \$0          | \$0              |
| Imperial County Schools Advocacy Association                               | \$12,498   | \$1,809      | \$14,307         |
| Inglewood United School District   | \$7,500    | \$0          | \$7,500          |
| Irvine Unified School District   | \$17,489   | \$7,148      | \$24,637         |
| ITT Educational Services, Inc.   | \$48,000   | \$4,000      | \$52,000         |
| Kaplan Educational Centers   | \$12,031   | \$6,015      | \$18,046         |
| Kennedy-Western University   | \$21,949   | \$2,731      | \$24,680         |
| Kern Community College District  | \$0        | \$0          | \$0              |
| Kern County Superintendent   | \$240,439  | \$67,386     | \$307,825        |
| Klamath Trinity Joint Unified School District                              | \$0        | \$0          | \$0              |
| Konocti Unified School District  | \$0        | \$10,000     | \$10,000         |
| LaBarre-Chastang, Inc.   | \$15,000   | \$3,750      | \$18,750         |
| Lake County Office of Education  | \$3,489    | \$958        | \$4,447          |
| Lamont School District   | \$10,000   | \$3,000      | \$13,000         |
| Lawndale Elementary School District  | \$0        | \$5,000      | \$5,000          |
| Legislative Action Coalition for Arts Education (LACAE)                    | \$7,800    | \$650        | \$8,450          |
| License Information Service  | \$10,000   | \$3,000      | \$13,000         |
| Lincoln Unified School District  | \$8,000    | \$0          | \$8,000          |
| Live Oak Elementary School District  | \$2,000    | \$0          | \$2,000          |
| Long Beach Unified School District   | \$147,922  | \$36,274     | \$184,196        |
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|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| Los Angeles Community College District Personnel Commission                     | \$174,670  | \$44,285     | \$218,955        |
| Los Angeles County Office of Education  | \$216,961  | \$72,760     | \$289,721        |
| Los Angeles Unified School District   | \$511,475  | \$109,578    | \$621,053        |
| Los Angeles Unified School District Personnel Commission                        | \$45,000   | \$15,000     | \$60,000         |
| Los Banos Unified School District   | \$0        | \$25,000     | \$25,000         |
| Lynwood Unified School District   | \$18,000   | \$0          | \$18,000         |
| Magnolia Elementary School District   | \$18,750   | \$3,750      | \$22,500         |
| Manzanita Elementary School District  | \$0        | \$0          | \$0              |
| Marin County Superintendents  | \$15,000   | \$3,835      | \$18,835         |
| Mariposa County Unified School District   | \$28,938   | \$2,080      | \$31,018         |
| Mendocino County Office of Education  | \$1,594    | \$479        | \$2,073          |
| Menifee Union Elementary School District  | \$7,000    | \$0          | \$7,000          |
| Merced Union High School District   | \$8,850    | \$900        | \$9,750          |
| Metropolitan Education District   | \$21,632   | \$7,160      | \$28,792         |
| Milpitas Unified School District  | \$6,000    | \$0          | \$6,000          |
| Minarets Joint Union High School District                                       | \$46,500   | \$500        | \$47,000         |
| Montebello Unified School District  | \$46,093   | \$11,324     | \$57,417         |
| Moorpark Unified School District  | \$19,252   | \$1,600      | \$20,852         |
| Moreland School District  | \$13,644   | \$0          | \$13,644         |
| Morgan Hill Unified School District   | \$0        | \$0          | \$0              |
| Multistate Associates Inc. on behalf of CTB/McGraw Hill                         | \$30,367   | \$8,053      | \$38,420         |
| National Computer Systems, Mission Viejo (services rendered in a prior session) | \$3,100    | \$0          | \$3,100          |
| National Computer Systems, Inc. (NCS)   | \$55,036   | \$10,798     | \$65,834         |
| National Evauation Systems, Inc.  | \$0        | \$4,518      | \$4,518          |
| National Research Center for College & University Admissions                    | \$29,205   | \$2,000      | \$31,205         |
| National University   | \$71,157   | \$23,577     | \$94,734         |
| Natomas Unified School District   | \$0        | \$0          | \$0              |
| New Haven Unified School District   | \$22,014   | \$4,000      | \$26,014         |
| Newhall Elementary School District  | \$0        | \$0          | \$0              |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| Norman & Norman, Inc.                                 | \$6,000    | \$0          | \$6,000          |
| Nuview Union School District                          | \$259      | \$0          | \$259            |
| Oakland Unified School Districts                      | \$53,334   | \$20,000     | \$73,334         |
| Ocean Institute                                       | \$27,286   | \$4,112      | \$31,398         |
| One-2-One Learning Foundation                         | \$37,806   | \$14,000     | \$51,806         |
| Options for Youth Long Beach, Inc.                    | \$32,015   | \$12,000     | \$44,015         |
| Orange County Department of Education                 | \$113,557  | \$31,656     | \$145,213        |
| Orange County High School of the Arts Foundation      | \$10,453   | \$3,515      | \$13,968         |
| Oxnard School District                                | \$96,358   | \$16,009     | \$112,367        |
| Oxnard Union High School District                     | \$36,426   | \$9,573      | \$45,999         |
| Pajaro Valley Unified School District                 | \$751      | \$0          | \$751            |
| Palm Springs Unified School District                  | \$3,000    | \$1,250      | \$4,250          |
| Palmdale Elementary School District                   | \$4,350    | \$1,500      | \$5,850          |
| Palo Alto Unified School District                     | \$3,000    | \$1,000      | \$4,000          |
| Palo Verde Community College District                 | \$20,567   | \$4,500      | \$25,067         |
| Palos Verdes Peninsula Unified School District        | \$2,877    | \$600        | \$3,477          |
| Paramount Unified School District                     | \$2,600    | \$0          | \$2,600          |
| Pasadena Unified School District                      | \$16,833   | \$2,948      | \$19,781         |
| Pepperdine University                                 | \$35,227   | \$14,454     | \$49,681         |
| Peralta Community College District                    | \$4,552    | \$4,500      | \$9,052          |
| Perris Union High School District                     | \$5,000    | \$2,000      | \$7,000          |
| Pleasanton Unified School District                    | \$0        | \$0          | \$0              |
| Plumas Unified School District                        | \$14,008   | \$0          | \$14,008         |
| Pollock Pines Elementary School District              | \$14,250   | \$0          | \$14,250         |
| Pomona Unified School District                        | \$44,663   | \$7,800      | \$52,463         |
| Port San Luis Marine Institute                        | \$1,200    | \$300        | \$1,500          |
| Poway Unified School District                         | \$24,000   | \$4,000      | \$28,000         |
| Professional Association for Childhood Education, The | \$24,249   | \$6,000      | \$30,249         |
| Ramona Unified School District                        | \$6,000    | \$0          | \$6,000          |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| Reading Specialists of California                                     | \$6,000    | \$1,500      | \$7,500          |
| Residential Care Society  | \$12,000   | \$3,000      | \$15,000         |
| Richgrove Elementary School District                                  | \$0        | \$0          | \$0              |
| Riverside Community College District                                  | \$4,220    | \$1,967      | \$6,187          |
| Riverside County Office of Education                                  | \$11,011   | \$1,509      | \$12,520         |
| Riverside County Schools Advocacy Association                         | \$8,868    | \$1,509      | \$10,377         |
| Riverside Publishing Company  | \$21,026   | \$7,509      | \$28,535         |
| Riverside Unified School District                                     | \$24,000   | \$6,000      | \$30,000         |
| Rocklin Unified School District                                       | \$19,500   | \$4,500      | \$24,000         |
| Ross Valley School District   | \$6,000    | \$0          | \$6,000          |
| Sacramento City Unified School District                               | \$64,467   | \$10,667     | \$75,134         |
| Saddleback Valley Unified School District                             | \$17,100   | \$3,300      | \$20,400         |
| Salinas Union High School District                                    | \$60,000   | \$0          | \$60,000         |
| San Bernardino City Unified School District                           | \$200      | \$0          | \$200            |
| San Bernardino County District Advocates for Better Schools (SANDABS) | \$10,719   | \$2,655      | \$13,374         |
| San Bernardino County Superintendent of Schools                       | \$48,084   | \$12,150     | \$60,234         |
| San Diego Community College District                                  | \$56,421   | \$21,135     | \$77,556         |
| San Diego County Office of Education                                  | \$55,000   | \$33,167     | \$88,167         |
| San Diego Unified School District                                     | \$109,513  | \$18,049     | \$127,562        |
| San Dieguito Union School District                                    | \$6,475    | \$4,200      | \$10,675         |
| San Francisco, City College of  | \$31,486   | \$9,761      | \$41,247         |
| San Francisco Unified School District                                 | \$145,377  | \$22,004     | \$167,381        |
| San Joaquin County Office of Education                                | \$66,159   | \$12,543     | \$78,702         |
| San Jose-Evergreen Community College District                         | \$34,075   | \$12,000     | \$46,075         |
| San Jose Unified School District                                      | \$13,000   | \$3,000      | \$16,000         |
| San Juan Unified School District                                      | \$22,452   | \$4,560      | \$27,012         |
| San Ramon Unified School District                                     | \$0        | \$0          | \$0              |
| Sanger Unified School District  | \$6,000    | \$1,000      | \$7,000          |
| Santa Ana Unified School District                                     | \$10,582   | \$1,750      | \$12,332         |
|   |            |              |                  |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| Santa Clara County Office of Education                            | \$26,310   | \$10,500     | \$36,810         |
| Santa Clarita Community College District - College of the Canyons | \$1,000    | \$3,000      | \$4,000          |
| Santa Monica Community College District                           | \$43,746   | \$6,673      | \$50,419         |
| Santa Rosa City Schools   | \$6,491    | \$1,598      | \$8,089          |
| Saugus Union School District                                      | \$17,800   | \$10,800     | \$28,600         |
| Scholastic, Inc.  | \$0        | \$15,998     | \$15,998         |
| School Facility Manufacturers' Association                        | \$14,999   | \$6,186      | \$21,185         |
| School Transportation Coalition                                   | \$30,460   | \$764        | \$31,224         |
| Schools for Sound Finance   | \$24,977   | \$8,553      | \$33,530         |
| Selma Unified School District                                     | \$0        | \$3,000      | \$3,000          |
| Shasta County Office of Education                                 | \$5,000    | \$0          | \$5,000          |
| Skyhawk Sports Academy  | \$0        | \$0          | \$0              |
| Small School Districts Association                                | \$73,090   | \$24,460     | \$97,550         |
| Software & Information Industry Association                       | \$12,034   | \$6,000      | \$18,034         |
| Solana Beach Elementary School District                           | \$6,825    | \$1,575      | \$8,400          |
| Sonoma County Junior College District                             | \$11,202   | \$700        | \$11,902         |
| Sonoma County Office of Education                                 | \$2,134    | \$479        | \$2,613          |
| South Pasadena Unified School District                            | \$31,048   | \$0          | \$31,048         |
| Southern Kern Unified School District                             | \$15,600   | \$3,600      | \$19,200         |
| Southgate Recreation & Park District                              | \$8,400    | \$2,100      | \$10,500         |
| Stockton Unified School District                                  | \$1,588    | \$0          | \$1,588          |
| Tahoe Truckee Unified School District                             | \$10,750   | \$3,000      | \$13,750         |
| Torrance Unified School District                                  | \$44,701   | \$0          | \$44,701         |
| Traffic School Online, Inc.                                       | \$12,500   | \$0          | \$12,500         |
| Turlock Joint Union High School District                          | \$1,625    | \$500        | \$2,125          |
| Tustin Unified School District                                    | \$19,602   | \$0          | \$19,602         |
| UAW-Labor Employment Training Corporation                         | \$1,500    | \$1,500      | \$3,000          |
| University Committee of Merced                                    | \$55,415   | \$10,085     | \$65,500         |
| University of California, Hastings College of the Law             | \$39,000   | \$9,750      | \$48,750         |

|   | 1999 Total   | 5th Quarter<br>Jan - Mar 00 | Cumulative Total<br>Jan 99 - Mar 00 |
|---|--------------|-----------------------------|-------------------------------------|
| University of Southern California, The                  | \$68,506     | \$19,568                    | \$88,074                            |
| U.S. Strategies, Inc. on behalf of JRL Enterprises Inc. | \$15,825     | \$15,000                    | \$30,825                            |
| Val Verde Unified School District                       | \$60,339     | \$15,065                    | \$75,404                            |
| Ventura County Community College District               | \$26,477     | \$8,741                     | \$35,218                            |
| Ventura Unified School District                         | \$6,000      | \$0                         | \$6,000                             |
| Visalia Unified School District                         | \$34,083     | \$6,000                     | \$40,083                            |
| Voyager Expanded Learning                               | \$45,725     | \$0                         | \$45,725                            |
| West Contra Costa Unified School District               | \$45,876     | \$10,011                    | \$55,887                            |
| West Hills Community College District                   | \$44,919     | \$9,316                     | \$54,235                            |
| Western Career College                                  | \$3,500      | \$0                         | \$3,500                             |
| Wheatland Union High School District                    | \$7,500      | \$0                         | \$7,500                             |
| William S. Hart Union High School District              | \$26,200     | \$8,300                     | \$34,500                            |
| Yuba Community College District                         | \$0          | \$0                         | \$0                                 |
| 100th/442nd World War II Memorial Foundation            | \$12,057     | \$9,000                     | \$21,057                            |
| TOTAL EDUCATION   | \$13,988,876 | \$3,572,790                 | \$17,561,666                        |

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|---|------------|-------------------------|-----------|
| ENTERTAINMENT & RECREATION  |            |                         |           |
| ABC, Inc.   | \$11,865   | \$0                     | \$11,865  |
| Adult Entertainment Industry Education Fund (AEIEF), The                    | \$22,749   | \$0                     | \$22,749  |
| Adult Webmasters Association, The   | \$0        | \$0                     | \$0       |
| Alan Hilburg & Associates, on behalf of Lyondell                            | \$60,000   | \$0                     | \$60,000  |
| Artichoke Joe's, Inc.   | \$61,867   | \$18,269                | \$80,136  |
| Association of Talent Agents  | \$20,000   | \$3,000                 | \$23,000  |
| AWI Automated Wagering International, Inc. (a wholly owned subsidiary       |            |                         |           |
| of Anchor Gaming)   | \$7,062    | \$15,345                | \$22,407  |
| Bay Meadows Operating Company, LLC  | \$42,000   | \$10,500                | \$52,500  |
| Bicycle Casino  | \$33,744   | \$18,210                | \$51,954  |
| Bill Graham Presents  | \$0        | \$0                     | \$0       |
| California Arts Advocates   | \$13,000   | \$3,300                 | \$16,300  |
| California Bowmen Hunters/State Archery Association                         | \$3,333    | \$2,000                 | \$5,333   |
| California Commerce Club  | \$320,071  | \$61,388                | \$381,459 |
| California Consumers for Indian Gaming                                      | \$0        | \$0                     | \$0       |
| California Council of Western Association of Convention and Vistors Bureaus | \$6,000    | \$1,500                 | \$7,500   |
| California Golf Course Superintendents Association                          | \$6,000    | \$1,000                 | \$7,000   |
| California Grand Casino   | \$15,000   | \$8,197                 | \$23,197  |
| California Image Associates   | \$18,000   | \$0                     | \$18,000  |
| California Parks Hospitality Association                                    | \$5,659    | \$2,033                 | \$7,692   |
| California Ski Industry Association   | \$25,000   | \$0                     | \$25,000  |
| California Sports, Inc.   | \$1,500    | \$0                     | \$1,500   |
| California Sportsman's Lobby  | \$7,500    | \$0                     | \$7,500   |
| California Travel Industry Association                                      | \$15,000   | \$3,750                 | \$18,750  |
| California Travel Parks Association   | \$32,088   | \$8,110                 | \$40,198  |
| California Walk of Fame Committee, The                                      | \$0        | \$0                     | \$0       |
| Capitol Racing, LLC   | \$86,394   | \$10,000                | \$96,394  |
|   |            |                         |           |

5th Quarter

Jan - Mar 00

1999 Total

**Cumulative Total** 

Jan 99 - Mar 00

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              | •                |
| Casino Morongo of the Morongo Band of Mission Indians | \$173,814  | \$34,182     | \$207,996        |
| CBS Broadcasting Inc.                                 | \$13,639   | \$0          | \$13,639         |
| Century Casino Management, dba Hollywood Park Casino  | \$0        | \$5,000      | \$5,000          |
| Churchill Downs California Company                    | \$40,364   | \$30,993     | \$71,357         |
| Coalition of Talent Managers                          | \$238,936  | \$483        | \$239,419        |
| Core Capital Management, Inc.                         | \$125,976  | \$46,039     | \$172,015        |
| Creative Card Congress (CCC)                          | \$0        | \$0          | \$0              |
| De Nio Enterprises                                    | \$0        | \$0          | \$0              |
| Deja Vu Consulting, Inc.                              | \$13,000   | \$3,000      | \$16,000         |
| Del Mar Thoroughbred Club                             | \$40,140   | \$9,000      | \$49,140         |
| Directors Guild of America, Inc.                      | \$42,379   | \$7,097      | \$49,476         |
| Feld Entertainment, Inc.                              | \$23,286   | \$1,069      | \$24,355         |
| Fitness Holdings Incorporated & affiliated entities   | \$53,880   | \$18,370     | \$72,250         |
| Fitness Management Corporation                        | \$2,340    | \$390        | \$2,730          |
| Forum Boxing, Inc.                                    | \$1,000    | \$0          | \$1,000          |
| Fox Broadcasting Company                              | \$12,724   | \$0          | \$12,724         |
| Franchise of Americans Needing Sports (FANS), The     | \$0        | \$0          | \$0              |
| Free Speech Coalition                                 | \$39,494   | \$10,212     | \$49,706         |
| Garage Band Network (GBN)                             | \$0        | \$0          | \$0              |
| Good Sam Club   | \$788      | \$1,434      | \$2,222          |
| GreatLodge.com, Inc.                                  | \$0        | \$1,000      | \$1,000          |
| Hawaiian Gardens Card Club, Inc.                      | \$49,290   | \$15,310     | \$64,600         |
| Hollywood Entertainment Museum                        | \$52,500   | \$13,500     | \$66,000         |
| Hollywood Film Foundation                             | \$0        | \$5,000      | \$5,000          |
| Hollywood Park, Inc.                                  | \$265,396  | \$10,200     | \$275,596        |
| International Speedway Corporation                    | \$0        | \$2,000      | \$2,000          |
| ITS: The Association of Imaging Technology & Sound    | \$2,500    | \$0          | \$2,500          |
| Ladbroke Racing Corporation                           | \$29,865   | \$10,000     | \$39,865         |
| Lake Almanor Snowmobile Club                          | \$0        | \$0          | \$0              |
|   |            |              |                  |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| Lincoln Avenue Spa   | \$4,213    | \$0          | \$4,213          |
| Long Beach Aquarium of the Pacific   | \$2,500    | \$8,141      | \$10,641         |
| Los Alamitos Quarter Horse Racing Association  | \$166,401  | \$39,815     | \$206,216        |
| Los Angeles County Fair Association  | \$25,226   | \$6,000      | \$31,226         |
| Los Angeles Dodgers, Inc.  | \$6,800    | \$0          | \$6,800          |
| Los Angeles Lakers, Inc.   | \$7,630    | \$2,000      | \$9,630          |
| Los Angeles Turf Club at Santa Anita   | \$154,550  | \$38,787     | \$193,337        |
| Lucky Chances Inc.   | \$135,000  | \$15,000     | \$150,000        |
| Lucky Derby, The   | \$4,500    | \$3,000      | \$7,500          |
| Lucky Lady Card Room   | \$4,039    | \$1,000      | \$5,039          |
| Mandalay Resort Group  | \$227,876  | \$46,897     | \$274,773        |
| Mirage Resorts, Incorporated   | \$172,500  | \$0          | \$172,500        |
| Motion Picture Association of America (MPAA) & its affiliated entity, Motion Picture |            |              |                  |
| Association of America - California Group  | \$211,085  | \$41,967     | \$253,052        |
| Music Center, Inc., The  | \$521      | \$410        | \$931            |
| National Association of Theatre Owners of California                                 | \$21,605   | \$3,504      | \$25,109         |
| National Basketball Association  | \$0        | \$0          | \$0              |
| National Broadcasting Company, Inc.  | \$12,709   | \$0          | \$12,709         |
| National Football League   | \$0        | \$0          | \$0              |
| Nevada Resort Association  | \$101,279  | \$20,376     | \$121,655        |
| Northern California Golf Association   | \$6,000    | \$1,500      | \$7,500          |
| Northern California Marine Association   | \$9,216    | \$156        | \$9,372          |
| Northern California Professional Golfers Association                                 | \$0        | \$0          | \$0              |
| Oak Tree Racing Association  | \$57,720   | \$11,250     | \$68,970         |
| Oaks Card Club   | \$15,000   | \$8,197      | \$23,197         |
| Ocean's Eleven Casino  | \$0        | \$0          | \$0              |
| ODS Technologies, L.P.   | \$45,000   | \$19,500     | \$64,500         |
| Off Road Vehicle Legislative Coalition   | \$25,657   | \$7,704      | \$33,361         |
| Outdoor Sportsmen's Coalition of California  | \$12,000   | \$1,000      | \$13,000         |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
| Pacific Racing Association                            | \$116,535  | \$26,111     | \$142,646        |
| Pinnacle Entertainment, Inc.                          | \$0        | \$43,583     | \$43,583         |
| Primadona Company, LLC., The                          | \$0        | \$0          | \$0              |
| Professional Rodeo Cowboys Association                | \$0        | \$461        | \$461            |
| Pyro Spectaculars, Inc.                               | \$443      | \$0          | \$443            |
| Recording Industry Association of America             | \$55,524   | \$26,718     | \$82,242         |
| Recreational Boaters of California                    | \$40,876   | \$10,426     | \$51,302         |
| Region 11, Amateur Field Trial Clubs of America, Inc. | \$0        | \$0          | \$0              |
| Sacramento Kings                                      | \$0        | \$0          | \$0              |
| Sacramento Safari Club                                | \$4,333    | \$1,000      | \$5,333          |
| Safari Club International-California Chapters         | \$19,500   | \$4,500      | \$24,000         |
| San Diego Chargers Football Club                      | \$8,014    | \$2,667      | \$10,681         |
| San Francisco Forty-Niners, Ltd.                      | \$8,015    | \$2,000      | \$10,015         |
| Santa Barbara Zoological Foundation                   | \$22,500   | \$5,000      | \$27,500         |
| Six Flags Magic Mountain                              | \$18,673   | \$1,278      | \$19,951         |
| Sony Pictures Entertainment                           | \$56,137   | \$15,695     | \$71,832         |
| Southern California Golf Association                  | \$6,000    | \$1,500      | \$7,500          |
| Southern California Marine Association                | \$32,500   | \$7,635      | \$40,135         |
| Sports Club Company, Inc.                             | \$25,000   | \$0          | \$25,000         |
| Sportsman Association                                 | \$12,000   | \$3,000      | \$15,000         |
| Sutter's Place Inc. dba Bay 101                       | \$93,933   | \$15,214     | \$109,147        |
| Thoroughbred Owners of California                     | \$81,310   | \$18,258     | \$99,568         |
| Universal Studios, Inc.                               | \$61,556   | \$5,950      | \$67,506         |
| Viacom, Inc.  | \$36,796   | \$24,193     | \$60,989         |
| Walt Disney Company, The                              | \$180,593  | \$82,670     | \$263,263        |
| Walt Disney Concert Hall I, Inc.                      | \$0        | \$0          | \$0              |

|  |             | 5th Quarter  | Cumulative Total |
|--|-------------|--------------|------------------|
|  | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00  |
|  | •           | 4-00         | <b>*</b>         |
| Will Rogers Polo Club  | \$0         | \$723        | \$723            |
| Willow Springs International Raceway                               | \$12,500    | \$0          | \$12,500         |
| WMS Industries, Inc.   | \$56,646    | \$15,147     | \$71,793         |
| Youbet.com   | \$0         | \$0          | \$0              |
| Your Adult Liberties and Erotic Rights are Threatened (Your ALERT) | \$0         | \$0          | \$0              |
| TOTAL ENTERTAINMENT & RECREATION                                   | \$4,413,554 | \$980,814    | \$5,394,368      |

|            | 5th Quarter  | Cumulative Total |
|------------|--------------|------------------|
| 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |

#### FINANCE & INSURANCE\*

| ACCEPT.COM  | \$3,190   | \$0       | \$3,190     |
|---|-----------|-----------|-------------|
| Advance America; Cash Advance Centers of California, Inc.   | \$68,169  | \$25,000  | \$93,169    |
| Aetna Inc.  | \$102,480 | \$0       | \$102,480   |
| AFLAC   | \$35,853  | \$15,833  | \$51,686    |
| Alliance of American Insurers                               | \$159,669 | \$44,446  | \$204,115   |
| Allstate Insurance Company                                  | \$204,933 | \$37,063  | \$241,996   |
| American Agents Alliance                                    | \$28,490  | \$10,360  | \$38,850    |
| American Bankers Insurance Company of Florida               | \$55,089  | \$5,000   | \$60,089    |
| American Council of Life Insurance                          | \$100,641 | \$40,055  | \$140,696   |
| American Express Company                                    | \$60,755  | \$15,783  | \$76,538    |
| American Express Financial Advisors Inc.                    | \$12,000  | \$2,000   | \$14,000    |
| American General Finance                                    | \$35,153  | \$8,748   | \$43,901    |
| American Insurance Association                              | \$470,410 | \$85,928  | \$556,338   |
| American International Group                                | \$622,836 | \$72,036  | \$694,872   |
| American Share Insurance                                    | \$36,044  | \$9,004   | \$45,048    |
| Aon Corporation   | \$12,401  | \$3,094   | \$15,495    |
| Assicurazioni Generali                                      | \$10,000  | \$0       | \$10,000    |
| Associated Electric & Gas Insurance Services Limited        | \$0       | \$0       | \$0         |
| Association of Banks-In-Insurance                           | \$5,161   | \$1,019   | \$6,180     |
| Association of California Insurance Companies               | \$861,260 | \$143,007 | \$1,004,267 |
| Association of California Life & Health Insurance Companies | \$519,515 | \$122,431 | \$641,946   |
| Association of California Surety Companies                  | \$40,034  | \$9,014   | \$49,048    |

<sup>\*</sup> Total expenditures by insurance companies include, in many instances, payments made in connection with proceedings before the Department of Insurance, in addition to more traditional lobbying expenditures.

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| AXA Global Risks (UK) Limited   | \$0        | \$0          | \$0              |
| Bad Boys Bail Bonds   | \$3,000    | \$4,500      | \$7,500          |
| BankAmerica Corporation/Bank of America NT&SA                                       | \$85,630   | \$27,707     | \$113,337        |
| Belgravia Capital, Inc.   | \$35,000   | \$0          | \$35,000         |
| Belgravia Investors, LLC  | \$0        | \$0          | \$0              |
| Blue Cross of California (a subsidiary of WellPoint Health Networks, Inc.)          | \$619,999  | \$205,090    | \$825,089        |
| Blue Shield of California   | \$103,559  | \$129,082    | \$232,641        |
| Brandes Holdings, LLC   | \$0        | \$0          | \$0              |
| Broad, Eli  | \$0        | \$15,000     | \$15,000         |
| California Association of Industrial Banks  | \$107,000  | \$26,750     | \$133,750        |
| California Association of Insurance and Financial Advisors                          | \$140,733  | \$38,353     | \$179,086        |
| California Association of Professional Liability Insurers                           | \$0        | \$0          | \$0              |
| California Automobile Assigned Risk Plan  | \$16,785   | \$0          | \$16,785         |
| California Bail Insurance Group   | \$29,100   | \$10,000     | \$39,100         |
| California Bankers Association  | \$734,210  | \$173,401    | \$907,611        |
| California Casualty Indemnity Exchange  | \$10,936   | \$0          | \$10,936         |
| California Credit Union League  | \$402,753  | \$114,458    | \$517,211        |
| California Financial Services Association   | \$41,322   | \$12,577     | \$53,899         |
| California Independent Bankers of the IBAA  | \$43,550   | \$16,200     | \$59,750         |
| California Insurance Guarantee Association  | \$25,047   | \$8,336      | \$33,383         |
| California Insurance Wholesalers Association  | \$32,622   | \$9,434      | \$42,056         |
| California Investor's Mutual  | \$12,637   | \$3,232      | \$15,869         |
| California Land Title Association   | \$23,524   | \$13,733     | \$37,257         |
| California Lenders for Education (CLFE)   | \$6,012    | \$0          | \$6,012          |
| California Premium Finance Association  | \$4,439    | \$1,957      | \$6,396          |
| California Public Securities Association  | \$65,453   | \$13,750     | \$79,203         |
| California State Automobile Association and California State Automobile Association |            |              |                  |
| Inter-Insurance Bureau  | \$220,691  | \$101,250    | \$321,941        |

|   |             | 5th Quarter  | Cumulative Total |
|---|-------------|--------------|------------------|
|   | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |             |              |                  |
| California Structured Settlements Coalition                     | \$82,500    | \$0          | \$82,500         |
| California Surety Federation                                    | \$45,703    | \$10,125     | \$55,828         |
| Californians for Affordable Insurance Rates (CalFAIR)           | \$1,509,231 | \$0          | \$1,509,231      |
| Century Indemnity Co.   | \$0         | \$0          | \$0              |
| Charles Schwab & Co., Inc.                                      | \$60,106    | \$15,000     | \$75,106         |
| Chase Manhattan Bank  | \$0         | \$0          | \$0              |
| Chicago Title Company, and affiliated Title Insurance Companies | \$56,551    | \$26,131     | \$82,682         |
| Citigroup and subsidiaries                                      | \$33,482    | \$11,466     | \$44,948         |
| College Fund Partners in Education                              | \$0         | \$0          | \$0              |
| Colonial Life & Accident Insurance Company                      | \$27,520    | \$0          | \$27,520         |
| Continental Casualty Company                                    | \$109,147   | \$0          | \$109,147        |
| Continental Currency Services, Inc.                             | \$0         | \$15,000     | \$15,000         |
| Cooperative of American Physicians/Mutual Protection Trust      | \$41,828    | \$7,222      | \$49,050         |
| Countrywide Home Loans, Inc.                                    | \$69,000    | \$0          | \$69,000         |
| Delta Dental Insurance Co.                                      | \$0         | \$0          | \$0              |
| Doctors' Management Company, The                                | \$63,084    | \$16,527     | \$79,611         |
| Dollar Financial Group  | \$22,444    | \$15,803     | \$38,247         |
| Dun & Bradstreet  | \$75,000    | \$75,000     | \$150,000        |
| E. J. De La Rosa & Co., Inc.                                    | \$9,710     | \$4,000      | \$13,710         |
| E*Trade Securities, Inc.  | \$111,079   | \$30,210     | \$141,289        |
| Escrow Agents Fidelity Corporation                              | \$29,675    | \$7,232      | \$36,907         |
| Fannie Mae  | \$71,300    | \$26,411     | \$97,711         |
| Farmers Group, Inc.   | \$130,125   | \$73,936     | \$204,061        |
| Federal Home Loan Mortgage Corporation (Freddie Mac)            | \$124,202   | \$30,760     | \$154,962        |
| Federated Investors   | \$940       | \$0          | \$940            |
| Federated Mutual Insurance Company                              | \$18,910    | \$792        | \$19,702         |
| Federation of Exchange Accommodators, Inc.                      | \$43,944    | \$11,482     | \$55,426         |
| Fireman's Fund Insurance Company                                | \$5,259     | \$0          | \$5,259          |
| First Union Corporation   | \$20,112    | \$6,057      | \$26,169         |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| Fremont Compensation Insurance Group                                  | \$126,774  | \$33,064     | \$159,838        |
| GE Specialty Insurance (UK) Limited                                   | \$0        | \$0          | \$0              |
| Geo Vera  | \$14,000   | \$14,000     | \$28,000         |
| Gerald J. Sullivan & Associates, Insurance Brokers                    | \$22,323   | \$7,244      | \$29,567         |
| GoldX Financial Services  | \$2,000    | \$0          | \$2,000          |
| Guardian General Insurance Services, Inc.                             | \$0        | \$0          | \$0              |
| Hartford, The   | \$54,401   | \$0          | \$54,401         |
| Health Insurance Association of America                               | \$125,000  | \$25,456     | \$150,456        |
| Health Net and its affiliated companies                               | \$265,004  | \$39,062     | \$304,066        |
| Heddington Insurance (U.K.) Limited                                   | \$0        | \$0          | \$0              |
| Home Warranty Association of California                               | \$18,434   | \$4,691      | \$23,125         |
| Household Financial Group, Ltd.                                       | \$130,210  | \$96,711     | \$226,921        |
| i' escrow   | \$23,320   | \$14,094     | \$37,414         |
| Insurance Agents and Brokers Legislative Council                      | \$0        | \$0          | \$0              |
| Insurance Brokers and Agents of the West                              | \$399,882  | \$176,327    | \$576,209        |
| Insurance Services Office, Inc.                                       | \$48,771   | \$8,111      | \$56,882         |
| Insurancenow.Com  | \$0        | \$0          | \$0              |
| International Association for Financial Planning                      | \$34,260   | \$3,012      | \$37,272         |
| International Underwriting Association of London                      | \$0        | \$0          | \$0              |
| Investment Company Institute  | \$0        | \$0          | \$0              |
| John Hancock Mutual Life Insurance Company                            | \$24,289   | \$12,768     | \$37,057         |
| Klein Financial Corporation   | \$10,000   | \$0          | \$10,000         |
| LandAmerica Financial Group, Inc.                                     | \$0        | \$2,033      | \$2,033          |
| Larson Long Term Care Group, LLC. dba Larson Long Term Care Insurance |            |              |                  |
| Marketing, LLC.   | \$10,000   | \$0          | \$10,000         |
| Lawyers' Mutual Insurance Company                                     | \$58,615   | \$30,846     | \$89,461         |
| Lehman Brothers, Inc.   | \$59,678   | \$9,602      | \$69,280         |
| Liberty Mutual Insurance Company                                      | \$51,943   | \$16,194     | \$68,137         |
| Lonestar Mortgagee Services, L.L.C.                                   | \$11,000   | \$0          | \$11,000         |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| Managed Health Network a subsidiary of Foundation Health Systems                          | \$37,500   | \$9,375      | \$46,875         |
| Marsh Inc.  | \$46,078   | \$0          | \$46,078         |
| Massachusetts Mutual Life Insurance Company   | \$17,085   | \$0          | \$17,085         |
| MBIA Insurance Corporation  | \$0        | \$0          | \$0              |
| MBNA America  | \$0        | \$0          | \$0              |
| Medical Insurance Exchange of California  | \$55,191   | \$13,975     | \$69,166         |
| Mercury General Corporation & its subsidiary Mercury Casualty Company                     | \$316,648  | \$63,019     | \$379,667        |
| Merrill Lynch & Co., Inc. and its subsidiaries  | \$24,482   | \$6,820      | \$31,302         |
| Metropolitan Life Insurance Company   | \$8,625    | \$0          | \$8,625          |
| Metropolitan West Securities, Inc.  | \$30,000   | \$0          | \$30,000         |
| Morgan Stanley Dean Witter & Company and its subsidiary, Dean Witter Reynolds             | \$70,832   | \$14,361     | \$85,193         |
| Mortgage Insurance Companies of America (MICA)  | \$30,000   | \$7,500      | \$37,500         |
| Multistate Associates Inc. on behalf of Check Into Cash, Inc.                             | \$27,790   | \$8,252      | \$36,042         |
| Multistate Associates Inc. on behalf of Check 'N' Go of California, Inc.                  | \$0        | \$1,667      | \$1,667          |
| Multistate Associates Inc. on behalf of H.D. Vest   | \$13,200   | \$3,618      | \$16,818         |
| Multistate Associates Inc. on behalf of the National Association of Settlement Purchasers | \$20,000   | \$0          | \$20,000         |
| National Abandoned Property Processing Corporation (NAPPCO), The                          | \$70,128   | \$5,000      | \$75,128         |
| National Association of Bail Insurance Companies  | \$36,800   | \$9,700      | \$46,500         |
| National Association of Independent Insurers  | \$301,904  | \$15,293     | \$317,197        |
| National Association of Lottery Purchasers  | \$55,000   | \$0          | \$55,000         |
| National Association of Securities Dealers (NASDAQ)                                       | \$22,989   | \$2,089      | \$25,078         |
| National Association of Settlement Purchasers   | \$35,884   | \$0          | \$35,884         |
| National Children's College Fund  | \$0        | \$0          | \$0              |
| Nationwide Insurance Enterprise   | \$33,816   | \$17,187     | \$51,003         |
| New California Life Holdings, Inc.  | \$60,000   | \$22,500     | \$82,500         |
| New York Life   | \$30,000   | \$7,500      | \$37,500         |
| New York Stock Exchange   | \$2,133    | \$0          | \$2,133          |
| Non-Bank Funds Transmitters Group   | \$33,000   | \$15,000     | \$48,000         |
| Norcal Mutual Insurance Company   | \$74,351   | \$10,150     | \$84,501         |

|  |             | 5th Quarter  | Cumulative Total |
|--|-------------|--------------|------------------|
|  | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |             |              |                  |
| Ophthalmic Mutual Insurance Company  | \$0         | \$7,000      | \$7,000          |
| Pacific Life Insurance Company   | \$48,720    | \$7,230      | \$55,950         |
| Pacific Select Insurance Company   | \$61,748    | \$14,182     | \$75,930         |
| Personal Insurance Federation of California  | \$371,528   | \$108,870    | \$480,398        |
| Phase II Systems   | \$38,391    | \$9,770      | \$48,161         |
| Private Medical-Care Inc.  | \$0         | \$0          | \$0              |
| Professional Insurance Agents Group  | \$65,593    | \$17,357     | \$82,950         |
| Profit Recovery Group International  | \$0         | \$0          | \$0              |
| Providian Financial Corporation  | \$37,500    | \$32,500     | \$70,000         |
| Prudential Insurance Company, The  | \$68,750    | \$0          | \$68,750         |
| Recovery National Corporation  | \$0         | \$3,000      | \$3,000          |
| Re-Insurance Association of America  | \$62,500    | \$18,750     | \$81,250         |
| RELS Reporting Services, LLC dba VIE   | \$45,184    | \$7,524      | \$52,708         |
| Safeguard Health Enterprises, Inc.   | \$1,000     | \$0          | \$1,000          |
| Salomon Smith Barney   | \$45,000    | \$15,000     | \$60,000         |
| Scott J. Esparza & Co., Inc.   | \$30,000    | \$7,500      | \$37,500         |
| SCPIE Companies, The   | \$54,351    | \$13,975     | \$68,326         |
| Securities Industry Association  | \$57,665    | \$18,679     | \$76,344         |
| St. Paul Reinsurance Company Limited   | \$0         | \$0          | \$0              |
| State Farm Insurance Companies   | \$2,032,229 | \$67,915     | \$2,100,144      |
| Stewart Title Guaranty Company   | \$7,686     | \$80         | \$7,766          |
| Superior National Insurance  | \$20,000    | \$0          | \$20,000         |
| Surety Company of the Pacific  | \$54,101    | \$14,504     | \$68,605         |
| Surplus Line Association of California, The  | \$60,037    | \$25,353     | \$85,390         |
| Teachers Insurance & Annuity Association of America/College Retirement Equities Fund | \$64,360    | \$12,115     | \$76,475         |
| Terra Nova Insurance Company Limited   | \$0         | \$0          | \$0              |
| Transamerica Occidental Life Insurance Company                                       | \$23,294    | \$5,503      | \$28,797         |
| Travelers Express Company, Inc.  | \$74,090    | \$15,000     | \$89,090         |
| U.S. Bancorp   | \$25,016    | \$6,289      | \$31,305         |

|   |              | 5th Quarter  | Cumulative Total |
|---|--------------|--------------|------------------|
|   | 1999 Total   | Jan - Mar 00 | Jan 99 - Mar 00  |
| Underwriters at Lloyd's, London               | \$91,006     | \$0          | \$91,006         |
|   | , ,          | * -          | , ,              |
| Unionamerica Insurance Company Limited        | \$0          | \$0          | \$0              |
| United Healthcare                             | \$108,333    | \$10,000     | \$118,333        |
| United Services Automobile Association (USAA) | \$207,072    | \$36,004     | \$243,076        |
| Variable Annuity Life Insurance Company, The  | \$158,103    | \$32,738     | \$190,841        |
| Viaticus Inc.                                 | \$0          | \$0          | \$0              |
| VISA U.S.A. Inc.                              | \$37,924     | \$12,937     | \$50,861         |
| Vision Service Plan                           | \$37,328     | \$37,222     | \$74,550         |
| Wausau Insurance Companies                    | \$8,500      | \$8,500      | \$17,000         |
| Wells Fargo and Company                       | \$81,911     | \$31,489     | \$113,400        |
| Western Association of Venture Capitalists    | \$28,800     | \$7,200      | \$36,000         |
| Western League of Savings Institutions        | \$203,482    | \$49,463     | \$252,945        |
| Wilmington Trust Company - Trustee            | \$0          | \$0          | \$0              |
| Word & Brown                                  | \$13,832     | \$200        | \$14,032         |
| Zenith Insurance Company                      | \$200,000    | \$66,667     | \$266,667        |
| Zurich Specialties London Limited             | \$0          | \$0          | \$0              |
| 21th Century Insurance Company                | \$82,295     | \$20,325     | \$102,620        |
| TOTAL FINANCE & INSURANCE                     | \$16,519,606 | \$3,424,847  | \$19,944,453     |

|            | 5th Quarter  | Cumulative Lotal |
|------------|--------------|------------------|
| 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |

## GOVERNMENT

| Adelanto, City of   | \$2,968   | \$0       | \$2,968   |
|---|-----------|-----------|-----------|
| Agua Caliente Band of Cahuilla Indians                                    | \$181,196 | \$45,274  | \$226,470 |
| Alameda Corridor Transportation Authority                                 | \$53,688  | \$9,939   | \$63,627  |
| Alameda Corridor-East Construction Authority                              | \$6,145   | \$10,197  | \$16,342  |
| Alameda County Congestion Management Agency                               | \$35,280  | \$9,408   | \$44,688  |
| Alameda County Fair   | \$28,420  | \$12,000  | \$40,420  |
| Alameda County Office of Education  | \$25,000  | \$20,000  | \$45,000  |
| Alameda County Transportation Authority                                   | \$48,000  | \$4,000   | \$52,000  |
| Alameda, County of  | \$558,418 | \$79,762  | \$638,180 |
| Alameda-Contra Costa Transit District                                     | \$77,269  | \$25,750  | \$103,019 |
| Alhambra Redevelopment Agency   | \$22,069  | \$10,000  | \$32,069  |
| Alhambra, City of   | \$16,899  | \$7,208   | \$24,107  |
| American River Flood Control District                                     | \$15,482  | \$0       | \$15,482  |
| Anaheim, City of  | \$71,773  | \$18,166  | \$89,939  |
| Arcadia, City of  | \$36,000  | \$9,254   | \$45,254  |
| Artesia, City of  | \$9,750   | \$2,250   | \$12,000  |
| Association of California Cities Allied with Prisons                      | \$26,075  | \$6,662   | \$32,737  |
| Association of California Water Agencies                                  | \$541,776 | \$108,766 | \$650,542 |
| Association of Regional Center Agencies                                   | \$72,625  | \$17,660  | \$90,285  |
| Automated Regional Justice Information System Joint Powers Agency (ARJIS) | \$12,000  | \$0       | \$12,000  |
| Barstow, City of  | \$33,745  | \$11,991  | \$45,736  |
| Bay Area Air Quality Management District                                  | \$25,704  | \$6,426   | \$32,130  |
| Bay Area Rapid Transit District (BART)                                    | \$228,378 | \$73,358  | \$301,736 |
| Bear Valley Community Services District                                   | \$2,000   | \$0       | \$2,000   |
| Bell Gardens, City of   | \$30,035  | \$10,027  | \$40,062  |
| Bell, City of   | \$24,848  | \$0       | \$24,848  |
| Bellflower, City of   | \$25,700  | \$7,704   | \$33,404  |
|   |           |           |           |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| Berkeley Rent Stabilization Board, City of                   | \$31,793   | \$4,458      | \$36,251         |
| Berkeley, City of  | \$54,174   | \$8,328      | \$62,502         |
| Broadmoor Police Protection District                         | \$6,000    | \$0          | \$6,000          |
| Burbank/Burbank Redevelopment Agency, City of                | \$23,073   | \$10,000     | \$33,073         |
| Burbank-Glendale-Pasadena Airport Authority                  | \$23,448   | \$5,400      | \$28,848         |
| Butte County Association of Governments                      | \$33,000   | \$9,000      | \$42,000         |
| Butte, County of   | \$130,851  | \$28,132     | \$158,983        |
| Cabazon Band of Mission Indians                              | \$21,752   | \$8,716      | \$30,468         |
| Calaveras County Water District                              | \$26,360   | \$14,263     | \$40,623         |
| Calaveras, County of   | \$0        | \$0          | \$0              |
| California Agricultural Commissioners & Sealers Association  | \$28,274   | \$7,500      | \$35,774         |
| California Air Pollution Control Officers' Association       | \$16,800   | \$6,145      | \$22,945         |
| California Assessors' Association                            | \$15,000   | \$7,875      | \$22,875         |
| California Association of Area Agencies on Aging             | \$11,250   | \$2,500      | \$13,750         |
| California Association of Clerks & Election Officials        | \$22,167   | \$7,418      | \$29,585         |
| California Association of Councils of Governments            | \$181,603  | \$45,640     | \$227,243        |
| California Association of County Treasurers & Tax Collectors | \$51,454   | \$15,832     | \$67,286         |
| California Association of Joint Powers Authorities           | \$37,434   | \$9,799      | \$47,233         |
| California Association of Port Authorities                   | \$106,628  | \$36,523     | \$143,151        |
| California Association of Recreation & Park Districts        | \$13,423   | \$3,520      | \$16,943         |
| California Association of Resource Conservation Districts    | \$18,113   | \$4,365      | \$22,478         |
| California Association of Sanitation Agencies                | \$233,397  | \$85,667     | \$319,064        |
| California Building Officials                                | \$3,300    | \$600        | \$3,900          |
| California City Management Foundation                        | \$599      | \$0          | \$599            |
| California Fire Chiefs Association                           | \$22,446   | \$5,049      | \$27,495         |
| California Mental Health Directors Association (CMHDA)       | \$136,978  | \$41,520     | \$178,498        |
| California Municipal Business Tax Association                | \$0        | \$0          | \$0              |
| California National Guard Historical Society                 | \$12,500   | \$0          | \$12,500         |
| California Redevelopment Association                         | \$173,065  | \$26,918     | \$199,983        |
| •  |            |              |                  |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| California Special Districts Association                                     | \$88,228   | \$18,535     | \$106,763        |
| California State Association of Counties                                     | \$439,720  | \$155,658    | \$595,378        |
| California State Association of Public Administrators, Public Guardians, and |            |              |                  |
| Public Conservators  | \$3,600    | \$0          | \$3,600          |
| California State Sheriff's Association                                       | \$74,333   | \$21,650     | \$95,983         |
| California Transit Finance Corporation                                       | \$30,298   | \$764        | \$31,062         |
| Camarillo, City of   | \$29,432   | \$20,249     | \$49,681         |
| Carlsbad, City of  | \$29,160   | \$11,664     | \$40,824         |
| Castaic Lake Water Agency  | \$55,419   | \$17,338     | \$72,757         |
| Central Basin Municipal Water District                                       | \$37,805   | \$16,106     | \$53,911         |
| Central Contra Costa Sanitary District                                       | \$18,000   | \$0          | \$18,000         |
| Central Delta Water Agency   | \$30,910   | \$1,491      | \$32,401         |
| Cerritos/Cerritos Redevelopment Agency, City of                              | \$52,720   | \$20,488     | \$73,208         |
| Chino Hills, City of   | \$24,206   | \$6,204      | \$30,410         |
| Chula Vista, City of   | \$164,398  | \$49,935     | \$214,333        |
| Citrus Heights, City of  | \$56,750   | \$30,852     | \$87,602         |
| City of Industry   | \$24,206   | \$6,303      | \$30,509         |
| Claremont, City of   | \$19,322   | \$2,000      | \$21,322         |
| Clovis, City of  | \$0        | \$15,160     | \$15,160         |
| Coachella Valley Water District  | \$62,280   | \$15,000     | \$77,280         |
| Coachella, City of   | \$0        | \$95         | \$95             |
| Commerce/Commerce Community Development Commission, City of                  | \$97,539   | \$25,500     | \$123,039        |
| Compton, City of   | \$102,879  | \$0          | \$102,879        |
| Contra Costa Transportation Authority  | \$36,000   | \$9,000      | \$45,000         |
| Contra Costa, County of  | \$252,821  | \$69,186     | \$322,007        |
| Cooperative Personnel Services   | \$0        | \$12,500     | \$12,500         |
| Coronado, City of  | \$44,190   | \$12,236     | \$56,426         |
| County Alcohol and Drug Program Administrators Association of California     | \$75,000   | \$25,500     | \$100,500        |
| County Medical Services Program (CMSP)                                       | \$22,500   | \$7,500      | \$30,000         |

|   |                | 5th Quarter   | Cumulative Total |
|---|----------------|---------------|------------------|
|   | 1999 Total     | Jan - Mar 00  | Jan 99 - Mar 00  |
| Overte Bernelon Association of Onlifernia                 | <b>#47.000</b> | <b>#7</b> 500 | <b>#04.500</b>   |
| County Recorders Association of California                | \$17,000       | \$7,500       | \$24,500         |
| County Sanitation Districts of Los Angeles County         | \$77,185       | \$13,546      | \$90,731         |
| County Welfare Directors Association of California (CWDA) | \$79,806       | \$17,667      | \$97,473         |
| Covina, City of   | \$28,948       | \$7,500       | \$36,448         |
| CSAC Excess Insurance Authority                           | \$27,092       | \$6,252       | \$33,344         |
| Cudahy, City of   | \$18,175       | \$4,800       | \$22,975         |
| Del Mar, City of  | \$31,500       | \$16,967      | \$48,467         |
| Del Norte, County of                                      | \$25,523       | \$5,650       | \$31,173         |
| Diamond Bar, City of                                      | \$80,132       | \$18,972      | \$99,104         |
| Downey, City of   | \$49,251       | \$23,383      | \$72,634         |
| Duarte, City of   | \$44,182       | \$8,000       | \$52,182         |
| East Bay Regional Park District                           | \$155,155      | \$40,638      | \$195,793        |
| El Cajon, City of   | \$22,917       | \$19,368      | \$42,285         |
| El Dorado County Transportation Commission                | \$12,000       | \$22,500      | \$34,500         |
| El Dorado, County of                                      | \$109,349      | \$17,392      | \$126,741        |
| El Segundo Police Department                              | \$0            | \$0           | \$0              |
| El Segundo, City of                                       | \$0            | \$5,000       | \$5,000          |
| El Toro Reuse Planning Authority                          | \$71,648       | \$34,355      | \$106,003        |
| Elsinore Valley Municipal Water District                  | \$22,369       | \$0           | \$22,369         |
| Emeryville Redevelopment Agency                           | \$32,500       | \$5,000       | \$37,500         |
| Encinitas, City of  | \$31,393       | \$10,480      | \$41,873         |
| Escondido, City of  | \$63,906       | \$27,048      | \$90,954         |
| EZGOV.COM   | \$0            | \$0           | \$0              |
| Fairfield, City of  | \$45,311       | \$20,487      | \$65,798         |
| Fire Districts Association of California                  | \$22,244       | \$3,340       | \$25,584         |
| Folsom, City of   | \$185,600      | \$32,000      | \$217,600        |
| Fontana, City of  | \$30,748       | \$18,822      | \$49,570         |
| Fresno County Transportation Authority                    | \$38,400       | \$9,600       | \$48,000         |
| Fresno, County of   | \$115,249      | \$7,335       | \$122,584        |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| Glendale, City of  | \$91,662   | \$9,544      | \$101,206        |
| Glenn-Colusa Irrigation District                             | \$17,562   | \$4,621      | \$22,183         |
| Hawaiian Gardens/Community Redevelopment Agency, City of     | \$16,586   | \$3,156      | \$19,742         |
| Hawthorne, City of   | \$7,000    | \$10,659     | \$17,659         |
| Hayward, City of   | \$109,752  | \$26,498     | \$136,250        |
| Hesperia, City of  | \$71,023   | \$9,330      | \$80,353         |
| Hopland Band of Pomo Indians                                 | \$27,627   | \$7,480      | \$35,107         |
| Humboldt, County of  | \$58,725   | \$7,178      | \$65,903         |
| Huntington Beach, City of                                    | \$44,039   | \$7,000      | \$51,039         |
| Huntington Park, City of                                     | \$0        | \$2,000      | \$2,000          |
| Imperial, County of  | \$30,000   | \$6,250      | \$36,250         |
| Indian Wells, City of  | \$5,421    | \$1,251      | \$6,672          |
| Industry Urban-Development Agency                            | \$24,000   | \$6,000      | \$30,000         |
| Inglewood, City of   | \$30,567   | \$18,584     | \$49,151         |
| Inland Empire Utilities Agency                               | \$0        | \$18,000     | \$18,000         |
| Irvine, City of  | \$20,326   | \$6,650      | \$26,976         |
| Irwindale/Irwindale Redevelopment Agency, City of            | \$62,123   | \$13,979     | \$76,102         |
| Japan, Government of   | \$38,610   | \$9,055      | \$47,665         |
| Judicial Council of California                               | \$61,383   | \$12,130     | \$73,513         |
| Kensington Police Protection and Community Services District | \$2,000    | \$0          | \$2,000          |
| Kern, County of  | \$137,392  | \$13,698     | \$151,090        |
| Kings River Conservation District                            | \$26,058   | \$5,075      | \$31,133         |
| Kings, County of   | \$27,500   | \$7,500      | \$35,000         |
| La Mirada/La Mirada Redevelopment Agency, City of            | \$29,281   | \$7,754      | \$37,035         |
| La Verne, City of  | \$0        | \$0          | \$0              |
| Laguna Hills, City of  | \$36,265   | \$13,643     | \$49,908         |
| Laguna Niguel, City of                                       | \$36,916   | \$17,238     | \$54,154         |
| Lake Elsinore, City of                                       | \$2,627    | \$0          | \$2,627          |
| Lake Forest, City of   | \$18,000   | \$4,500      | \$22,500         |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| Lakewood, City of   | \$54,899   | \$9,803      | \$64,702         |
| Lancaster Redevelopment Agency                                | \$25,200   | \$6,300      | \$31,500         |
| Lancaster, City of  | \$39,192   | \$21,854     | \$61,046         |
| Las Virgenes Municipal Water District                         | \$22,030   | \$4,901      | \$26,931         |
| League of California Cities                                   | \$867,300  | \$241,124    | \$1,108,424      |
| Long Beach Public Transportation Company (Long Beach Transit) | \$12,000   | \$2,000      | \$14,000         |
| Long Beach, City of   | \$118,507  | \$12,912     | \$131,419        |
| Long Beach, Port of   | \$176,627  | \$41,184     | \$217,811        |
| Los Angeles County Drainage Area (LACDA)                      | \$61,417   | \$0          | \$61,417         |
| Los Angeles County Metropolitan Transportation Authority      | \$598,943  | \$188,945    | \$787,888        |
| Los Angeles County Sheriff's Department                       | \$127,442  | \$37,301     | \$164,743        |
| Los Angeles District Attorney's Office                        | \$270,856  | \$50,858     | \$321,714        |
| Los Angeles, City of  | \$421,199  | \$148,338    | \$569,537        |
| Los Angeles, County of  | \$838,152  | \$197,046    | \$1,035,198      |
| Lynwood, City of  | \$47,067   | \$22,995     | \$70,062         |
| Madera, County of   | \$77,718   | \$13,123     | \$90,841         |
| Malibu, City of   | \$98,249   | \$8,976      | \$107,225        |
| Manhattan Beach, City of                                      | \$13,233   | \$3,159      | \$16,392         |
| Marin, County of  | \$194,671  | \$79,070     | \$273,741        |
| Marina, City of   | \$0        | \$12,284     | \$12,284         |
| Mariposa, County of   | \$46,942   | \$6,475      | \$53,417         |
| Martinez, City of   | \$0        | \$0          | \$0              |
| Maywood, City of  | \$0        | \$0          | \$0              |
| Mendocino, County of  | \$15,000   | \$3,750      | \$18,750         |
| Mendota, City of  | \$0        | \$0          | \$0              |
| Merced County District Attorney's Office                      | \$5,028    | \$5,012      | \$10,040         |
| Merced Irrigation District                                    | \$49,771   | \$13,482     | \$63,253         |
| Merced, County of   | \$70,801   | \$35,226     | \$106,027        |
| Metropolitan Transportation Commission                        | \$98,414   | \$20,582     | \$118,996        |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| Metropolitan Water District of Southern California, The | \$933,161  | \$184,810    | \$1,117,971      |
| Middletown Rancheria                                    | \$9,242    | \$0          | \$9,242          |
| Midpeninsula Regional Open Space District               | \$13,482   | \$3,354      | \$16,836         |
| Mojave Water Agency                                     | \$21,084   | \$0          | \$21,084         |
| Monterey Regional Water Pollution Control Agency        | \$16,066   | \$0          | \$16,066         |
| Monterey, County of                                     | \$77,651   | \$32,492     | \$110,143        |
| Moreno Valley, City of                                  | \$31,147   | \$8,228      | \$39,375         |
| Mosquito & Vector Control Association of California     | \$9,000    | \$3,000      | \$12,000         |
| Mountains Recreation and Conservation Authority         | \$46,699   | \$16,810     | \$63,509         |
| Municipal Water District of Orange County               | \$43,102   | \$10,598     | \$53,700         |
| Napa, County of   | \$77,573   | \$16,904     | \$94,477         |
| National City, City of                                  | \$23,334   | \$8,185      | \$31,519         |
| Natural History Museum of Los Angeles County            | \$43,615   | \$17,202     | \$60,817         |
| Nevada, County of                                       | \$33,300   | \$0          | \$33,300         |
| Newport Beach, City of                                  | \$41,387   | \$15,000     | \$56,387         |
| North County Transit District                           | \$0        | \$0          | \$0              |
| North Lake Tahoe Resort Association                     | \$7,500    | \$1,500      | \$9,000          |
| North Tahoe Public Utility District                     | \$2,500    | \$3,750      | \$6,250          |
| Norwalk, City of  | \$26,797   | \$7,053      | \$33,850         |
| Novato, City of   | \$17,914   | \$4,333      | \$22,247         |
| Oakland, City of  | \$97,303   | \$25,494     | \$122,797        |
| Oakley, City of   | \$0        | \$5,840      | \$5,840          |
| Oceanside, City of                                      | \$44,764   | \$10,150     | \$54,914         |
| Orange County Division, League of California Cities     | \$140,668  | \$11,000     | \$151,668        |
| Orange County Fire Authority                            | \$48,735   | \$8,008      | \$56,743         |
| Orange, County of                                       | \$742,044  | \$146,945    | \$888,989        |
| Oxnard Harbor District                                  | \$0        | \$0          | \$0              |
| Oxnard, City of   | \$34,861   | \$0          | \$34,861         |
| Pala Band of Mission Indians                            | \$38,775   | \$6,505      | \$45,280         |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| Palm Desert, City of   | \$30,311   | \$8,004      | \$38,315         |
| Palmdale, City of  | \$129,461  | \$39,289     | \$168,750        |
| Paramount, City of   | \$29,402   | \$8,103      | \$37,505         |
| Pasadena, City of  | \$29,209   | \$7,304      | \$36,513         |
| Pechanga Band of Luiseno Mission Indians                                   | \$60,136   | \$11,200     | \$71,336         |
| Petaluma, City of  | \$0        | \$0          | \$0              |
| Piedmont, City of  | \$0        | \$0          | \$0              |
| Pittsburg, City of   | \$27,950   | \$7,803      | \$35,753         |
| Placentia Library District   | \$1,286    | \$0          | \$1,286          |
| Placer, County of  | \$141,427  | \$31,567     | \$172,994        |
| Pleasant Hill, City of   | \$27,600   | \$13,594     | \$41,194         |
| Pomona, City of  | \$66,351   | \$6,000      | \$72,351         |
| Portuguese Government, The   | \$0        | \$0          | \$0              |
| Poway Redevelopment Agency   | \$0        | \$0          | \$0              |
| Poway, City of   | \$27,500   | \$17,105     | \$44,605         |
| Rancho Cucamonga, City of  | \$74,542   | \$7,402      | \$81,944         |
| Rancho Mirage/Rancho Mirage Redevelopment Agency, City of                  | \$12,558   | \$3,000      | \$15,558         |
| Reclamation District 1000  | \$50,056   | \$12,111     | \$62,167         |
| Redding, City of   | \$250,100  | \$134,153    | \$384,253        |
| Redlands, City of  | \$16,923   | \$14,306     | \$31,229         |
| Regional Council of Rural Counties (RCRC) and its Joint Powers Authorities | \$127,343  | \$37,600     | \$164,943        |
| Richmond, City of  | \$0        | \$0          | \$0              |
| Ridgecrest, City of  | \$27,019   | \$4,745      | \$31,764         |
| Riverside County Transportation Commission                                 | \$67,897   | \$18,593     | \$86,490         |
| Riverside, City of   | \$53,537   | \$14,024     | \$67,561         |
| Riverside, County of   | \$138,259  | \$38,203     | \$176,462        |
| Rosemead, City of  | \$44,126   | \$17,100     | \$61,226         |
| Rumsey Indian Rancheria  | \$84,303   | \$19,439     | \$103,742        |
| Sacramento Area Council of Governments                                     | \$0        | \$0          | \$0              |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            | <b>.</b>     | <b>.</b>         |
| Sacramento Area Flood Control Agency                           | \$150,961  | \$57,610     | \$208,571        |
| Sacramento Metropolitan Air Quality Management District        | \$88,029   | \$16,169     | \$104,198        |
| Sacramento Metropolitan Water Authority                        | \$0        | \$0          | \$0              |
| Sacramento Regional Transit District                           | \$42,000   | \$14,000     | \$56,000         |
| Sacramento, City of  | \$74,810   | \$64,612     | \$139,422        |
| Sacramento, County of  | \$339,313  | \$43,549     | \$382,862        |
| Salinas, City of   | \$27,835   | \$8,714      | \$36,549         |
| San Bernardino Associated Governments                          | \$63,518   | \$13,283     | \$76,801         |
| San Bernardino County Sheriff's Department                     | \$109,855  | \$25,111     | \$134,966        |
| San Bernardino Valley Municipal Water District                 | \$33,428   | \$5,344      | \$38,772         |
| San Bernardino Valley Water Conservation District              | \$29,611   | \$6,034      | \$35,645         |
| San Bernardino, City of  | \$0        | \$1,500      | \$1,500          |
| San Bernardino, County of                                      | \$733,003  | \$252,653    | \$985,656        |
| San Buenaventura, City of                                      | \$36,000   | \$24,937     | \$60,937         |
| San Diego also San Diego District Attorney's Office, County of | \$711,788  | \$272,831    | \$984,619        |
| San Diego Association of Governments                           | \$38,988   | \$13,227     | \$52,215         |
| San Diego County Water Authority                               | \$379,879  | \$98,251     | \$478,130        |
| San Diego Metropolitan Transit Development Board               | \$33,000   | \$12,000     | \$45,000         |
| San Diego Unified Port District                                | \$71,149   | \$17,008     | \$88,157         |
| San Diego, City of   | \$185,399  | \$50,473     | \$235,872        |
| San Francisco County Transportation Authority                  | \$27,961   | \$5,789      | \$33,750         |
| San Francisco Public Utilities Commission                      | \$36,349   | \$2,911      | \$39,260         |
| San Francisco, City and County of                              | \$286,428  | \$54,454     | \$340,882        |
| San Gabriel Basin Water Quality Authority                      | \$39,980   | \$13,044     | \$53,024         |
| San Gabriel Valley Council of Governments                      | \$10,110   | \$0          | \$10,110         |
| San Gorgonio Pass Water Agency                                 | \$30,237   | \$7,907      | \$38,144         |
| San Joaquin Council of Governments                             | \$26,000   | \$3,000      | \$29,000         |
| San Joaquin Flood Control Agency                               | \$41,683   | \$0          | \$41,683         |
| San Joaquin Valley Unified Air Pollution Control District      | \$23,624   | \$5,906      | \$29,530         |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| San Joaquin, County of   | \$143,808  | \$24,151     | \$167,959        |
| San Jose, City of  | \$148,354  | \$38,176     | \$186,530        |
| San Luis Delta-Mendota Water Authority                               | \$205,170  | \$48,513     | \$253,683        |
| San Luis Obispo, City of   | \$3,000    | \$80         | \$3,080          |
| San Luis Obispo, County of   | \$138,688  | \$21,783     | \$160,471        |
| San Manuel Band of Mission Indians                                   | \$16,995   | \$7,180      | \$24,175         |
| San Mateo County Transit District                                    | \$35,835   | \$12,798     | \$48,633         |
| San Mateo, County of   | \$82,531   | \$22,595     | \$105,126        |
| San Rafael, City of  | \$6,000    | \$0          | \$6,000          |
| San Rafael/Marin County Council of Mayors & Council Members, City of | \$22,429   | \$7,000      | \$29,429         |
| Santa Ana Watershed Project Authority                                | \$372,631  | \$11,081     | \$383,712        |
| Santa Ana, a Charter City of the State of California, City of        | \$45,000   | \$15,000     | \$60,000         |
| Santa Barbara, County of   | \$51,325   | \$21,341     | \$72,666         |
| Santa Clara Valley Transportation Authority                          | \$68,720   | \$52,160     | \$120,880        |
| Santa Clara Valley Water District                                    | \$275,259  | \$84,742     | \$360,001        |
| Santa Clara, County of   | \$284,661  | \$179,813    | \$464,474        |
| Santa Cruz County Regional Transportation Commission                 | \$0        | \$0          | \$0              |
| Santa Cruz Metropolitan Transit District                             | \$16,250   | \$3,750      | \$20,000         |
| Santa Cruz, City of  | \$23,116   | \$8,304      | \$31,420         |
| Santa Fe Springs, City of  | \$51,753   | \$12,974     | \$64,727         |
| Santa Monica Rent Control Board                                      | \$40,555   | \$9,000      | \$49,555         |
| Santa Monica, City of  | \$37,838   | \$29,332     | \$67,170         |
| Santa Rosa, City of  | \$36,908   | \$9,000      | \$45,908         |
| Santa Ynez Band of Chumash Indians                                   | \$76,531   | \$23,254     | \$99,785         |
| Santee, City of  | \$76,110   | \$26,185     | \$102,295        |
| Shasta, County of  | \$59,214   | \$10,494     | \$69,708         |
| Sheriff's Department Sacramento County                               | \$48,421   | \$19,880     | \$68,301         |
| Simi Valley, City of   | \$32,052   | \$8,553      | \$40,605         |
| Siskiyou, County of  | \$74,036   | \$6,217      | \$80,253         |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| Soboba Band of Mission Indians                                | \$18,531   | \$7,495      | \$26,026         |
| Solano, County of   | \$46,907   | \$12,543     | \$59,450         |
| Solid Waste Association of North America, California Chapters | \$31,581   | \$5,011      | \$36,592         |
| Sonoma County Water Agency                                    | \$125,126  | \$25,577     | \$150,703        |
| Sonoma, County of   | \$98,149   | \$20,095     | \$118,244        |
| South Coast Air Quality Management District                   | \$125,000  | \$31,250     | \$156,250        |
| South Coast Area Transit                                      | \$1,800    | \$450        | \$2,250          |
| South El Monte, City of                                       | \$17,500   | \$0          | \$17,500         |
| South Gate/South Gate Community Redevelopment, City of        | \$29,872   | \$8,490      | \$38,362         |
| South Lake Tahoe, City of                                     | \$0        | \$0          | \$0              |
| South Tahoe Joint Powers Financing Authority                  | \$0        | \$0          | \$0              |
| South Tahoe Redevelopment Agency                              | \$0        | \$0          | \$0              |
| Southeast Water Coalition                                     | \$42,327   | \$11,622     | \$53,949         |
| Southern California Association of Governments                | \$45,499   | \$26,016     | \$71,515         |
| Southern California Regional Rail Authority                   | \$138,907  | \$31,766     | \$170,673        |
| Stallion Springs Community Services District                  | \$2,000    | \$0          | \$2,000          |
| Stanislaus, County of   | \$212,075  | \$43,808     | \$255,883        |
| State Association of County Auditors                          | \$19,590   | \$4,920      | \$24,510         |
| State Association of County Retirement Systems (SACRS)        | \$26,042   | \$10,390     | \$36,432         |
| Sunnyvale, City of  | \$0        | \$0          | \$0              |
| Sutter, County of   | \$33,000   | \$6,000      | \$39,000         |
| Sycuan Band of Mission Indians                                | \$66,397   | \$7,500      | \$73,897         |
| Table Mountain Rancheria                                      | \$29,396   | \$0          | \$29,396         |
| Taft, City of   | \$18,000   | \$4,500      | \$22,500         |
| Tahoe City Public Utility District                            | \$12,000   | \$3,000      | \$15,000         |
| Tehachapi, The City of  | \$0        | \$0          | \$0              |
| Thousand Oaks, City of  | \$34,513   | \$9,001      | \$43,514         |
| Transportation Agency for Monterey County                     | \$37,674   | \$6,184      | \$43,858         |
| Tri-Valley Alliance of Recreation and Park Districts          | \$24,552   | \$6,029      | \$30,581         |

|   |              | 5th Quarter  | Cumulative Total |
|---|--------------|--------------|------------------|
|   | 1999 Total   | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |              |              |                  |
| Tulare, County of                                   | \$145,868    | \$28,896     | \$174,764        |
| Tule River Tribe                                    | \$23,915     | \$13,670     | \$37,585         |
| Tuolumne, County of                                 | \$32,724     | \$0          | \$32,724         |
| Tustin, City of                                     | \$4,800      | \$1,200      | \$6,000          |
| Twenty-Nine Palms Band of Mission Indians           | \$34,166     | \$9,025      | \$43,191         |
| Urban Counties Caucus                               | \$80,175     | \$21,832     | \$102,007        |
| Vallejo, City of                                    | \$40,000     | \$8,000      | \$48,000         |
| Ventura County Transportation Commission            | \$12,495     | \$3,019      | \$15,514         |
| Ventura, County of                                  | \$174,008    | \$39,216     | \$213,224        |
| Vernon, City of                                     | \$78,400     | \$19,200     | \$97,600         |
| Victorville, City of                                | \$27,238     | \$11,334     | \$38,572         |
| Washoe Tribe of Nevada & California                 | \$0          | \$0          | \$0              |
| Water Replenishment District of Southern California | \$382,098    | \$0          | \$382,098        |
| Watsonville, City of                                | \$34,427     | \$11,633     | \$46,060         |
| West Basin Municipal Water District                 | \$18,903     | \$8,053      | \$26,956         |
| West Hollywood, City of                             | \$72,372     | \$16,145     | \$88,517         |
| West Sacramento, City of                            | \$30,302     | \$8,393      | \$38,695         |
| Westminster, City of                                | \$29,660     | \$0          | \$29,660         |
| Whittier, City of                                   | \$36,000     | \$16,000     | \$52,000         |
| Woodland, City of                                   | \$25,361     | \$0          | \$25,361         |
| Yolo, County of                                     | \$18,334     | \$10,333     | \$28,667         |
| Yorba Linda, City of                                | \$26,127     | \$18,995     | \$45,122         |
| Yuba City (aka City of Yuba)                        | \$30,000     | \$9,000      | \$39,000         |
| Yuba, County of, and the Yuba County Water Agency   | \$30,000     | \$7,500      | \$37,500         |
| Yucca Valley, Town of                               | \$15,000     | \$0          | \$15,000         |
| TOTAL GOVERNMENT                                    | \$25,260,466 | \$6,675,529  | \$31,935,995     |

| HEALTH  |           |           |           |
|---|-----------|-----------|-----------|
| Access Dental   | \$0       | \$0       | \$0       |
| Addus Healthcare, Inc.  | \$0       | \$1,537   | \$1,537   |
| Adolescent Family Life Association                                    | \$0       | \$1,000   | \$1,000   |
| Adventist Health  | \$101,255 | \$38,530  | \$139,785 |
| Aeron Biotechnology Inc., aka Aeron Lifecycles Clinical Laboratory    | \$30,694  | \$0       | \$30,694  |
| Aetna U.S. Healthcare   | \$0       | \$60,664  | \$60,664  |
| Affiliated Catholic Healthcare Physicians                             | \$3,143   | \$0       | \$3,143   |
| AIDS Healthcare Foundation  | \$85,610  | \$23,492  | \$109,102 |
| AIDS Project of Los Angeles   | \$83,477  | \$37,351  | \$120,828 |
| Allergan, Inc.  | \$10,000  | \$0       | \$10,000  |
| Alliance of Catholic Health Care, Inc.                                | \$130,692 | \$21,000  | \$151,692 |
| Allscripts  | \$40,306  | \$25,000  | \$65,306  |
| American Academy of Neurology   | \$0       | \$10,000  | \$10,000  |
| American Academy of Pediatrics  | \$17,465  | \$5,429   | \$22,894  |
| American Academy of Physical Medicine and Rehabilitation              | \$0       | \$5,000   | \$5,000   |
| American Association of Electrodiagnostic Medicine                    | \$0       | \$0       | \$0       |
| American Cancer Society, California Division, Inc.                    | \$328,039 | \$115,112 | \$443,151 |
| American College of Obstetricians and Gynecologists, District IX, The | \$46,019  | \$13,467  | \$59,486  |
| American Diabetes Association   | \$10,000  | \$11,500  | \$21,500  |
| American Heart Association  | \$61,465  | \$15,824  | \$77,289  |
| American Lung Association of California                               | \$152,450 | \$80,202  | \$232,652 |
| American Medical Group Association                                    | \$133,000 | \$33,773  | \$166,773 |
| American Nurses Association/California                                | \$28,577  | \$7,500   | \$36,077  |
| American Occupational Therapy Association, Inc.                       | \$49,992  | \$16,664  | \$66,656  |
| American Red Cross, California Chapter                                | \$37,500  | \$7,500   | \$45,000  |
| American Specialty Health Plans                                       | \$73,717  | \$18,398  | \$92,115  |
| Americans for Death with Dignity (ADD)                                | \$48,261  | \$16,167  | \$64,428  |

5th Quarter

Jan - Mar 00

1999 Total

**Cumulative Total** 

Jan 99 - Mar 00

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| Amgen   | \$92,207   | \$20,515     | \$112,722        |
| AMN Healthcare Inc.                                   | \$12,000   | \$4,000      | \$16,000         |
| Apex Therapeutic Care, Inc.                           | \$6,000    | \$3,000      | \$9,000          |
| Association of California Care Operators, Inc ACCO    | \$0        | \$0          | \$0              |
| Association of California Healthcare Districts (ACHD) | \$104,523  | \$24,417     | \$128,940        |
| Association of California Neurologists                | \$0        | \$2,500      | \$2,500          |
| Association of Perioperative Registered Nurses (AORN) | \$0        | \$6,000      | \$6,000          |
| Association of Surgical Technologists                 | \$129      | \$2          | \$131            |
| Astra Zeneca Pharmaceuticals LP                       | \$43,740   | \$10,209     | \$53,949         |
| Barr Laboratories, Inc.                               | \$82,955   | \$18,803     | \$101,758        |
| Baxter Healthcare Corporation                         | \$42,893   | \$7,575      | \$50,468         |
| Bayer Corporation, Pharmaceutical Division            | \$71,298   | \$12,128     | \$83,426         |
| Behavioral Health Services, Inc.                      | \$6,000    | \$1,500      | \$7,500          |
| Beverly Enterprises, Inc.                             | \$45,251   | \$0          | \$45,251         |
| Blood Centers of California                           | \$61,556   | \$13,500     | \$75,056         |
| Boehringer Ingelheim Pharmaceuticals Inc.             | \$119,611  | \$34,586     | \$154,197        |
| Bristol-Myers Squibb Company                          | \$122,823  | \$35,288     | \$158,111        |
| BriteSmile, Inc.                                      | \$21,151   | \$0          | \$21,151         |
| California Academy of Audiology                       | \$52,500   | \$7,500      | \$60,000         |
| California Academy of Cosmetic Surgery                | \$18,332   | \$7,500      | \$25,832         |
| California Academy of Family Physicians               | \$110,620  | \$26,784     | \$137,404        |
| California Academy of Ophthalmology                   | \$101,220  | \$54,703     | \$155,923        |
| California Academy of Physician Assistants            | \$43,688   | \$10,596     | \$54,284         |
| California Acupuncture Medical Association            | \$7,000    | \$3,000      | \$10,000         |
| California Advocates for Nursing Home Reform          | \$6,000    | \$0          | \$6,000          |
| California Ambulance Association                      | \$109,244  | \$37,584     | \$146,828        |
| California Ambulatory Surgery Association             | \$42,289   | \$10,500     | \$52,789         |
| California Arthritis Foundation Council               | \$9,464    | \$0          | \$9,464          |
| California Assisted Living Facilities Association     | \$0        | \$0          | \$0              |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            | •            |                  |
| California Association for Health Services at Home                            | \$26,953   | \$4,676      | \$31,629         |
| California Association for Medical Laboratory Technology                      | \$72,114   | \$16,887     | \$89,001         |
| California Association of Alcoholic Recovery Homes                            | \$12,669   | \$8,824      | \$21,493         |
| California Association of Bioanalysts   | \$1,702    | \$772        | \$2,474          |
| California Association of Dental Plans  | \$53,184   | \$5,009      | \$58,193         |
| California Association of Dispensing Opticians                                | \$185      | \$11         | \$196            |
| California Association of Drinking Driver Treatment Programs                  | \$30,204   | \$9,000      | \$39,204         |
| California Association of Environmental Health Administrators                 | \$41,116   | \$10,224     | \$51,340         |
| California Association of Health Facilities                                   | \$939,019  | \$344,430    | \$1,283,449      |
| California Association of Health Plans  | \$559,639  | \$109,299    | \$668,938        |
| California Association of Health Underwriters                                 | \$122,000  | \$30,500     | \$152,500        |
| California Association of Homes and Services for the Aging                    | \$108,582  | \$33,368     | \$141,950        |
| California Association of Marriage and Family Therapists                      | \$68,076   | \$26,348     | \$94,424         |
| California Association of Medical Product Suppliers                           | \$44,955   | \$0          | \$44,955         |
| California Association of Nurse Anesthetists                                  | \$27,000   | \$6,750      | \$33,750         |
| California Association of Obstetricians & Gynecologists                       | \$51,264   | \$7,064      | \$58,328         |
| California Association of Oral and Maxillofacial Surgeons                     | \$33,247   | \$8,774      | \$42,021         |
| California Association of Public Hospitals & Health Systems                   | \$9,250    | \$2,250      | \$11,500         |
| California Association of Public Hospitals & Health Systems on behalf of the  |            |              |                  |
| Local Health Plans of California  | \$10,000   | \$0          | \$10,000         |
| California Association of Regional Poison Centers                             | \$0        | \$0          | \$0              |
| California Association of Rehabilitation & Reemployment Professionals         | \$88,929   | \$15,870     | \$104,799        |
| California Association of Small Employer Health Plans                         | \$57,622   | \$7,007      | \$64,629         |
| California Athletic Trainers Association                                      | \$2,000    | \$0          | \$2,000          |
| California Breast and Gynecological Cancer Treatment Task Force, a project of |            |              |                  |
| San Francisco Foundation Community Initiative Funds                           | \$0        | \$266,082    | \$266,082        |
| California Chapter, American College of Cardiology                            | \$21,259   | \$6,000      | \$27,259         |
| California Chapter, American College of Emergency Physicians                  | \$90,531   | \$22,002     | \$112,533        |
| California Chapter, American Physical Therapy Association                     | \$101,804  | \$22,881     | \$124,685        |

|   |             | 5th Quarter  | Cumulative Total |
|---|-------------|--------------|------------------|
|   | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00  |
| California Children's Hospital Association                      | \$207,134   | \$49,723     | \$256,857        |
| California Chiropractic Association                             | \$148,628   | \$43,696     | \$192,324        |
| California Clinical Laboratory Association                      | \$63,394    | \$15,812     | \$79,206         |
| California Coalition for Mental Health                          | \$12,114    | \$0          | \$12,114         |
| California Coalition of Nurse Practitioners                     | \$73,439    | \$10,621     | \$84,060         |
| California Coalition of United Cerebral Palsy Associations      | \$65,512    | \$16,444     | \$81,956         |
| California Council of Community Mental Health Agencies          | \$243,054   | \$121,013    | \$364,067        |
| California Council on Alcohol Policy                            | \$3,000     | \$0          | \$3,000          |
| California Council on Alcohol Problems                          | \$0         | \$0          | \$0              |
| California Dental Association and its wholly owned subsidiaries | \$639,738   | \$115,783    | \$755,521        |
| California Dental Hygienists Association                        | \$66,940    | \$16,527     | \$83,467         |
| California Dermatology Society                                  | \$87,241    | \$9,048      | \$96,289         |
| California Dialysis Council                                     | \$54,453    | \$13,381     | \$67,834         |
| California Dietetic Association                                 | \$40,387    | \$10,721     | \$51,108         |
| California Disability Alliance                                  | \$0         | \$0          | \$0              |
| California Family Health Council, Inc.                          | \$60,000    | \$15,000     | \$75,000         |
| California Funeral Directors Association                        | \$67,303    | \$12,667     | \$79,970         |
| California Health Information Association                       | \$23,984    | \$5,469      | \$29,453         |
| California Healthcare Association and affiliated entities       | \$1,449,036 | \$340,057    | \$1,789,093      |
| California Healthcare Institute (CHI)                           | \$128,090   | \$57,061     | \$185,151        |
| California Hispanic Healthcare Association                      | \$5,850     | \$0          | \$5,850          |
| California Hospice & Palliative Care Association                | \$0         | \$5,226      | \$5,226          |
| California Incontinent Product Suppliers Association            | \$13,931    | \$2,507      | \$16,438         |
| California Medical Confidentiality Information Forum            | \$0         | \$0          | \$0              |
| California Medical Transportation Association, Inc.             | \$37,692    | \$0          | \$37,692         |
| California Nurses Association                                   | \$237,185   | \$63,140     | \$300,325        |
| California Optometric Association                               | \$428,762   | \$122,983    | \$551,745        |
| California Organization of Methadone Providers (COMP)           | \$0         | \$9,000      | \$9,000          |
| California Orthopaedic Association                              | \$27,600    | \$7,920      | \$35,520         |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
| California Orthotics & Prosthetics Association                    | \$20,266   | \$5,989      | \$26,255         |
| California Perinatal Drug Treatment Provider Network              | \$8,288    | \$888        | \$9,176          |
| California Pharmacists Association                                | \$101,763  | \$16,143     | \$117,906        |
| California Physicians Alliance                                    | \$7,336    | \$2,000      | \$9,336          |
| California Poison Control System                                  | \$0        | \$0          | \$0              |
| California Primary Care Association                               | \$123,108  | \$29,251     | \$152,359        |
| California Psychiatric Association                                | \$224,022  | \$43,992     | \$268,014        |
| California Psychological Association                              | \$216,060  | \$52,680     | \$268,740        |
| California Radiological Society                                   | \$56,990   | \$0          | \$56,990         |
| California Rehabilitation Association                             | \$22,463   | \$6,121      | \$28,584         |
| California Society for Clinical Social Work                       | \$30,000   | \$7,500      | \$37,500         |
| California Society for Oriental Medicine                          | \$3,000    | \$0          | \$3,000          |
| California Society for Respiratory Care                           | \$33,333   | \$10,000     | \$43,333         |
| California Society of Addiction Medicine                          | \$2,083    | \$0          | \$2,083          |
| California Society of Anesthesiologists, Inc.                     | \$64,793   | \$15,527     | \$80,320         |
| California Society of Health-System Pharmacists                   | \$37,745   | \$0          | \$37,745         |
| California Society of Industrial Medicine & Surgery               | \$162,626  | \$41,273     | \$203,899        |
| California Society of Pathologists                                | \$51,054   | \$0          | \$51,054         |
| California Society of Plastic Surgeons                            | \$48,021   | \$19,360     | \$67,381         |
| California Speech Pathologists & Audiologists in Private Practice | \$0        | \$0          | \$0              |
| California State Association of Occupational Health Nurses        | \$4,809    | \$3,767      | \$8,576          |
| California State Hospice Association                              | \$21,551   | \$940        | \$22,491         |
| California Transplant Donor Network et al                         | \$48,120   | \$12,172     | \$60,292         |
| California Veterinary Medical Association                         | \$60,718   | \$28,224     | \$88,942         |
| California Women's & Children's Health Coalition                  | \$9,000    | \$0          | \$9,000          |
| Californians Allied for Patient Protection                        | \$492,414  | \$219,304    | \$711,718        |
| Cannabis Pharmaceutical Coalition, The                            | \$0        | \$0          | \$0              |
| Cardinal Health, Inc.   | \$39,000   | \$9,000      | \$48,000         |
| Caremark Inc.   | \$36,095   | \$0          | \$36,095         |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| Caremark Rx, Inc.  | \$250,000  | \$0          | \$250,000        |
| CCN Managed Care, Inc.   | \$104,042  | \$15,020     | \$119,062        |
| Cedars-Sinai Health System   | \$0        | \$40,000     | \$40,000         |
| Center for Health Care Rights  | \$0        | \$0          | \$0              |
| Charter Behavioral Health Systems, LLC                               | \$26,878   | \$0          | \$26,878         |
| Childrens Hospital Los Angeles                                       | \$30,999   | \$2,864      | \$33,863         |
| Children's Defense Fund  | \$8,220    | \$0          | \$8,220          |
| Children's Hospital and Health Center                                | \$20,404   | \$5,041      | \$25,445         |
| Children's Hospital Oakland  | \$32,670   | \$16,151     | \$48,821         |
| Children's Partnership/Tides Center                                  | \$0        | \$0          | \$0              |
| Children's Specialty Care Coalition                                  | \$0        | \$0          | \$0              |
| CIGNA Corporation on behalf of CIGNA Health Plan of California, Inc. | \$142,879  | \$39,440     | \$182,319        |
| City of Angels Medical Center  | \$0        | \$7,000      | \$7,000          |
| City of Hope National Medical Center                                 | \$195,302  | \$45,000     | \$240,302        |
| Clinical Immuno Diagnostics Laboratory                               | \$1,695    | \$0          | \$1,695          |
| Clinicas de Salud Del Pueblo de Brawley                              | \$3,600    | \$0          | \$3,600          |
| Clinicas del Camino Real   | \$3,000    | \$0          | \$3,000          |
| Clinicas del Valle de Salinas  | \$3,600    | \$0          | \$3,600          |
| Coalition for Natural Health, The                                    | \$56,773   | \$12,679     | \$69,452         |
| Coalition for Safe Dental Water                                      | \$18,182   | \$0          | \$18,182         |
| Cole Vision Corporation  | \$11,245   | \$0          | \$11,245         |
| Columbia/HCA, Inc.   | \$88,000   | \$24,699     | \$112,699        |
| Community Health Group   | \$36,068   | \$3,876      | \$39,944         |
| Community Hospitals of Central California                            | \$125,926  | \$31,083     | \$157,009        |
| Concerned California Perfusionists                                   | \$5,500    | \$2,000      | \$7,500          |
| Consensus Health   | \$0        | \$14,000     | \$14,000         |
| Correctional Medical Services  | \$1,691    | \$0          | \$1,691          |
| Council of Acupuncture & Oriental Medicine Associations              | \$0        | \$0          | \$0              |
| County Health Executives Association of California                   | \$22,500   | \$3,797      | \$26,297         |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| Crestwood Behavioral Health, Inc.         | \$0        | \$30,249     | \$30,249         |
| Death with Dignity National Center        | \$15,000   | \$3,000      | \$18,000         |
| Delta Dental Plan of California           | \$157,363  | \$34,971     | \$192,334        |
| Deltanet, Inc.                            | \$0        | \$0          | \$0              |
| Discount Development Services             | \$0        | \$12,000     | \$12,000         |
| Disease Management Association of America | \$0        | \$15,285     | \$15,285         |
| Downey Regional Medical Center, Inc.      | \$184,367  | \$40,044     | \$224,411        |
| DuPont Pharmaceutical Company             | \$63,443   | \$14,955     | \$78,398         |
| Easter Seals Bay Area                     | \$0        | \$0          | \$0              |
| Easter Seals Central California           | \$0        | \$4,000      | \$4,000          |
| Easter Seals Northern California          | \$0        | \$0          | \$0              |
| Easter Seals Southern California          | \$0        | \$4,000      | \$4,000          |
| Easter Seals Tri Counties                 | \$0        | \$2,000      | \$2,000          |
| El Camino Hospital District               | \$32,480   | \$8,400      | \$40,880         |
| Eli Lilly and Company                     | \$302,532  | \$42,673     | \$345,205        |
| Episcopal AIDS Ministry: Project New Hope | \$0        | \$0          | \$0              |
| Genentech, Inc.                           | \$263,178  | \$175,991    | \$439,169        |
| Gentiva Health Services                   | \$30,000   | \$20,000     | \$50,000         |
| Genzyme Corporation                       | \$1,288    | \$0          | \$1,288          |
| Glaxo Wellcome Inc.                       | \$496,382  | \$72,522     | \$568,904        |
| Granada Hills Hospital                    | \$51,491   | \$0          | \$51,491         |
| Grossmont Healthcare District             | \$30,576   | \$5,582      | \$36,158         |
| Health Access California                  | \$43,286   | \$13,329     | \$56,615         |
| Health Care for All-California            | \$16,000   | \$0          | \$16,000         |
| Health Officers Association of California | \$75,000   | \$22,500     | \$97,500         |
| Health Trust, The                         | \$30,000   | \$6,500      | \$36,500         |
| Hearing HealthCare Providers/California   | \$36,327   | \$9,000      | \$45,327         |
| Hemo Therapies, Inc.                      | \$2,200    | \$0          | \$2,200          |
| Hemophilia Council of California          | \$16,000   | \$4,000      | \$20,000         |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| Heritage Center, The   | \$17,000   | \$4,000      | \$21,000         |
| Hoechst Marion Roussel, Inc.   | \$0        | \$0          | \$0              |
| Hoffmann-La Roche, Inc.  | \$100,417  | \$72,267     | \$172,684        |
| HomeCare Health & Medical Supply, L.L.C.   | \$0        | \$0          | \$0              |
| Horizon West, Inc.   | \$324      | \$0          | \$324            |
| Innovative Dialysis Systems, Inc.  | \$10,000   | \$0          | \$10,000         |
| Jablecki, Charles K.   | \$0        | \$0          | \$0              |
| Jewish Home for the Aged   | \$61,125   | \$15,086     | \$76,211         |
| John Wayne Cancer Institute  | \$27,973   | \$0          | \$27,973         |
| Johnson & Johnson Services, Inc.   | \$417,018  | \$129,017    | \$546,035        |
| Kaiser Foundation Health Plan, Inc.  | \$850,200  | \$217,525    | \$1,067,725      |
| KCI Inc.   | \$7,500    | \$0          | \$7,500          |
| Laidlaw Medical Transportation, Inc., dba MEDIVAN                                  | \$2,200    | \$0          | \$2,200          |
| Landmark Healthcare, Inc.  | \$1,000    | \$0          | \$1,000          |
| Laurel Dental Plan, Inc.   | \$0        | \$0          | \$0              |
| LensCrafters, Inc.   | \$32,431   | \$8,488      | \$40,919         |
| Life Services, Inc.  | \$20,000   | \$0          | \$20,000         |
| LifeMasters Supported SelfCare, Inc.   | \$33,429   | \$1,500      | \$34,929         |
| Local Health Plans of California   | \$37,500   | \$16,000     | \$53,500         |
| Local Initiative Health Authority for Los Angeles County dba L.A. Care Health Plan | \$105,840  | \$63,267     | \$169,107        |
| Loma Linda University Medical Center and affiliates                                | \$60,887   | \$45,132     | \$106,019        |
| Magellan Behavioral Health   | \$0        | \$0          | \$0              |
| Managed Care Solutions, Inc.   | \$10,000   | \$0          | \$10,000         |
| Manufacturers' Disposable Medical Supplies Coalition                               | \$13,931   | \$2,507      | \$16,438         |
| March of Dimes Birth Defects Foundation  | \$4,305    | \$0          | \$4,305          |
| Mariner Post-Acute Network   | \$42,000   | \$12,000     | \$54,000         |
| Maximus  | \$77,000   | \$28,896     | \$105,896        |
| MediPlus   | \$2,500    | \$0          | \$2,500          |
| MedPro, Inc.   | \$27,329   | \$0          | \$27,329         |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| Medtronic Neurological   | \$15,912   | \$2,089      | \$18,001         |
| Mental Health Association in California  | \$114,160  | \$29,081     | \$143,241        |
| Merck-Medco Managed Care, L.L.C.   | \$65,242   | \$10,661     | \$75,903         |
| Metabolife   | \$14,500   | \$5,000      | \$19,500         |
| Miller Children's, a dba of Long Beach Memorial Medical Center                     | \$16,411   | \$8,000      | \$24,411         |
| Molina Medical Centers   | \$52,085   | \$15,390     | \$67,475         |
| Morrow Institute dba The Morrow Skin Institute, A Medical Group, Incorporated, The | \$18,317   | \$5,550      | \$23,867         |
| Motion Picture and Television Fund   | \$31,162   | \$7,816      | \$38,978         |
| MultiState Associates Inc. on behalf of Cytyc Corporation                          | \$33,000   | \$3,000      | \$36,000         |
| MultiState Associates Inc. on behalf of the National Nutritional Foods Association | \$5,000    | \$2,500      | \$7,500          |
| National Association of Dental Plans   | \$30,595   | \$0          | \$30,595         |
| National Association of Social Workers, California Chapter                         | \$54,398   | \$11,250     | \$65,648         |
| National IPA Coalition   | \$20,543   | \$6,000      | \$26,543         |
| National Kidney Foundation of Northern California                                  | \$18,000   | \$4,500      | \$22,500         |
| Newport Language, Speech & Audiology Center  | \$121,136  | \$0          | \$121,136        |
| NIC Americas Inc.  | \$20,357   | \$0          | \$20,357         |
| North American Health Care, Inc.   | \$0        | \$0          | \$0              |
| NovaCare, Inc.   | \$3,000    | \$0          | \$3,000          |
| Novartis Pharmaceuticals Corporation   | \$172,795  | \$51,216     | \$224,011        |
| Occupational Therapy Association of California                                     | \$15,765   | \$3,928      | \$19,693         |
| Orphan Medical   | \$0        | \$0          | \$0              |
| Osteopathic Physicians and Surgeons of California                                  | \$24,000   | \$6,941      | \$30,941         |
| Pacific Alliance Medical Center  | \$1,762    | \$0          | \$1,762          |
| PacifiCare Health Systems & its affiliated entities                                | \$305,421  | \$52,278     | \$357,699        |
| Parental Rights Association  | \$8,000    | \$0          | \$8,000          |
| Pediatric Management Group   | \$54,528   | \$14,147     | \$68,675         |
| Pharmaceutical Care Management Association   | \$365      | \$37         | \$402            |
| Pharmaceutical Research and Manufacturers of America                               | \$248,021  | \$59,982     | \$308,003        |
| Pharmacia & Upjohn Company   | \$123,267  | \$68,575     | \$191,842        |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| Pharmchem Laboratories Inc.  | \$10,000   | \$0          | \$10,000         |
| Phoenix Houses of California                                       | \$11,756   | \$308        | \$12,064         |
| Pierson III, Dr. Joseph E.   | \$0        | \$0          | \$0              |
| Planned Parenthood Affiliates of California                        | \$19,570   | \$7,151      | \$26,721         |
| Private Essential Access Community Hospitals                       | \$134,864  | \$41,152     | \$176,016        |
| Progressive Subacute Care/Scribbles and Giggles                    | \$0        | \$0          | \$0              |
| Public Health Institute  | \$0        | \$3,120      | \$3,120          |
| Public Health Laboratory Association of California                 | \$16,500   | \$4,500      | \$21,000         |
| Quest Diagnostics Incorporated                                     | \$16,400   | \$9,392      | \$25,792         |
| Refractive Associates  | \$0        | \$0          | \$0              |
| Rehabilitation Centre of Beverly Hills, The                        | \$0        | \$0          | \$0              |
| Retinoblastoma International                                       | \$4,500    | \$2,193      | \$6,693          |
| Rhone-Poulenc Rorer Pharmaceuticals, Inc.                          | \$13,620   | \$0          | \$13,620         |
| Saint Francis Medical Center of Santa Barbara                      | \$70       | \$0          | \$70             |
| Salimpour Pediatric Medical Group, Inc.                            | \$32,867   | \$9,087      | \$41,954         |
| San Benito Health Foundation                                       | \$1,875    | \$0          | \$1,875          |
| San Francisco AIDS Foundation                                      | \$41,542   | \$29,036     | \$70,578         |
| Santa Barbara Regional Healthcare Authority                        | \$26,063   | \$8,419      | \$34,482         |
| SCA Hygiene Products   | \$30,500   | \$7,500      | \$38,000         |
| Scripps Health   | \$33,053   | \$2,900      | \$35,953         |
| Senior Care Action Network (SCAN Health Plan)                      | \$18,942   | \$1,693      | \$20,635         |
| Sherman Oaks Health System   | \$15,258   | \$5,000      | \$20,258         |
| SmileCare Dental   | \$55,000   | \$5,819      | \$60,819         |
| SmithKline Beecham   | \$56,249   | \$13,799     | \$70,048         |
| Society of California Care Home Operators, Inc.                    | \$18,000   | \$4,500      | \$22,500         |
| Southwest Hospital Development, Inc. Valley Plaza Doctors Hospital | \$33,472   | \$6,171      | \$39,643         |
| St. Luke's Hospital  | \$9,550    | \$0          | \$9,550          |
| Sutter Health  | \$101,811  | \$14,430     | \$116,241        |
| Systems Reform, Inc.   | \$24,083   | \$6,029      | \$30,112         |

|   |              | 5th Quarter   | Cumulative Total |
|---|--------------|---------------|------------------|
|   | 1999 Total   | Jan - Mar 00  | Jan 99 - Mar 00  |
| T   | 400.000      | <b>#7.500</b> | <b>407.500</b>   |
| Tarzana Treatment Center  | \$30,000     | \$7,500       | \$37,500         |
| Taxpayers Against Higher Health Costs                               | \$6,309      | \$0           | \$6,309          |
| Tenet Healthcare Corporation  | \$251,956    | \$48,480      | \$300,436        |
| Thrifty Payless Inc. dba Rite Aid Corporation                       | \$153,750    | \$60,000      | \$213,750        |
| Tower Health  | \$123,012    | \$31,977      | \$154,989        |
| Trauma Hospitals of San Diego County                                | \$27,935     | \$10,493      | \$38,428         |
| U.S. Medical Instruments  | \$20,923     | \$0           | \$20,923         |
| UCSF Stanford Health Care   | \$48,750     | \$7,500       | \$56,250         |
| UNILAB  | \$60,912     | \$10,164      | \$71,076         |
| UniMed Management Company   | \$18,000     | \$0           | \$18,000         |
| United Hospital Association   | \$7,830      | \$694         | \$8,524          |
| Universal Care  | \$0          | \$1,340       | \$1,340          |
| USC Cardiothoracic Surgeons   | \$25,266     | \$0           | \$25,266         |
| Valley Children's Hospital  | \$10,194     | \$19,194      | \$29,388         |
| Valley Pines Retirement Inn   | \$2,087      | \$0           | \$2,087          |
| Vitas Healthcare Corporation  | \$5,227      | \$1,171       | \$6,398          |
| Voluntary Plan Administrators, Inc. (VPA, Inc.)                     | \$14,230     | \$3,248       | \$17,478         |
| Warner-Lambert Company & Agouron Phamacuticals, Inc. a wholly owned |              |               |                  |
| subsidiary of Warner-Lambert Company                                | \$225,994    | \$37,975      | \$263,969        |
| Washington Township Health Care District                            | \$46,875     | \$14,544      | \$61,419         |
| Watts Health Systems, Inc.  | \$72,000     | \$18,000      | \$90,000         |
| Western Dental Services, Inc.                                       | \$0          | \$5,282       | \$5,282          |
| Wyeth-Ayerst Laboratories, A Division of American Home Products     | \$175,902    | \$48,374      | \$224,276        |
| 12-Pack, The  | \$24,615     | \$6,106       | \$30,721         |
| TOTAL HEALTH  | \$20,208,499 | \$5,770,776   | \$25,979,275     |

|            | 5th Quarter  | Cumulative Total |  |
|------------|--------------|------------------|--|
| 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |  |

## **LABOR UNIONS**

| American Federation of State, County and Municipal Employees, AFL-CIO  | \$131,874 | \$29,299  | \$161,173   |
|--|-----------|-----------|-------------|
| Brotherhood of Maintenance of Way Employees                            | \$0       | \$0       | \$0         |
| California Conference Board of the Amalgamated Transit Union           | \$44,044  | \$10,901  | \$54,945    |
| California Conference of Machinists                                    | \$15,667  | \$3,600   | \$19,267    |
| California Labor Federation, AFL-CIO                                   | \$564,448 | \$163,003 | \$727,451   |
| California Professional Firefighters                                   | \$356,767 | \$61,827  | \$418,594   |
| California School Employees Association                                | \$904,673 | \$231,319 | \$1,135,992 |
| California State Association of Electrical Workers                     | \$69,066  | \$20,756  | \$89,822    |
| California State Council of Carpenters                                 | \$43,548  | \$0       | \$43,548    |
| California State Council of Laborers                                   | \$634,142 | \$170,802 | \$804,944   |
| California State Council of Service Employees                          | \$995,969 | \$181,618 | \$1,177,587 |
| California State Legislative Board, United Transportation Union        | \$316,922 | \$82,311  | \$399,233   |
| California State Legislative Board-Brotherhood of Locomotive Engineers | \$36,000  | \$9,000   | \$45,000    |
| California State Pipe Trades Council                                   | \$220,878 | \$44,643  | \$265,521   |
| California State Pipe Trades Council Joint Apprenticeship Committee    | \$13,064  | \$3,300   | \$16,364    |
| California Teamsters Public Affairs Council                            | \$448,002 | \$122,542 | \$570,544   |
| California-Nevada Conference of Operating Engineers                    | \$56,799  | \$21,864  | \$78,663    |
| Communication Workers of America Local 9400                            | \$0       | \$24,264  | \$24,264    |
| Communications Workers of America, District 9                          | \$108,447 | \$25,911  | \$134,358   |
| Engineers & Architects Association                                     | \$20,776  | \$1,619   | \$22,395    |
| Engineers and Scientists of California Local 20, IFPTE AFL-CIO & CLC   | \$51,391  | \$10,698  | \$62,089    |
| Graphic Artists Guild, Northern California Chapter                     | \$12,803  | \$4,927   | \$17,730    |
| Hotel Employees & Restaurant Employees International Union             | \$140,586 | \$20,504  | \$161,090   |
| International Brotherhood of Electrical Workers, Local 1245            | \$225,798 | \$38,303  | \$264,101   |
| International Brotherhood of Electrical Workers, Local 18              | \$116,324 | \$8,955   | \$125,279   |
| International Brotherhood of Electrical Workers, Local 465             | \$55,023  | \$4,587   | \$59,610    |
| International Brotherhood of Electrical Workers, Local 47              | \$20,511  | \$0       | \$20,511    |

|  |             | 5th Quarter  | Cumulative Total |
|--|-------------|--------------|------------------|
|  | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |             |              |                  |
| International Brotherhood of Electrical Workers, Local 659                 | \$13,440    | \$437        | \$13,877         |
| Jockeys' Guild, Inc.   | \$27,736    | \$6,899      | \$34,635         |
| Laborers' International Union of North America, AFL-CIO                    | \$7,693     | \$1,950      | \$9,643          |
| Los Angeles County Professional Peace Officers Association                 | \$40,755    | \$12,232     | \$52,987         |
| Operating Engineers Joint Apprenticeship Committee for Northern California | \$12,000    | \$6,000      | \$18,000         |
| Plumbers & Pipefitters Union, Local 447                                    | \$36,435    | \$48         | \$36,483         |
| Screen Actors Guild  | \$42,272    | \$10,500     | \$52,772         |
| Southern California Gas Workers Council                                    | \$100,920   | \$14,287     | \$115,207        |
| State Building & Construction Trades Council of California                 | \$152,505   | \$51,725     | \$204,230        |
| United Domestic Workers of America, AFSCME, AFL-CIO                        | \$28,646    | \$1,144      | \$29,790         |
| United Farm Workers of America, AFL-CIO                                    | \$0         | \$17,737     | \$17,737         |
| United Food & Commercial Workers Region 8 States Council                   | \$51,664    | \$12,439     | \$64,103         |
| United Teachers Los Angeles  | \$66,825    | \$18,525     | \$85,350         |
| University of California Contract Campaign                                 | \$3,000     | \$9,000      | \$12,000         |
| Utility Workers Union of America, Local 132                                | \$0         | \$0          | \$0              |
| Utility Workers Union of America, Local 246                                | \$36,186    | \$4,070      | \$40,256         |
| Utility Workers Union of America, Local 483                                | \$248       | \$0          | \$248            |
| Western States Council of Sheet Metal Workers                              | \$25,652    | \$6,571      | \$32,223         |
| Writers Guild of America, West, Inc.                                       | \$194,339   | \$53,453     | \$247,792        |
|  |             |              |                  |
| TOTAL LABOR UNIONS   | \$6,443,838 | \$1,523,570  | \$7,967,408      |

| LEGAL  |             |           |             |
|--|-------------|-----------|-------------|
| Academy of California Adoption Lawyers (ACAL)                                      | \$6,000     | \$9,066   | \$15,066    |
| American Civil Liberties Union/Northern California/Southern California/San Diego & |             |           |             |
| Imperial Counties  | \$197,854   | \$50,881  | \$248,735   |
| Berger & Norton, APC   | \$350       | \$400     | \$750       |
| Bet Tzedek Legal Services  | \$5,000     | \$0       | \$5,000     |
| Beverly Hills Bar Association  | \$38,831    | \$11,499  | \$50,330    |
| California Alliance for Consumer Protection, The                                   | \$0         | \$0       | \$0         |
| California Applicants' Attorneys Association                                       | \$546,453   | \$135,962 | \$682,415   |
| California Association of Photocopiers and Process Servers                         | \$48,644    | \$12,173  | \$60,817    |
| California Attorneys for Criminal Justice  | \$83,858    | \$18,712  | \$102,570   |
| California Compensation Defense Attorneys Association                              | \$36,566    | \$9,000   | \$45,566    |
| California Defense Counsel   | \$92,561    | \$31,825  | \$124,386   |
| California Dispute Resolution Council (CDRC)                                       | \$36,671    | \$9,175   | \$45,846    |
| California District Attorneys Association  | \$172,124   | \$35,967  | \$208,091   |
| California Public Defenders Association  | \$46,686    | \$18,833  | \$65,519    |
| California Women Lawyers   | \$15,000    | \$0       | \$15,000    |
| California Workers' Compensation Defense Attorneys Association                     | \$6,000     | \$0       | \$6,000     |
| Civil Justice Association of California  | \$91,249    | \$23,307  | \$114,556   |
| Consumer Attorneys of California   | \$1,157,940 | \$282,977 | \$1,440,917 |
| Demetriou, Del Guercio, Springer & Moyer, LLP                                      | \$3,000     | \$0       | \$3,000     |
| Deposition Reporters Association of California, Inc.                               | \$41,357    | \$9,827   | \$51,184    |
| Duquette, Richard L.   | \$1,847     | \$0       | \$1,847     |
| Greene, Broillet, Taylor, Wheeler & Panish   | \$0         | \$20,000  | \$20,000    |
| Jones & Dyer   | \$0         | \$2,164   | \$2,164     |
| Livingston & Mattesich Law Corporation   | \$0         | \$0       | \$0         |
| Loeb & Loeb on behalf of City of Irvine  | \$0         | \$0       | \$0         |
| McKenzie, Attorney at Law, Thomas L.   | \$10,000    | \$0       | \$10,000    |

5th Quarter

Jan - Mar 00

1999 Total

**Cumulative Total** 

Jan 99 - Mar 00

|  | 1999 Total  | 5th Quarter<br>Jan - Mar 00 | Cumulative Total<br>Jan 99 - Mar 00 |
|--|-------------|-----------------------------|-------------------------------------|
| Milberg Weiss Bershad Hynes & Lerach                       | \$155,250   | \$35,250                    | \$190,500                           |
| Morrison & Foerster LLP on behalf of County of Los Angeles | \$0         | \$0                         | \$0                                 |
| National Center for Youth Law                              | \$38,805    | \$5,354                     | \$44,159                            |
| National Senior Citizens' Law Center                       | \$10,000    | \$0                         | \$10,000                            |
| Nielsen, Merksamer, Parrinello, Mueller & Naylor, LLP      | \$16        | \$0                         | \$16                                |
| Orrick, Herrington & Sutcliffe, LLP                        | \$79,786    | \$17,029                    | \$96,815                            |
| Protection & Advocacy, Inc.                                | \$67,476    | \$35,892                    | \$103,368                           |
| Riley & Reiner   | \$0         | \$4,500                     | \$4,500                             |
| Robinson, Calcagnie & Robinson                             | \$0         | \$20,000                    | \$20,000                            |
| Sections Coalition   | \$0         | \$0                         | \$0                                 |
| Thomas T. Anderson, A Professional Corporation             | \$17,500    | \$16,000                    | \$33,500                            |
| United Reporting Publishing, Inc.                          | \$0         | \$5,000                     | \$5,000                             |
| Western Center on Law & Poverty, Inc.                      | \$37,397    | \$11,673                    | \$49,070                            |
| TOTAL LEGAL  | \$3,044,221 | \$832,466                   | \$3,876,687                         |

| LODGING/RESTAURANTS                                 |           |           |             |
|---|-----------|-----------|-------------|
| Advantica Restaurant Group Inc.                     | \$67,625  | \$24,201  | \$91,826    |
| California Association of McDonald's Restaurants    | \$11,779  | \$8,852   | \$20,631    |
| California Hotel & Motel Association                | \$90,440  | \$27,923  | \$118,363   |
| California Lodging Industry Association             | \$36,667  | \$6,000   | \$42,667    |
| California Restaurant Association                   | \$193,030 | \$93,955  | \$286,985   |
| CTTT of Orange, Inc.                                | \$0       | \$14,036  | \$14,036    |
| Darden Restaurants, Inc.                            | \$0       | \$0       | \$0         |
| FANS Against the Ban                                | \$0       | \$0       | \$0         |
| Food & Beverage Association of San Diego County     | \$43,920  | \$13,500  | \$57,420    |
| Interval Resorts I, LLC                             | \$0       | \$0       | \$0         |
| Jack in the Box Inc.                                | \$67,666  | \$409     | \$68,075    |
| Korean Restaurant Owners Association of California  | \$8,000   | \$0       | \$8,000     |
| Marriott International, Inc.                        | \$150,557 | \$30,455  | \$181,012   |
| Northern California Tavern & Restaurant Association | \$0       | \$0       | \$0         |
| Pebble Beach Company                                | \$28,602  | \$21,557  | \$50,159    |
| River City Concessions LLC                          | \$0       | \$15,000  | \$15,000    |
| Tricon Global Restaurants, Inc.                     | \$79,802  | \$15,400  | \$95,202    |
| TOTAL LODGING/RESTAURANTS                           | \$778,088 | \$271,288 | \$1,049,376 |

5th Quarter

Jan - Mar 00

1999 Total

**Cumulative Total** 

Jan 99 - Mar 00

|            | 5th Quarter  | Cumulative Total |
|------------|--------------|------------------|
| 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |

## MANUFACTURING/INDUSTRIAL

| AAD Disposal   | \$15,000  | \$3,000  | \$18,000  |
|--|-----------|----------|-----------|
| ABB Power T&D Company  | \$27,000  | \$3,575  | \$30,575  |
| Abbott Laboratories  | \$173,346 | \$43,739 | \$217,085 |
| Active Safety Corporation  | \$11,640  | \$0      | \$11,640  |
| Advanced Medical Technology Association  | \$18,464  | \$0      | \$18,464  |
| Advanced Micro Devices, Incorporated   | \$39,189  | \$13,904 | \$53,093  |
| Aeroject General Corporation   | \$40,189  | \$25,775 | \$65,964  |
| AES Pacific, Inc.  | \$53,663  | \$40,023 | \$93,686  |
| Agilent Technologies, Inc.   | \$0       | \$18,736 | \$18,736  |
| Air Products & Chemicals, Inc.   | \$0       | \$0      | \$0       |
| Alliance of Automobile Manufacturers (AAM)                                       | \$80,025  | \$60,431 | \$140,456 |
| Alliance of the Methyl Bromide Industry  | \$9,768   | \$25,816 | \$35,584  |
| Aluminum Association, Inc., The  | \$0       | \$0      | \$0       |
| American Capital Management Corporation  | \$25,000  | \$25,000 | \$50,000  |
| American Chemistry Council   | \$8,378   | \$103    | \$8,481   |
| American Electronics Association   | \$334,205 | \$49,917 | \$384,122 |
| American Eurocopter Corporation  | \$30,000  | \$0      | \$30,000  |
| American Furniture Manufacturers Association                                     | \$0       | \$0      | \$0       |
| American Plastics Council, Inc.  | \$286,050 | \$52,648 | \$338,698 |
| American Tire & Service Company (AMTS), a Division of Bridgestone/Firestone Inc. | \$30,029  | \$23,235 | \$53,264  |
| Anheuser-Busch Companies, Inc.   | \$148,590 | \$23,056 | \$171,646 |
| Antaeus Group  | \$0       | \$0      | \$0       |
| Apple Computer, Inc.   | \$35,673  | \$12,902 | \$48,575  |
| Appliance Recycling Centers of America Inc.                                      | \$17,345  | \$8,908  | \$26,253  |
| Aseptic Packaging Council  | \$3,233   | \$0      | \$3,233   |
| Association of California Cartridge Remanufacturers                              | \$66,652  | \$15,030 | \$81,682  |
| Association of International Automobile Manufacturers, Inc.                      | \$62,985  | \$11,288 | \$74,273  |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| Association of Medical Device Reprocessors                                    | \$45,000   | \$4,500      | \$49,500         |
| Association of Woodworking & Furnishings Suppliers                            | \$9,105    | \$4,500      | \$13,605         |
| Astra Pharmaceuticals   | \$468      | \$9,761      | \$10,229         |
| Atlanta Precision Molding Company, LTD  | \$26,527   | \$0          | \$26,527         |
| Automotive Diagnostics  | \$42,879   | \$3,528      | \$46,407         |
| Avante Apparel & Accessories, Inc.  | \$0        | \$0          | \$0              |
| Avery Dennison  | \$0        | \$8,000      | \$8,000          |
| Belkin Components   | \$31,260   | \$10,500     | \$41,760         |
| Bennett Optical Research, Inc.  | \$10,000   | \$0          | \$10,000         |
| Berg & Associates on behalf of Hydrogen Burner Technology Inc., Larry         | \$0        | \$2,000      | \$2,000          |
| Berg & Associates on behalf of Sunlaw Energy Corp., Larry                     | \$26,567   | \$8,033      | \$34,600         |
| Bergey Windpower Corp.  | \$9,754    | \$789        | \$10,543         |
| BF Goodrich Performance Materials Temprite Engineered ThermoPlastics Division | \$152,969  | \$44,675     | \$197,644        |
| BIFMA International   | \$5,635    | \$0          | \$5,635          |
| BIO   | \$0        | \$0          | \$0              |
| Biomedical Disposal, Inc.   | \$59,449   | \$18,573     | \$78,022         |
| Blue Bird Corporation   | \$0        | \$4,995      | \$4,995          |
| Bombardier Inc., Canadair, Amphibious Aircraft Division                       | \$43,791   | \$17,238     | \$61,029         |
| Bombardier Motor Corporation of America                                       | \$13,199   | \$0          | \$13,199         |
| Brown & Williamson Tobacco Corporation  | \$317,424  | \$69,643     | \$387,067        |
| Buck Knives, Inc.   | \$0        | \$0          | \$0              |
| Calaveras Cement Company  | \$3,505    | \$2,342      | \$5,847          |
| California and Hawaiian Sugar Company, Inc.                                   | \$34,053   | \$0          | \$34,053         |
| California Biomass Energy Alliance LLC  | \$0        | \$419        | \$419            |
| California Cast Metals Association  | \$30,900   | \$7,725      | \$38,625         |
| California Fisheries and Seafood Institute                                    | \$72,211   | \$23,697     | \$95,908         |
| California Forestry Association   | \$219,627  | \$65,652     | \$285,279        |
| California Large Energy Consumers Association                                 | \$96,000   | \$0          | \$96,000         |
| California League of Food Processors  | \$9,745    | \$1,380      | \$11,125         |

|  |             | 5th Quarter  | Cumulative Total |
|--|-------------|--------------|------------------|
|  | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |             |              |                  |
| California Licensed Beverage Association   | \$22,482    | \$0          | \$22,482         |
| California Manufactured Housing Institute  | \$53,430    | \$11,483     | \$64,913         |
| California Manufacturers Association   | \$1,418,927 | \$281,428    | \$1,700,355      |
| California Mining Association  | \$49,203    | \$20,580     | \$69,783         |
| California Paint Council, A Chapter of the National Paint & Coatings Association | \$67,367    | \$20,596     | \$87,963         |
| California Portland Cement Company   | \$4,685     | \$1,312      | \$5,997          |
| California Small Brewers Association   | \$0         | \$7,013      | \$7,013          |
| California Space and Technology Alliance   | \$36,936    | \$12,517     | \$49,453         |
| California Steel Industries, Inc.  | \$60,246    | \$16,136     | \$76,382         |
| Can Manufacturers Institute  | \$45,000    | \$15,000     | \$60,000         |
| Cargill Salt   | \$66,116    | \$16,381     | \$82,497         |
| Carrier Corporation  | \$14,884    | \$4,066      | \$18,950         |
| Cassidy & Associates on behalf of Polaroid Corporation                           | \$17,500    | \$0          | \$17,500         |
| Caterpillar Inc.   | \$40,950    | \$8,614      | \$49,564         |
| Chemco, Inc.   | \$60,000    | \$4,000      | \$64,000         |
| Chemical Industry Council of California  | \$59,448    | \$14,194     | \$73,642         |
| Cigar Association of America   | \$80,800    | \$21,250     | \$102,050        |
| Cisco Systems  | \$55,528    | \$4,901      | \$60,429         |
| Clayton Industries   | \$36,478    | \$0          | \$36,478         |
| Clean Air Partners   | \$23,176    | \$0          | \$23,176         |
| Cleanup California Campaign  | \$19,904    | \$0          | \$19,904         |
| Clorox Company, The  | \$32,517    | \$10,800     | \$43,317         |
| Coca-Cola Company  | \$48,119    | \$10,628     | \$58,747         |
| Compaq Computer Corporation  | \$28,500    | \$25,545     | \$54,045         |
| Coors Brewing Company  | \$48,818    | \$12,500     | \$61,318         |
| Corporation for Manufacturing Excellence   | \$13,000    | \$2,000      | \$15,000         |
| Cosmetic, Toiletry & Fragrance Association, The                                  | \$235,847   | \$30,479     | \$266,326        |
| DaimlerChrysler Corporation  | \$54,842    | \$12,867     | \$67,709         |
| Dairy Institute of California  | \$34,495    | \$6,944      | \$41,439         |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| DEFT, Inc.  | \$6,015    | \$0          | \$6,015          |
| Diageo, Inc.  | \$61,849   | \$12,150     | \$73,999         |
| Distilled Spirits Council of the United States                                    | \$71,281   | \$22,445     | \$93,726         |
| Dow AgroSciences LLC  | \$44,559   | \$1,893      | \$46,452         |
| Dow Chemical Company, The   | \$151,592  | \$69,348     | \$220,940        |
| Dreyer's Grand Ice Cream, Inc.  | \$28,103   | \$5,413      | \$33,516         |
| Dunn-Edwards Corporation  | \$0        | \$141,143    | \$141,143        |
| E. I. Du Pont de Nemours and Company  | \$10,682   | \$23,327     | \$34,009         |
| Eastman Chemical Company  | \$30,000   | \$0          | \$30,000         |
| Eastman Kodak Company   | \$28,513   | \$6,546      | \$35,059         |
| Ecolab  | \$0        | \$0          | \$0              |
| Emulex Corporation  | \$0        | \$26,500     | \$26,500         |
| Environmental Legislative & Regulatory Advocacy Program of the California Paint & |            |              |                  |
| Coatings Industry Alliance  | \$5,450    | \$0          | \$5,450          |
| Environmental Products Co.  | \$0        | \$5,000      | \$5,000          |
| Environmental Systems Products  | \$45,827   | \$30,783     | \$76,610         |
| Escalator Information Systems   | \$0        | \$0          | \$0              |
| Featherlite   | \$0        | \$4,995      | \$4,995          |
| First Brands Corporation  | \$2,400    | \$0          | \$2,400          |
| First Nations Recovery Inc.   | \$0        | \$0          | \$0              |
| Fleetwood   | \$0        | \$4,375      | \$4,375          |
| FMC Corporation   | \$9,527    | \$0          | \$9,527          |
| Ford Motor Company  | \$270,935  | \$105,080    | \$376,015        |
| Forest Resources Council  | \$575,586  | \$188,956    | \$764,542        |
| Fort James Corporation  | \$20,000   | \$21,575     | \$41,575         |
| Fragrance Materials Association of the United States                              | \$0        | \$0          | \$0              |
| Gas Appliance Manufacturers Association   | \$26,766   | \$6,036      | \$32,802         |
| Gas Guard West, Inc.  | \$0        | \$0          | \$0              |
| General Electric Company and subsidiaries   | \$266,529  | \$71,476     | \$338,005        |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| General Mills, Inc.  | \$27,376   | \$0          | \$27,376         |
| General Motors Corporation                                       | \$152,734  | \$30,417     | \$183,151        |
| Georgia-Pacific Corporation and affiliated entities              | \$15,336   | \$4,498      | \$19,834         |
| GHS Advisory Services on behalf of Lab Corp.                     | \$17,474   | \$2,813      | \$20,287         |
| Gillette Company, The  | \$27,000   | \$6,750      | \$33,750         |
| Glamis Imperial Corp.  | \$58,289   | \$0          | \$58,289         |
| Glamis Rand Mining Company                                       | \$14,003   | \$0          | \$14,003         |
| Glass Packaging Institute/Industry Union Glass Promotion Program | \$99,958   | \$24,405     | \$124,363        |
| Golden Queen Mining Co., Inc.                                    | \$10,775   | \$0          | \$10,775         |
| Gordon Biersch Brewing Company                                   | \$20,234   | \$0          | \$20,234         |
| Granite Construction Inc.  | \$23,327   | \$9,015      | \$32,342         |
| Grocery Manufacturers of America                                 | \$110,720  | \$27,639     | \$138,359        |
| GTECH Corporation  | \$335,494  | \$81,940     | \$417,434        |
| Hallmark Cards, Inc.   | \$12,000   | \$3,000      | \$15,000         |
| Halogenated Solvents Industry Association                        | \$31,890   | \$35,082     | \$66,972         |
| Hanson Permanente Cement   | \$4,684    | \$2,191      | \$6,875          |
| Hawthorn Group on behalf of Sony Electronics, The                | \$19,366   | \$0          | \$19,366         |
| Healy Systems, Inc.  | \$0        | \$0          | \$0              |
| Hemacare Corporation   | \$22,883   | \$52,613     | \$75,496         |
| Hershey Foods Corporation  | \$58,090   | \$0          | \$58,090         |
| Herzog Contracting Corporation                                   | \$500      | \$24,194     | \$24,694         |
| Hewlett-Packard Company  | \$66,366   | \$14,610     | \$80,976         |
| Honda North America, Inc.  | \$33,339   | \$17,775     | \$51,114         |
| Hughes Electronics Corporation                                   | \$70,349   | \$1,258      | \$71,607         |
| Hyundai Precision America  | \$0        | \$19,008     | \$19,008         |
| IBM Corporation  | \$101,786  | \$5,019      | \$106,805        |
| Illinois Tool Works Inc.   | \$16,500   | \$8,168      | \$24,668         |
| IMC Chemicals, Inc.  | \$0        | \$0          | \$0              |
| Industrial Environmental Association                             | \$0        | \$0          | \$0              |
|  |            |              |                  |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   | •-         |              |                  |
| Infiltrator Systems, Inc.   | \$0        | \$2,380      | \$2,380          |
| Intel Corporation   | \$122,067  | \$29,420     | \$151,487        |
| Interlott Technologies  | \$35,000   | \$15,000     | \$50,000         |
| International Paper   | \$24,000   | \$4,000      | \$28,000         |
| Isolyser Company, Inc.  | \$32,000   | \$6,000      | \$38,000         |
| ISP Alginates, Inc.   | \$0        | \$0          | \$0              |
| Jefferson Smurfit Corporation   | \$120,845  | \$42,092     | \$162,937        |
| Johns Manville Corporation  | \$328      | \$0          | \$328            |
| Joseph E. Seagram and Sons, Inc.  | \$79,037   | \$31,708     | \$110,745        |
| Kimberly-Clark Corp.  | \$12,000   | \$6,754      | \$18,754         |
| Kraft Foods, Inc. by its Service Corporation Philip Morris Management Corp. | \$202,321  | \$51,906     | \$254,227        |
| Lake Minerals Corporation   | \$0        | \$0          | \$0              |
| Lakin Tire West, Inc.   | \$19,394   | \$6,396      | \$25,790         |
| Lead Industries Association, Inc.   | \$5,566    | \$3,777      | \$9,343          |
| Lennox International Inc.   | \$1,689    | \$604        | \$2,293          |
| Lexmark International, Inc.   | \$83,430   | \$45,248     | \$128,678        |
| Lincoln Electric Company, The   | \$9,000    | \$0          | \$9,000          |
| Litex Inc.  | \$0        | \$10,000     | \$10,000         |
| Lockheed Martin   | \$16,345   | \$0          | \$16,345         |
| Lockhead Martin Corporation   | \$30,000   | \$5,000      | \$35,000         |
| Lockheed Martin Missiles & Space  | \$50,431   | \$13,449     | \$63,880         |
| Lockheed Martin Skunkworks  | \$9,160    | \$0          | \$9,160          |
| Lorillard Tobacco Company   | \$94,989   | \$28,204     | \$123,193        |
| Lubrizol Corporation, The   | \$15,000   | \$0          | \$15,000         |
| Lyondell Chemical Company   | \$326,609  | \$78,245     | \$404,854        |
| Macy's West, Inc., a subsidiary of Federated Department Stores, Inc.        | \$29,000   | \$0          | \$29,000         |
| Malcolm Drilling Co., Inc.  | \$9,434    | \$24,571     | \$34,005         |
| Marathon Coach, Inc.  | \$0        | \$4,995      | \$4,995          |
| Marcdan Foods Corp. dba Globe Trading Co.                                   | \$0        | \$2,500      | \$2,500          |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| Mattel, Inc.  | \$27,682   | \$0          | \$27,682         |
| McKee Foods   | \$3,917    | \$24,273     | \$28,190         |
| Mead Corporation  | \$18,000   | \$3,000      | \$21,000         |
| Merck & Co., including Merck Human Health Division and Merck Medco Management             | \$207,128  | \$38,965     | \$246,093        |
| Metal Finishing Association of Southern California  | \$25,460   | \$8,170      | \$33,630         |
| Metam Sodium Task Force   | \$0        | \$20,593     | \$20,593         |
| Methanex Methanol Company   | \$128,978  | \$14,023     | \$143,001        |
| MicroSepTec Inc.  | \$7,000    | \$0          | \$7,000          |
| Microsoft Corporation   | \$207,010  | \$60,000     | \$267,010        |
| Miller Brewing Company by its Service Corporation Philip Morris Management Corp.          | \$207,214  | \$53,750     | \$260,964        |
| Mitsubishi Cement Company (MCC)   | \$4,685    | \$1,169      | \$5,854          |
| Modesto Energy L.P.   | \$4,888    | \$131,738    | \$136,626        |
| Monaco Coach Corporation  | \$0        | \$4,811      | \$4,811          |
| Monsanto Company  | \$39,497   | \$11,842     | \$51,339         |
| Motorola, Inc.  | \$12,000   | \$3,000      | \$15,000         |
| Mountain High Hosiery, Ltd  | \$35       | \$0          | \$35             |
| Multistate Associates Inc. on behalf of Agilent Technologies Inc.                         | \$0        | \$6,682      | \$6,682          |
| Multistate Associates Inc. on behalf of Estee Lauder, Inc.                                | \$24,784   | \$6,617      | \$31,401         |
| Multistate Associates Inc. on behalf of PACTIV  | \$32,835   | \$7,567      | \$40,402         |
| Multistate Associates Inc. on behalf of Pasteur Merieux Connaught                         | \$30,152   | \$12,000     | \$42,152         |
| Multistate Associates Inc. on behalf of S.C. Johnson & Son                                | \$15,755   | \$4,410      | \$20,165         |
| Multistate Associates Inc. on behalf of Sony Electronics Inc.                             | \$41,354   | \$13,953     | \$55,307         |
| Multistate Associates Inc. on behalf of the National Electrical Manufacturers Association | \$20,041   | \$5,024      | \$25,065         |
| Multistate Associates Inc. on behalf of TRW   | \$10,296   | \$44         | \$10,340         |
| National Candle Association   | \$0        | \$0          | \$0              |
| National Cement Company (NCC)   | \$4,680    | \$1,169      | \$5,849          |
| National Electrical Manufacturers Association   | \$0        | \$4,000      | \$4,000          |
| National Marine Manufacturers Association   | \$28,401   | \$7,560      | \$35,961         |
| National Soft Drink Association   | \$1,294    | \$663        | \$1,957          |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| National Steel & Shipbuilding Company  | \$5,628    | \$0          | \$5,628          |
| Nestle USA, Inc.   | \$44,647   | \$10,907     | \$55,554         |
| New United Motor Manufacturing, Inc.   | \$175,844  | \$7,500      | \$183,344        |
| Newell   | \$0        | \$5,834      | \$5,834          |
| Niklor Chemical Company, Inc.  | \$12,513   | \$3,000      | \$15,513         |
| Nissan North America   | \$26,334   | \$7,217      | \$33,551         |
| Norac Company, The   | \$12,028   | \$2,156      | \$14,184         |
| North American Insulation Manufacturers Association                                  | \$0        | \$0          | \$0              |
| North Star Steel   | \$4,000    | \$10,016     | \$14,016         |
| Northern California Asphalt Producers Association (NCAPA)                            | \$12,000   | \$3,000      | \$15,000         |
| Northrop Grumman   | \$49,213   | \$14,489     | \$63,702         |
| Northwest Bioproducts Coalition  | \$24,758   | \$0          | \$24,758         |
| Novartis Crop Protection, Inc.   | \$61,200   | \$1,800      | \$63,000         |
| On-Point Technology Systems, Inc.  | \$6,122    | \$0          | \$6,122          |
| Optical Components   | \$2,314    | \$0          | \$2,314          |
| Oracle Corporation   | \$34,191   | \$0          | \$34,191         |
| Organization Resources Counselors, Inc.  | \$3,396    | \$458        | \$3,854          |
| Owens Corning  | \$2,353    | \$0          | \$2,353          |
| Owens-Illinois, Inc.   | \$101,003  | \$24,315     | \$125,318        |
| Parallel Products  | \$0        | \$0          | \$0              |
| Patmont Motor Works  | \$7,500    | \$0          | \$7,500          |
| PepsiCo, Inc. and affiliated entities  | \$55,000   | \$40,189     | \$95,189         |
| Pfizer Inc.  | \$96,986   | \$45,300     | \$142,286        |
| Phibro-Tech, Inc.  | \$33,237   | \$5,468      | \$38,705         |
| Philip Morris Incorporated by its Service Corporation Philip Morris Management Corp. | \$397,339  | \$81,942     | \$479,281        |
| Prevost Car Inc.   | \$0        | \$5,995      | \$5,995          |
| Printed Circuit Alliance   | \$14,881   | \$6,192      | \$21,073         |
| Procter & Gamble Distributing Company  | \$75,462   | \$14,730     | \$90,192         |
| R. J. Reynolds Tobacco Company   | \$237,676  | \$55,029     | \$292,705        |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| Raytheon Company                                     | \$74,681   | \$15,833     | \$90,514         |
| Reckitt Benckiser, Inc.                              | \$157,054  | \$23,033     | \$180,087        |
| Recreation Vehicle Industry Association              | \$37,034   | \$9,399      | \$46,433         |
| Riverside Cement Company                             | \$6,685    | \$3,169      | \$9,854          |
| RMC Pacific Materials                                | \$4,679    | \$1,174      | \$5,853          |
| Roxane Laboratories, Inc.                            | \$101,124  | \$15,000     | \$116,124        |
| S. Martinelli & Company                              | \$61,905   | \$0          | \$61,905         |
| Safety-Kleen Corporation                             | \$115,382  | \$40,020     | \$155,402        |
| Schering-Plough External Affairs                     | \$203,244  | \$56,187     | \$259,431        |
| Science Applications International Corporation       | \$60,000   | \$20,000     | \$80,000         |
| Semiconductor Equipment & Materials International    | \$39,102   | \$4,500      | \$43,602         |
| SGI  | \$72,363   | \$12,233     | \$84,596         |
| Sherwin-Williams Company, The                        | \$46,874   | \$14,419     | \$61,293         |
| Sikorsky Aircraft Corporation                        | \$18,992   | \$0          | \$18,992         |
| Silver Council                                       | \$12,534   | \$2,500      | \$15,034         |
| Simpson Investment Co. & subsidairy affiliates       | \$176,284  | \$57,605     | \$233,889        |
| Smokeless Tobacco Council                            | \$134,399  | \$30,000     | \$164,399        |
| Soap and Detergent Association, The                  | \$100,195  | \$23,493     | \$123,688        |
| Sonoco Products Company                              | \$126,261  | \$29,612     | \$155,873        |
| Sorptive Minerals Institute                          | \$11,200   | \$0          | \$11,200         |
| Southdown California Cement LLC                      | \$3,506    | \$2,342      | \$5,848          |
| Southern California Ready Mixed Concrete Association | \$10,083   | \$6,509      | \$16,592         |
| Southern California Rock Products Association        | \$30,244   | \$19,529     | \$49,773         |
| Specialty Equipment Market Association               | \$66,881   | \$24,223     | \$91,104         |
| Square H Brands, Incorporated                        | \$10,000   | \$5,000      | \$15,000         |
| Statewide Environmental Services, Inc.               | \$10,038   | \$0          | \$10,038         |
| Steelcase Inc.                                       | \$26,700   | \$14,520     | \$41,220         |
| Straus Family Creamery, Inc.                         | \$0        | \$0          | \$0              |
| Styrene Information & Research Center                | \$0        | \$0          | \$0              |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| Sun-Maid Growers of California              | \$52,811   | \$9,739      | \$62,550         |
| Surface Technology Association              | \$22,480   | \$4,109      | \$26,589         |
| Synergie Holdings Corporation               | \$0        | \$4,112      | \$4,112          |
| Systech Environmental Corporation           | \$0        | \$0          | \$0              |
| Takeda Pharaceuticals USA, Inc.             | \$0        | \$19,244     | \$19,244         |
| TAMCO                                       | \$64,000   | \$6,000      | \$70,000         |
| Teva Pharmaceuticals USA, Inc.              | \$0        | \$0          | \$0              |
| Thermo Ecotek Corporation                   | \$111,358  | \$33,461     | \$144,819        |
| Tobacco Industry Labor Management Committee | \$0        | \$0          | \$0              |
| Tomra Pacific, Inc.                         | \$81,888   | \$6,003      | \$87,891         |
| Tosco Corporation                           | \$406,209  | \$108,007    | \$514,216        |
| Toyota Motor Sales, U.S.A., Inc.            | \$85,058   | \$19,505     | \$104,563        |
| TST, Inc.                                   | \$15,000   | \$0          | \$15,000         |
| Turbodyne Systems, Inc.                     | \$2,000    | \$0          | \$2,000          |
| U.S. Borax Inc.                             | \$94,637   | \$16,252     | \$110,889        |
| Union Oil Company of California dba Unocal  | \$104,559  | \$12,204     | \$116,763        |
| United States Filter Corporation            | \$91,313   | \$9,614      | \$100,927        |
| USS-Posco Industries                        | \$39,799   | \$6,030      | \$45,829         |
| UST Public Affairs Inc.                     | \$130,558  | \$37,792     | \$168,350        |
| Vehicle Inspection Systems                  | \$22,997   | \$3,285      | \$26,282         |
| Vulcan Materials Company a CalMat Division  | \$67,117   | \$5,286      | \$72,403         |
| Wackenhut Corrections Corporation           | \$100,664  | \$23,402     | \$124,066        |
| Water Quality Association                   | \$62,254   | \$6,033      | \$68,287         |

|                                | 1999 Total   | 5th Quarter<br>Jan - Mar 00 | Cumulative Total<br>Jan 99 - Mar 00 |
|--------------------------------|--------------|-----------------------------|-------------------------------------|
| Watkins Drying & Heating       | \$0          | \$0                         | \$0                                 |
| Weyerhaeuser Company           | \$37,679     | \$9,996                     | \$47,675                            |
| Williams Companies, Inc., The  | \$39,302     | \$13,500                    | \$52,802                            |
| Williams Scotsman              | \$9,000      | \$3,000                     | \$12,000                            |
| Xerox Corporation              | \$27,900     | \$0                         | \$27,900                            |
| 3M                             | \$163,382    | \$38,000                    | \$201,382                           |
| TOTAL MANUFACTURING/INDUSTRIAL | \$15,987,542 | \$4,481,389                 | \$20,468,931                        |

|  |           | <b>J</b> a.:a. <b>J</b> | <b>3</b>  |
|--|-----------|-------------------------|-----------|
| MERCHANDISE/RETAIL   |           |                         |           |
| Albertson's Incorporated   | \$17,500  | \$0                     | \$17,500  |
| American Stores Company  | \$25,000  | \$0                     | \$25,000  |
| AutoNation, Inc.   | \$97,245  | \$0                     | \$97,245  |
| Big Bear Fireworks, Inc.   | \$2,363   | \$0                     | \$2,363   |
| California Association of College Stores                         | \$0       | \$1,587                 | \$1,587   |
| California Association of Ice Cream Vendors                      | \$0       | \$0                     | \$0       |
| California Beverage Merchants                                    | \$32,537  | \$9,367                 | \$41,904  |
| California Casket Retailers Association                          | \$0       | \$6,500                 | \$6,500   |
| California Grocers Association                                   | \$203,293 | \$46,740                | \$250,033 |
| California Independent Grocers Association                       | \$2,266   | \$272                   | \$2,538   |
| California Recreation Vehicle Dealers Association                | \$12,306  | \$20,505                | \$32,811  |
| California Retailers Association                                 | \$650,179 | \$173,793               | \$823,972 |
| California Swap Meet Owners Association                          | \$28,847  | \$10,410                | \$39,257  |
| CAL WAVE Inc.  | \$0       | \$0                     | \$0       |
| Carroll Shelby Enterprises                                       | \$0       | \$0                     | \$0       |
| Carsdirect.com   | \$0       | \$0                     | \$0       |
| Catalina Marketing Corporation                                   | \$5,000   | \$20,000                | \$25,000  |
| Circuit City Stores, Inc. and its affiliated entities            | \$81,315  | \$38,593                | \$119,908 |
| Committee for the Protection of Consumer Freedoms                | \$42,167  | \$4,857                 | \$47,024  |
| Costco Companies, Inc.   | \$79,987  | \$3,733                 | \$83,720  |
| DeHart and Darr Associates, Inc.                                 | \$140,517 | \$42,500                | \$183,017 |
| Delaware North Companies, Incorporated                           | \$30,000  | \$17,000                | \$47,000  |
| Dietary Supplement Safety & Science Coalition                    | \$19,748  | \$0                     | \$19,748  |
| E'OLA International  | \$0       | \$0                     | \$0       |
| Ephedra Committee of AHPA (American Herbal Products Association) | \$390     | \$0                     | \$390     |
| Flea Market Inc., The  | \$39,734  | \$9,938                 | \$49,672  |
| Gap Inc.   | \$5,000   | \$0                     | \$5,000   |
|  |           |                         |           |

5th Quarter

Jan - Mar 00

1999 Total

**Cumulative Total** 

Jan 99 - Mar 00

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| Gatekeeper Systems LLC                                    | \$0        | \$0          | \$0              |
| Independent Automobile Dealers Association of California  | \$73,387   | \$18,205     | \$91,592         |
| Industry Council for Tangible Assets (ICTA)               | \$22,768   | \$6,917      | \$29,685         |
| Intuit Inc.   | \$124,260  | \$14,593     | \$138,853        |
| Kmart Corporation   | \$50,000   | \$20,000     | \$70,000         |
| Korean-American Grocers Association of California (KAGRO) | \$15,397   | \$3,230      | \$18,627         |
| Lawn & Garden Equipment Dealer Coalition                  | \$41,159   | \$8,689      | \$49,848         |
| Les Schwab Warehouse Center                               | \$0        | \$15,029     | \$15,029         |
| MGC Communications, Inc.                                  | \$15,593   | \$0          | \$15,593         |
| Mugnaini Imports, LLC                                     | \$11,000   | \$0          | \$11,000         |
| Mystery Shoppers Providers Association                    | \$60,293   | \$0          | \$60,293         |
| Navicert Financial, Inc.                                  | \$28,000   | \$7,500      | \$35,500         |
| Northern California Independent Booksellers Association   | \$0        | \$6,000      | \$6,000          |
| Nutritional Grocers Association of California             | \$16,681   | \$33,648     | \$50,329         |
| Oaks/Blenheim Exhibitions, LLC                            | \$0        | \$0          | \$0              |
| Payless ShoeSource, Inc.                                  | \$22,254   | \$63,109     | \$85,363         |
| Raley's   | \$35,500   | \$0          | \$35,500         |
| Ralphs Grocery Company                                    | \$10,749   | \$15,000     | \$25,749         |
| Red Line Medical Supply, Inc.                             | \$0        | \$0          | \$0              |
| Rent-A-Center   | \$12,125   | \$3,017      | \$15,142         |
| Robinsons-May   | \$190,900  | \$32,132     | \$223,032        |
| Sears, Roebuck and Co.                                    | \$16,000   | \$8,000      | \$24,000         |
| Southern Wine & Spirits of America, Inc.                  | \$31,270   | \$9,209      | \$40,479         |
| Specialty Advertising Association of California           | \$3,300    | \$900        | \$4,200          |
| Stretch Your Imagination                                  | \$0        | \$0          | \$0              |
| TAP Holdings, Parent of TAP Pharmaceuticals               | \$46,866   | \$0          | \$46,866         |
| Target Corporation  | \$36,250   | \$22,500     | \$58,750         |
| Tel Phil Enterprises, Inc.                                | \$12,246   | \$3,091      | \$15,337         |
| United States Sales Corporation                           | \$33,067   | \$6,000      | \$39,067         |

|  |             | 5th Quarter  | Cumulative Total |
|--|-------------|--------------|------------------|
|  | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |             |              |                  |
| Wal-Mart Stores, Inc.                                | \$45,854    | \$122,758    | \$168,612        |
| Webvan Group   | \$16,735    | \$466        | \$17,201         |
| We Care Corporation                                  | \$0         | \$0          | \$0              |
| West Group   | \$30,000    | \$6,000      | \$36,000         |
| Western Contract Furnishers of Sacramento            | \$5,000     | \$0          | \$5,000          |
| Western States Tire & Automotive Service Association | \$12,420    | \$3,505      | \$15,925         |
| Youngs Market Company                                | \$34,303    | \$14,579     | \$48,882         |
| 7-11   | \$38,457    | \$9,487      | \$47,944         |
| TOTAL MERCHANDISE/RETAIL                             | \$2,587,969 | \$849,872    | \$3,437,841      |

|            | 5th Quarter  | Cumulative Total |  |
|------------|--------------|------------------|--|
| 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |  |

## **MISCELLANEOUS**

| ACN Energy Inc.                                  | \$0       | \$0      | \$0       |
|--|-----------|----------|-----------|
| Advocates for Highway and Auto Safety            | \$25,546  | \$8,000  | \$33,546  |
| AIR-serv   | \$16,250  | \$0      | \$16,250  |
| Alliance of California Tribes                    | \$60,319  | \$15,047 | \$75,366  |
| Allied Waste Inc.                                | \$68,441  | \$22,270 | \$90,711  |
| Alternative Programs, Inc.                       | \$0       | \$0      | \$0       |
| Alternative Sentencing Coalition                 | \$0       | \$0      | \$0       |
| America Online Inc.                              | \$32,881  | \$14,252 | \$47,133  |
| American Association of Retired Persons (AARP)   | \$18,568  | \$7,788  | \$26,356  |
| American Association of University Women - CA    | \$14,700  | \$5,486  | \$20,186  |
| American Institute for Public Safety             | \$10,316  | \$0      | \$10,316  |
| American Land Conservancy                        | \$105,572 | \$42,000 | \$147,572 |
| American Promotional Events, Inc.                | \$92,433  | \$24,032 | \$116,465 |
| American Research Bureau                         | \$18,222  | \$4,663  | \$22,885  |
| American Student List Company, Inc.              | \$27,380  | \$2,000  | \$29,380  |
| Animal Health & Safety                           | \$10,000  | \$0      | \$10,000  |
| Anti-Defamation League                           | \$48,450  | \$1,500  | \$49,950  |
| Apartment Association of Greater Los Angeles     | \$96,236  | \$23,664 | \$119,900 |
| Arc California                                   | \$7,062   | \$1,939  | \$9,001   |
| Arid Operations Inc.                             | \$48,000  | \$12,000 | \$60,000  |
| Armed Forces Retirees Association of California  | \$0       | \$0      | \$0       |
| Arthur Murray Dance Studio Coalition             | \$18,000  | \$0      | \$18,000  |
| Associated Chaplains in California State Service | \$13,212  | \$3,129  | \$16,341  |
| Associated Credit Bureaus, Inc.                  | \$0       | \$10,000 | \$10,000  |
| Association of California Car Clubs              | \$13,242  | \$3,552  | \$16,794  |
| Association of California Construction Managers  | \$18,937  | \$7,656  | \$26,593  |
| Association of Child Victim Treatment Centers    | \$14,853  | \$0      | \$14,853  |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| Automotive Aftermarket Industry Association  | \$78,230   | \$26,000     | \$104,230        |
| Automobile Club of Southern California/Inter-Insurance Exchange of the Automobile  |            |              |                  |
| Club/ACSC Management Services, Inc.  | \$283,885  | \$94,685     | \$378,570        |
| Automotive Repair Coalition  | \$46,444   | \$12,035     | \$58,479         |
| Badham Associates, Robert E.   | \$0        | \$0          | \$0              |
| Barona Band of Mission Indians   | \$175,471  | \$26,219     | \$201,690        |
| Bay Area Council   | \$136,479  | \$7,716      | \$144,195        |
| Bay Area Economic Forum on behalf of Caltrade                                      | \$50,000   | \$0          | \$50,000         |
| BellSouth Cellular Corporation   | \$28,000   | \$0          | \$28,000         |
| Benova, Inc.   | \$31,724   | \$9,000      | \$40,724         |
| Best Buddies International, Inc.   | \$0        | \$2,500      | \$2,500          |
| BKK Corporation  | \$26,539   | \$0          | \$26,539         |
| Boeing Company, The  | \$92,272   | \$25,180     | \$117,452        |
| Boys and Girls Clubs of America  | \$0        | \$0          | \$0              |
| Brandenburger & Davis  | \$19,920   | \$4,566      | \$24,486         |
| Broadcast Music, Inc.  | \$0        | \$0          | \$0              |
| Browning-Ferris Industries   | \$97,463   | \$0          | \$97,463         |
| Bulletin Displays  | \$10,660   | \$0          | \$10,660         |
| Cabletron Systems, Inc.  | \$0        | \$0          | \$0              |
| California Abortion and Reproductive Rights Action League - North                  | \$105,662  | \$18,394     | \$124,056        |
| California Academy of Sciences   | \$32,273   | \$7,800      | \$40,073         |
| Califonria Affordable Housing Coalitionfor Persons with Developmental Disabilities | \$0        | \$4,853      | \$4,853          |
| California Alliance for Advanced Transportation Systems                            | \$16,000   | \$8,000      | \$24,000         |
| California Alliance for Jobs   | \$20,051   | \$0          | \$20,051         |
| California Alliance for the Mentally III   | \$30,000   | \$7,500      | \$37,500         |
| Califonria Alliance of Child and Family Services                                   | \$45,303   | \$25,325     | \$70,628         |
| California Alternate Payment Program Association                                   | \$13,575   | \$2,008      | \$15,583         |
| California Asset Buyers Association  | \$28,000   | \$17,500     | \$45,500         |
| California Association for Local Economic Development                              | \$26,423   | \$0          | \$26,423         |

|  |             | 5th Quarter  | Cumulative Total |
|--|-------------|--------------|------------------|
|  | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00  |
| California Association for Relocatable Classrooms                                      | \$4,000     | \$0          | \$4,000          |
| California Association of Children's Homes   | \$40,214    | \$0          | \$40,214         |
| California Association of Collectors   | \$46,519    | \$12,000     | \$58,519         |
| California Association of Competitive Telecommunications Companies                     | \$16,492    | \$74         | \$16,566         |
| California Association of Independent Business, Inc.                                   | \$80,901    | \$16,777     | \$97,678         |
| California Association of Interlock Service Providers                                  | \$6,386     | \$0          | \$6,386          |
| California Association of Licensed Repressors  | \$37,827    | \$6,462      | \$44,289         |
| California Association of Nonprofits (CAN)   | \$15,860    | \$2,000      | \$17,860         |
| California Association of Urban League Executives                                      | \$0         | \$0          | \$0              |
| California Association of Zoos and Aquariums   | \$11,989    | \$3,130      | \$15,119         |
| California Automatic Vendors Council   | \$37,578    | \$4,229      | \$41,807         |
| California Bicycle Coalition   | \$4,944     | \$1,200      | \$6,144          |
| California Bottle Water Association  | \$22,750    | \$7,203      | \$29,953         |
| California Broadcasters Association  | \$5,524     | \$1,381      | \$6,905          |
| California Business Alliance   | \$56,762    | \$15,677     | \$72,439         |
| California Business Roundtable   | \$87,897    | \$15,000     | \$102,897        |
| California Cabaret Association   | \$16,645    | \$14,025     | \$30,670         |
| California Catholic Conference   | \$62,374    | \$17,611     | \$79,985         |
| California Center for Land Recycling   | \$24,208    | \$0          | \$24,208         |
| California Chamber of Commerce   | \$1,318,340 | \$402,905    | \$1,721,245      |
| California ChaptersInstitute of Scrap Recycling Industries                             | \$92,035    | \$30,600     | \$122,635        |
| California Child, Youth & Family Coalition   | \$15,600    | \$2,600      | \$18,200         |
| California Children's Lobby  | \$38,268    | \$9,914      | \$48,182         |
| California Church Impact   | \$19,392    | \$4,848      | \$24,240         |
| California City Economic Development Corporation                                       | \$0         | \$0          | \$0              |
| California Cleaners Association  | \$22,624    | \$6,391      | \$29,015         |
| California Coalition for Affordable Housing for Person with Developmental Disabilities | \$9,703     | \$4,853      | \$14,556         |
| California Coalition for Rural Housing, The  | \$20,000    | \$10,800     | \$30,800         |
| California Coalition of Agencies Serving the Deaf                                      | \$25,560    | \$9,000      | \$34,560         |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| California Cogeneration Counsel   | \$78,980   | \$12,356     | \$91,336         |
| California Collaboration for Youth  | \$31,920   | \$7,978      | \$39,898         |
| California Continuing Care Residents Association Inc.                                 | \$6,750    | \$1,950      | \$8,700          |
| California Council for Environmental and Economic Balance                             | \$287,412  | \$65,494     | \$352,906        |
| California Council on Science & Technology  | \$0        | \$0          | \$0              |
| California Disposition Agency Owners & Reporting Association                          | \$35,000   | \$6,000      | \$41,000         |
| California Distributors Association   | \$39,360   | \$10,424     | \$49,784         |
| California Driver Improvement, Inc.   | \$12,000   | \$3,000      | \$15,000         |
| California DVBE Alliance  | \$0        | \$0          | \$0              |
| California Emergency Foodlink   | \$30,000   | \$7,500      | \$37,500         |
| California Employment Law Council   | \$69,128   | \$16,069     | \$85,197         |
| California Fashion Association  | \$85,000   | \$10,000     | \$95,000         |
| California Federation of Business & Professional Women                                | \$0        | \$0          | \$0              |
| California Federation of Dog Clubs  | \$19,657   | \$3,000      | \$22,657         |
| California Fence Contractors' Association   | \$4,850    | \$1,500      | \$6,350          |
| California Food Policy Advocates  | \$18,600   | \$5,000      | \$23,600         |
| California Governemnt Affairs Council of the American Society of Safety Engineers     | \$0        | \$6,500      | \$6,500          |
| California Industrial Hygiene Council   | \$16,557   | \$8,155      | \$24,712         |
| California Internet Industry Alliance   | \$10,270   | \$0          | \$10,270         |
| California Internet Service Providers Association                                     | \$0        | \$0          | \$0              |
| California League of Conservation Voters  | \$40,401   | \$12,832     | \$53,233         |
| California League of Conservation Voters Education Fund                               | \$3,000    | \$3,000      | \$6,000          |
| California Narcotic Officers' Association   | \$14,994   | \$4,998      | \$19,992         |
| California Nations Indian Gaming Association-United Tribes Compact Steering Committee | \$0        | \$0          | \$0              |
| California Native Plant Society   | \$20,381   | \$5,073      | \$25,454         |
| California Newspaper Publishers Association   | \$229,729  | \$71,002     | \$300,731        |
| California Peace Officers Association   | \$30,926   | \$8,125      | \$39,051         |
| California Police Chiefs Association  | \$30,926   | \$8,125      | \$39,051         |
| California Power Exchange   | \$127,910  | \$62,214     | \$190,124        |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
| California Public Radio and Television                                     | \$2,872    | \$0          | \$2,872          |
| California Radioactive Materials Management Forum                          | \$0        | \$0          | \$0              |
| California Refuse Removal Council - Northern District                      | \$146,557  | \$33,126     | \$179,683        |
| California Refuse Removal Council, Southern District                       | \$73,474   | \$16,574     | \$90,048         |
| California Rural Legal Assistance Foundation, Inc.                         | \$43,218   | \$13,446     | \$56,664         |
| California Self Insurers Association                                       | \$12,089   | \$0          | \$12,089         |
| California Service Station & Automotive Repair Association                 | \$34,100   | \$51         | \$34,151         |
| California Small Business Association/California Small Business Roundtable | \$48,522   | \$12,000     | \$60,522         |
| California State Club Association  | \$15,425   | \$3,050      | \$18,475         |
| California State Commanders Veterans Council                               | \$0        | \$1,500      | \$1,500          |
| California State Outdoor Advertising Association                           | \$50,000   | \$15,000     | \$65,000         |
| California State Park Rangers Association                                  | \$19,072   | \$3,000      | \$22,072         |
| California Steel & Plastic Drum Reconditioners Task Force                  | \$0        | \$0          | \$0              |
| California Tax Reform Association  | \$34,951   | \$5,000      | \$39,951         |
| California Taxpayers' Association  | \$54,373   | \$12,654     | \$67,027         |
| California Traffic Safety Institute  | \$30,000   | \$7,500      | \$37,500         |
| California Trout, Inc.   | \$0        | \$0          | \$0              |
| California Waterfowl Association   | \$114,847  | \$22,240     | \$137,087        |
| California YMCA Public Policy Collaboration                                | \$22,772   | \$4,563      | \$27,335         |
| Californians Against Waste   | \$48,880   | \$3,059      | \$51,939         |
| Californians for Affordable Health Reform                                  | \$154,658  | \$0          | \$154,658        |
| Californians for Ferret Legalization                                       | \$899      | \$0          | \$899            |
| Californians for Population Stabilization (CAPS)                           | \$0        | \$0          | \$0              |
| Campaign for California Families   | \$121,441  | \$11,418     | \$132,859        |
| Carpet & Fabricare Institute   | \$0        | \$0          | \$0              |
| CCC Information Services, Inc.   | \$7,500    | \$30,456     | \$37,956         |
| Cellnet Data Systems, Inc.   | \$4,847    | \$0          | \$4,847          |
| Cellular Carriers Association of California                                | \$88,993   | \$24,496     | \$113,489        |
| Cellular One   | \$15,000   | \$2,000      | \$17,000         |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
| Center for Energy and Economic Development, The                                      | \$21,667   | \$5,000      | \$26,667         |
| Center for Marine Conservation   | \$5,000    | \$0          | \$5,000          |
| Center for Public Interest Law/Children's Advocacy Institute/University of San Diego | \$51,910   | \$17,482     | \$69,392         |
| Central Basin Water Association  | \$0        | \$5,000      | \$5,000          |
| Central City Association of Los Angeles  | \$10,264   | \$0          | \$10,264         |
| Centric Media, Inc.  | \$37,177   | \$3,000      | \$40,177         |
| Chase Brothers Dairy   | \$12,500   | \$0          | \$12,500         |
| Chemical Specialties Manufacturers Association                                       | \$56,628   | \$9,145      | \$65,773         |
| CHEP   | \$24,000   | \$0          | \$24,000         |
| Child Development Policy Institute   | \$64,940   | \$20,534     | \$85,474         |
| Children Now   | \$55,402   | \$15,750     | \$71,152         |
| Children's Comprehensive Services of California, Inc.                                | \$18,754   | \$2,402      | \$21,156         |
| Children's Museum of Los Angeles   | \$22,000   | \$8,000      | \$30,000         |
| Children's Museum/Museo De Los Ninos   | \$0        | \$0          | \$0              |
| China Basin Ballpark Company LLC   | \$6,142    | \$0          | \$6,142          |
| Cinnamon Hills Youth Crisis Center   | \$5,000    | \$0          | \$5,000          |
| City of Industry Disposal  | \$18,000   | \$0          | \$18,000         |
| City Year Inc.   | \$33,083   | \$5,061      | \$38,144         |
| CiviGenics   | \$2,000    | \$0          | \$2,000          |
| Clean Power Campaign   | \$16,000   | \$0          | \$16,000         |
| Clover Storenetta Farms  | \$12,500   | \$0          | \$12,500         |
| Coalition for Auto Repair Equality   | \$0        | \$0          | \$0              |
| Coalition for California Jobs  | \$105,579  | \$0          | \$105,579        |
| Coalition for Children's Health  | \$0        | \$0          | \$0              |
| Coalition for Common Sense   | \$41,815   | \$0          | \$41,815         |
| Coalition for Enhanced Marine Resources  | \$114,755  | \$9,778      | \$124,533        |
| Coalition for Fair Liability Laws  | \$82,133   | \$22,290     | \$104,423        |
| Coalition of California Home Inspectors  | \$24,909   | \$9,771      | \$34,680         |
| Coalition of Parent Support  | \$1,000    | \$1,000      | \$2,000          |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
| Constall loveing and Transportation Conlition                        | <b>#</b> 0 | ФE 000       | <b>#</b> F 000   |
| Coastal Housing and Transportation Coalition                         | \$0        | \$5,000      | \$5,000          |
| Cogeneration Ash Coalition   | \$41,026   | \$0          | \$41,026         |
| Commercial Fundraisers Standards Coalition                           | \$22,500   | \$0          | \$22,500         |
| Committee on Moral Concerns  | \$9,935    | \$1,316      | \$11,251         |
| Community Conservancy International                                  | \$0        | \$0          | \$0              |
| Community Partners   | \$0        | \$150        | \$150            |
| Computer Associates International, Inc.                              | \$12,467   | \$0          | \$12,467         |
| Construction Employers' Association                                  | \$103,748  | \$33,628     | \$137,376        |
| Construction Industry Advancement Fund                               | \$20,000   | \$0          | \$20,000         |
| Construction Industry Advancement Fund of Southern California (CIAF) | \$27,725   | \$5,829      | \$33,554         |
| Consumer Credit Insurance Association                                | \$61,865   | \$30,000     | \$91,865         |
| Consumer Federation of California                                    | \$0        | \$0          | \$0              |
| Consumers for Auto Reliability and Safety                            | \$7,767    | \$5,608      | \$13,375         |
| Consumers Union of U.S., Inc.  | \$165,651  | \$25,289     | \$190,940        |
| Contain-A-Way, Inc. dba 20/20 Recycle Centers                        | \$132,264  | \$43,286     | \$175,550        |
| Contra Costa Water District  | \$17,500   | \$17,052     | \$34,552         |
| Cornell Corrections, Inc.  | \$63,904   | \$13,310     | \$77,214         |
| Corporation for Supportive Housing                                   | \$14,994   | \$0          | \$14,994         |
| Correctional Systems Incorporated                                    | \$5,700    | \$1,500      | \$7,200          |
| Corrections Corporation of America                                   | \$174,381  | \$36,133     | \$210,514        |
| Council of California County Law Librarians                          | \$22,500   | \$5,625      | \$28,125         |
| Council of California Goodwill Industries                            | \$8,680    | \$7,486      | \$16,166         |
| Covenant House California  | \$80,584   | \$16,229     | \$96,813         |
| Coyote Valley Band of Pomo Indians                                   | \$7,463    | \$0          | \$7,463          |
| Crime Victims United of California                                   | \$0        | \$1,250      | \$1,250          |
| Crystal Cream and Butter Company                                     | \$12,500   | \$0          | \$12,500         |
| Cypress Lawn Cemetery Association                                    | \$0        | \$0          | \$0              |
| D.A.R.E. America   | \$0        | \$0          | \$0              |
| DBT Online, Inc.   | \$0        | \$0          | \$0              |
|  |            |              |                  |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| DeMenno/Kerdoon  | \$163,431  | \$5,708      | \$169,139        |
| Delta Wetlands Properties, Inc.  | \$117,810  | \$30,780     | \$148,590        |
| Doris Tate Crime Victims Bureau  | \$17,813   | \$2,500      | \$20,313         |
| Douglas E. Barnhart, Inc.  | \$0        | \$0          | \$0              |
| Driftwood Dairy  | \$11,250   | \$0          | \$11,250         |
| E & J Gallo Winery   | \$55,000   | \$15,000     | \$70,000         |
| eAngler  | \$3,000    | \$0          | \$3,000          |
| Edison Mission Energy  | \$22,500   | \$3,000      | \$25,500         |
| EDS  | \$100,599  | \$20,120     | \$120,719        |
| Educational Communications Inc.  | \$27,380   | \$10,000     | \$37,380         |
| El Paso Energy Corporation   | \$50,849   | \$0          | \$50,849         |
| Elk Valley Rancheria   | \$49,981   | \$20,175     | \$70,156         |
| EMS, Inc.  | \$23,890   | \$0          | \$23,890         |
| Engineering Contractors' Association   | \$6,889    | \$1,244      | \$8,133          |
| EnscoWest, Inc.  | \$19,097   | \$3,195      | \$22,292         |
| Enterprise Foundation, The   | \$8,000    | \$0          | \$8,000          |
| Environmental Defense Fund   | \$2,000    | \$0          | \$2,000          |
| Environmental Health Coalition   | \$4,000    | \$0          | \$4,000          |
| Environmental Strategies Corporation   | \$0        | \$0          | \$0              |
| Environmental Technology Council   | \$0        | \$0          | \$0              |
| Episcopal Community Services   | \$0        | \$0          | \$0              |
| Equifax Inc.   | \$24,220   | \$0          | \$24,220         |
| Esquire Deposition Service, Inc.   | \$35,000   | \$13,297     | \$48,297         |
| Evergreen Holdings, Inc.   | \$31,435   | \$11,372     | \$42,807         |
| Explore Information Services, including Robot Aided Manufacturing Center, Inc. | \$10,275   | \$0          | \$10,275         |
| Exportadora de Sal, S.A. de C.V. (ESSA)  | \$0        | \$0          | \$0              |
| Family Service Council of California   | \$16,250   | \$3,750      | \$20,000         |
| Fire and EMS Professionals for Fair Regulation                                 | \$0        | \$0          | \$0              |
| First Data Corporation   | \$133,949  | \$38,779     | \$172,728        |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| First Health Services Corporation                            | \$2,208    | \$16,197     | \$18,405         |
| FirstWorld Communications                                    | \$0        | \$0          | \$0              |
| Flasher/Barricade Association                                | \$5,000    | \$1,500      | \$6,500          |
| Forest Products Industry National Labor Management Committee | \$41,500   | \$10,628     | \$52,128         |
| Foundation for Taxpayer & Consumer Rights, The               | \$33,244   | \$9,007      | \$42,251         |
| Fresno County Economic Opportunities Commission              | \$30,000   | \$0          | \$30,000         |
| Friends Committee on Legislation of California               | \$94,301   | \$23,195     | \$117,496        |
| Friends of the River   | \$33,627   | \$3,090      | \$36,717         |
| Friends of the River Action                                  | \$0        | \$0          | \$0              |
| Friends of the Sea Otters                                    | \$0        | \$158        | \$158            |
| Fund for Animals, The  | \$1,720    | \$0          | \$1,720          |
| Fund for Construction Industry Advancement (FICA)            | \$53,324   | \$10,792     | \$64,116         |
| Furgatch, Harvey   | \$15,366   | \$10,075     | \$25,441         |
| GC Services, Limited Partnership                             | \$15,000   | \$0          | \$15,000         |
| General Atomics  | \$36,743   | \$0          | \$36,743         |
| GeoSyntec Consultants  | \$0        | \$4,807      | \$4,807          |
| Girl Scout Councils of California                            | \$33,083   | \$10,434     | \$43,517         |
| Global Photon Systems, Inc. and its subsidiaries             | \$15,000   | \$15,000     | \$30,000         |
| Golden State Mobilhome Owners League                         | \$42,003   | \$14,001     | \$56,004         |
| Greater Oakland International Trade Center                   | \$3,000    | \$0          | \$3,000          |
| Green Mountain.com Company                                   | \$90,364   | \$64,200     | \$154,564        |
| Greenlining Institute, The                                   | \$27,606   | \$12,394     | \$40,000         |
| Gregory Canyon Limited                                       | \$0        | \$32,952     | \$32,952         |
| GTE Information Services Inc. (aka GTE/IS)                   | \$15,113   | \$6,000      | \$21,113         |
| Guadalupe Rubbish Disposal                                   | \$5,388    | \$0          | \$5,388          |
| H&R Block  | \$0        | \$0          | \$0              |
| Hands Off The Internet                                       | \$93,577   | \$0          | \$93,577         |
| Heal the Bay   | \$4,000    | \$6,000      | \$10,000         |
| Home Ownership Advancement Foundation                        | \$119,967  | \$39,739     | \$159,706        |
|  |            |              |                  |

| Houghton Mifflin         \$32,241         \$0         \$32,241           Housing California         \$65,953         \$19,287         \$85,240           Humane Society of the United States, The         \$1,908         \$513         \$2,421           ICBO Evaluation Services         \$477,379         \$60,086         \$537,465           ICG Communications         \$0         \$0         \$0           IMS Health Incorporated         \$60,000         \$0         \$60,000           Independent Living Services of Northern California         \$5,284         \$1,313         \$6,597           Inderbitzen, Mr. Martin W.         \$2,369         \$7,252         \$9,621           Information for Public Affairs, Inc.         \$0         \$0         \$0           Informatix, Inc.         \$14,000         \$4,500         \$18,500 |
|--|
| Housing California         \$65,953         \$19,287         \$85,240           Humane Society of the United States, The         \$1,908         \$513         \$2,421           ICBO Evaluation Services         \$477,379         \$60,086         \$537,465           ICG Communications         \$0         \$0         \$0           IMS Health Incorporated         \$60,000         \$0         \$60,000           Independent Living Services of Northern California         \$5,284         \$1,313         \$6,597           Inderbitzen, Mr. Martin W.         \$2,369         \$7,252         \$9,621           Information for Public Affairs, Inc.         \$0         \$0         \$0           Informatix, Inc.         \$14,000         \$4,500         \$18,500  |
| Housing California         \$65,953         \$19,287         \$85,240           Humane Society of the United States, The         \$1,908         \$513         \$2,421           ICBO Evaluation Services         \$477,379         \$60,086         \$537,465           ICG Communications         \$0         \$0         \$0           IMS Health Incorporated         \$60,000         \$0         \$60,000           Independent Living Services of Northern California         \$5,284         \$1,313         \$6,597           Inderbitzen, Mr. Martin W.         \$2,369         \$7,252         \$9,621           Information for Public Affairs, Inc.         \$0         \$0         \$0           Informatix, Inc.         \$14,000         \$4,500         \$18,500  |
| Humane Society of the United States, The         \$1,908         \$513         \$2,421           ICBO Evaluation Services         \$477,379         \$60,086         \$537,465           ICG Communications         \$0         \$0         \$0           IMS Health Incorporated         \$60,000         \$0         \$60,000           Independent Living Services of Northern California         \$5,284         \$1,313         \$6,597           Inderbitzen, Mr. Martin W.         \$2,369         \$7,252         \$9,621           Information for Public Affairs, Inc.         \$0         \$0         \$0           Informatix, Inc.         \$14,000         \$4,500         \$18,500  |
| ICBO Evaluation Services         \$477,379         \$60,086         \$537,465           ICG Communications         \$0         \$0         \$0           IMS Health Incorporated         \$60,000         \$0         \$60,000           Independent Living Services of Northern California         \$5,284         \$1,313         \$6,597           Inderbitzen, Mr. Martin W.         \$2,369         \$7,252         \$9,621           Information for Public Affairs, Inc.         \$0         \$0         \$0           Informatix, Inc.         \$14,000         \$4,500         \$18,500   |
| ICG Communications         \$0         \$0         \$0           IMS Health Incorporated         \$60,000         \$0         \$60,000           Independent Living Services of Northern California         \$5,284         \$1,313         \$6,597           Inderbitzen, Mr. Martin W.         \$2,369         \$7,252         \$9,621           Information for Public Affairs, Inc.         \$0         \$0         \$0           Informatix, Inc.         \$14,000         \$4,500         \$18,500   |
| IMS Health Incorporated         \$60,000         \$0         \$60,000           Independent Living Services of Northern California         \$5,284         \$1,313         \$6,597           Inderbitzen, Mr. Martin W.         \$2,369         \$7,252         \$9,621           Information for Public Affairs, Inc.         \$0         \$0         \$0           Informatix, Inc.         \$14,000         \$4,500         \$18,500  |
| Independent Living Services of Northern California         \$5,284         \$1,313         \$6,597           Inderbitzen, Mr. Martin W.         \$2,369         \$7,252         \$9,621           Information for Public Affairs, Inc.         \$0         \$0         \$0           Informatix, Inc.         \$14,000         \$4,500         \$18,500  |
| Inderbitzen, Mr. Martin W.         \$2,369         \$7,252         \$9,621           Information for Public Affairs, Inc.         \$0         \$0         \$0           Informatix, Inc.         \$14,000         \$4,500         \$18,500   |
| Information for Public Affairs, Inc.         \$0         \$0         \$0           Informatix, Inc.         \$14,000         \$4,500         \$18,500  |
| Informatix, Inc. \$14,000 \$4,500 \$18,500   |
|  |
|  |
| Inland Empire Disposal Association \$0 \$1,500   |
| Institute of Governmental Advocates \$20,012 \$6,492 \$26,504  |
| Insurance Auto Auctions \$49,165 \$21,011 \$70,176   |
| International Franchise Association \$7,888 \$1,803 \$9,691  |
| International Trade Group, Inc. \$1,001 \$1,001 \$2,002  |
| Internet Alliance \$0 \$6,971 \$6,971  |
| Inyo Mono Advocates for Community Action, Inc. (IMACA) \$0 \$0   |
| Jamul Indian Village \$0 \$7,500 \$7,500   |
| Japanese American National Museum \$10,000 \$2,272 \$12,272  |
| Japanese Chamber of Commerce of Northern California\$32,150\$2,090\$34,240   |
| J. C. Penney Company, Inc. \$5,000 \$0 \$5,000   |
| Jericho: A Voice for Justice         \$3,355         \$1,239         \$4,594   |
| Jewish Public Affairs Committee of California \$66,528 \$24,101 \$90,629   |
| Joint Labor Management Committee of the Retail Food Industry \$20,317 \$0 \$20,317   |
| KGR Enterprise, Inc. \$66,564 \$8,438 \$75,002   |
| KidsPeace Corporation\$0\$6,542\$6,542   |
| KJC Consulting Company \$18,098 \$0 \$18,098   |
| Korean-American Citizens League of Los Angeles \$0 \$0 \$0   |
| Korean-American Federation of Los Angeles \$0 \$0 \$0  |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  | •          |              |                  |
| L.A. Arena Co., LLC                                    | \$17,042   | \$0          | \$17,042         |
| Lam Research Corporation                               | \$16,520   | \$4,125      | \$20,645         |
| Latino Issues Forum                                    | \$12,000   | \$0          | \$12,000         |
| Law Enforcement Alliance of America                    | \$3,000    | \$750        | \$3,750          |
| LCOR Public/Private Inc.                               | \$0        | \$30,327     | \$30,327         |
| League of Coastal Protection                           | \$4,065    | \$0          | \$4,065          |
| League of Women Voters of California                   | \$53,277   | \$14,317     | \$67,594         |
| Legislative Coalition to Prevent Child Abuse           | \$10,470   | \$200        | \$10,670         |
| Level 3 Communications                                 | \$0        | \$80,772     | \$80,772         |
| Levine-Fricke Restoration Corp./Montezuma Wetlands LLC | \$15,726   | \$0          | \$15,726         |
| Lexis Nexis  | \$152,523  | \$0          | \$152,523        |
| License USA, LLC                                       | \$10,000   | \$0          | \$10,000         |
| LINK2GOV.com, Inc.                                     | \$15,157   | \$7,500      | \$22,657         |
| Live Oak Enterprises Inc.                              | \$0        | \$0          | \$0              |
| Local Initiatives Support Corporation                  | \$59,169   | \$15,020     | \$74,189         |
| Lockheed Martin IMS Corporation                        | \$161,441  | \$29,500     | \$190,941        |
| Logan, Billy R.  | \$0        | \$0          | \$0              |
| Logret Import and Export Company, Inc.                 | \$16,500   | \$6,000      | \$22,500         |
| Los Angeles Area Chamber of Commerce                   | \$14,267   | \$4,204      | \$18,471         |
| Los Angeles Coliseum Commission                        | \$15,000   | \$0          | \$15,000         |
| Los Angeles Convention and Visitors Bureau             | \$0        | \$12,000     | \$12,000         |
| Los Angeles Municipal Operators Coalition              | \$0        | \$7,000      | \$7,000          |
| Los Angeles Police Historical Society                  | \$0        | \$0          | \$0              |
| Lucent Technologies                                    | \$0        | \$0          | \$0              |
| Lumber Association of California & Nevada              | \$15,244   | \$3,781      | \$19,025         |
| Lutheran Office of Public Policy - California          | \$18,087   | \$3,986      | \$22,073         |
| McKesson Corporation                                   | \$97,195   | \$45,807     | \$143,002        |
| Marin Builders' Exchange                               | \$2,550    | \$900        | \$3,450          |
| Maritime Museum of San Diego                           | \$17,303   | \$5,308      | \$22,611         |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| Max's Scout Services   | \$0        | \$0          | \$0              |
| MAXXAM, Inc. and its affiliate Pacific Lumber Company                              | \$303,397  | \$39,958     | \$343,355        |
| MEDSTAT Group, Inc (MEDSTAT), The  | \$5,375    | \$1,604      | \$6,979          |
| Mexican American Legal Defense & Educational Fund                                  | \$0        | \$47,901     | \$47,901         |
| Mexican Museum, The  | \$0        | \$6,000      | \$6,000          |
| MidAmerican Energy Holdings Company  | \$60,000   | \$15,000     | \$75,000         |
| Mine Reclamation Corporation   | \$60,417   | \$26,095     | \$86,512         |
| Mitsubishi International Corporation   | \$0        | \$19,446     | \$19,446         |
| Molycorp, Inc.   | \$5,000    | \$0          | \$5,000          |
| Mountain Lion Foundation   | \$15,707   | \$1,024      | \$16,731         |
| Multistate Associates Inc.   | \$0        | \$0          | \$0              |
| Multistate Associates Inc. on behalf of National Wholesale Druggists' Association  | \$3,375    | \$6,775      | \$10,150         |
| Multistate Association Inc. on behalf of the Association of Health Information     |            |              |                  |
| Outsourcing Services of California   | \$13,500   | \$0          | \$13,500         |
| National Abortion & Reproductive Rights Action League                              | \$13,020   | \$3,099      | \$16,119         |
| National Administrative Services, Inc.   | \$20,714   | \$6,191      | \$26,905         |
| National Association of Computer Consultant Business - Northern California (NACCB) | \$21,410   | \$7,216      | \$28,626         |
| National Audubon Society   | \$85,395   | \$19,025     | \$104,420        |
| National Economic Development and Law Center                                       | \$58,276   | \$26,159     | \$84,435         |
| National Engineering Technology Corporation (NET)                                  | \$0        | \$6,800      | \$6,800          |
| National Federation of Independent Business  | \$288,716  | \$76,735     | \$365,451        |
| National Food Processors Association   | \$28,453   | \$12,592     | \$41,045         |
| National Rifle Association Institute for Legislative Action                        | \$233,939  | \$10,015     | \$243,954        |
| National Right to Life Committee, Inc.   | \$5,385    | \$1,833      | \$7,218          |
| National Parkinson Foundation, Inc.  | \$3,644    | \$0          | \$3,644          |
| National Smokers Alliance  | \$184,181  | \$3,000      | \$187,181        |
| National Traffic Safety Institute  | \$4,750    | \$0          | \$4,750          |
| Natural Resources Defense Council  | \$15,971   | \$2,019      | \$17,990         |
| Nature Conservancy, The  | \$294,909  | \$1,535,581  | \$1,830,490      |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| Nehemiah Progressive Housing Development Corp.                           | \$377,386  | \$86,250     | \$463,636        |
| Neighbor to Neighbor   | \$5,766    | \$2,000      | \$7,766          |
| NETCOM On-Line Communication Services, Inc.                              | \$0        | \$0          | \$0              |
| Netpack, Inc.  | \$0        | \$35,000     | \$35,000         |
| Netscape Communications Corporation                                      | \$5,000    | \$0          | \$5,000          |
| New Alternatives, Inc.   | \$0        | \$0          | \$0              |
| NewEnergy, Inc.  | \$53,621   | \$15,603     | \$69,224         |
| Norcal Waste Systems, Inc.   | \$389,919  | \$71,837     | \$461,756        |
| Nortel Networks Corporation  | \$10,000   | \$0          | \$10,000         |
| North Communications   | \$0        | \$0          | \$0              |
| Nossaman, Guthner, Knox & Elliott, LLP                                   | \$5,000    | \$0          | \$5,000          |
| Official Police Garage Association of Los Angeles                        | \$19,000   | \$3,000      | \$22,000         |
| Ogden Energy Group, Inc.   | \$49,050   | \$11,591     | \$60,641         |
| Pacific Coast Federation of Fishermen's Associations                     | \$15,840   | \$3,960      | \$19,800         |
| PacWest Telecomm, Inc.   | \$85,130   | \$15,082     | \$100,212        |
| PCM3, Inc.   | \$0        | \$0          | \$0              |
| Pearson Education  | \$30,133   | \$12,000     | \$42,133         |
| PeopleSoft   | \$0        | \$0          | \$0              |
| Perrier Group, The   | \$34,975   | \$0          | \$34,975         |
| Pest Control Operators of California Inc.                                | \$48,000   | \$12,000     | \$60,000         |
| Pesticide Action Network North America/Californians for Pesticide Reform | \$20,648   | \$5,052      | \$25,700         |
| Pet Industry Joint Advisory Council                                      | \$48,461   | \$16,040     | \$64,501         |
| Pico Rivera, City of   | \$12,000   | \$0          | \$12,000         |
| Planning and Conservation League   | \$70,987   | \$43,150     | \$114,137        |
| Planning & Conservation League Foundation                                | \$62,800   | \$3,900      | \$66,700         |
| Prevent Child Abuse - CA   | \$24,000   | \$0          | \$24,000         |
| Pro Tech Monitoring, Inc.  | \$0        | \$5,000      | \$5,000          |
| Public Advocates, Inc.   | \$6,926    | \$0          | \$6,926          |
| Purse Seine Vessel Owners Association                                    | \$24,015   | \$6,000      | \$30,015         |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| Putting Children First                                 | \$15,000   | \$0          | \$15,000         |
| Ramsey, Roland M./Ramsey, Diana Pratt                  | \$5,000    | \$3,641      | \$8,641          |
| Recyclers for Consumer Convenience                     | \$0        | \$0          | \$0              |
| Reiter Lowry Consultants                               | \$71       | \$304        | \$375            |
| Republic Services, Inc.                                | \$0        | \$6,000      | \$6,000          |
| Rite of Passage, Inc.                                  | \$24,530   | \$4,000      | \$28,530         |
| R. L. Polk & Company                                   | \$10,338   | \$4,325      | \$14,663         |
| Rogue Waste Systems                                    | \$21,426   | \$5,423      | \$26,849         |
| Romic Environmental Technologies                       | \$4,571    | \$10,808     | \$15,379         |
| Rural Community Assistance Corporation                 | \$0        | \$13,000     | \$13,000         |
| Saadeh, Adel dba Saadeh Corp.                          | \$20,000   | \$0          | \$20,000         |
| Sacramento Builders' Exchange                          | \$2,550    | \$900        | \$3,450          |
| San Diego Society of Natural History                   | \$35       | \$2,500      | \$2,535          |
| San Joaquin River Parkway and Conservation Trust, Inc. | \$58,203   | \$6,814      | \$65,017         |
| San Mateo County Expo Center                           | \$24,000   | \$6,000      | \$30,000         |
| SAP America Public Sector, Inc.                        | \$6,000    | \$0          | \$6,000          |
| Santa Monica Bay Restoration Foundation                | \$12,300   | \$12,300     | \$24,600         |
| SCC Products   | \$0        | \$3,739      | \$3,739          |
| School Manufacturers Group                             | \$0        | \$3,000      | \$3,000          |
| SCI California Funeral Services                        | \$55,000   | \$14,000     | \$69,000         |
| Sentencing Concepts, Incorporated                      | \$22,200   | \$6,000      | \$28,200         |
| Shelbourne Homeowners Association                      | \$0        | \$2,447      | \$2,447          |
| Siemens ICN, Inc.                                      | \$71,210   | \$6,250      | \$77,460         |
| Sierra Club  | \$240,664  | \$64,455     | \$305,119        |
| Sierra Pacific Power Company                           | \$66,910   | \$15,450     | \$82,360         |
| Silicon Valley Manufacturing Group                     | \$15,231   | \$0          | \$15,231         |
| Simon Wiesenthal Center Museum of Tolerance            | \$66,060   | \$18,047     | \$84,107         |
| SimpleGov.com  | \$0        | \$0          | \$0              |
| Skirball Cultural Center                               | \$32,580   | \$10,500     | \$43,080         |
|  |            |              |                  |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| Smith River Rancheria  | \$0        | \$0          | \$0              |
| Software AG Americas, Inc.   | \$5,000    | \$0          | \$5,000          |
| South Pasadena, City of  | \$20,000   | \$12,856     | \$32,856         |
| South Yuba River Citizens League                                   | \$24,980   | \$0          | \$24,980         |
| State of California Auto Dismantlers Association                   | \$65,417   | \$12,756     | \$78,173         |
| State Public Affairs Committee of The Junior Leagues of California | \$12,937   | \$5,030      | \$17,967         |
| Statecraft, Inc.   | \$3,500    | \$1,500      | \$5,000          |
| Structural Engineers Association of California                     | \$3,000    | \$3,000      | \$6,000          |
| Sun Bridge Healthcare  | \$15,000   | \$49,803     | \$64,803         |
| Tahoe-Truckee Sanitation Agency                                    | \$0        | \$23,380     | \$23,380         |
| Targhee, Inc.  | \$888      | \$0          | \$888            |
| Telocity   | \$36,464   | \$0          | \$36,464         |
| Timely Technology Coropration                                      | \$0        | \$20,000     | \$20,000         |
| Toxics Assessment Group  | \$4,016    | \$0          | \$4,016          |
| Traditional Values Coalition                                       | \$27,803   | \$5,096      | \$32,899         |
| Trafficschool.com Incorporated                                     | \$35,000   | \$1,250      | \$36,250         |
| Trans Union Corporation  | \$46,927   | \$22,631     | \$69,558         |
| Transportation California  | \$84,000   | \$24,000     | \$108,000        |
| Tricon   | \$8,245    | \$0          | \$8,245          |
| Trust for Public Land  | \$103,977  | \$8,802      | \$112,779        |
| TSL Services, Inc.   | \$0        | \$0          | \$0              |
| Union of Concerned Scientists                                      | \$42,000   | \$9,250      | \$51,250         |
| Unisys Corporation   | \$110,422  | \$16,511     | \$126,933        |
| United Anglers of Southern California                              | \$37,595   | \$7,175      | \$44,770         |
| United States Olympic Committee                                    | \$30,000   | \$7,500      | \$37,500         |
| United Way of California   | \$0        | \$0          | \$0              |
| U.S. Generating Company  | \$2,000    | \$515        | \$2,515          |
| U.S. Legal Support, Inc.   | \$0        | \$0          | \$0              |
| US Ecology, Inc.   | \$32,067   | \$8,142      | \$40,209         |
|  | . ,        | • •          | . ,              |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| Utility Consumers Action Network  | \$104,500  | \$43,000     | \$147,500        |
| Utility Reform Network, The   | \$131,615  | \$39,900     | \$171,515        |
| Vanacore and Associates   | \$0        | \$0          | \$0              |
| Venture Catalyst Incorporated   | \$130,915  | \$35,625     | \$166,540        |
| Verizon Wireless  | \$109,055  | \$15,315     | \$124,370        |
| Viejas Band of Kumeyaay Mission Indians   | \$331,376  | \$99,628     | \$431,004        |
| VisionQuest   | \$18,000   | \$6,906      | \$24,906         |
| Volunteers of America   | \$54,351   | \$12,180     | \$66,531         |
| W. C. Cox & Company   | \$18,275   | \$4,558      | \$22,833         |
| Walker Associates, Larry on behalf of City of Woodland, City of Vacaville, University |            |              |                  |
| California Davis  | \$39,821   | \$6,156      | \$45,977         |
| Waste Management, Inc. & affiliated entities  | \$370,964  | \$78,464     | \$449,428        |
| West Coast Sports Medicine Foundation   | \$0        | \$0          | \$0              |
| Western Alliance of Farmworkers Advocates, Inc. (W.A.F.A)                             | \$0        | \$0          | \$0              |
| Western Water Company   | \$171,199  | \$30,634     | \$201,833        |
| Wildlands, Inc.   | \$12,682   | \$0          | \$12,682         |
| Wildlife Legislative Fund of America, The   | \$0        | \$2,500      | \$2,500          |
| Winebid.com, Inc.   | \$36,000   | \$0          | \$36,000         |
| WinStar Communications, Inc.  | \$14,425   | \$21,143     | \$35,568         |
| Women Escaping A Violent Environment (WEAVE)  | \$0        | \$0          | \$0              |
| World Trade Center Los Angeles - Long Beach   | \$5,000    | \$0          | \$5,000          |
| Xilinx  | \$19,350   | \$6,825      | \$26,175         |
| Yorba Linda Water District  | \$36,275   | \$9,000      | \$45,275         |
| Zanker Road Landfill  | \$3,150    | \$1,943      | \$5,093          |

|                                 |              | 5th Quarter  | Cumulative Total |
|---------------------------------|--------------|--------------|------------------|
|                                 | 1999 Total   | Jan - Mar 00 | Jan 99 - Mar 00  |
|                                 |              |              |                  |
| Zapme! Corporation              | \$4,517      | \$1,500      | \$6,017          |
| Zero Population Growth          | \$8,518      | \$0          | \$8,518          |
| Zoological Society of San Diego | \$231        | \$69         | \$300            |
| 3Com Corporation                | \$21,000     | \$253        | \$21,253         |
|                                 |              |              |                  |
| TOTAL MISCELLANEOUS             | \$18,279,966 | \$6,072,000  | \$24,351,966     |

| OIL & GAS   |             |           |             |
|---|-------------|-----------|-------------|
| Aera Energy LLC   | \$238,000   | \$34,783  | \$272,783   |
| American Methanol Institute   | \$364,301   | \$100,114 | \$464,415   |
| ARCO (Atlantic Richfield Company)   | \$1,106,878 | \$303,481 | \$1,410,359 |
| Baruk Petroleum, Inc.   | \$0         | \$0       | \$0         |
| BENETO, Inc.  | \$6,756     | \$0       | \$6,756     |
| BP Amoco  | \$45,238    | \$12,079  | \$57,317    |
| California Independent Oil Marketers Association                              | \$58,393    | \$13,905  | \$72,298    |
| California Independent Petroleum Association (CIPA)                           | \$55,621    | \$24,395  | \$80,016    |
| Chevron Corporation and its subsidiaries                                      | \$931,889   | \$204,072 | \$1,135,961 |
| Coalition of California Independent Refiners & Terminals                      | \$3,262     | \$67      | \$3,329     |
| Coastal Corporation   | \$135,000   | \$50,000  | \$185,000   |
| Equilon Enterprises LLC   | \$507,583   | \$131,590 | \$639,173   |
| Exxon Company, U.S.A.   | \$66,495    | \$18,952  | \$85,447    |
| Exxon Mobile Corporation  | \$41,700    | \$0       | \$41,700    |
| Independent Oil Producers Agency  | \$29,592    | \$2,775   | \$32,367    |
| Mobil Oil Corporation   | \$133,457   | \$0       | \$133,457   |
| Nuevo Energy Company  | \$4,752     | \$86,468  | \$91,220    |
| Occidental Petroleum Corporation and subsidiaries                             | \$95,501    | \$41,270  | \$136,771   |
| Oxygenated Fuels Association  | \$203,531   | \$0       | \$203,531   |
| Paramount Petroleum   | \$94,000    | \$9,000   | \$103,000   |
| Questar Regulated Services  | \$111,428   | \$27,248  | \$138,676   |
| Shell Oil Company   | \$32,020    | \$26,539  | \$58,559    |
| Southwest Gas Corporation   | \$18,000    | \$4,500   | \$22,500    |
| Stocker Resources, LP, a limited partnership, by Stocker Resources, Inc., The |             |           |             |
| General Partner   | \$18,449    | \$19,027  | \$37,476    |
| Suburban Propane, L.P.  | \$30,081    | \$7,500   | \$37,581    |
| Texaco Group Inc., (a subsidiary of Texaco Inc.)                              | \$109,895   | \$29,067  | \$138,962   |

5th Quarter

Jan - Mar 00

1999 Total

**Cumulative Total** 

Jan 99 - Mar 00

|                                      |             | 5th Quarter  | Cumulative Total |
|--------------------------------------|-------------|--------------|------------------|
|                                      | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00  |
|                                      |             |              |                  |
| Tidelands Oil Production Company     | \$24,642    | \$7,233      | \$31,875         |
| Ultramar, Inc.                       | \$106,097   | \$22,095     | \$128,192        |
| USA Petroleum Gasoline               | \$15,029    | \$0          | \$15,029         |
| Venoco, Inc.                         | \$1,360     | \$14,900     | \$16,260         |
| Western Propane Gas Association      | \$34,160    | \$8,496      | \$42,656         |
| Western States Petroleum Association | \$1,963,108 | \$594,222    | \$2,557,330      |
|                                      |             |              |                  |
| TOTAL OIL & GAS                      | \$6,586,218 | \$1,793,778  | \$8,379,996      |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| POLITICAL ORGANIZATIONS                             |            |              |                  |
|   |            |              |                  |
| Americans for Medical Rights                        | \$58,500   | \$15,000     | \$73,500         |
| California Alliance for Pride & Equality            | \$35,004   | \$10,000     | \$45,004         |
| California Common Cause                             | \$101,263  | \$4,893      | \$106,156        |
| California Federation of Republican Women           | \$71,148   | \$14,870     | \$86,018         |
| California Public Interest Research Group (CALPIRG) | \$44,244   | \$9,681      | \$53,925         |
| Committee for Indian Rights, The                    | \$0        | \$0          | \$0              |
| Join Hands California                               | \$0        | \$0          | \$0              |
| Just Our Basics California (JOBS)                   | \$0        | \$0          | \$0              |
| TOTAL POLITICAL ORGANIZATIONS                       | \$310,159  | \$54,444     | \$364,603        |
| TOTAL TOLLHOAD ORGANIZATIONS                        | ψ510,135   | ψυτ,τττ      | Ψ304,003         |

|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|--|------------|--------------|-----------------|
| PROFESSIONAL/TRADE   |            |              |                 |
| Airconditioning & Refrigeration Contractors Association            | \$16,000   | \$4,000      | \$20,000        |
| Alliance for Responsible Water Policy                              | \$0        | \$0          | \$0             |
| American Forest & Paper Association                                | \$46,847   | \$16,506     | \$63,353        |
| American Institute of Architects, California Council, The          | \$374,140  | \$92,746     | \$466,886       |
| American Knife & Tool Institute (AKTI)                             | \$0        | \$6,000      | \$6,000         |
| American Planning Association, California Chapter                  | \$45,953   | \$10,000     | \$55,953        |
| American Road and Transportation Builders Association              | \$18,111   | \$0          | \$18,111        |
| American Society of Appraisers                                     | \$8,028    | \$2,400      | \$10,428        |
| American Society of Farm Managers and Rural Appraisers             | \$960      | \$0          | \$960           |
| American Society of Mechanical Engineers                           | \$2,400    | \$600        | \$3,000         |
| American Subcontractors Association - California                   | \$89,252   | \$22,750     | \$112,002       |
| Andersen Consulting LLP  | \$48,210   | \$12,070     | \$60,280        |
| Arthur Andersen LLP  | \$147,902  | \$20,978     | \$168,880       |
| asher & partners   | \$10,624   | \$0          | \$10,624        |
| Asphalt Pavement Association                                       | \$24,258   | \$10,261     | \$34,519        |
| Assisted Living Advocates of California                            | \$0        | \$0          | \$0             |
| Associated Builders and Contractors of San Diego                   | \$8,017    | \$4,077      | \$12,094        |
| Associated General Contractors of California                       | \$73,864   | \$25,601     | \$99,465        |
| Associated General Contractors - San Diego Chapter                 | \$7,978    | \$1,385      | \$9,363         |
| Association of Engineering Geologists, Sacramento Section          | \$2,100    | \$525        | \$2,625         |
| Association of Engineering Geologists, San Francisco Section       | \$5,700    | \$1,425      | \$7,125         |
| Association of Engineering Geologists, Southern California Section | \$7,200    | \$1,800      | \$9,000         |
| Association of Environmental Professionals                         | \$12,000   | \$5,250      | \$17,250        |
| Association of Reporter Training Schools                           | \$18,000   | \$3,600      | \$21,600        |
| Association of Rural Northern California Energy Providers          | \$0        | \$0          | \$0             |

5th Quarter Cumulative Total

\$51,752

\$8,421

\$0

\$0

\$51,752

\$8,421

Automotive Service Councils

Barbering and Cosmetology Legislative Alliance

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| Bay Area General Reporters Association   | \$4,000    | \$0          | \$4,000          |
| Bechtel Group, Inc.  | \$60,000   | \$15,000     | \$75,000         |
| Behavioral Counseling & Research Center, Inc.  | \$2,599    | \$0          | \$2,599          |
| Bosley Medical Institute   | \$0        | \$0          | \$0              |
| Boston Reed Company, The   | \$0        | \$0          | \$0              |
| Building Industry Credit Association   | \$21,830   | \$3,638      | \$25,468         |
| California Alarm Association   | \$40,747   | \$0          | \$40,747         |
| California Alliance for the Building & Electrical Industry                               | \$0        | \$0          | \$0              |
| California Association for Counseling and Development                                    | \$5,786    | \$3,291      | \$9,077          |
| California Association for Microenterprise Opportunity                                   | \$11,000   | \$1,000      | \$12,000         |
| California Association of Alcohol and Drug Program Executives, Inc.                      | \$3,000    | \$750        | \$3,750          |
| California Association of Alcoholism and Drug Abuse Counselors                           | \$6,540    | \$1,635      | \$8,175          |
| California Association of Community Managers   | \$38,631   | \$11,520     | \$50,151         |
| California Association of Harbor Masters and Port Captains                               | \$3,011    | \$512        | \$3,523          |
| California Association of Independent Insurance Adjusters                                | \$6,723    | \$3,058      | \$9,781          |
| California Association of Licensed Investigators   | \$38,727   | \$10,765     | \$49,492         |
| California Association of Licensed Security Agencies, Guards & Associates                | \$6,003    | \$1,500      | \$7,503          |
| California Association of Local Conservation Corps                                       | \$50,000   | \$18,600     | \$68,600         |
| California Association of Naturopathic Physicians  | \$40,041   | \$9,544      | \$49,585         |
| California Association of Psychiatric Technicians  | \$52,373   | \$26,797     | \$79,170         |
| California Association of State Hearing Reporters  | \$15,000   | \$3,750      | \$18,750         |
| California Association of State Hospital Parent Councils for the Retarded, CASH/PCR      | \$7,693    | \$4,085      | \$11,778         |
| California Association Sheet Metal and Air Conditioning Contractors National Association | \$70,400   | \$17,325     | \$87,725         |
| California Autobody Association  | \$24,000   | \$6,000      | \$30,000         |
| California Automatic Fire Alarm Association  | \$0        | \$2,055      | \$2,055          |
| California Automotive Wholesalers' Association   | \$30,000   | \$7,500      | \$37,500         |
| California Bail Agents Association   | \$56,743   | \$13,912     | \$70,655         |
| California Barber College Association  | \$26,000   | \$4,000      | \$30,000         |
| California Beer & Beverage Distributors  | \$85,027   | \$21,100     | \$106,127        |

|  |             | 5th Quarter  | Cumulative Total |
|--|-------------|--------------|------------------|
|  | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |             |              |                  |
| California Builders Exchanges  | \$36,550    | \$10,945     | \$47,495         |
| California Building Industry Association                                 | \$1,001,764 | \$183,337    | \$1,185,101      |
| California Cable Television Association                                  | \$398,256   | \$193,874    | \$592,130        |
| California Concrete Contractors Association                              | \$22,770    | \$3,500      | \$26,270         |
| California Contract Security Guard Association                           | \$25,630    | \$12,105     | \$37,735         |
| California Council for Interior Design Certification                     | \$132,284   | \$33,559     | \$165,843        |
| California Council/American Society of Landscape Architects              | \$32,500    | \$2,500      | \$35,000         |
| California Court Reporters Association                                   | \$80,744    | \$17,381     | \$98,125         |
| California Dental Assistants Association                                 | \$9,539     | \$2,500      | \$12,039         |
| California Electric Sign Association                                     | \$12,174    | \$9,000      | \$21,174         |
| California Escrow Association  | \$31,000    | \$7,750      | \$38,750         |
| California Financial Service Providers                                   | \$65,423    | \$15,473     | \$80,896         |
| California Harness Horse Breeders Association (CHHBA)                    | \$0         | \$0          | \$0              |
| California Hispanic Chambers of Commerce                                 | \$0         | \$0          | \$0              |
| California Land Surveyor Association                                     | \$28,002    | \$6,429      | \$34,431         |
| California Landscape Contractors Association                             | \$31,774    | \$7,500      | \$39,274         |
| California Legislative Conference of Plumbing, Heating & Piping Industry | \$115,438   | \$29,250     | \$144,688        |
| California Legislative Conference on Interior Design                     | \$6,000     | \$6,000      | \$12,000         |
| California Legislative Council of Professional Engineers                 | \$14,327    | \$7,491      | \$21,818         |
| California Licensed Foresters Association                                | \$33,976    | \$8,065      | \$42,041         |
| California Marine Affairs and Navigation Conference                      | \$11,362    | \$3,664      | \$15,026         |
| California Marine Parks and Harbors Association                          | \$1,526     | \$0          | \$1,526          |
| California Medical Association, Inc.                                     | \$1,309,510 | \$368,840    | \$1,678,350      |
| California Mortuary Alliance   | \$12,579    | \$3,102      | \$15,681         |
| California Motor Car Dealers Association                                 | \$542,232   | \$162,000    | \$704,232        |
| California Nevada Soft Drink Association                                 | \$90,468    | \$0          | \$90,468         |
| California Park & Recreation Society                                     | \$34,547    | \$8,434      | \$42,981         |
| California Podiatric Medical Association (CPMA)                          | \$44,343    | \$14,914     | \$59,257         |
| California Residential Services Association                              | \$20,000    | \$5,000      | \$25,000         |
|  |             |              |                  |

|   |            | 5th Quarter  | Cumulative Total |
|---|------------|--------------|------------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |            |              |                  |
| California Shooting Sports Association  | \$24,000   | \$6,225      | \$30,225         |
| California Society of Certified Public Accountants                            | \$368,948  | \$90,892     | \$459,840        |
| California Society of Enrolled Agents   | \$52,500   | \$20,188     | \$72,688         |
| California Solar Energy Industries Association                                | \$30,000   | \$4,000      | \$34,000         |
| California Spa and Pool Industry Education Council                            | \$198,289  | \$53,909     | \$252,198        |
| California Staffing Professionals   | \$20,899   | \$13,800     | \$34,699         |
| California State Firefighters' Association, Inc.                              | \$110,686  | \$140,671    | \$251,357        |
| California State Government Relations Subcommittee of the Appraisal Institute | \$28,201   | \$4,347      | \$32,548         |
| California Traffic School Association   | \$0        | \$0          | \$0              |
| Californians for Compensation Reform  | \$54,634   | \$22,500     | \$77,134         |
| Coalition to Actively Treat and Educate for Recovery                          | \$8,923    | \$2,000      | \$10,923         |
| Coleman Industries  | \$0        | \$0          | \$0              |
| Collateral Loan & Secondhand Dealers Association                              | \$63,585   | \$17,124     | \$80,709         |
| Community Residential Care Association of California                          | \$300      | \$0          | \$300            |
| Computer Software Industry Association  | \$0        | \$0          | \$0              |
| Construction Industry Force Account Council                                   | \$2,500    | \$7,500      | \$10,000         |
| Construction Materials Association of California (CMAC)                       | \$24,849   | \$10,800     | \$35,649         |
| Consulting Engineers and Land Surveyors of California                         | \$80,484   | \$22,718     | \$103,202        |
| Council for Marketing and Opinion Research (CMOR)                             | \$3,456    | \$698        | \$4,154          |
| Criterion Planners & Engineers  | \$21,000   | \$4,500      | \$25,500         |
| Deloitte & Touche, LLP  | \$137,402  | \$20,978     | \$158,380        |
| Driving School Association of California                                      | \$26,194   | \$6,243      | \$32,437         |
| Electrical Contractors of California Trust                                    | \$239,664  | \$59,916     | \$299,580        |
| Engineering & Utility Contractors Association                                 | \$50,956   | \$12,600     | \$63,556         |
| Ernst & Young LLP   | \$150,152  | \$20,978     | \$171,130        |
| Escrow Institute of California  | \$29,000   | \$7,500      | \$36,500         |
| Fan Doctor, The   | \$0        | \$0          | \$0              |
| Fluor Enterprises, Inc.   | \$4,920    | \$1,230      | \$6,150          |
| Golden State Builders Exchanges   | \$10,829   | \$4,029      | \$14,858         |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| Gordian Group, Inc., The                                       | \$44,675   | \$17,448     | \$62,123         |
| Guinn Construction   | \$15,000   | \$0          | \$15,000         |
| High Speed Access Coalition (HiSAC)                            | \$8,234    | \$0          | \$8,234          |
| Independent Businesses & Trades Council                        | \$5,680    | \$0          | \$5,680          |
| Independent Energy Producers                                   | \$135,065  | \$29,492     | \$164,557        |
| Insulation Contractors Association                             | \$24,188   | \$5,726      | \$29,914         |
| Interment Association of California                            | \$44,234   | \$10,805     | \$55,039         |
| International Technology Corporation (IT Corp.)                | \$11,789   | \$0          | \$11,789         |
| Jacobs Facilities Inc.   | \$12,146   | \$12,275     | \$24,421         |
| Kitchell   | \$0        | \$20,000     | \$20,000         |
| KPMG LLP   | \$147,902  | \$20,978     | \$168,880        |
| Latin Business Association                                     | \$9,244    | \$0          | \$9,244          |
| Les Schwab Warehouse Center                                    | \$0        | \$15,029     | \$15,029         |
| Los Angeles Convention & Vistors Bureau                        | \$0        | \$12,000     | \$12,000         |
| Los Angeles County Police Chiefs Association                   | \$0        | \$0          | \$0              |
| Los Angeles General Shorthand Reporters Association            | \$4,000    | \$0          | \$4,000          |
| Manning, Selvage & Lee Public Relations                        | \$1,619    | \$1,242      | \$2,861          |
| Marina Recreation Association                                  | \$5,087    | \$1,280      | \$6,367          |
| Medical Management International, Inc.                         | \$30,288   | \$7,473      | \$37,761         |
| Multistate Associates Inc. on behalf of Experian dba Metromail | \$93,947   | \$18,915     | \$112,862        |
| Municipal Resource Consultants                                 | \$60,000   | \$30,000     | \$90,000         |
| MWM Architects, Inc.   | \$2,535    | \$0          | \$2,535          |
| National Association of Independent Fee Appraisers             | \$1,980    | \$540        | \$2,520          |
| National Kitchen & Bath Association                            | \$0        | \$0          | \$0              |
| National Society of Real Estate Appraisers                     | \$220      | \$60         | \$280            |
| Pacific Association of Building Service Contractors            | \$30,328   | \$6,306      | \$36,634         |
| Pacific Water Quality Association, Inc.                        | \$3,000    | \$0          | \$3,000          |
| Painting & Decorating Contractors of California, Inc.          | \$2,060    | \$515        | \$2,575          |
| Parents Anonymous, Inc.  | \$3,000    | \$3,000      | \$6,000          |

|   |             | 5th Quarter  | Cumulative Total |
|---|-------------|--------------|------------------|
|   | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |             |              |                  |
| Plastic Recycling Corporation of California                           | \$65,527    | \$16,312     | \$81,839         |
| Pricewaterhouse Coopers LLP   | \$142,652   | \$22,651     | \$165,303        |
| Professional Fiduciary Association of California                      | \$15,000    | \$7,500      | \$22,500         |
| Professionals in Human Resources Association (PIHRA)                  | \$21,910    | \$7,790      | \$29,700         |
| Reed Elsevier Inc. and its subsidiaries                               | \$0         | \$31,926     | \$31,926         |
| Renewable Fuels Association   | \$116,664   | \$8,333      | \$124,997        |
| Rental Industry Association   | \$32,646    | \$9,378      | \$42,024         |
| Richard Heath & Associates, Inc.                                      | \$18,000    | \$0          | \$18,000         |
| Ritter Consultants, Inc.  | \$12,500    | \$0          | \$12,500         |
| Roofing Contractors Association of California                         | \$2,300     | \$400        | \$2,700          |
| Runyon Saltzman & Einhorn   | \$3,482     | \$13,514     | \$16,996         |
| San Francisco Bar Pilots Association                                  | \$78,013    | \$19,579     | \$97,592         |
| Shealy MD, Thomas A.  | \$10,000    | \$0          | \$10,000         |
| Society of California Accountants                                     | \$28,200    | \$7,050      | \$35,250         |
| Southern California Contractors' Association                          | \$12,892    | \$2,820      | \$15,712         |
| Southern California Mechanical Contractors Association                | \$0         | \$0          | \$0              |
| Taxpayers for Fair Competition  | \$89,567    | \$14,602     | \$104,169        |
| Underground Service Alert of Northern California & Nevada (USA-North) | \$0         | \$2,000      | \$2,000          |
| Union of American Physicians and Dentists (UAPD)                      | \$76,749    | \$19,914     | \$96,663         |
| United Nurses Association of California                               | \$41,800    | \$16,639     | \$58,439         |
| Western Car Wash Association  | \$20,309    | \$0          | \$20,309         |
| Western Manufactured Housing Communities Association                  | \$194,858   | \$54,448     | \$249,306        |
| Western Wall & Ceiling Contractors Association                        | \$14,000    | \$4,000      | \$18,000         |
| Wine & Spirits Wholesalers of California, Inc.                        | \$219,157   | \$59,125     | \$278,282        |
| TOTAL PROFESSIONAL/TRADE  | \$9,533,127 | \$2,638,335  | \$12,171,462     |

|   | .000 .014. |           | Va. 100 111a. 00 |
|---|------------|-----------|------------------|
| PUBLIC EMPLOYEES  |            |           |                  |
| Anaheim Police Officers Political Action Committee                          | \$8,735    | \$2,317   | \$11,052         |
| Association for Los Angeles Deputy Sheriffs                                 | \$72,333   | \$18,226  | \$90,559         |
| Association of California State Attorneys & Administrative Law Judges       | \$79,716   | \$10,187  | \$89,903         |
| Association of Orange County Deputy Sheriffs                                | \$8,361    | \$3,060   | \$11,421         |
| Association of Retired Teachers   | \$20,400   | \$5,100   | \$25,500         |
| California Association of County Veterans Service Officers                  | \$10,491   | \$3,000   | \$13,491         |
| California Association of Highway Patrolmen                                 | \$107,377  | \$26,774  | \$134,151        |
| California Association of Professional Scientists                           | \$94,077   | \$31,178  | \$125,255        |
| California Association of State Investigators                               | \$0        | \$0       | \$0              |
| California Code Enforcement Corporation                                     | \$2,500    | \$0       | \$2,500          |
| California Correctional Peace Officers Association                          | \$452,010  | \$114,827 | \$566,837        |
| California Correctional Peace Officers Association Benefit Trust Fund       | \$22,000   | \$3,000   | \$25,000         |
| California Correctional Supervisors Organization Political Action Committee | \$23,654   | \$12,122  | \$35,776         |
| California Independent Public Employees Legislative Council, Inc.           | \$106,009  | \$36,274  | \$142,283        |
| California Judges Association   | \$117,665  | \$29,798  | \$147,463        |
| California Organization of Police and Sheriffs                              | \$36,000   | \$9,000   | \$45,000         |
| California Police Activities League (CALPAL)                                | \$0        | \$4,000   | \$4,000          |
| California Probation, Parole and Correctional Association                   | \$48,097   | \$8,948   | \$57,045         |
| California Public Parking Association                                       | \$22,432   | \$5,536   | \$27,968         |
| California Society of Professional Engineers                                | \$0        | \$0       | \$0              |
| California State Coroners' Association                                      | \$2,830    | \$1,200   | \$4,030          |
| California State Employees Association                                      | \$168,786  | \$39,034  | \$207,820        |
| California Union of Safety Employees (CAUSE)                                | \$100,660  | \$24,593  | \$125,253        |
| California Welfare Fraud Investigators Association                          | \$0        | \$8,042   | \$8,042          |
| CDF Firefighters  | \$153,681  | \$38,038  | \$191,719        |
| Chief Probation Officers of California                                      | \$35,633   | \$12,123  | \$47,756         |
| Correctional Peace Officers' Association of Santa Clara                     | \$10,565   | \$0       | \$10,565         |
|   |            |           |                  |

5th Quarter

Jan - Mar 00

1999 Total

**Cumulative Total** 

Jan 99 - Mar 00

|   |             | 5th Quarter  | Cumulative Total |
|---|-------------|--------------|------------------|
|   | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00  |
| International Association of Plumbing & Mechanical Officials    | \$136,565   | \$106,954    | \$243,519        |
| Long Beach Police Officers Association                          | \$10,237    | \$3,067      | \$13,304         |
| S .   | , ,         |              | • •              |
| Los Angeles County Employees Retirement Association             | \$20,000    | \$0          | \$20,000         |
| Los Angeles County Lifeguard Association                        | \$0         | \$0          | \$0              |
| Los Angeles Police Protective League                            | \$28,724    | \$9,844      | \$38,568         |
| Los Angeles Probation Union, AFSCME, Local 685                  | \$35,339    | \$11,782     | \$47,121         |
| Los Angeles Unified School District Police Officers Association | \$15,000    | \$6,500      | \$21,500         |
| Marshal's Association of California                             | \$18,493    | \$0          | \$18,493         |
| Orange County Employees Association                             | \$52,275    | \$15,483     | \$67,758         |
| Peace Officers Research Association of California               | \$294,036   | \$78,189     | \$372,225        |
| Professional Engineers in California Government                 | \$160,100   | \$42,678     | \$202,778        |
| Retired Public Employees Association                            | \$72,244    | \$18,076     | \$90,320         |
| Sacramento County Deputy Sheriffs' Association                  | \$26,400    | \$6,600      | \$33,000         |
| San Bernardino County Safety Employees Association              | \$4,500     | \$0          | \$4,500          |
| San Francisco Deputy Sheriffs' Association                      | \$9,354     | \$2,302      | \$11,656         |
| Santa Ana Police Officers Political Action Committee            | \$9,687     | \$2,467      | \$12,154         |
| Service Employees International Union, Local 660, AFL-CIO       | \$82,993    | \$13,597     | \$96,590         |
| State Coalition of Probation Organizations                      | \$8,822     | \$3,000      | \$11,822         |
| TOTAL PUBLIC EMPLOYEES  | \$2,688,781 | \$766,916    | \$3,455,697      |

|            | 5th Quarter  | Cumulative Total |
|------------|--------------|------------------|
| 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |

### **REAL ESTATE**

| Acxiom Corporation  | \$13,933  | \$718     | \$14,651  |
|---|-----------|-----------|-----------|
| AMCAL Woodranch Fund XXXVII                                 | \$21,000  | \$9,000   | \$30,000  |
| American Resort Development Association                     | \$195,167 | \$5,728   | \$200,895 |
| Apartment Association of Orange County                      | \$36,000  | \$9,000   | \$45,000  |
| Apartment Association, California Southern Cities           | \$36,337  | \$11,071  | \$47,408  |
| Apartment Association, San Fernando Valley - Ventura County | \$7,700   | \$1,700   | \$9,400   |
| Barratt American, Inc.                                      | \$4,500   | \$0       | \$4,500   |
| Berkeley Property Owners Association                        | \$26,400  | \$6,877   | \$33,277  |
| Big Sur Land Trust, The                                     | \$10,000  | \$0       | \$10,000  |
| Bixby Ranch Company   | \$1,454   | \$0       | \$1,454   |
| Building Owners & Managers Association of California        | \$118,903 | \$14,377  | \$133,280 |
| California Apartment Association                            | \$202,109 | \$64,109  | \$266,218 |
| California Association of Local Housing Finance Agencies    | \$10,860  | \$1,350   | \$12,210  |
| California Association of Mortgage Brokers                  | \$36,204  | \$9,289   | \$45,493  |
| California Association of Real Estate Brokers, Inc.         | \$2,500   | \$2,500   | \$5,000   |
| California Association of Realtors                          | \$699,988 | \$185,202 | \$885,190 |
| California Business Properties Association                  | \$98,974  | \$27,106  | \$126,080 |
| California Coastal Communities, Inc. and subsidiaries       | \$45,934  | \$198,644 | \$244,578 |
| California Housing Authorities Association                  | \$30,000  | \$7,500   | \$37,500  |
| California Housing Council, Inc.                            | \$159,496 | \$39,168  | \$198,664 |
| California Mobilehome Parkowners Alliance                   | \$39,644  | \$10,833  | \$50,477  |
| California Mortgage Association                             | \$60,299  | \$11,262  | \$71,561  |
| California Mortgage Bankers Association                     | \$176,402 | \$23,690  | \$200,092 |
| California Real Estate Disclosure Association               | \$20,800  | \$7,500   | \$28,300  |
| California Rental Housing Information Services              | \$2,556   | \$0       | \$2,556   |
| California State Parks Foundation                           | \$5,000   | \$0       | \$5,000   |
| California Trust Deed Brokers Association                   | \$8,500   | \$0       | \$8,500   |
|   |           |           |           |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| California Trustees' Association   | \$31,189   | \$7,571      | \$38,760         |
| Capital Pacific Holdings, Inc.   | \$64,808   | \$2,149      | \$66,957         |
| Capitol Towers Trust Units 1, 2, 3                                       | \$12,000   | \$3,000      | \$15,000         |
| Catellus Development Corporation and its subsidiaries                    | \$25,696   | \$2,224      | \$27,920         |
| Cohen, Rose and Rod  | \$0        | \$5,000      | \$5,000          |
| Community Associations Institute/California Legislative Action Committee | \$65,085   | \$18,005     | \$83,090         |
| Construction Industry Legislative Council                                | \$3,817    | \$900        | \$4,717          |
| Cooper, Mike and Ann   | \$0        | \$5,000      | \$5,000          |
| Coyote Valley Research Park, LLC   | \$64,000   | \$16,000     | \$80,000         |
| De La Rosa, Sondra and Johnny  | \$0        | \$5,000      | \$5,000          |
| Developers Diversified Realty Corporation                                | \$0        | \$29,500     | \$29,500         |
| Douglas, Emmett & Company  | \$0        | \$0          | \$0              |
| Executive Council of Homeowners Association (ECHO)                       | \$79,500   | \$12,000     | \$91,500         |
| First American Financial Corporation, The                                | \$141,112  | \$41,982     | \$183,094        |
| Forest City Residential West, Inc.                                       | \$4,105    | \$0          | \$4,105          |
| Galvan, Ted and Paz  | \$0        | \$5,000      | \$5,000          |
| Genstar on behalf of affiliated entities Genstar Land Company            |            |              |                  |
| Southwest and Genstar Northlake, LLC                                     | \$89,781   | \$1,372      | \$91,153         |
| Guerra, Yolanda and Carlos   | \$0        | \$5,000      | \$5,000          |
| Harsch Investment Corp.  | \$14,114   | \$0          | \$14,114         |
| Headlands Reserve LLC  | \$19,830   | \$19,635     | \$39,465         |
| Irvine Company, The  | \$320,133  | \$87,264     | \$407,397        |
| Johnson MacFarlane partners  | \$0        | \$0          | \$0              |
| Kaiser Ventures, Inc.  | \$14,000   | \$0          | \$14,000         |
| Keating Housing Initiatives Inc.   | \$0        | \$0          | \$0              |
| Keller Equity Group, Inc.  | \$2,987    | \$1,708      | \$4,695          |
| Kern Ross Estates  | \$24,778   | \$5,226      | \$30,004         |
| KMJ Developments   | \$1,355    | \$0          | \$1,355          |
| Koll Company, The  | \$0        | \$0          | \$0              |

|  |            | 5th Quarter  | Cumulative Total |
|--|------------|--------------|------------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |
|  |            |              |                  |
| L.A. Metromall LLC   | \$1,565    | \$0          | \$1,565          |
| Lechuza Villas West, L.P.  | \$9,000    | \$3,500      | \$12,500         |
| Lennar Communities, Bay Area   | \$60,000   | \$30,443     | \$90,443         |
| Lennar Winncrest   | \$9,450    | \$0          | \$9,450          |
| Liberty Founders, LLC  | \$78,025   | \$0          | \$78,025         |
| Majestic Realty Co. and affiliated entities New Coliseum Partners, LLC |            |              |                  |
| and New Coliseum Venture, LLC  | \$127,837  | \$30,000     | \$157,837        |
| Marblehead Coastal, Inc.   | \$171,707  | \$45,978     | \$217,685        |
| Marina Del Rey Boat & R.V. Storage                                     | \$850      | \$0          | \$850            |
| McGrath RentCorp dba Mobile Modular Management Corporation             | \$9,000    | \$3,000      | \$12,000         |
| Mills Corporation, The   | \$63,056   | \$10,000     | \$73,056         |
| Newhall Land & Farming Company, The                                    | \$108,160  | \$0          | \$108,160        |
| North Valley Property Owners Association                               | \$0        | \$750        | \$750            |
| Northpointe Park, LLC  | \$18,250   | \$0          | \$18,250         |
| Pacific Genesis Group  | \$40,000   | \$29,000     | \$69,000         |
| Pardee Construction Company  | \$73,657   | \$10,800     | \$84,457         |
| Peninsula Open Space Trust   | \$15,000   | \$0          | \$15,000         |
| Picerne Development  | \$25,000   | \$0          | \$25,000         |
| Playa Capital Company, LLC   | \$67,076   | \$184        | \$67,260         |
| Polaris Group, LLC, The  | \$16,963   | \$0          | \$16,963         |
| Public Storage, Inc. and subsidiaries                                  | \$6,154    | \$12,480     | \$18,634         |
| Rancho Carlsbad Partners   | \$20,000   | \$0          | \$20,000         |
| Rancho Estates   | \$6,855    | \$1,716      | \$8,571          |
| Redlands Joint Venture LLC   | \$194,955  | \$0          | \$194,955        |
| Resort Condominiums International, LLC                                 | \$0        | \$0          | \$0              |
| Resource Landowners Coalition  | \$53,500   | \$13,500     | \$67,000         |
| Richards Boulevard Partners & its affiliate Grove Investments          | \$47,500   | \$22,500     | \$70,000         |
| Ring Financial, Inc.   | \$15,869   | \$0          | \$15,869         |
| Robinson Ranch Associates  | \$0        | \$9,000      | \$9,000          |

|   |             | 5th Quarter  | Cumulative Total |
|---|-------------|--------------|------------------|
|   | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00  |
| SALL, LLC                                       | \$0         | \$0          | \$0              |
| •   | \$0<br>\$0  | \$0          | * -              |
| Sandholdt, Karen E./Sandholdt, William J.       | * -         | * -          | \$0              |
| Santa Barbara Rental Property Association       | \$5,600     | \$2,865      | \$8,465          |
| Scarlotti, Ltd.                                 | \$0         | \$3,000      | \$3,000          |
| Serrano Assoicates, LLC and its affiliates      | \$0         | \$0          | \$0              |
| SGR Development Corp., a California Corporation | \$13,500    | \$0          | \$13,500         |
| Shapell Industries, Inc.                        | \$70,693    | \$13,500     | \$84,193         |
| Shea Homes                                      | \$52,096    | \$4,061      | \$56,157         |
| Shorenstein Company, L.P.                       | \$13,813    | \$0          | \$13,813         |
| Tahoe Sierra Board of Realtors, Inc.            | \$45,320    | \$12,123     | \$57,443         |
| Teeter, Trustee of Louise Teeter Trust, Louise  | \$0         | \$5,000      | \$5,000          |
| Tejon Ranch                                     | \$125,916   | \$18,496     | \$144,412        |
| Terrabrook                                      | \$27,500    | \$7,500      | \$35,000         |
| Timberlake Group International, Inc.            | \$5,000     | \$0          | \$5,000          |
| Trizechahn Development Corporation              | \$0         | \$4,945      | \$4,945          |
| Wareham Property Group                          | \$37,683    | \$7,500      | \$45,183         |
| Watson Land Company                             | \$0         | \$21,194     | \$21,194         |
| Western Public Service LLC                      | \$0         | \$5,000      | \$5,000          |
| Whiteside, Tom and Pat                          | \$0         | \$5,000      | \$5,000          |
| Wilshire Center Marketplace                     | \$5,000     | \$0          | \$5,000          |
| TOTAL REAL ESTATE                               | \$4,690,500 | \$1,253,195  | \$5,943,695      |

|            | 5th Quarter  | Cumulative Total |
|------------|--------------|------------------|
| 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00  |

### **TRANSPORTATION**

| A-55 Limited Partnership  | \$4,000   | \$0      | \$4,000   |
|---|-----------|----------|-----------|
| Air Transport Association of America                              | \$50,277  | \$14,032 | \$64,309  |
| Alaska Airlines   | \$30,000  | \$7,500  | \$37,500  |
| American Airlines   | \$3,821   | \$0      | \$3,821   |
| American Transportation Development, LLC                          | \$0       | \$1,302  | \$1,302   |
| Amtrak West   | \$52,232  | \$12,275 | \$64,507  |
| ANC Rental Corporation  | \$0       | \$11,667 | \$11,667  |
| Association of American Railroads                                 | \$0       | \$804    | \$804     |
| Association of California Traffic Safety Educators                | \$16,200  | \$6,500  | \$22,700  |
| ATI Systems International Inc.                                    | \$78,483  | \$13,395 | \$91,878  |
| Avis Rent A Car System Inc.                                       | \$36,429  | \$6,034  | \$42,463  |
| Budget Rent-A-Car of Southern California                          | \$36,000  | \$9,000  | \$45,000  |
| Burlington Northern Santa Fe Corporation                          | \$0       | \$0      | \$0       |
| Burlington Northern Santa Fe Railway Company                      | \$127,363 | \$35,000 | \$162,363 |
| California Association of Auto Brokers                            | \$0       | \$0      | \$0       |
| California Association of School Transportation Officials (CASTO) | \$10,500  | \$3,000  | \$13,500  |
| California Automotive Task Force (CATF)                           | \$94,564  | \$25,590 | \$120,154 |
| California Aviation Business Association                          | \$5,696   | \$0      | \$5,696   |
| California Bus Association  | \$57,657  | \$14,405 | \$72,062  |
| California Coalition of Travel Organizations                      | \$13,539  | \$0      | \$13,539  |
| California Drug & Alcohol Testing Alliance                        | \$1,218   | \$3,274  | \$4,492   |
| California Dump Truck Owners Association                          | \$26,291  | \$3,282  | \$29,573  |
| California Emissions Testing Industries Association               | \$17,829  | \$2,800  | \$20,629  |
| California Latinos for Effective Air Regulations                  | \$0       | \$0      | \$0       |
| California Moving and Storage Association                         | \$28,220  | \$6,434  | \$34,654  |
| California Natural Gas Vehicle Coalition                          | \$9,150   | \$1,500  | \$10,650  |
| California Pilots Association                                     | \$5,600   | \$0      | \$5,600   |
|   |           |          |           |

|   |            | 5th Quarter                                    | Cumulative Total |
|---|------------|--|------------------|
|   | 1999 Total | Jan - Mar 00                                   | Jan 99 - Mar 00  |
|   | <b>*</b>   | <b>*</b> • • • • • • • • • • • • • • • • • • • | <b>^</b>         |
| California Private Transportation Company                             | \$27,000   | \$10,000                                       | \$37,000         |
| California School Bus Contractors Association                         | \$30,237   | \$7,297  | \$37,534         |
| California Shortline Railroad Association                             | \$24,250   | \$7,000  | \$31,250         |
| California Tow Trucking Association                                   | \$23,315   | \$9,841  | \$33,156         |
| California Transit Association  | \$323,780  | \$155,722                                      | \$479,502        |
| California Trucking Association                                       | \$114,472  | \$29,850                                       | \$144,322        |
| Capitol Corridor Joint Powers Authority                               | \$0        | \$0  | \$0              |
| Car and Truck Renting and Leasing Association of California (CATRALA) | \$90,040   | \$7,971  | \$98,011         |
| Chemtrans   | \$0        | \$0  | \$0              |
| Citizens for Reliable & Safe Highways (CRASH)                         | \$350      | \$175  | \$525            |
| CMDA - California Motorcycle Dealers Association                      | \$15,898   | \$8,111  | \$24,009         |
| Coalition of Independent and Franchisee Rent-A-Car Operators          | \$18,257   | \$4,500  | \$22,757         |
| Delta Air Lines, Inc.   | \$0        | \$3,000  | \$3,000          |
| Enterprise Rent-A-Car Company of Los Angeles                          | \$50,000   | \$12,500                                       | \$62,500         |
| FDX Corporation   | \$27,111   | \$3,247  | \$30,358         |
| Foothill Eastern Transportation Corridor Agency                       | \$340,635  | \$20,350                                       | \$360,985        |
| Foothill Transit  | \$61,911   | \$0  | \$61,911         |
| Golden Gate Bridge Highway & Transportation District                  | \$50,266   | \$11,672                                       | \$61,938         |
| Greyhound Lines, Inc.   | \$50,011   | \$20,000                                       | \$70,011         |
| Hertz Corporation, The  | \$95,805   | \$40,089                                       | \$135,894        |
| James J. Boyle & Co.  | \$0        | \$0  | \$0              |
| Kinder Morgan Energy Partners, L.P.                                   | \$73,777   | \$12,000                                       | \$85,777         |
| Laidlaw Transit Inc.  | \$24,876   | \$6,000  | \$30,876         |
| Laidlaw Transit Services, Inc.  | \$500      | \$0  | \$500            |
| Matson Navigation Company, Inc.                                       | \$39,688   | \$6,615  | \$46,303         |
| MFS Network Technologies, Inc. (services rendered in a prior session) | \$0        | \$27,764                                       | \$27,764         |
| Modified Motorcycle Association                                       | \$0        | \$0  | \$0              |
| Nationwide Auction Systems  | \$50,986   | \$25,597                                       | \$76,583         |
| North Coast Railroad Authority  | \$0        | \$0  | \$0              |

|   |                   | 5th Quarter    | Cumulative Total  |
|---|-------------------|----------------|-------------------|
|   | 1999 Total        | Jan - Mar 00   | Jan 99 - Mar 00   |
| Oakland, Port of  | \$92,196          | \$0            | \$92,196          |
| Orange County Transportation Authority                                      | \$115,821         | \$30,151       | \$145,972         |
| Pacific Merchant Shipping Association                                       | \$119,225         | \$15,144       | \$134,369         |
| ., •  | \$33,350          | \$9,021        | \$42,371          |
| Railway Progress Institute, Inc.  | \$55,350<br>\$550 | \$9,021        | \$42,371<br>\$550 |
| Rail-Ways, Inc.   | ·                 | \$0<br>\$0     | ·                 |
| Rainline Corporation, The   | \$9,496           | \$0            | \$9,496           |
| River Park Properties III a California partnership Lance-Kashian & Company, | ФО.               | <b>\$5,000</b> | ΦE 000            |
| General Partner   | \$0               | \$5,000        | \$5,000           |
| Sacramento County Department of Transportation                              | \$49,723          | \$10,231       | \$59,954          |
| San Francisco International Airport   | \$65,420          | \$18,105       | \$83,525          |
| San Joaquin Hills Transportation Corridor Agency                            | \$34,210          | \$350          | \$34,560          |
| San Joaquin Regional Rail Commission  | \$18,000          | \$4,500        | \$22,500          |
| SFPP, L.P.  | \$0               | \$0            | \$0               |
| Southwest Airlines Co.  | \$47,497          | \$14,258       | \$61,755          |
| Taxicab Paratransit Association of California                               | \$6,000           | \$1,500        | \$7,500           |
| Traffic School Association of California                                    | \$5,000           | \$0            | \$5,000           |
| TransCore, a SAIC Company   | \$30,000          | \$3,000        | \$33,000          |
| Transportation Postsecondary School Association                             | \$0               | \$0            | \$0               |
| TTX Company   | \$49,596          | \$18,034       | \$67,630          |
| Union Pacific Railroad  | \$110,713         | \$27,987       | \$138,700         |
| United Airlines   | \$94,526          | \$23,671       | \$118,197         |
| United Parcel Service   | \$121,998         | \$37,250       | \$159,248         |
| United Transportation Services, Inc.  | \$2,704           | \$0            | \$2,704           |
| Western Boaters Safety Group  | \$814             | \$250          | \$1,064           |
| Western Marine Association Inc.   | \$0               | \$0            | \$0               |
| Wynn's International Inc. and its consolidated subsidiaries                 | \$53,147          | \$8,056        | \$61,203          |
| ·   | . ,               | . ,            | . , -             |
| TOTAL TRANSPORTATION  | \$3,298,220       | \$833,603      | \$4,131,823       |

| UTILITIES*  |             |           |             |
|---|-------------|-----------|-------------|
| Allied Personal Communications Industries Association of California | \$51,610    | \$8,326   | \$59,936    |
| American States Water Company                                       | \$0         | \$1,308   | \$1,308     |
| AT&T  | \$662,570   | \$163,721 | \$826,291   |
| AT&T Wireless Services  | \$62,585    | \$120     | \$62,705    |
| Automated Power Exchange  | \$21,645    | \$11,900  | \$33,545    |
| California Cellular Phone Owners Association, The                   | \$0         | \$0       | \$0         |
| California Electric Transportation Coalition                        | \$95,864    | \$0       | \$95,864    |
| California Independent System Operator (I.S.O.)                     | \$5,903     | \$1,330   | \$7,233     |
| California Municipal Utilities Association                          | \$189,009   | \$53,689  | \$242,698   |
| California Telephone Association                                    | \$14,554    | \$3,977   | \$18,531    |
| California Water Association  | \$120,214   | \$41,610  | \$161,824   |
| California Water Service Company                                    | \$0         | \$0       | \$0         |
| California-American Water Company                                   | \$0         | \$0       | \$0         |
| Californians for Telecommunications Choice                          | \$20,205    | \$83,730  | \$103,935   |
| CALPINE Corporation   | \$0         | \$5,000   | \$5,000     |
| CMS Energy  | \$18,000    | \$4,500   | \$22,500    |
| Committee for Phone Book Reorganization, The                        | \$0         | \$0       | \$0         |
| Duke Energy   | \$56,162    | \$22,731  | \$78,893    |
| Dynegy  | \$20,164    | \$0       | \$20,164    |
| East Bay Municipal Utility District                                 | \$214,230   | \$54,227  | \$268,457   |
| Edison International and subsidiaries                               | \$1,381,745 | \$352,513 | \$1,734,258 |

5th Quarter

Jan - Mar 00

1999 Total

\$6,200

\$6,427

\$12,627

**Cumulative Total** 

Jan 99 - Mar 00

Electric & Gas Industries Association

<sup>\*</sup> Total expenditures by utilities include, in many instances, payments made in connection with administrative testimony in ratemaking proceedings before the California Public Utilities Commission, in addition to more traditional lobbying expenditures.

|   |             | 5th Quarter  | Cumulative Total |
|---|-------------|--------------|------------------|
|   | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00  |
|   |             |              |                  |
| Enron Corporation & its subsidiaries                    | \$319,312   | \$50,680     | \$369,992        |
| Geo Energy Partners - 1983 Ltd.                         | \$6,000     | \$0          | \$6,000          |
| GTE California Inc.                                     | \$563,079   | \$132,055    | \$695,134        |
| Imperial Irrigation District                            | \$182,618   | \$30,293     | \$212,911        |
| Irvine Ranch Water District                             | \$76,831    | \$0          | \$76,831         |
| Kern County Water Agency                                | \$115,333   | \$20,351     | \$135,684        |
| Long Beach, Board of Water Commissioners of the City of | \$36,301    | \$10,900     | \$47,201         |
| MCI Worldcom, Inc.                                      | \$176,388   | \$67,583     | \$243,971        |
| Modesto Irrigation District                             | \$96,905    | \$7,047      | \$103,952        |
| Moulton Niguel Water District                           | \$13,500    | \$4,500      | \$18,000         |
| NEXTLINK California                                     | \$39,000    | \$9,000      | \$48,000         |
| Northern California Power Agency                        | \$101,998   | \$24,000     | \$125,998        |
| Optel Inc.  | \$5,000     | \$0          | \$5,000          |
| Pacific Gas and Electric Company                        | \$1,084,885 | \$265,820    | \$1,350,705      |
| Pacific Telesis Group & its subsidiaries                | \$2,057,723 | \$637,885    | \$2,695,608      |
| Pacificorp  | \$60,000    | \$10,000     | \$70,000         |
| Pittsburg Power Company                                 | \$2,756     | \$0          | \$2,756          |
| Reliant Energy Services                                 | \$61,530    | \$9,849      | \$71,379         |
| Sacramento Municipal Utility District                   | \$226,635   | \$45,828     | \$272,463        |
| San Gabriel Valley Water Association                    | \$36,000    | \$12,000     | \$48,000         |
| San Gabriel Valley Water Company                        | \$1,205     | \$301        | \$1,506          |
| Santa Margarita Water District                          | \$52,605    | \$15,768     | \$68,373         |
| Sempra Energy and its subsidiaries                      | \$515,474   | \$122,506    | \$637,980        |
| South Tahoe Public Utility District                     | \$13,093    | \$4,909      | \$18,002         |
| Southern California Public Power Authority              | \$42,199    | \$10,500     | \$52,699         |
| Southern California Water Company and affiliates        | \$14,480    | \$0          | \$14,480         |
| Southern Energy, Inc.                                   | \$0         | \$0          | \$0              |
| Sprint Communications Company, L.P.                     | \$45,398    | \$36,668     | \$82,066         |
| Suburban Water Systems                                  | \$939       | \$320        | \$1,259          |

|                                     |               | 5th Quarter  | Cumulative Total |
|-------------------------------------|---------------|--------------|------------------|
|                                     | 1999 Total    | Jan - Mar 00 | Jan 99 - Mar 00  |
|                                     |               |              |                  |
| Turlock Irrigation District         | \$24,000      | \$6,000      | \$30,000         |
| Utility.com                         | \$22,500      | \$0          | \$22,500         |
| WateReuse Association of California | \$82,071      | \$17,545     | \$99,616         |
| Western Hub Properties, LLC         | \$23,500      | \$18,274     | \$41,774         |
| TOTAL UTILITIES                     | \$9,039,918   | \$2,385,691  | \$11,425,609     |
| GRAND TOTAL - ALL EMPLOYERS         | \$167,191,521 | \$45,089,139 | \$212,280,660    |

# SECTION II

# PAYMENTS RECEIVED BY THE TOP 100 LOBBYING FIRMS

|            | 5th Quarter  | Cumulative      |
|------------|--------------|-----------------|
| 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |

\$164,260

\$835,677

\$671,417

### **FIRMS**

A-K ASSOCIATES INC.

| Lobbyists   |           |          |           |
|---|-----------|----------|-----------|
| Allen, James Michael                                  |           |          |           |
| Konovaloff, S. Thomas                                 |           |          |           |
| Yocca, Joseph G.                                      |           |          |           |
| Clients   |           |          |           |
| American River Flood Control District                 | \$15,482  | \$0      | \$15,482  |
| Association of California Healthcare Districts (ACHD) | \$40,626  | \$9,225  | \$49,851  |
| Badham Associates, Robert E.                          | \$0       | \$0      | \$0       |
| California Ambulance Association                      | \$109,842 | \$37,584 | \$147,426 |
| California Association of Alcoholic Recovery Homes    | \$9,669   | \$6,089  | \$15,758  |
| California Bowmen Hunters/State Archery Association   | \$3,333   | \$2,000  | \$5,333   |
| DaimlerChrysler Corporation                           | \$54,842  | \$8,724  | \$63,566  |
| Delta Dental Insurance Co.                            | \$0       | \$0      | \$0       |

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Sacramento Safari Club  | \$4,333    | \$1,000      | \$5,333         |
| San Joaquin Regional Rail Commission                          | \$18,000   | \$4,500      | \$22,500        |
| South Lake Tahoe, City of                                     | \$0        | \$0          | \$0             |
| South Tahoe Joint Powers Financing Authority                  | \$0        | \$0          | \$0             |
| South Tahoe Redevelopment Agency                              | \$0        | \$0          | \$0             |
| ACKLER & ASSOCIATES   | \$424,944  | \$108,109    | \$533,053       |
| Lobbyists   |            |              |                 |
| Ackler, Jr., Joseph J.  |            |              |                 |
| Ordos, Wayne L.   |            |              |                 |
| Clients   |            |              |                 |
| Alaska Airlines   | \$30,000   | \$7,500      | \$37,500        |
| Amgen   | \$82,034   | \$20,015     | \$102,049       |
| BP AMOCO  | \$45,080   | \$11,809     | \$56,889        |
| California Correctional Peace Officers Association            | \$96,509   | \$24,000     | \$120,509       |
| California HealthCare Institute (CHI)                         | \$49,503   | \$12,832     | \$62,335        |
| Charles Schwab & Co., Inc.                                    | \$60,106   | \$15,000     | \$75,106        |
| Delta Air Lines, Inc.   | \$0        | \$3,000      | \$3,000         |
| Keating Housing Initiatives Inc.                              | \$0        | \$0          | \$0             |
| MultiState Associates Inc. on behalf of Sony Electronics Inc. | \$41,355   | \$13,953     | \$55,308        |
| NIC Americas Inc.   | \$20,357   | \$0          | \$20,357        |
| Novartis Crop Protection, Inc.                                | \$0        | \$0          | \$0             |

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
| ADAMS BROADWELL JOSEPH & CARDOZO, A PROFESSIONAL CORPORATION         | \$573,028  | \$152,031                   | \$725,059                     |
| Lobbyists  |            |                             |                               |
| Cardozo, Daniel L.   |            |                             |                               |
| Joseph, Marc D.  |            |                             |                               |
| Poole, Katherine S.  |            |                             |                               |
| Reynolds, Lizanne  |            |                             |                               |
| Clients  |            |                             |                               |
| California State Pipe Trades Council                                 | \$89,579   | \$11,162                    | \$100,741                     |
| Communications Workers of America                                    | \$3,429    | \$697                       | \$4,126                       |
| Engineers and Scientists of California Local 20, IFPTE AFL-CIO & CLC | \$16,324   | \$2,256                     | \$18,580                      |
| International Association of Plumbing & Mechanical Officials         | \$35,770   | \$93,058                    | \$128,828                     |
| International Brotherhood of Electrical Workers, Local 18            | \$87,816   | \$6,165                     | \$93,981                      |
| International Brotherhood of Electrical Workers, Local 465           | \$43,793   | \$3,158                     | \$46,951                      |
| International Brotherhood of Electrical Workers, Local 659           | \$10,222   | \$301                       | \$10,523                      |
| International Brotherhood of Electrical Workers, Local 1245          | \$173,484  | \$26,054                    | \$199,538                     |
| Plumbers & Pipefitters Union, Local 447                              | \$27,391   | \$48                        | \$27,439                      |
| Southern California Gas Workers Council                              | \$48,618   | \$6,015                     | \$54,633                      |
| Utility Workers Union of America, Local 132                          | \$11,272   | \$0                         | \$11,272                      |
| Utility Workers Union of America, Local 246                          | \$25,082   | \$3,117                     | \$28,199                      |
| Utility Workers Unon of America, Local 483                           | \$248      | \$0                         | \$248                         |
| ADVOCAL  | \$389,152  | \$129,521                   | \$518,673                     |

## Lobbyists

Brakensiek, Carlyle R.

Daniels, Eric A.

|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|--|------------|--------------|-----------------|
|  |            |              |                 |
| Clients  |            |              |                 |
| American Academy of Neurology  | \$0        | \$10,000     | \$10,000        |
| American Academy of Physical Medicine and Rehabilitation                           | \$0        | \$5,000      | \$5,000         |
| American Association of Electrodiagnostic Medicine                                 | \$0        | \$0          | \$0             |
| Association of California Cartridge Remanufacturers                                | \$66,652   | \$15,030     | \$81,682        |
| Association of Califonria Neurologists   | \$0        | \$2,500      | \$2,500         |
| California Association of Interlock Service Providers                              | \$6,386    | \$0          | \$6,386         |
| California Association of Licensed Repossessors                                    | \$37,826   | \$6,462      | \$44,288        |
| Califonria Casket Retailers Association  | \$0        | \$6,500      | \$6,500         |
| Califonria Deer Farmers Association  | \$0        | \$4,562      | \$4,562         |
| California Independent Oil Marketers Association                                   | \$0        | \$0          | \$0             |
| California Premium Finance Association   | \$4,439    | \$1,957      | \$6,396         |
| California Society of Industrial Medicine & Surgery                                | \$148,840  | \$39,466     | \$188,306       |
| California Space and Technology Alliance   | \$32,655   | \$8,575      | \$41,230        |
| Coalition of California Home Inspectors  | \$25,780   | \$5,313      | \$31,093        |
| Evergreen Holdings, Incorporated   | \$0        | \$0          | \$0             |
| Industry Council for Tangible Assets (ICTA)  | \$0        | \$4,600      | \$4,600         |
| Jablecki, Charles K.   | \$0        | \$0          | \$0             |
| Lumber Association of California & Nevada  | \$0        | \$0          | \$0             |
| Morrow Institute dba The Morrow Skin Institute, A Medical Group, Incorporated, The | \$17,925   | \$5,000      | \$22,925        |
| National Association of Spine Specialists  | \$0        | \$2,500      | \$2,500         |
| Wynn's International Inc. and its consolidated subsidiaries                        | \$48,649   | \$12,056     | \$60,705        |
|  |            |              |                 |

5th Quarter

Cumulative

|  | 1999 Total  | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|-------------|-----------------------------|-------------------------------|
| ADVOCATION, INC.                                     | \$1,362,051 | \$353,518                   | \$1,715,569                   |
| Lobbyists  |             |                             |                               |
| BrOwn, Donald K.                                     |             |                             |                               |
| Cole, Charles L.                                     |             |                             |                               |
| Cole, Christopher J.                                 |             |                             |                               |
| Heritage, Celeste H.                                 |             |                             |                               |
| Clients  |             |                             |                               |
| Association of California Car Clubs                  | \$12,902    | \$3,552                     | \$16,454                      |
| Burlington Northern Santa Fe Railway Company         | \$0         | \$5,000                     | \$5,000                       |
| California and Hawaiian Sugar Company, Inc.          | \$34,053    | \$0                         | \$34,053                      |
| California Association of Naturopathic Physicians    | \$38,177    | \$9,544                     | \$47,721                      |
| California Automatic Vendors Council                 | \$31,018    | \$6,322                     | \$37,340                      |
| California Credit Union League                       | \$27,963    | \$2,333                     | \$30,296                      |
| California Drug & Alcohol Testing Alliance           | \$1,218     | \$3,274                     | \$4,492                       |
| California Dump Truck Owners Association             | \$26,291    | \$2,193                     | \$28,484                      |
| California Financial Service Providers               | \$60,133    | \$15,473                    | \$75,606                      |
| California Moving and Storage Association            | \$25,915    | \$6,474                     | \$32,389                      |
| Carroll Shelby Enterprises                           | \$0         | \$0                         | \$0                           |
| Clovis, City of                                      | \$0         | \$12,000                    | \$12,000                      |
| Core Capital Management, Inc.                        | \$75,976    | \$10,041                    | \$86,017                      |
| Crowley Maritime Corporation                         | \$4,435     | \$0                         | \$4,435                       |
| Deposition Reporters Association of California, Inc. | \$39,004    | \$9,634                     | \$48,638                      |
| FDX Corporation                                      | \$25,045    | \$4,154                     | \$29,199                      |
| Fresno County Transportation Authority               | \$38,400    | \$9,600                     | \$48,000                      |
| General Motors Corporation                           | \$30,197    | \$36,316                    | \$66,513                      |
| Guinn Construction                                   | \$7,500     | \$11,000                    | \$18,500                      |
| H & R Block  | \$0         | \$0                         | \$0                           |
|  |             |                             |                               |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Inderbitzen, Mr. Martin W.   | ΦO         | ΦO           | ΦO              |
| •  | \$0        | \$0          | \$0             |
| Industry Council for Tangible Assets (ICTA)  | \$22,768   | \$0          | \$22,768        |
| International Speedway Corporation   | \$0        | \$2,000      | \$2,000         |
| Irvine Company, The  | \$28,412   | \$9,273      | \$37,685        |
| J. G. Boswell Company  | \$50,796   | \$30,443     | \$81,239        |
| Los Angeles County Lifeguard Association   | \$0        | \$0          | \$0             |
| Marblehead Coastal, Inc.   | \$171,707  | \$29,000     | \$200,707       |
| National Association of Computer Consultant Businesses - Northern California (NACCB) | \$21,410   | \$7,216      | \$28,626        |
| Nature Conservancy, The  | \$0        | \$0          | \$0             |
| Newhall Land & Farming Company, The  | \$63,160   | \$13         | \$63,173        |
| Oakland, City of   | \$96,872   | \$25,494     | \$122,366       |
| Oxnard Harbor District   | \$0        | \$0          | \$0             |
| Pacific Merchant Shipping Association  | \$48,891   | \$17,391     | \$66,282        |
| Prudential Insurance Company, The  | \$50,831   | \$1,588      | \$52,419        |
| Regional Council of Rural Counties (RCRC) and its Joint Powers Authorities           | \$30,240   | \$12,420     | \$42,660        |
| Salyer American  | \$0        | \$0          | \$0             |
| SGI  | \$72,363   | \$18,233     | \$90,596        |
| Six Flags-Magic Mountain   | \$17,383   | \$2,568      | \$19,951        |
| Southern California Ready Mixed Concrete Association                                 | \$1,021    | \$0          | \$1,021         |
| Southern California Rock Products Association  | \$3,063    | \$0          | \$3,063         |
| Specialty Equipment Market Association   | \$66,881   | \$24,223     | \$91,104        |
| Strategic Education Services   | \$10,013   | \$0          | \$10,013        |
| Sun-Maid Growers of California   | \$5,038    | \$0          | \$5,038         |
| Tejon Ranch  | \$32,048   | \$7,983      | \$40,031        |
| USA Petroleum Gasoline   | \$15,029   | \$0          | \$15,029        |
| Visa U.S.A. Inc.   | \$37,441   | \$9,276      | \$46,717        |
| 7-11   | \$38,457   | \$9,487      | \$47,944        |

|   | 1999 Total           | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|----------------------|-----------------------------|-------------------------------|
| ALBERS & COMPANY                        | \$0                  | \$97,621                    | \$97,621                      |
| Lobbyists                               |                      |                             |                               |
| Albers, William E.                      |                      |                             |                               |
| Beardsley, Daniel P.                    |                      |                             |                               |
| Brown, William R.                       |                      |                             |                               |
| Clients                                 |                      |                             |                               |
| EZGOV.COM                               | \$0                  | \$0                         | \$0                           |
| Infiltrator Systems, Inc.               | \$0                  | \$2,380                     | \$2,380                       |
| Payless Shoe Source, Inc.               | \$0                  | \$63,109                    | \$63,109                      |
| Profit Recovery Group International     | \$0                  | \$0                         | \$0                           |
| Robinsons-May                           | \$0                  | \$32,132                    | \$32,132                      |
| APREA AND COMPANY                       | \$200,830            | \$95,293                    | \$296,123                     |
| Lobbyist                                |                      |                             |                               |
| Aprea, Marc A.                          |                      |                             |                               |
| Clients                                 |                      |                             |                               |
| Browning-Ferris Industries (BFI)        | \$97,297             | \$0                         | \$97,297                      |
| Compaq Computer Corporation             | \$0                  | \$25,545                    | \$25,545                      |
| Computer Associates International, Inc. | \$12,489             | \$0                         | \$12,489                      |
| Harris & Aprea, LLC                     |                      | <b>040.00</b> 5             | \$42,980                      |
| Lockheed Martin IMS                     | \$32,295             | \$10,685                    | Ψ .=,000                      |
|   | \$32,295<br>\$27,000 | \$10,685<br>\$27,810        | \$54,810                      |
| Peoplesoft                              |                      |                             |                               |
| Peoplesoft Pro Tech Monitoring, Inc.    | \$27,000             | \$27,810                    | \$54,810                      |

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
| Republic Services, Inc.  | \$0        | \$6,000                     | \$6,000                       |
| Western Public Service LLC   | \$0        | \$5,000                     | \$5,000                       |
| 3Com Corporation   | \$21,000   | \$253                       | \$21,253                      |
| ARNOLD & ASSOCIATES  | \$876,673  | \$207,451                   | \$1,084,124                   |
| Lobbyists  |            |                             |                               |
| Arnold, Michael J.   |            |                             |                               |
| Foy, Kristian E.   |            |                             |                               |
| Clients  |            |                             |                               |
| Aeron Biotechnology Inc., aka Aeron Lifecycles Clinical Laboratory | \$30,694   | \$0                         | \$30,694                      |
| Anaheim, City of   | \$71,773   | \$18,166                    | \$89,939                      |
| Board of Water Commissioners of the City of Long Beach             | \$36,301   | \$10,901                    | \$47,202                      |
| California Children's Hospital Association                         | \$127,593  | \$20,474                    | \$148,067                     |
| California Clinical Laboratory Association                         | \$63,394   | \$15,812                    | \$79,206                      |
| California Dialysis Council  | \$54,453   | \$13,381                    | \$67,834                      |
| California Investor's Mutual                                       | \$12,637   | \$3,232                     | \$15,869                      |
| California Mortgage Association                                    | \$34,751   | \$6,228                     | \$40,979                      |
| Children's Hospital Oakland  | \$16,581   | \$8,151                     | \$24,732                      |
| eAngler  | \$3,000    | \$0                         | \$3,000                       |
| Escondido, City of   | \$43,377   | \$11,717                    | \$55,094                      |
| Innovative Dialysis Systems, Inc.                                  | \$10,000   | \$0                         | \$10,000                      |
| Long Beach, City of  | \$83,749   | \$21,912                    | \$105,661                     |
| Long Beach Aquarium of the Pacific                                 | \$2,500    | \$8,141                     | \$10,641                      |
| Marina, City of  | \$0        | \$12,284                    | \$12,284                      |
| Merck-Medco Managed Care, L.L.C.                                   | \$62,102   | \$10,661                    | \$72,763                      |
| Mortgage Association of California                                 | \$96       | \$0                         | \$96                          |

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Oceanside, City of                            | \$41,464   | \$10,150     | \$51,614        |
| Oxnard, City of                               | \$34,861   | \$0          | \$34,861        |
| Riverside, City of                            | \$53,537   | \$14,024     | \$67,561        |
| San Luis Obispo, City of                      | \$3,000    | \$80         | \$3,080         |
| Sandford, Inc., H. B.                         | \$29,898   | \$11,973     | \$41,871        |
| UNILAB  | \$60,912   | \$10,164     | \$71,076        |
| ARTER & HADDEN                                | \$199,599  | \$129,273    | \$328,872       |
| Lobbyists                                     |            |              |                 |
| Marzec, Edwin K.                              |            |              |                 |
| Mehta, Ravi                                   |            |              |                 |
| Stone, Ronald M.                              |            |              |                 |
| Clients                                       |            |              |                 |
| CarsDirect.com                                | \$0        | \$50,000     | \$50,000        |
| Continental Currency Services                 | \$0        | \$15,000     | \$15,000        |
| Core Capital Management, Inc.                 | \$50,000   | \$30,000     | \$80,000        |
| El Segundo, City of                           | \$0        | \$5,000      | \$5,000         |
| McKee Foods                                   | \$3,917    | \$24,273     | \$28,190        |
| Metabolife                                    | \$14,500   | \$5,000      | \$19,500        |
| Newport Language, Speech and Audiology Center | \$121,136  | \$0          | \$121,136       |
| Oracle Corporation                            | \$10,046   | \$0          | \$10,046        |
| United States Olympic Committee               | \$0        | \$0          | \$0             |

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
| BIRDSALL, WASCO & ASSOCIATES, INC.                                   | \$387,783  | \$98,478                    | \$486,261                     |
| Lobbyists  |            |                             |                               |
| Birdsall, Peter M.   |            |                             |                               |
| Inslee, Theresa M.   |            |                             |                               |
| Wasco, Laura A.  |            |                             |                               |
| Clients  |            |                             |                               |
| Bay Area School Reform Collaborative                                 | \$16,000   | \$0                         | \$16,000                      |
| California Adult Education Administrators Association                | \$14,662   | \$4,389                     | \$19,051                      |
| California Association for the Gifted                                | \$31,055   | \$9,000                     | \$40,055                      |
| California Association of Leaders for Career Preparation             | \$6,989    | \$810                       | \$7,799                       |
| California Association of Regional Occupational Centers and Programs | \$42,013   | \$15,776                    | \$57,789                      |
| California Consortium for Independent Study                          | \$17,776   | \$1,750                     | \$19,526                      |
| California Continuation Education Association                        | \$17,433   | \$4,800                     | \$22,233                      |
| California International Baccalaureate Organization                  | \$7,099    | \$1,760                     | \$8,859                       |
| California League of High Schools                                    | \$5,440    | \$1,242                     | \$6,682                       |
| California League of Middle Schools                                  | \$23,799   | \$2,951                     | \$26,750                      |
| Education Clinics, Inc.  | \$0        | \$0                         | \$0                           |
| Education Coalition  | \$8,578    | \$2,136                     | \$10,714                      |
| El Dorado County Superintendent of Schools                           | \$7,900    | \$3,200                     | \$11,100                      |
| Elk Grove Unified School District                                    | \$7,225    | \$1,350                     | \$8,575                       |
| National Computer Services   | \$3,100    | \$0                         | \$3,100                       |
| New Haven Unified School District                                    | \$22,014   | \$4,000                     | \$26,014                      |
| Palos Verdes Peninsula Unified School District                       | \$2,877    | \$600                       | \$3,477                       |
| Paramount Unified School District                                    | \$2,600    | \$0                         | \$2,600                       |
| Poway Unified School District  | \$24,000   | \$4,000                     | \$28,000                      |
| Saddleback Valley Unified School District                            | \$17,100   | \$3,300                     | \$20,400                      |
| San Bernardino City Unified School District                          | \$200      | \$0                         | \$200                         |

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| San Bernardino County District Advocates for Better Schools (SANDABS) | \$10,719   | \$2,655      | \$13,374        |
| San Bernardino County Superintendent of Schools                       | \$48,084   | \$12,150     | \$60,234        |
| San Diego Unified School District                                     | \$28,668   | \$18,049     | \$46,717        |
| San Juan Unified School District                                      | \$22,452   | \$4,560      | \$27,012        |
| San Ramon Unified School District                                     | \$0        | \$0          | \$0             |
| BLONIEN, RODNEY J.  | \$701,448  | \$153,473    | \$854,921       |
| Lobbyists   |            |              |                 |
| Blonien, Rodney J.  |            |              |                 |
| Schiele, Angela L.  |            |              |                 |
| Clients   |            |              |                 |
| Adelanto, City of   | \$2,968    | \$0          | \$2,968         |
| Alameda County Fair   | \$28,420   | \$12,000     | \$40,420        |
| Cal-Western Appaloosa Racing, Inc.                                    | \$14,628   | \$1,619      | \$16,247        |
| California Association of State Investigators                         | \$0        | \$0          | \$0             |
| California Commerce Club  | \$282,240  | \$41,868     | \$324,108       |
| Los Alamitos Quarter Horse Racing Association                         | \$116,401  | \$29,815     | \$146,216       |
| Lucky Derby, The  | \$3,500    | \$3,000      | \$6,500         |
| Lucky Lady Card Room  | \$5,539    | \$1,000      | \$6,539         |
| New Alternatives, Inc.  | \$0        | \$0          | \$0             |
| Scarlotti, Ltd.   | \$0        | \$3,000      | \$3,000         |
| Sportsman Association   | \$12,000   | \$3,000      | \$15,000        |
| Thoroughbred Owners of California                                     | \$75,055   | \$18,258     | \$93,313        |
| Unisys Corporation  | \$60,033   | \$16,511     | \$76,544        |
| Wackenhut Corrections Corporation                                     | \$100,664  | \$23,402     | \$124,066       |

|   | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|------------|-----------------------------|-------------------------------|
| BROAD, LAW OFFICES OF BARRY   | \$362,823  | \$113,720                   | \$476,543                     |
| Lobbyists   |            |                             |                               |
| Broad, Barry D.   |            |                             |                               |
| Gusman, Shane A.  |            |                             |                               |
| Clients   |            |                             |                               |
| Assoication of Califonria State Attorneys & Administrative Law Judges | \$0        | \$10,187                    | \$10,187                      |
| California Conference Board of the Amalgamated Transit Union          | \$40,713   | \$10,901                    | \$51,614                      |
| California Conference of Machinists                                   | \$15,618   | \$3,600                     | \$19,218                      |
| California Public Defenders Association                               | \$37,395   | \$12,874                    | \$50,269                      |
| California Teamsters Public Affairs Council                           | \$64,544   | \$18,121                    | \$82,665                      |
| Carter Lobbying Firm, Art   | \$20,003   | \$0                         | \$20,003                      |
| Coalition for Enhanced Marine Resources                               | \$1,000    | \$3,098                     | \$4,098                       |
| Engineers and Scientists of California Local 20, IFPTE AFL-CIO & CLC  | \$29,767   | \$7,422                     | \$37,189                      |
| Genentech, Inc.   | \$0        | \$12,000                    | \$12,000                      |
| Hotel Employees & Restaurant Employees International Union            | \$36,086   | \$9,004                     | \$45,090                      |
| Imperial Irrigation District  | \$600      | \$0                         | \$600                         |
| Jockeys' Guild, Inc.  | \$27,736   | \$6,899                     | \$34,635                      |
| United Anglers of Southern California                                 | \$37,697   | \$7,175                     | \$44,872                      |
| United Food and Commercial Workers Region 8 States Council            | \$51,664   | \$12,439                    | \$64,103                      |

|  | 1999 Total  | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|-------------|-----------------------------|-------------------------------|
| CALIFORNIA ADVOCATES, INC.   | \$1,573,525 | \$356,027                   | \$1,929,552                   |
| Lobbyists  |             |                             |                               |
| Belote, Michael D.   |             |                             |                               |
| Kellison, Peter C.   |             |                             |                               |
| Simoni, Ralph F.   |             |                             |                               |
| Walters, Robert G.   |             |                             |                               |
| Clients  |             |                             |                               |
| American Academy of Pediatrics, California District                                      | \$17,465    | \$1,199                     | \$18,664                      |
| American Institute of Architects, California Council, The                                | \$47,892    | \$7,500                     | \$55,392                      |
| Association of Banks-In-Insurance  | \$6,161     | \$1,019                     | \$7,180                       |
| Barnaby, Inc., William E.  | \$9,000     | \$0                         | \$9,000                       |
| Barona Band of Mission Indians   | \$10,791    | \$1,500                     | \$12,291                      |
| California Association of Joint Powers Authorities                                       | \$37,434    | \$9,799                     | \$47,233                      |
| California Association of Oral and Maxillofacial Surgeons                                | \$33,247    | \$8,774                     | \$42,021                      |
| California Association of Photocopiers and Process Servers                               | \$48,644    | \$12,173                    | \$60,817                      |
| California Cleaners Association  | \$6,624     | \$6,391                     | \$13,015                      |
| California Defense Counsel (includes payment for services rendered in a prior period)    | \$71,561    | \$23,341                    | \$94,902                      |
| California Dietetic Association  | \$17,291    | \$2,917                     | \$20,208                      |
| California Escrow Association  | \$31,000    | \$5,167                     | \$36,167                      |
| California Judges Association (includes payment for services rendered in a prior period) | \$52,662    | \$14,798                    | \$67,460                      |
| California Land Surveyor Association (includes payment for services rendered             |             |                             |                               |
| in a prior period)   | \$22,789    | \$8,067                     | \$30,856                      |
| California Lodging Industry Association  | \$36,666    | \$6,000                     | \$42,666                      |
| California Mortgage Association (includes payment for services rendered                  |             |                             |                               |
| in a prior period)   | \$25,547    | \$2,534                     | \$28,081                      |
| California Motor Car Dealers Association   | \$83,062    | \$20,598                    | \$103,660                     |
|  |             |                             |                               |

\$55,741

\$8,040

\$63,781

California Nevada Soft Drink Association

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| California Pharmacists Association  | \$97,663   | \$16,143     | \$113,806       |
| California Podiatric Medical Association (CPMA)                                   | \$41,478   | \$10,824     | \$52,302        |
| California State Government Relations Subcommittee of the Appraisal Institute     | \$28,201   | \$4,347      | \$32,548        |
| California Trust Deed Brokers Association   | \$8,500    | \$0          | \$8,500         |
| California Trustees' Association  | \$31,189   | \$7,571      | \$38,760        |
| Castaic Lake Water Agency   | \$42,237   | \$10,617     | \$52,854        |
| Charter Behavioral Health Systems, LLC  | \$26,878   | \$0          | \$26,878        |
| Coalition of Accredited Law Schools (includes payment for services rendered       | , -,-      | , -          | , -,-           |
| in a prior period)  | \$19,000   | \$3,500      | \$22,500        |
| Coca-Cola Company (includes payment for services in a prior period)               | \$48,119   | \$10,628     | \$58,747        |
| Equifax Inc. (includes payment for services in a prior period)                    | \$24,192   | \$6,028      | \$30,220        |
| Escalator Information Systems   | \$0        | \$0          | \$0             |
| Escrow Agents Fidelity Corporation  | \$29,675   | \$7,232      | \$36,907        |
| Gordon Biersch Brewing Company  | \$24,234   | \$0          | \$24,234        |
| ISP Alginates, Inc.   | \$0        | \$0          | \$0             |
| Lyondell Chemical Company   | \$5,000    | \$0          | \$5,000         |
| Magellan Health Services, Inc.  | \$15,000   | \$0          | \$15,000        |
| Merced County District Attorney's Office  | \$5,028    | \$5,012      | \$10,040        |
| Mojave Water Agency   | \$21,084   | \$0          | \$21,084        |
| Monsanto Company (includes payment for services in a prior period)                | \$45,580   | \$11,842     | \$57,422        |
| Motorola, Inc. (includes payment for services in a prior period)                  | \$12,000   | \$3,000      | \$15,000        |
| Multistate Associates Inc.  | \$0        | \$0          | \$0             |
| Multistate Associates Inc., on behalf of Agilent Technologies, Inc.               | \$0        | \$6,682      | \$6,682         |
| Multistate Associates Inc., on behalf of CTB/ McGrawHill (includes payment        |            |              |                 |
| for services in a prior period)   | \$30,367   | \$8,053      | \$38,420        |
| Multistate Associates Inc., on behalf of Estee Lauder, Inc. (includes payment for |            |              |                 |
| services in a prior period)   | \$24,409   | \$6,617      | \$31,026        |
| Multistate Associates Inc., on behalf of H.D. Vest (includes payment for services |            |              |                 |
| in a prior period)  | \$14,897   | \$3,618      | \$18,515        |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Multistate Associates Inc., on behalf of the National Electrical                       |            |              |                 |
| Manufacturers Association (includes payment for services in a prior period)            | \$20,041   | \$5,024      | \$25,065        |
| Multistate Associates Inc. on behalf of the National Nutritional Foods Associaton      | \$5,000    | \$0          | \$5,000         |
| National Association of Social Workers, California Chapter                             | \$10,071   | \$0          | \$10,071        |
| National Evaluation Systems, Inc.  | \$0        | \$4,518      | \$4,518         |
| National Food Processors Association (includes payment for services in a prior period) | \$30,971   | \$12,592     | \$43,563        |
| National Marine Manufacturers Association  | \$28,401   | \$7,538      | \$35,939        |
| Placentia Library District   | \$1,286    | \$0          | \$1,286         |
| Plastic Recycling Corporation of California  | \$65,527   | \$16,312     | \$81,839        |
| Railway Progress Institute, Inc.   | \$33,350   | \$9,021      | \$42,371        |
| Recreation Vehicle Industry Association  | \$37,034   | \$9,399      | \$46,433        |
| Red Line Medical Supply, Inc.  | \$0        | \$0          | \$0             |
| Reiter Lowry Consultants   | \$0        | \$0          | \$0             |
| Sacramento Metropolitan Water Authority  | \$0        | \$0          | \$0             |
| San Bernardino Valley Water Conservation District                                      | \$24,401   | \$6,034      | \$30,435        |
| Systems Reform, Inc.   | \$24,083   | \$6,029      | \$30,112        |
| Traffic School Online, Inc.  | \$12,500   | \$0          | \$12,500        |
| Tri-Valley Alliance of Recreation and Park Districts                                   | \$24,552   | \$6,029      | \$30,581        |
| University of California, Hastings College of the Law                                  | \$39,000   | \$9,750      | \$48,750        |
| Venture Catalyst Incorporated  | \$9,000    | \$2,250      | \$11,250        |
| Women Escaping A Violent Environment (WEAVE)   | \$0        | \$0          | \$0             |

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
| CAL-TECH MANAGEMENT ASSOCIATES                           | \$104,781  | \$139,170                   | \$243,951                     |
| Lobbyist   |            |                             |                               |
| Judd, Robert L.  |            |                             |                               |
| Clients  |            |                             |                               |
| California Biomass Energy Alliance LLC                   | \$6,661    | \$419                       | \$7,080                       |
| California Small Brewers Association                     | \$98,120   | \$7,013                     | \$105,133                     |
| Modesto Energy L.P.                                      | \$0        | \$131,738                   | \$131,738                     |
| CAPITOL ADVOCACY   | \$50,000   | \$115,927                   | \$165,927                     |
| Lobbyist   |            |                             |                               |
| Latimer, John C.   |            |                             |                               |
| Clients  |            |                             |                               |
| Advance America Cash Advance Centers of California, Inc. | \$0        | \$15,000                    | \$15,000                      |
| California Association of Health Facilities              | \$0        | \$15,355                    | \$15,355                      |
| California Automatic Vender's Council                    | \$0        | \$10,189                    | \$10,189                      |
| California Retailers Association                         | \$0        | \$6,000                     | \$6,000                       |
| Cartwright & Riley, Inc.                                 | \$0        | \$0                         | \$0                           |
| PepsiCo, Inc. and affiliated entities                    | \$0        | \$40,189                    | \$40,189                      |
| Platinum Advisors, LLC                                   | \$50,000   | \$0                         | \$50,000                      |
| Valley Children's Hospital                               | \$0        | \$19,194                    | \$19,194                      |
| Western Hub Properties, L.L.C.                           | \$0        | \$10,000                    | \$10,000                      |

|   | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|------------|-----------------------------|-------------------------------|
| CAPITOL CONNECTION  | \$372,780  | \$102,074                   | \$474,854                     |
| Lobbyist  |            |                             |                               |
| Hatch, Brian L.   |            |                             |                               |
| Clients   |            |                             |                               |
| California Internet Service Providers Association                                 | \$0        | \$0                         | \$0                           |
| California Municipal Business Tax Association                                     | \$0        | \$0                         | \$0                           |
| California Professional Firefighters  | \$121,640  | \$30,574                    | \$152,214                     |
| Chemco, Inc.  | \$60,000   | \$4,000                     | \$64,000                      |
| Continental Casualty Company  | \$17,500   | \$0                         | \$17,500                      |
| Kraft Foods, Inc. by its Service Corporation, Philip Morris Management Corp.      | \$37,880   | \$12,500                    | \$50,380                      |
| Miller Brewing Company by its Service Corporation, Philip Morris Management Corp. | \$37,880   | \$12,500                    | \$50,380                      |
| Municipal Resource Consultants  | \$60,000   | \$30,000                    | \$90,000                      |
| Philip Morris Inc. by its Service Corporation, Philip Morris Management Corp.     | \$37,880   | \$12,500                    | \$50,380                      |
| CAPITOL STRATEGIES GROUP, INC.  | \$524,551  | \$152,085                   | \$676,636                     |
| Lobbyists   |            |                             |                               |
| Howell, Cynthia   |            |                             |                               |
| Loper, Dennis L.  |            |                             |                               |
| Wendt, John R.  |            |                             |                               |
| Clients   |            |                             |                               |
| Avery Dennison  | \$0        | \$8,000                     | \$8,000                       |
| California Beer & Beverage Distributors   | \$60,000   | \$15,000                    | \$75,000                      |
| California Distributors Association   | \$39,360   | \$10,267                    | \$49,627                      |
| California State Outdoor Advertising Association                                  | \$50,000   | \$15,000                    | \$65,000                      |

|  |             | 5th Quarter  | Cumulative      |
|--|-------------|--------------|-----------------|
|  | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00 |
| Frank Murphy Jr.                       | \$0         | \$5,000      | \$5,000         |
| General Atomics                        | \$36,743    | \$0          | \$36,743        |
| Hershey Foods Corporation              | \$58,000    | \$0          | \$58,000        |
| Sempra Energy and its subsidiaries     | \$73,010    | \$25,308     | \$98,318        |
| Smokeless Tobacco Council              | \$131,869   | \$30,000     | \$161,869       |
| Sprint Communications Company, L.P.    | \$45,173    | \$36,668     | \$81,841        |
| Western League of Savings Institutions | \$30,396    | \$6,842      | \$37,238        |
| CARPENTER SNODGRASS & ASSOCIATES       | \$2,413,869 | \$527,106    | \$2,940,975     |
| Lobbyists                              |             |              |                 |
| Carpenter, Aleta R.                    |             |              |                 |
| Carpenter, Dennis E.                   |             |              |                 |
| Dunn, George W.                        |             |              |                 |
| Jones Jr., Daniel                      |             |              |                 |
| Kolokotronis, Matina R.                |             |              |                 |
| Micheli, Christopher M.                |             |              |                 |
| Snodgrass, Kathleen J.                 |             |              |                 |
| Clients                                |             |              |                 |
| Albertson's Incorporated               | \$17,500    | \$12,500     | \$30,000        |
| American Knife & Tool Institute (AKTI) | \$0         | \$6,000      | \$6,000         |
| American Stores Company                | \$25,000    | \$0          | \$25,000        |
| ARCO (Atlantic Richfield Company)      | \$166,000   | \$39,000     | \$205,000       |
| Barr Laboratories, Inc.                | \$37,500    | \$7,500      | \$45,000        |
| Bay Area Council                       | \$90,000    | \$0          | \$90,000        |
| Bill Graham Presents                   | \$0         | \$0          | \$0             |
| Buck Knives, Inc.                      | \$0         | \$0          | \$0             |

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| California Council on Science & Technology                            | \$0        | \$0          | \$0             |
| California Image Associates   | \$18,000   | \$0          | \$18,000        |
| California Manufacturers Association                                  | \$0        | \$0          | \$0             |
| California Power Exchange Corporation                                 | \$75,220   | \$45,725     | \$120,945       |
| California Private Transportation Company                             | \$30,000   | \$10,000     | \$40,000        |
| California Trout, Inc.  | \$0        | \$0          | \$0             |
| Calpine Corporation   | \$0        | \$2,500      | \$2,500         |
| Capitol Racing, LLC   | \$85,000   | \$10,000     | \$95,000        |
| Cigar Association of America  | \$80,000   | \$21,250     | \$101,250       |
| Coachella Valley Water District                                       | \$60,000   | \$15,000     | \$75,000        |
| E & J Gallo Winery  | \$55,000   | \$15,000     | \$70,000        |
| Emulex Corporation  | \$0        | \$10,000     | \$10,000        |
| Health Insurance Association of America                               | \$75,000   | \$0          | \$75,000        |
| Hearthside Homes, Inc.  | \$45,934   | \$16,439     | \$62,373        |
| ITS: The Association of Imaging Technology & Sound                    | \$2,500    | \$0          | \$2,500         |
| Kaiser Ventures, Inc.   | \$14,000   | \$0          | \$14,000        |
| Kitchell  | \$0        | \$0          | \$0             |
| Koll Company, The   | \$0        | \$0          | \$0             |
| Lincoln Electric Company, The   | \$9,000    | \$0          | \$9,000         |
| Litex, Inc.   | \$0        | \$10,000     | \$10,000        |
| Lockheed Martin Corporation   | \$30,000   | \$10,000     | \$40,000        |
| Lockheed Martin Missiles & Space                                      | \$48,534   | \$12,000     | \$60,534        |
| Macy's West, Inc., a subsidiary of Federated Department Stores, Inc.  | \$24,000   | \$0          | \$24,000        |
| Marcdan Foods Corp., dba Globe Trading Co.                            | \$0        | \$2,500      | \$2,500         |
| Mattel, Inc.  | \$27,682   | \$2,500      | \$30,182        |
| MAXXAM, Inc. and its affiliate Pacific Lumber Company                 | \$123,000  | \$16,000     | \$139,000       |
| MCI Worldcom, Inc.  | \$32,524   | \$12,500     | \$45,024        |
| Mercury General Corporation & its subsidiary Mercury Casualty Company | \$180,000  | \$45,000     | \$225,000       |
| Mine Reclamation Corporation  | \$30,000   | \$20,000     | \$50,000        |

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Mirage Resorts, Incorporated                                  | \$172,500  | \$0          | \$172,500       |
| New York Life   | \$30,000   | \$7,500      | \$37,500        |
| Northern California Professional Golfers Association          | \$0        | \$0          | \$0             |
| Official Police Garage Association of Los Angeles             | \$19,000   | \$3,000      | \$22,000        |
| Orange County Transportation Authority                        | \$114,000  | \$29,450     | \$143,450       |
| Orange, County of   | \$225,636  | \$56,409     | \$282,045       |
| Richards Boulevard Partners & its affiliate Grove Investments | \$50,000   | \$22,500     | \$72,500        |
| Ritter Consultants, Inc.                                      | \$12,500   | \$0          | \$12,500        |
| Sacramento Kings  | \$0        | \$0          | \$0             |
| Safeguard Health Enterprises, Inc.                            | \$1,000    | \$0          | \$1,000         |
| Salomon Smith Barney  | \$45,000   | \$15,000     | \$60,000        |
| SCI California Funeral Services                               | \$55,000   | \$14,000     | \$69,000        |
| Semiconductor Equipment & Materials International             | \$36,172   | \$4,500      | \$40,672        |
| Thomas L. McKenzie, Attorney at Law                           | \$10,000   | \$0          | \$10,000        |
| Thrifty Payless Inc. dba Rite Aid Corporation                 | \$45,000   | \$0          | \$45,000        |
| Zenith Insurance Company                                      | \$216,667  | \$33,333     | \$250,000       |
| CARPI & CLAY  | \$570,065  | \$149,878    | \$719,943       |

### Lobbyists

Bauer, Paul S.

Clay, Ben G.

Clay, Jonathan G.

Clay, Nicole A.

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
| Clients  |            |                             |                               |
| AT&T   | \$16,518   | \$4,520                     | \$21,038                      |
| Children's Hospital and Health Center                          | \$20,004   | \$5,041                     | \$25,045                      |
| Children's Museum/Museo De Los Ninos                           | \$0        | \$0                         | \$0                           |
| Encinitas, City of   | \$31,393   | \$10,480                    | \$41,873                      |
| Harcourt General, Inc.   | \$106,528  | \$12,173                    | \$118,701                     |
| Mountain High Hosiery, Ltd                                     | \$35       | \$0                         | \$35                          |
| San Diego also San Diego District Attorney's Office, County of | \$114,022  | \$41,928                    | \$155,950                     |
| San Diego County Water Authority                               | \$125,842  | \$28,997                    | \$154,839                     |
| San Diego Society of Natural History                           | \$35       | \$2,500                     | \$2,535                       |
| San Diego Unified Port District                                | \$64,700   | \$15,806                    | \$80,506                      |
| Scripps Health   | \$33,053   | \$2,900                     | \$35,953                      |
| Trauma Hospitals of San Diego County                           | \$27,935   | \$10,493                    | \$38,428                      |
| Water Replenishment District of Southern California            | \$30,000   | \$15,040                    | \$45,040                      |
| CARTER LOBBYING FIRM, ART                                      | \$627,391  | \$157,143                   | \$784,534                     |
| Lobbyist   |            |                             |                               |
| Carter, Art R.   |            |                             |                               |
| Clients  |            |                             |                               |
| Automotive Diagnostics   | \$42,879   | \$3,528                     | \$46,407                      |
| Bay Area General Reporters Association                         | \$4,000    | \$0                         | \$4,000                       |
| Broad, Law Offices of Barry                                    | \$15,000   | \$0                         | \$15,000                      |
| Brown & Williamson Tobacco Corporation                         | \$60,000   | \$38,002                    | \$98,002                      |
| California State Association of Electrical Workers             | \$69,066   | \$20,756                    | \$89,822                      |
| California State Pipe Trades Council                           | \$131,299  | \$33,481                    | \$164,780                     |
| Core Capital Management, Inc.                                  | \$0        | \$6,000                     | \$6,000                       |
|  |            |                             |                               |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Engineers and Architects Association                                 | \$28,142   | \$1,619      | \$29,761        |
| Engineers and Scientists of California Local 20, IFPTE AFL-CIO & CLC | \$9,545    | \$1,019      | \$10,566        |
| Forest Products Industry National Labor Management Committee, The    | \$41,500   | \$10,628     | \$52,128        |
| Heim, Noack, Kelly & Spahnn  | \$18,000   | \$0          | \$18,000        |
| International Association of Plumbing & Mechanical Officials         | \$56,052   | \$9,258      | \$65,310        |
| International Brotherhood of Electrical Workers, Local 18            | \$22,480   | \$2,790      | \$25,270        |
| International Brotherhood of Electrical Workers, Local 465           | \$8,826    | \$1,429      | \$10,255        |
| International Brotherhood of Electrical Workers, Local 659           | \$2,616    | \$1,429      | \$2,752         |
| International Brotherhood of Electrical Workers, Local 1245          | \$41,249   | \$12,249     | \$53,498        |
| Los Angeles General Shorthand Reporters Association                  | \$4,000    | \$0          | \$4,000         |
| Southern California Gas Workers Council                              | \$40,705   | \$8,722      | \$49,427        |
| Tobacco Industry Labor Management Committee                          | \$0,703    | \$0,722      | \$0             |
| Utility Workers Union of America, Local 132                          | \$0        | \$0          | \$0             |
| Utility Workers Union of America, Local 246                          | \$6,380    | \$953        | \$7,333         |
| Western States Council of Sheet Metal Workers                        | \$25,652   | \$6,571      | \$32,223        |
| Western states osarion of cheet Metal Workers                        | Ψ20,002    | ψ0,571       | ΨΟΖ,ΖΖΟ         |
| CARTWRIGHT & RILEY, INC.   | \$350,510  | \$167,780    | \$518,290       |
| Lobbyist   |            |              |                 |
| Riley, Hubert D.   |            |              |                 |
| Venturini, Rina  |            |              |                 |
| Clients  |            |              |                 |
| Advance America; Cash Advance Centers of California, Inc.            | \$16,044   | \$10,000     | \$26,044        |
| Alan Hilburg & Associates, on behalf of Lyondell                     | \$10,000   | \$0          | \$10,000        |
| Apple Computer, Inc.   | \$0        | \$10,013     | \$10,013        |
| Astra Zeneca Pharmaceuticals LP                                      | \$0        | \$10,000     | \$10,000        |
| Dutko Group, Inc., The   | \$0        | \$0          | \$0             |
|  |            |              |                 |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Edison Project, The                                      | \$36,737   | \$0          | \$36,737        |
| GTECH Corporation  | \$113,563  | \$42,469     | \$156,032       |
| ICG Communications                                       | \$37,504   | \$37,500     | \$75,004        |
| Level 3 Communications                                   | \$0        | \$0          | \$0             |
| License USA, LLC   | \$10,000   | \$0          | \$10,000        |
| Lucent Technologies Inc.                                 | \$0        | \$0          | \$0             |
| Lyondell Chemical Company                                | \$70,337   | \$40,760     | \$111,097       |
| Magellan Behavorial Health                               | \$0        | \$0          | \$0             |
| Nestle USA, Inc.   | \$9,000    | \$0          | \$9,000         |
| Platinum Advisors, LLC                                   | \$12,500   | \$0          | \$12,500        |
| Sloat Higgins & Associates                               | \$14,000   | \$2,000      | \$16,000        |
| U.S. Strategies, Inc. on behalf of JRL Enterprises, Inc. | \$20,825   | \$15,038     | \$35,863        |
| CAVES AND ASSOCIATES, JOSEPH                             | \$356,806  | \$100,331    | \$457,137       |
| Lobbyist   |            |              |                 |
| Caves, Joseph L.   |            |              |                 |
| Clients  |            |              |                 |
| American Land Conservancy                                | \$63,300   | \$15,000     | \$78,300        |
| Bay Area Air Quality Management District                 | \$25,704   | \$6,426      | \$32,130        |
| California Air Pollution Control Officers' Association   | \$16,800   | \$6,145      | \$22,945        |
| California Association of Local Conservation Corps.      | \$50,000   | \$18,600     | \$68,600        |
| California Real Estate Disclosure Association            | \$5,000    | \$0          | \$5,000         |
| Friends of the River Action                              | \$5,000    | \$0          | \$5,000         |
| Mountains Recreation and Conservation Authority          | \$58,302   | \$16,810     | \$75,112        |
|  |            |              |                 |

|  | 1999 Total           | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|----------------------|-----------------------------|-------------------------------|
| Natura Canaanyanay Tha                                   | <b>#05.000</b>       | <b>#</b> 02.000             | <b>#00.000</b>                |
| Nature Conservancy, The Planning and Conservation League | \$65,800             | \$23,000                    | \$88,800                      |
| Planning and Conservation League Foundation              | \$0<br>\$24,900      | \$0<br>\$5,100              | \$0<br>\$30,000               |
| Union of Concerned Scientists                            | \$42,000<br>\$42,000 | \$9,250                     | \$50,000<br>\$51,250          |
| Children Concerned Colonials                             | φ42,000              | ψ9,230                      | φ31,230                       |
| CORBETT AND ASSOCIATES, MICHAEL Y.                       | \$449,862            | \$101,336                   | \$551,198                     |
| Lobbyist   |                      |                             |                               |
| Corbett, Michael Y.                                      |                      |                             |                               |
| Clients  |                      |                             |                               |
| Advocacy Group, The                                      | \$18,000             | \$0                         | \$18,000                      |
| Association of California Traffic Safety Educators       | \$16,200             | \$6,500                     | \$22,700                      |
| Broadmoor Police Protection District                     | \$6,000              | \$0                         | \$6,000                       |
| California Driver Improvement, Inc.                      | \$12,000             | \$3,000                     | \$15,000                      |
| California Police Activities League (CALPAL)             | \$0                  | \$4,000                     | \$4,000                       |
| California Traffic Safety Institute                      | \$30,000             | \$7,500                     | \$37,500                      |
| CSAC Excess Insurance Authority                          | \$27,092             | \$6,252                     | \$33,344                      |
| Fresno, County of  | \$0                  | \$0                         | \$0                           |
| Gerber, Shaw & Yoder                                     | \$0                  | \$2,502                     | \$2,502                       |
| Grant Joint Union High School District                   | \$8,000              | \$0                         | \$8,000                       |
| Judicial Council of California                           | \$52,343             | \$7,737                     | \$60,080                      |
| Kings, County of   | \$27,500             | \$7,500                     | \$35,000                      |
| Lind & Associates, Allan                                 | \$12,418             | \$4,000                     | \$16,418                      |
| Lockheed Martin IMS                                      | \$27,000             | \$18,000                    | \$45,000                      |
| Parents Anonymous, Inc.                                  | \$3,000              | \$3,000                     | \$6,000                       |
| Peterson Consulting                                      | \$0                  | \$0                         | \$0                           |
| Richard Heath & Associates, Inc.                         | \$27,500             | \$0                         | \$27,500                      |

| Riverside, County of       \$53,199       \$6,250       \$59,448         San Francisco, City and County of       \$27,079       \$2,500       \$29,579         San Mateo, County of       \$82,531       \$22,595       \$105,120         Traffic School Association of California       \$5,000       \$0       \$5,000         Valley Children's Hospital       \$15,000       \$0       \$15,000 |  |            | 5th Quarter  | Cumulative      |
|---|--|------------|--------------|-----------------|
| San Francisco, City and County of       \$27,079       \$2,500       \$29,579         San Mateo, County of       \$82,531       \$22,595       \$105,120         Traffic School Association of California       \$5,000       \$0       \$5,000         Valley Children's Hospital       \$15,000       \$0       \$15,000    CRISCIONE, JOE V.          Lobbyist                                   |  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| San Mateo, County of       \$82,531       \$22,595       \$105,126         Traffic School Association of California       \$5,000       \$0       \$5,000         Valley Children's Hospital       \$15,000       \$0       \$15,000         CRISCIONE, JOE V.       \$0       \$111,989       \$111,989         Lobbyist   | Riverside, County of                     | \$53,199   | \$6,250      | \$59,449        |
| Traffic School Association of California \$5,000 \$0 \$5,000 Valley Children's Hospital \$15,000 \$0 \$115,000 CRISCIONE, JOE V. \$0 \$111,989 \$111,989 Lobbyist   | San Francisco, City and County of        | \$27,079   | \$2,500      | \$29,579        |
| Valley Children's Hospital         \$15,000         \$0         \$15,000           CRISCIONE, JOE V.         \$0         \$111,989         \$111,989           Lobbyist         \$111,989         \$111,989         \$111,989   | San Mateo, County of                     | \$82,531   | \$22,595     | \$105,126       |
| CRISCIONE, JOE V. \$0 \$111,989 \$111,989  Lobbyist   | Traffic School Association of California | \$5,000    | \$0          | \$5,000         |
| Lobbyist  | Valley Children's Hospital               | \$15,000   | \$0          | \$15,000        |
| ·   | CRISCIONE, JOE V.                        | \$0        | \$111,989    | \$111,989       |
| Criscione, Joe V.   | Lobbyist                                 |            |              |                 |
|   | Criscione, Joe V.                        |            |              |                 |
| Clients   | Clients                                  |            |              |                 |
| Blue Shield of California \$0 \$81,435 \$81,435   | Blue Shield of California                | \$0        | \$81,435     | \$81,435        |
| Consensus Health \$0 \$7,000 \$7,000  | Consensus Health                         | \$0        | \$7,000      | \$7,000         |
| Health Net and its affiliated companies \$89,720 \$447 \$90,16  | Health Net and its affiliated companies  | \$89,720   | \$447        | \$90,167        |
| Health Trust, The \$30,000 \$6,500 \$36,500   | Health Trust, The                        | \$30,000   | \$6,500      | \$36,500        |
| Napa Valley Wine Growers Alliance \$30,000 \$11,325 \$41,325  | Napa Valley Wine Growers Alliance        | \$30,000   | \$11,325     | \$41,325        |
| Unimed Management Company \$18,000 \$0 \$18,000   | Unimed Management Company                | \$18,000   | \$0          | \$18,000        |
| Western Dental Services, Inc. \$0 \$5,282 \$5,282   | Western Dental Services, Inc.            | \$0        | \$5,282      | \$5,282         |

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
| DGA ASSOCIATES   | \$276,926  | \$93,889                    | \$370,815                     |
| Lobbyist   |            |                             |                               |
| Ackerman, David G.   |            |                             |                               |
| Clients  |            |                             |                               |
| American Road and Transportation Builders Association              | \$0        | \$0                         | \$0                           |
| Apex Group, The  | \$102,377  | \$42,886                    | \$145,263                     |
| Associated General Contractors of California                       | \$56,637   | \$20,382                    | \$77,019                      |
| Associated General Contractors - San Diego Chapter                 | \$7,978    | \$2,085                     | \$10,063                      |
| California Chamber of Commerce                                     | \$31,500   | \$9,000                     | \$40,500                      |
| Gladfelty Government Relations                                     | \$0        | \$0                         | \$0                           |
| Tejon Ranch  | \$24,329   | \$6,013                     | \$30,342                      |
| TTX Company  | \$54,105   | \$13,523                    | \$67,628                      |
| DILLON & ASSOCIATES, INC., MICHAEL F.                              | \$676,308  | \$227,929                   | \$904,237                     |
| Lobbyists  |            |                             |                               |
| Dillon, Christina M.   |            |                             |                               |
| Dillon, Michael F.   |            |                             |                               |
| Larson, Roberta L.   |            |                             |                               |
| Clients  |            |                             |                               |
| Association of Low Wealth Schools                                  | \$77,574   | \$41,666                    | \$119,240                     |
| California Association of Sanitation Agencies                      | \$233,397  | \$85,667                    | \$319,064                     |
| California County Superintendents Educational Services Association | \$197,832  | \$58,426                    | \$256,258                     |
| California Library Association                                     | \$48,787   | \$13,946                    | \$62,733                      |
| California Ski Industry Association                                | \$25,000   | \$0                         | \$25,000                      |

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| California Veterinary Medical Association                 | \$60,718   | \$28,224     | \$88,942        |
| Central Contra Costa Sanitary District                    | \$18,000   | \$0          | \$18,000        |
| County Sanitation Districts of Los Angeles County         | \$0        | \$0          | \$0             |
| Lubrizol Corporation, The                                 | \$15,000   | \$0          | \$15,000        |
| DOWD RELATIONS  | \$445,022  | \$105,890    | \$550,912       |
| Lobbyist  |            |              |                 |
| Dowd, Philip M.   |            |              |                 |
| Clients   |            |              |                 |
| Brown & Williamson Tobacco Corporation                    | \$62,691   | \$16,250     | \$78,941        |
| Capitol Towers Trust Units 1,2,3                          | \$12,000   | \$3,000      | \$15,000        |
| Central Basin Municipal Water District                    | \$45,715   | \$16,106     | \$61,821        |
| Council for Marketing and Opinion Research (CMOR)         | \$3,456    | \$698        | \$4,154         |
| International Brotherhood of Electrical Workers, Local 47 | \$20,511   | \$0          | \$20,511        |
| Johns Manville Corporation                                | \$328      | \$0          | \$328           |
| Lorillard Tobacco Company                                 | \$62,692   | \$16,250     | \$78,942        |
| Municipal Water District of Orange County                 | \$43,102   | \$10,598     | \$53,700        |
| Pacific Life Insurance Company                            | \$39,026   | \$3,563      | \$42,589        |
| Pharmaceutical Research and Manufacturers of America      | \$81,827   | \$21,250     | \$103,077       |
| Resort Condominiums International, LLC                    | \$0        | \$0          | \$0             |
| West Basin Municipal Water District                       | \$0        | \$0          | \$0             |
| Wine & Spirits Wholesalers of California, Inc.            | \$73,674   | \$18,175     | \$91,849        |

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
| EMANUELS AND ASSOCIATES, KENNETH                                     | \$495,615  | \$121,742                   | \$617,357                     |
| Lobbyist   |            |                             |                               |
| Emanuels, Kenneth J.   |            |                             |                               |
| Clients  |            |                             |                               |
| Burbank/Burbank Redevelopment Agency, City of                        | \$23,073   | \$10,000                    | \$33,073                      |
| California Association for Microenterprise Opportunity               | \$11,000   | \$1,000                     | \$12,000                      |
| California Redevelopment Association                                 | \$145,133  | \$21,738                    | \$166,871                     |
| Glendale, City of  | \$49,527   | \$9,544                     | \$59,071                      |
| Indian Wells, City of  | \$5,421    | \$1,251                     | \$6,672                       |
| Lake Forest, City of   | \$18,000   | \$4,500                     | \$22,500                      |
| Lancaster Redevelopment Agency                                       | \$25,200   | \$6,300                     | \$31,500                      |
| Newport Beach, City of   | \$34,387   | \$15,000                    | \$49,387                      |
| Novato, City of  | \$17,914   | \$4,333                     | \$22,247                      |
| Orange County Division, League of California Cities                  | \$39,670   | \$11,000                    | \$50,670                      |
| Rancho Mirage/Rancho Mirage Redevelopment Agency, City of            | \$12,558   | \$3,000                     | \$15,558                      |
| Sacramento, City of  | \$49,595   | \$16,876                    | \$66,471                      |
| San Rafael/Marin County Council of Mayors & Council Members, City of | \$22,429   | \$7,000                     | \$29,429                      |
| Santa Rosa, City of  | \$36,908   | \$9,000                     | \$45,908                      |
| Tustin, City of  | \$4,800    | \$1,200                     | \$6,000                       |
| Westminster, City of   | \$0        | \$0                         | \$0                           |

| ENVIRO COMMUNICATIONS, INCORPORATED          | 1999 Total<br>\$300,779 | 5th Quarter<br>Jan - Mar 00<br>\$99,295 | Cumulative Jan 99 - Mar 00 \$400,074 |
|--|-------------------------|---|--------------------------------------|
| Lobbyists                                    |                         |   |                                      |
| Levy, Robert M.                              |                         |   |                                      |
| Clients                                      |                         |   |                                      |
| California City Management Foundation        | \$599                   | \$0                                     | \$599                                |
| City of Angels Medical Center                | \$0                     | \$7,000                                 | \$7,000                              |
| Claremont, City of                           | \$19,322                | \$2,000                                 | \$21,322                             |
| Claremont Unified Schoold District           | \$0                     | \$0                                     | \$0                                  |
| Covina, City of                              | \$28,948                | \$7,500                                 | \$36,448                             |
| El Segundo Police Department                 | \$0                     | \$0                                     | \$0                                  |
| Hawthorne, City of                           | \$7,000                 | \$10,659                                | \$17,659                             |
| Los Angeles County Police Chiefs Association | \$0                     | \$0                                     | \$0                                  |
| Manhattan Beach, City of                     | \$13,233                | \$3,159                                 | \$16,392                             |
| Optical Components Incorporated              | \$2,314                 | \$0                                     | \$2,314                              |
| Pomona, City of                              | \$66,351                | \$6,000                                 | \$72,351                             |
| San Rafael, City of                          | \$6,000                 | \$0                                     | \$6,000                              |
| Square-H Brands, Incorporated                | \$10,000                | \$5,000                                 | \$15,000                             |
| Timely Technology Corporation                | \$0                     | \$20,000                                | \$20,000                             |
| Tower Health                                 | \$123,012               | \$31,977                                | \$154,989                            |
| Vernon, City of                              | \$24,000                | \$6,000                                 | \$30,000                             |

|   |                  | 5th Quarter  | Cumulative       |
|---|------------------|--------------|------------------|
|   | 1999 Total       | Jan - Mar 00 | Jan 99 - Mar 00  |
| EQUIVA SERVICES LLC                             | \$743,083        | \$147,290    | \$890,373        |
| Lobbyists                                       |                  |              |                  |
| Kornylo, Barbara A.                             |                  |              |                  |
| Kulakowski, James M.                            |                  |              |                  |
| Poland, Tam L.                                  |                  |              |                  |
| Clients   |                  |              |                  |
|   | <b>#</b> 005 500 | 045 700      | <b>#</b> 054.000 |
| Aera Energy LLC                                 | \$235,500        | \$15,700     | \$251,200        |
| Equilon Enterprises LLC                         | \$507,583        | \$131,590    | \$639,173        |
|   |                  |              |                  |
| FERGUSON GROUP, LLC, THE                        | \$273,325        | \$29,962     | \$303,287        |
| Lobbyists                                       |                  |              |                  |
| Miller, George Michael                          |                  |              |                  |
| Clients   |                  |              |                  |
|   | <b>#00.000</b>   | <b>#</b> 0   | <b>*</b> 00.000  |
| Foothill Eastern Transportation Corridor Agency | \$28,838         | \$0          | \$28,838         |
| Huntington Beach, City of                       | \$44,039         | \$18,340     | \$62,379         |
| Los Angeles County Drainage Area (LACDA)        | \$61,417         | \$0          | \$61,417         |
| San Joaquin Flood Control Agency                | \$41,683         | \$0          | \$41,683         |
| Southeast Water Coalition                       | \$42,327         | \$11,622     | \$53,949         |
| Westminster, City of                            | \$29,660         | \$0          | \$29,660         |
| Woodland, City of                               | \$25,361         | \$0          | \$25,361         |

|  |             | 5th Quarter  | Cumulative      |
|--|-------------|--------------|-----------------|
|  | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00 |
| FLANIGAN LAW FIRM, THE   | \$1,675,149 | \$376,386    | \$2,051,535     |
| Lobbyists  |             |              |                 |
| Brandenburg, Katherine S.  |             |              |                 |
| Flanigan, John C.  |             |              |                 |
| Flanigan, Michael R.   |             |              |                 |
| Flanigan, Terrance W.  |             |              |                 |
| Flanigan, Timothy H.   |             |              |                 |
| Tucker, Jr., Curtis  |             |              |                 |
| Ollows   |             |              |                 |
| Clients  | <b>^</b>    | <b>^</b>     | <b>***</b>      |
| ABB Power T&D Company  | \$27,000    | \$3,575      | \$30,575        |
| Assicurazioni Generali   | \$10,000    | \$0          | \$10,000        |
| California Chapters - Institute of Scrap Recycling Industries                  | \$122,861   | \$30,600     | \$153,461       |
| California Western School of Law   | \$30,269    | \$10,000     | \$40,269        |
| Environmental Systems Products   | \$50,993    | \$30,783     | \$81,776        |
| Explore Information Services, Including Robot Aided Manufacturing Center, Inc. | \$10,275    | \$0          | \$10,275        |
| Exxon Company, U.S.A.  | \$75,000    | \$12,500     | \$87,500        |
| General Motors Corporation   | \$43,319    | \$0          | \$43,319        |
| GTECH Corporation  | \$201,931   | \$49,471     | \$251,402       |
| Hollywood Park, Inc.   | \$127,537   | \$10,200     | \$137,737       |
| Irvine Company, The  | \$165,779   | \$38,887     | \$204,666       |
| Les Schwab Watehouse Center  | \$0         | \$15,029     | \$15,029        |
| Lockheed Martin IMS  | \$48,560    | \$0          | \$48,560        |
| Microsoft Corporation  | \$32,515    | \$0          | \$32,515        |
| ODS Technologies, L.P.   | \$0         | \$4,500      | \$4,500         |
| Pinnacle Entertainment, Inc.   | \$0         | \$30,200     | \$30,200        |
| R. J. Reynolds Tobacco Company   | \$233,449   | \$49,417     | \$282,866       |
| Schott, Inc., Phillip H.   | \$33,000    | \$9,000      | \$42,000        |
|  |             |              |                 |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Siemens ICN, Inc.  | \$71,210   | \$6,250      | \$77,460        |
| Sierra Pacific Power Company                               | \$66,910   | \$15,450     | \$82,360        |
| Southern Wine & Spirits of America, Inc.                   | \$31,270   | \$9,209      | \$40,479        |
| United Parcel Service                                      | \$79,510   | \$18,000     | \$97,510        |
| Verizon Wireless   | \$109,055  | \$15,315     | \$124,370       |
| Watkins Drying & Treating                                  | \$8,569    | \$0          | \$8,569         |
| Wine & Spirits Wholesalers of California, Inc.             | \$72,052   | \$18,000     | \$90,052        |
| 3M   | \$24,085   | \$0          | \$24,085        |
| FLANNERY GROUP, THE  | \$308,910  | \$129,451    | \$438,361       |
| Lobbyist   |            |              |                 |
| Flannery, Joyce L.   |            |              |                 |
| Fries, Timothy M.  |            |              |                 |
| Hunter, Patricia   |            |              |                 |
| Clients  |            |              |                 |
| American Nurses Association/California                     | \$29,062   | \$7,500      | \$36,562        |
| AMN Healthcare Inc.  | \$12,000   | \$3,000      | \$15,000        |
| Blood Centers of California                                | \$0        | \$7,500      | \$7,500         |
| Califonria Code Enforcement Corporation                    | \$0        | \$1,500      | \$1,500         |
| California Society of Health-System Pharmacists            | \$0        | \$0          | \$0             |
| California State Association of Occupational Health Nurses | \$6,857    | \$3,767      | \$10,624        |
| California Union of Safety Employees (CAUSE)               | \$50,801   | \$16,142     | \$66,943        |
| Foothill Eastern Transportation Corridor Agency            | \$7,500    | \$0          | \$7,500         |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Frank Murphy Jr. on behalf of SEIV, Local 660, SFL-CID and California Chapter, |            |              |                 |
| American Physical Therapist Association  | \$0        | \$7,000      | \$7,000         |
| San Diego, City of   | \$175,000  | \$50,000     | \$225,000       |
| San Diego County Office of Education   | \$0        | \$24,000     | \$24,000        |
| San Joaquin Hills Transportation Corridor Agency                               | \$27,690   | \$9,042      | \$36,732        |
| ROST, DAVIS & DONNELLY   | \$286,927  | \$86,221     | \$373,148       |
| Lobbyists  |            |              |                 |
| Frost, Jeffrey W.  |            |              |                 |
| Frost, Melinda J.  |            |              |                 |
| Clients  |            |              |                 |
| Ballard & Tighe  | \$24,725   | \$6,250      | \$30,975        |
| California Association for Year-Round Education                                | \$10,000   | \$2,500      | \$12,500        |
| California Association of Suburban School Districts                            | \$58,154   | \$14,250     | \$72,404        |
| California Council for Adult Education   | \$19,210   | \$5,137      | \$24,347        |
| California School Food Services Association                                    | \$16,000   | \$0          | \$16,000        |
| California School Library Association  | \$22,222   | \$6,999      | \$29,221        |
| Five Star Education Coalition  | \$6,000    | \$10,000     | \$16,000        |
| Friends of the Children's Museum at La Habra                                   | \$3,750    | \$3,000      | \$6,750         |
| Magnolia Elementary School District  | \$18,750   | \$3,750      | \$22,500        |
| Marin County Superintendents   | \$15,000   | \$3,835      | \$18,835        |
| One-2-One Learning Foundation  | \$37,806   | \$14,000     | \$51,806        |
| Riverside Unified School District  | \$24,000   | \$6,000      | \$30,000        |
| Santa Clara County Office of Education   | \$26,310   | \$10,500     | \$36,810        |
| Shasta County Office of Education  | \$5,000    |              |                 |

|   | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|------------|-----------------------------|-------------------------------|
| GERBER, SHAW & YODER, INC.                                    | \$671,291  | \$252,049                   | \$923,340                     |
| Lobbyists   |            |                             |                               |
| Rice, Richard Anthony   |            |                             |                               |
| Shaw, Joshua W.   |            |                             |                               |
| Yoder, Paul J.  |            |                             |                               |
| Clients   |            |                             |                               |
| California Assessors' Association                             | \$0        | \$0                         | \$0                           |
| California Mental Health Directors Association (CMHDA)        | \$42,500   | \$15,000                    | \$57,500                      |
| California Transit Association                                | \$313,544  | \$163,681                   | \$477,225                     |
| California Transit Finance Corporation                        | \$30,298   | \$764                       | \$31,062                      |
| Fluor Daniel, Inc.  | \$4,510    | \$1,640                     | \$6,150                       |
| Fresno, County of   | \$0        | \$0                         | \$0                           |
| Michael Y. Corbett & Associates                               | \$0        | \$0                         | \$0                           |
| Nossaman, Guthner, Knox & Elliott, LLP                        | \$5,000    | \$0                         | \$5,000                       |
| Peterson Consulting, Inc.                                     | \$34,107   | \$7,500                     | \$41,607                      |
| San Mateo County Transit District                             | \$35,835   | \$12,798                    | \$48,633                      |
| Santa Cruz Metropolitan Transit District                      | \$16,250   | \$3,750                     | \$20,000                      |
| Santa Monica, City of   | \$27,488   | \$9,931                     | \$37,419                      |
| Solano, County of   | \$50,565   | \$12,543                    | \$63,108                      |
| Solid Waste Association of North America, California Chapters | \$31,581   | \$2,801                     | \$34,382                      |
| Sonoma, County of   | \$57,946   | \$14,809                    | \$72,755                      |
| Sonoma County Water Agency                                    | \$0        | \$0                         | \$0                           |
| Yolo, County of   | \$21,667   | \$6,832                     | \$28,499                      |
| Yuba, County of; and the Yuba County Water Agency             | \$0        | \$0                         | \$0                           |

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
| GLADFELTY GOVERNMENT RELATIONS   | \$414,647  | \$109,825                   | \$524,472                     |
| Lobbyist   |            |                             |                               |
| Gladfelty, Paul P.   |            |                             |                               |
| Clients  |            |                             |                               |
| Apex Group, The  | \$120,084  | \$43,848                    | \$163,932                     |
| Baxter Healthcare Corporation  | \$42,893   | \$7,575                     | \$50,468                      |
| California Association of McDonald's Restaurants                         | \$13,053   | \$8,852                     | \$21,905                      |
| California Surety Federation   | \$45,703   | \$10,125                    | \$55,828                      |
| Caremark Inc.  | \$16,095   | \$0                         | \$16,095                      |
| Caterpillar, Inc.  | \$37,602   | \$8,614                     | \$46,216                      |
| DGA Associates   | \$8,191    | \$1,500                     | \$9,691                       |
| Multistate Associates Inc. on behalf of Check Into Cash, Inc.            | \$27,790   | \$8,252                     | \$36,042                      |
| Multistate Associates Inc. on behalf of Check "N" Go of California, Inc. | \$0        | \$1,667                     | \$1,667                       |
| Multistate Associates Inc. on behalf of Experian dba Metromail           | \$40,731   | \$7,415                     | \$48,146                      |
| Multistate Associates Inc. on behalf of Pactiv                           | \$30,679   | \$7,567                     | \$38,246                      |
| Multistate Associates Inc. on behalf of S.C. Johnson & Son               | \$17,093   | \$4,410                     | \$21,503                      |
| Multistate Associates Inc. on behalf of TRW                              | \$14,733   | \$0                         | \$14,733                      |
| GOLDEN STATE ADVOCACY  | \$319,150  | \$91,081                    | \$410,231                     |

## Lobbyist

Garcia, Robert B.

| Clients         \$4,000         \$0         \$4,000           California Association of Private Postsecondary Schools         \$54,718         \$13,792         \$68,510           California Electric Sign Association         \$12,174         \$9,000         \$21,174           Coors Brewing Company         \$48,000         \$12,500         \$60,500           County Sanitation Districts of Los Angeles County         \$36,398         \$9,000         \$45,398           GTE California, Inc.         \$26,000         \$3,000         \$29,000           Illinois Tool Works Inc.         \$16,500         \$8,168         \$24,668           Non-Bank Funds Transmitters Group         \$31,500         \$15,000         \$46,500           Sempra Energy and its subsidiaries         \$33,000         \$9,206         \$42,206           Teachers Insurance & Annuity Association of America/College Retirement         \$56,860         \$11,415         \$68,275           GONSALVES & SON, JOE A.         \$1,467,182         \$403,140         \$1,870,322           Lobbyists         \$6,000         \$11,475         \$68,275           Gonsalves, Anthony D.         \$56,860         \$11,415         \$68,275           Clients         \$1,467,182         \$403,140         \$1,870,322           Clients         \$1,467,182   |  | 1999 Total  | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|--|-------------|-----------------------------|-------------------------------|
| California Association of Private Postsecondary Schools         \$54,718         \$13,792         \$68,510           California Electric Sign Association         \$12,174         \$9,000         \$21,174           Coors Brewing Company         \$48,000         \$12,500         \$60,500           County Sanitation Districts of Los Angeles County         \$36,398         \$9,000         \$45,398           GTE California, Inc.         \$26,000         \$3,000         \$29,000           Illinois Tool Works Inc.         \$16,500         \$8,168         \$24,608           Non-Bank Funds Transmitters Group         \$31,500         \$15,000         \$46,500           Sempra Energy and its subsidiaries         \$33,000         \$9,206         \$42,206           Teachers Insurance & Annuity Association of America/College Retirement         Equities Fund         \$56,860         \$11,415         \$68,275           GONSALVES & SON, JOE A.         \$1,467,182         \$403,140         \$1,870,322           Lobbyists         Consalves, Anthony D.         \$36,000         \$37,500         \$16,750           A Better Citizen Foundation, Inc.         \$13,000         \$3,750         \$16,750           Arcadia, City of         \$36,000         \$9,000         \$45,000           Bellflower, City of         \$25,700         \$7,500   | Clients  |             |                             |                               |
| California Electric Sign Association         \$12,174         \$0,000         \$21,174           Coors Brewing Company         \$48,000         \$12,500         \$60,500           County Sanitation Districts of Los Angeles County         \$36,398         \$9,000         \$45,398           GTE California, Inc.         \$26,000         \$3,000         \$29,000           Illinois Tool Works Inc.         \$16,500         \$8,168         \$24,668           Non-Bank Funds Transmitters Group         \$31,500         \$15,000         \$46,500           Sempra Energy and its subsidiaries         \$33,000         \$9,206         \$42,206           Teachers Insurance & Annuity Association of America/College Retirement         \$56,860         \$11,415         \$68,275           GONSALVES & SON, JOE A.         \$1,467,182         \$403,140         \$1,870,322           Lobbyists           Gonsalves, Anthony D.         \$56,860         \$11,415         \$68,275           Clients           A Better Citizen Foundation, Inc.         \$13,000         \$3,750         \$16,750           Arcadia, City of         \$36,000         \$9,000         \$45,000           Bellflower, City of         \$25,700         \$7,500         \$33,200           California Producer-Handler Association <t< td=""><td>Barbering and Cosmetology Legislative Alliance</td><td>\$4,000</td><td>\$0</td><td>\$4,000</td></t<>  | Barbering and Cosmetology Legislative Alliance                         | \$4,000     | \$0                         | \$4,000                       |
| Coors Brewing Company         \$48,000         \$12,500         \$60,500           County Sanitation Districts of Los Angeles County         \$36,398         \$9,000         \$45,398           GTE California, Inc.         \$26,000         \$3,000         \$29,000           Illinois Tool Works Inc.         \$16,500         \$8,168         \$24,668           Non-Bank Funds Transmitters Group         \$31,500         \$15,000         \$46,500           Sempra Energy and its subsidiaries         \$33,000         \$9,206         \$42,206           Teachers Insurance & Annuity Association of America/College Retirement         \$56,860         \$11,415         \$68,275           GONSALVES & SON, JOE A.         \$1,467,182         \$403,140         \$1,870,322           Lobbyists         Gonsalves, Anthony D.         \$40,000         \$40,000         \$40,000           Gonsalves, Jason A.         Gonsalves, Jason A.         \$31,000         \$3,750         \$16,750           A Better Citizen Foundation, Inc.         \$13,000         \$3,750         \$45,000           A Retter Citizen Foundation, Inc.         \$13,000         \$3,750         \$45,000           Bellflower, City of         \$25,700         \$7,500         \$33,200           California Producer-Handler Association         \$53,000         \$11,664 <t< td=""><td>California Association of Private Postsecondary Schools</td><td>\$54,718</td><td>\$13,792</td><td>\$68,510</td></t<>  | California Association of Private Postsecondary Schools                | \$54,718    | \$13,792                    | \$68,510                      |
| County Sanitation Districts of Los Angeles County         \$36,398         \$9,000         \$45,398           GTE California, Inc.         \$26,000         \$3,000         \$29,000           Illinois Tool Works Inc.         \$16,500         \$8,168         \$24,668           Non-Bank Funds Transmitters Group         \$31,500         \$15,000         \$46,500           Sempra Energy and its subsidiaries         \$33,000         \$9,206         \$42,206           Teachers Insurance & Annuity Association of America/College Retirement         \$56,860         \$11,415         \$68,275           GONSALVES & SON, JOE A.         \$1,467,182         \$403,140         \$1,870,322           Lobbyists         Gonsalves, Anthony D.         \$30,000         \$40,314         \$1,870,322           Clients         \$40,000         \$3,750         \$16,750         \$1,870,322         \$1,870,322           Clients         \$13,000         \$3,750         \$16,750         \$1,870,322   | California Electric Sign Association                                   | \$12,174    | \$9,000                     | \$21,174                      |
| GTE California, Inc.         \$26,000         \$3,000         \$29,000           Illinois Tool Works Inc.         \$16,500         \$8,168         \$24,668           Non-Bank Funds Transmitters Group         \$31,500         \$15,000         \$46,500           Sempra Energy and its subsidiaries         \$33,000         \$9,206         \$42,206           Teachers Insurance & Annuity Association of America/College Retirement         \$56,860         \$11,415         \$68,275           GONSALVES & SON, JOE A.         \$1,467,182         \$403,140         \$1,870,322           Lobbyists         Gonsalves, Anthony D.         Gonsalves, Jason A.         Gonsalves, Jason A.           Gonsalves, Joe A.         \$13,000         \$3,750         \$16,750           A Better Citizen Foundation, Inc.         \$13,000         \$3,750         \$16,750           Arcadia, City of         \$36,000         \$9,000         \$45,000           Bellflower, City of         \$25,700         \$7,500         \$33,200           California Producer-Handler Association         \$53,000         \$11,000         \$39,750           Carrisbad, City of         \$28,750         \$11,000         \$39,750   | Coors Brewing Company  | \$48,000    | \$12,500                    | \$60,500                      |
| Illinois Tool Works Inc.  | County Sanitation Districts of Los Angeles County                      | \$36,398    | \$9,000                     | \$45,398                      |
| Non-Bank Funds Transmitters Group         \$31,500         \$15,000         \$46,500           Sempra Energy and its subsidiaries         \$33,000         \$9,206         \$42,206           Teachers Insurance & Annuity Association of America/College Retirement         \$56,860         \$11,415         \$68,275           GONSALVES & SON, JOE A.         \$1,467,182         \$403,140         \$1,870,322           Lobbyists         Gonsalves, Anthony D.         \$56,860         \$11,415         \$68,275           Gonsalves, Jason A.         Gonsalves, Joe A.         \$13,000         \$3,750         \$16,750           A Better Citizen Foundation, Inc.         \$13,000         \$3,750         \$16,750           Arcadia, City of         \$36,000         \$9,000         \$45,000           Bellflower, City of         \$25,700         \$7,500         \$33,200           California Producer-Handler Association         \$53,000         \$11,000         \$39,750           Cararillo, City of         \$28,750         \$11,000         \$39,750           Carlsbad, City of         \$32,076         \$11,664         \$43,740   | GTE California, Inc.   | \$26,000    | \$3,000                     | \$29,000                      |
| Sempra Energy and its subsidiaries         \$33,000         \$9,206         \$42,206           Teachers Insurance & Annuity Association of America/College Retirement         \$56,860         \$11,415         \$68,275           GONSALVES & SON, JOE A.         \$1,467,182         \$403,140         \$1,870,322           Lobbyists         Sonsalves, Anthony D.         Sonsalves, Jason A.         Sonsalves, Jason A.         Sonsalves, Jason A.         Sonsalves, Joe A.         Sonsalves, Joe A.         Sonsalves, Joe A.         \$13,000         \$3,750         \$16,750         \$16,750         \$36,000         \$9,000         \$45,000         \$16,750         \$33,200         \$33,200         \$33,200         \$33,200         \$66,000         \$66,000         \$66,000         \$39,750         \$31,000         \$39,750         \$39,750         \$66,000         \$43,740 <td< td=""><td>Illinois Tool Works Inc.</td><td>\$16,500</td><td>\$8,168</td><td>\$24,668</td></td<>  | Illinois Tool Works Inc.   | \$16,500    | \$8,168                     | \$24,668                      |
| Teachers Insurance & Annuity Association of America/College Retirement         Equities Fund       \$56,860       \$11,415       \$68,275         GONSALVES & SON, JOE A.       \$1,467,182       \$403,140       \$1,870,322         Lobbyists         Gonsalves, Anthony D.       Gonsalves, Joe A.         Gonsalves, Jason A.         Gonsalves, Joe A.         Clients         A Better Citizen Foundation, Inc.       \$13,000       \$3,750       \$16,750         Arcadia, City of       \$36,000       \$9,000       \$45,000         Bellflower, City of       \$25,700       \$7,500       \$33,200         California Producer-Handler Association       \$53,000       \$11,000       \$56,000         Camarillo, City of       \$28,750       \$11,000       \$39,750         Carlsbad, City of       \$32,076       \$11,664       \$43,740  | Non-Bank Funds Transmitters Group                                      | \$31,500    | \$15,000                    | \$46,500                      |
| Equities Fund       \$56,860       \$11,415       \$68,275         GONSALVES & SON, JOE A.       \$1,467,182       \$403,140       \$1,870,322         Lobbyists         Gonsalves, Anthony D.       Gonsalves, Jason A.         Gonsalves, Joe A.       Toleant Standard S | Sempra Energy and its subsidiaries                                     | \$33,000    | \$9,206                     | \$42,206                      |
| GONSALVES & SON, JOE A. \$1,467,182 \$403,140 \$1,870,322  Lobbyists  Gonsalves, Anthony D.  Gonsalves, Jason A.  Gonsalves, Joe A.  Clients  A Better Citizen Foundation, Inc. \$13,000 \$3,750 \$16,750 Arcadia, City of \$36,000 \$9,000 \$45,000 Bellflower, City of \$25,700 \$7,500 \$33,200 California Producer-Handler Association \$53,000 \$12,000 \$65,000 Camarillo, City of \$28,750 \$11,000 \$39,750 Carlsbad, City of \$32,076 \$11,664 \$43,740  | Teachers Insurance & Annuity Association of America/College Retirement |             |                             |                               |
| Lobbyists         Gonsalves, Anthony D.         Gonsalves, Jason A.         Gonsalves, Joe A.         Clients         A Better Citizen Foundation, Inc.       \$13,000       \$3,750       \$16,750         Arcadia, City of       \$36,000       \$9,000       \$45,000         Bellflower, City of       \$25,700       \$7,500       \$33,200         California Producer-Handler Association       \$53,000       \$12,000       \$65,000         Camarillo, City of       \$28,750       \$11,000       \$39,750         Carlsbad, City of       \$32,076       \$11,664       \$43,740  | Equities Fund  | \$56,860    | \$11,415                    | \$68,275                      |
| Gonsalves, Anthony D.         Gonsalves, Jason A.         Gonsalves, Joe A.             Clients         A Better Citizen Foundation, Inc.       \$13,000       \$3,750       \$16,750         Arcadia, City of       \$36,000       \$9,000       \$45,000         Bellflower, City of       \$25,700       \$7,500       \$33,200         California Producer-Handler Association       \$53,000       \$12,000       \$65,000         Camarillo, City of       \$28,750       \$11,000       \$39,750         Carlsbad, City of       \$32,076       \$11,664       \$43,740  | GONSALVES & SON, JOE A.  | \$1,467,182 | \$403,140                   | \$1,870,322                   |
| Gonsalves, Jason A.         Gonsalves, Joe A.         Clients         A Better Citizen Foundation, Inc.       \$13,000       \$3,750       \$16,750         Arcadia, City of       \$36,000       \$9,000       \$45,000         Bellflower, City of       \$25,700       \$7,500       \$33,200         California Producer-Handler Association       \$53,000       \$12,000       \$65,000         Camarillo, City of       \$28,750       \$11,000       \$39,750         Carlsbad, City of       \$32,076       \$11,664       \$43,740  | Lobbyists  |             |                             |                               |
| Gonsalves, Joe A.         Clients         A Better Citizen Foundation, Inc.       \$13,000       \$3,750       \$16,750         Arcadia, City of       \$36,000       \$9,000       \$45,000         Bellflower, City of       \$25,700       \$7,500       \$33,200         California Producer-Handler Association       \$53,000       \$12,000       \$65,000         Camarillo, City of       \$28,750       \$11,000       \$39,750         Carlsbad, City of       \$32,076       \$11,664       \$43,740  | Gonsalves, Anthony D.  |             |                             |                               |
| Clients         A Better Citizen Foundation, Inc.       \$13,000       \$3,750       \$16,750         Arcadia, City of       \$36,000       \$9,000       \$45,000         Bellflower, City of       \$25,700       \$7,500       \$33,200         California Producer-Handler Association       \$53,000       \$12,000       \$65,000         Camarillo, City of       \$28,750       \$11,000       \$39,750         Carlsbad, City of       \$32,076       \$11,664       \$43,740  | Gonsalves, Jason A.  |             |                             |                               |
| A Better Citizen Foundation, Inc. \$13,000 \$3,750 \$16,750 Arcadia, City of \$36,000 \$9,000 \$45,000 Bellflower, City of \$25,700 \$7,500 \$33,200 California Producer-Handler Association \$53,000 \$12,000 \$65,000 Camarillo, City of \$28,750 \$11,000 \$39,750 Carlsbad, City of \$32,076 \$11,664 \$43,740  | Gonsalves, Joe A.  |             |                             |                               |
| Arcadia, City of       \$36,000       \$9,000       \$45,000         Bellflower, City of       \$25,700       \$7,500       \$33,200         California Producer-Handler Association       \$53,000       \$12,000       \$65,000         Camarillo, City of       \$28,750       \$11,000       \$39,750         Carlsbad, City of       \$32,076       \$11,664       \$43,740  | Clients  |             |                             |                               |
| Bellflower, City of       \$25,700       \$7,500       \$33,200         California Producer-Handler Association       \$53,000       \$12,000       \$65,000         Camarillo, City of       \$28,750       \$11,000       \$39,750         Carlsbad, City of       \$32,076       \$11,664       \$43,740   | A Better Citizen Foundation, Inc.                                      | \$13,000    | \$3,750                     | \$16,750                      |
| California Producer-Handler Association       \$53,000       \$12,000       \$65,000         Camarillo, City of       \$28,750       \$11,000       \$39,750         Carlsbad, City of       \$32,076       \$11,664       \$43,740   | Arcadia, City of   | \$36,000    | \$9,000                     | \$45,000                      |
| Camarillo, City of       \$28,750       \$11,000       \$39,750         Carlsbad, City of       \$32,076       \$11,664       \$43,740  | Bellflower, City of  | \$25,700    | \$7,500                     | \$33,200                      |
| Carlsbad, City of \$32,076 \$11,664 \$43,740  | California Producer-Handler Association                                | \$53,000    | \$12,000                    | \$65,000                      |
| , , , , , , , , , , , , , , , , , , ,   | Camarillo, City of   | \$28,750    | \$11,000                    | \$39,750                      |
| Cerritos/Cerritos Redevelopment Agency, City of \$48,050 \$12,050 \$60,100  | Carlsbad, City of  | \$32,076    | \$11,664                    | \$43,740                      |
|   | Cerritos/Cerritos Redevelopment Agency, City of                        | \$48,050    | \$12,050                    | \$60,100                      |

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|   |            |              |                 |
| Chino Hills, City of  | \$24,000   | \$6,000      | \$30,000        |
| City of Industry  | \$24,000   | \$6,000      | \$30,000        |
| Commerce/Commerce Community Development Commission, City of | \$42,000   | \$11,000     | \$53,000        |
| Cudahy, City of   | \$17,600   | \$4,800      | \$22,400        |
| Del Mar Thoroughbred Club                                   | \$36,000   | \$9,000      | \$45,000        |
| Diamond Bar, City of  | \$36,000   | \$9,000      | \$45,000        |
| Fairfield, City of  | \$34,500   | \$9,000      | \$43,500        |
| Fontana, City of  | \$9,000    | \$0          | \$9,000         |
| Hawaiian Gardens/Community Redevelopment Agency, City of    | \$10,800   | \$10,800     | \$21,600        |
| Industry Urban-Development Agency                           | \$24,000   | \$6,000      | \$30,000        |
| Irwindale/Irwindale Redevelopment Agency, City of           | \$58,400   | \$13,200     | \$71,600        |
| LaBarre-Chastang,Inc.                                       | \$14,250   | \$3,750      | \$18,000        |
| La Mirada/La Mirada Redevelopment Agency, City of           | \$25,700   | \$10,000     | \$35,700        |
| Laguna Hills, City of                                       | \$27,600   | \$7,500      | \$35,100        |
| Laguna Niguel, City of                                      | \$26,400   | \$6,600      | \$33,000        |
| Lakewood, City of   | \$36,900   | \$9,450      | \$46,350        |
| Long Beach, Port of   | \$80,056   | \$24,695     | \$104,751       |
| Malibu, City of   | \$34,500   | \$0          | \$34,500        |
| Moreno Valley, City of                                      | \$30,750   | \$7,875      | \$38,625        |
| Norwalk, City of  | \$24,200   | \$8,800      | \$33,000        |
| Oak Tree Racing Association                                 | \$45,000   | \$11,250     | \$56,250        |
| Palm Desert, City of  | \$30,057   | \$7,800      | \$37,857        |
| Palmdale, City of   | \$26,400   | \$8,800      | \$35,200        |
| Paramount, City of  | \$29,100   | \$7,800      | \$36,900        |
| Pittsburg, City of  | \$27,600   | \$7,500      | \$35,100        |
| Pleasant Hill, City of                                      | \$27,600   | \$7,500      | \$35,100        |
| Portuguese Government, The                                  | \$0        | \$0          | \$0             |
| Rancho Cucamonga, City of                                   | \$27,600   | \$6,900      | \$34,500        |
| Redding, City of  | \$36,000   | \$9,000      | \$45,000        |

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
| Rockview Dairies   | \$0        | \$0                         | \$0                           |
| Rosemead, City of  | \$27,961   | \$7,500                     | \$35,461                      |
| San BuenaVentura, City of                                      | \$36,000   | \$12,000                    | \$48,000                      |
| San Gabriel Valley Water Association                           | \$36,000   | \$12,000                    | \$48,000                      |
| Santa Fe Springs, City of                                      | \$32,500   | \$7,500                     | \$40,000                      |
| Simi Valley, City of   | \$31,500   | \$8,250                     | \$39,750                      |
| South Gate/South Gate Community Redevelopment, City of         | \$29,872   | \$8,336                     | \$38,208                      |
| Straus Family Creamery, Inc.                                   | \$0        | \$0                         | \$0                           |
| Stueve's Natural, Inc.   | \$0        | \$0                         | \$0                           |
| Thousand Oaks, City of   | \$28,750   | \$8,250                     | \$37,000                      |
| Vernon, City of  | \$54,400   | \$13,200                    | \$67,600                      |
| Victorville, City of   | \$27,080   | \$11,080                    | \$38,160                      |
| West Sacramento, City of                                       | \$30,000   | \$8,040                     | \$38,040                      |
| Yorba Linda, City of   | \$25,730   | \$10,000                    | \$35,730                      |
| GONZALEZ & ASSOCIATES, LLC, JIM                                | \$455,195  | \$121,356                   | \$576,551                     |
| Lobbyists  |            |                             |                               |
| Gonzalez, Jim  |            |                             |                               |
| Harris, Robert W.  |            |                             |                               |
| Morales, Maria C.  |            |                             |                               |
| Clients  |            |                             |                               |
| A-55 Limited Partnership (services rendered in a prior period) | \$4,000    | \$14,000                    | \$18,000                      |
| Americans for Medical Rights                                   | \$58,500   | \$15,000                    | \$73,500                      |
| Automated Power Exchange                                       | \$15,000   | \$0                         | \$15,000                      |
| California Latinos for Effective Air Regulations               | \$0        | \$0                         | \$0                           |
| California Union of Safety Employees (CAUSE)                   | \$28,181   | \$5,000                     | \$33,181                      |

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Californians for Student Success                    | \$0        | \$0          | \$0             |
| Cellular One  | \$15,000   | \$2,000      | \$17,000        |
| Centric Media, Inc.                                 | \$37,177   | \$3,000      | \$40,177        |
| E. J. De La Rosa & Co., Inc.                        | \$9,710    | \$4,000      | \$13,710        |
| Financial Inc.                                      | \$28,000   | \$7,500      | \$35,500        |
| High Speed Access Coalition (HiSAC)                 | \$8,234    | \$0          | \$8,234         |
| Informatix, Inc.                                    | \$14,000   | \$4,500      | \$18,500        |
| Landmark Healthcare, Inc.                           | \$1,000    | \$0          | \$1,000         |
| Lechuza Villas West, L.P.                           | \$9,000    | \$3,500      | \$12,500        |
| LifeMasters Supported Selfcare, Inc.                | \$33,429   | \$15,000     | \$48,429        |
| Navicert Financial Inc.                             | \$28,000   | \$7,500      | \$35,500        |
| Pico Rivera, City of                                | \$28,000   | \$0          | \$28,000        |
| Providian Financial Corporation                     | \$37,500   | \$22,500     | \$60,000        |
| San Francisco Unified School District               | \$30,000   | \$5,000      | \$35,000        |
| South Pasadena, City of                             | \$20,000   | \$12,856     | \$32,856        |
| Telocity  | \$36,464   | \$0          | \$36,464        |
| United Domestic Workers of America, AFSCME, AFL-CIO | \$7,500    | \$0          | \$7,500         |
| United Way of California                            | \$0        | \$0          | \$0             |
| Utility.com   | \$22,500   | \$0          | \$22,500        |
| GOVERNMENT AFFAIRS CONSULTING                       | \$300,730  | \$76,185     | \$376,915       |

## Lobbyists

Cook, Gregory A.

Garcia, Tom

|   | 1999 Total  | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|-------------|-----------------------------|-------------------------------|
| Clients   |             |                             |                               |
| California Assessors' Association                                       | \$0         | \$7,875                     | \$7,875                       |
| County Recorders' Assocciation of California                            | \$15,000    | \$7,500                     | \$22,500                      |
| Criterion Planners & Engineers  | \$0         | \$4,500                     | \$4,500                       |
| Educational Testing Service   | \$36,330    | \$9,000                     | \$45,330                      |
| Hawaiian Gardens Card Club, Inc.  | \$49,201    | \$15,310                    | \$64,511                      |
| Netscape Communications Corporation                                     | \$5,000     | \$0                         | \$5,000                       |
| Northern California Power Agency  | \$78,000    | \$19,500                    | \$97,500                      |
| Southern California Public Power Authority                              | \$42,199    | \$10,500                    | \$52,699                      |
| Steffes, Inc., George R.  | \$75,000    | \$0                         | \$75,000                      |
| Underground Service Alert of Northern California and Nevada (USA North) | \$0         | \$2,000                     | \$2,000                       |
| GOVERNMENTAL ADVOCATES, INC.  | \$2,287,268 | \$714,158                   | \$3,001,426                   |
| Lobbyists   |             |                             |                               |
| Beard, Kristin M.   |             |                             |                               |
| Berg, Cliff   |             |                             |                               |
| Govenar, Hedy F.  |             |                             |                               |
| Govenar, Scott M.   |             |                             |                               |
| Miller, Monica M.   |             |                             |                               |
| Tom, Ronald L.  |             |                             |                               |
| Zanelli, Jerry  |             |                             |                               |
| Clients   |             |                             |                               |
| Accredited Out of State Colleges & Universities of California           | \$0         | \$0                         | \$0                           |
| America Online Inc.   | \$31,545    | \$8,838                     | \$40,383                      |
| American Institute for Public Safety                                    | \$6,000     | \$0                         | \$6,000                       |
| Apollo Group, Inc. & its subsidiary University of Phoenix               | \$123,652   | \$30,000                    | \$153,652                     |

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Bombardier Inc., Canadair, Amphibious Aircraft Division         | \$59,332   | \$17,238     | \$76,570        |
| Browning - Ferris Industries (BFI)                              | \$0        | \$0          | \$0             |
| Burke-Public Relations, William R. (on behalf of Dehart & Darr) | \$23,000   | \$0          | \$23,000        |
| California Ambulatory Surgery Association                       | \$42,289   | \$10,500     | \$52,789        |
| California Association of Collectors                            | \$52,300   | \$12,000     | \$64,300        |
| California Association of Drinking Driver Treatment Programs    | \$32,704   | \$9,000      | \$41,704        |
| California Association of Nurse Anesthetists                    | \$27,000   | \$4,500      | \$31,500        |
| California Chiropractic Association                             | \$90,021   | \$22,500     | \$112,521       |
| California Coalition of Nurse Practitioners                     | \$48,344   | \$6,774      | \$55,118        |
| California Internet Industry Alliance                           | \$10,255   | \$0          | \$10,255        |
| California Optometric Association                               | \$96,925   | \$24,023     | \$120,948       |
| California State Park Rangers Association                       | \$18,072   | \$3,000      | \$21,072        |
| Cassidy & Associates on behalf of Polaroid Corporation          | \$12,500   | \$0          | \$12,500        |
| City of Hope National Medical Center                            | \$195,302  | \$45,000     | \$240,302       |
| Coalition for Safe Dental Water                                 | \$18,182   | \$12,085     | \$30,267        |
| Construction Employers' Association                             | \$102,148  | \$33,628     | \$135,776       |
| DeVry, Inc.   | \$50,341   | \$20,110     | \$70,451        |
| Discount Development Services                                   | \$0        | \$12,000     | \$12,000        |
| Downey Regional Medical Center, Inc.                            | \$71,374   | \$3,000      | \$74,374        |
| Dun & Bradstreet  | \$75,000   | \$77,781     | \$152,781       |
| EDS   | \$45,993   | \$13,620     | \$59,613        |
| Enron Corporation & its subsidiaries                            | \$80,826   | \$33,600     | \$114,426       |
| Glaxo Wellcome Inc.   | \$79,398   | \$14,408     | \$93,806        |
| Hawthorn Group on behalf of Sony Electronics, The               | \$19,366   | \$0          | \$19,366        |
| HemaCare Corporation  | \$18,000   | \$18,000     | \$36,000        |
| Hollywood Entertainment Museum                                  | \$48,064   | \$9,000      | \$57,064        |
| Hollywood Film Foundation                                       | \$0        | \$5,000      | \$5,000         |
| Houghton Mifflin  | \$32,258   | \$0          | \$32,258        |
| l'Escrow  | \$23,320   | \$14,094     | \$37,414        |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|  |            |              |                 |
| IMS Health Incorporated  | \$60,000   | \$0          | \$60,000        |
| Jewish Public Affairs Committee                                  | \$66,528   | \$24,100     | \$90,628        |
| Los Angeles Children's Museum                                    | \$24,000   | \$8,020      | \$32,020        |
| Lyondell Chemical Company  | \$0        | \$30,025     | \$30,025        |
| Managed Health Network a subsidiary of Foundation Health Systems | \$37,500   | \$9,375      | \$46,875        |
| Mobile Recycling Corporation                                     | \$2,000    | \$0          | \$2,000         |
| Mystery Shoppers Providers Association                           | \$20,124   | \$0          | \$20,124        |
| National Traffic Safety Institute                                | \$19,500   | \$0          | \$19,500        |
| Netcom On-Line Communication Services, Inc.                      | \$0        | \$0          | \$0             |
| New United Motor Manufacturing, Inc.                             | \$86,481   | \$0          | \$86,481        |
| Ogden Energy Group, Inc.   | \$35,542   | \$22,157     | \$57,699        |
| Options for Youth Long Beach, Inc.                               | \$50,072   | \$12,000     | \$62,072        |
| San Mateo County Expo Center                                     | \$24,000   | \$6,000      | \$30,000        |
| Santa Barbara, County of   | \$51,335   | \$12,424     | \$63,759        |
| Schering-Plough External Affairs                                 | \$80,849   | \$15,093     | \$95,942        |
| Sherman Oaks Health System                                       | \$10,258   | \$5,000      | \$15,258        |
| Simon Wiesenthal Center Museum of Tolerance                      | \$66,099   | \$24,362     | \$90,461        |
| Sun Bridge Healthcare  | \$0        | \$46,903     | \$46,903        |
| Turbodyne Systems,Inc.   | \$2,000    | \$0          | \$2,000         |
| United States Sales Corporation                                  | \$32,567   | \$9,000      | \$41,567        |
| Western Manufactured Housing Communities Association             | \$72,845   | \$21,000     | \$93,845        |
| 100th - 442nd WWII Memorial Foundation                           | \$12,057   | \$9,000      | \$21,057        |

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
| GREEN & AZEVEDO                                    | \$928,612  | \$266,268                   | \$1,194,880                   |
| Lobbyists  |            |                             |                               |
| Green, Donald C.                                   |            |                             |                               |
| Kim, Doug  |            |                             |                               |
| Piacentini, Cathie                                 |            |                             |                               |
| Clients  |            |                             |                               |
| California Applicants' Attorneys Association       | \$439,115  | \$101,336                   | \$540,451                     |
| Consumer Attorneys of California                   | \$474,497  | \$108,932                   | \$583,429                     |
| Greene, Broillet, Taylor, Wheeler & Panish         | \$0        | \$20,000                    | \$20,000                      |
| Robinson, Calcagnie & Robinson                     | \$0        | \$20,000                    | \$20,000                      |
| Thomas T. Anderson, A Professional Corporation     | \$15,000   | \$16,000                    | \$31,000                      |
| GRIFFIN & ASSOCIATES, MARY J.                      | \$452,347  | \$102,429                   | \$554,776                     |
| Lobbyists  |            |                             |                               |
| Griffin, Mary J.                                   |            |                             |                               |
| Sektnan, Mark A.                                   |            |                             |                               |
| Clients  |            |                             |                               |
| American Medical Group Association                 | \$131,461  | \$33,773                    | \$165,234                     |
| Benova, Inc.                                       | \$31,724   | \$9,000                     | \$40,724                      |
| Cinnamon Hills Youth Crisis Center                 | \$5,000    | \$0                         | \$5,000                       |
| Correctional Medical Services                      | \$1,691    | \$0                         | \$1,691                       |
| County Health Executives Association of California | \$22,500   | \$0                         | \$22,500                      |
| Heritage Center, The                               | \$17,000   | \$4,000                     | \$21,000                      |
| Isolyser Company, Inc.                             | \$32,000   | \$6,000                     | \$38,000                      |
|  |            |                             |                               |

|  |             | 5th Quarter  | Cumulative      |
|--|-------------|--------------|-----------------|
|  | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00 |
| MicroSeptec Inc.   | \$7,000     | \$0          | \$7,000         |
| Multistate Associates Inc. on behalf of Cytyc Corporation                          | \$33,000    | \$3,000      | \$36,000        |
| Multistate Associates Inc. on behalf of Pasteur Merieux Connaught                  | \$30,152    | \$12,000     | \$42,152        |
| Multistate Associates Inc. on behalf of The National Nutritional Foods Association | \$0         | \$2,500      | \$2,500         |
| Multistate Association Inc. on behalf of The Association of Health Information     |             |              |                 |
| Outsourcing Services in California   | \$13,500    | \$0          | \$13,500        |
| National IPA Coalition   | \$20,543    | \$6,000      | \$26,543        |
| North American Health Care, Inc.   | \$0         | \$0          | \$0             |
| Pfizer Inc.  | \$9,913     | \$0          | \$9,913         |
| Rehabilitation Centre of Beverly Hills, The  | \$0         | \$0          | \$0             |
| Rite of Passage  | \$24,530    | \$4,000      | \$28,530        |
| Statecraft, Inc.   | \$3,500     | \$1,500      | \$5,000         |
| Tom Riley & Associates   | \$2,083     | \$6,250      | \$8,333         |
| UCSF Stanford Health Care  | \$48,750    | \$7,500      | \$56,250        |
| VisionQuest  | \$18,000    | \$6,906      | \$24,906        |
| GUALCO GROUP, THE  | \$1,138,126 | \$256,087    | \$1,394,213     |
| Lobbyists  |             |              |                 |
| Daijogo, Kendra L.   |             |              |                 |
| Gualco, Jackson R.   |             |              |                 |
| Kidney, R. Brian   |             |              |                 |
| Theisen, Mark A.   |             |              |                 |
| Clients  |             |              |                 |
| California Agricultural Production Consultants Association                         | \$43,474    | \$7,701      | \$51,175        |
| California Association of Winegrape Growers  | \$35,606    | \$10,622     | \$46,228        |
| California Association of Zoos and Aquariums                                       | \$11,989    | \$3,130      | \$15,119        |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|  | •          |              | <b>.</b>        |
| California Council for Environmental and Economic Balance                            | \$102,789  | \$14,830     | \$117,619       |
| Coalition of California Independent Refineries & Terminals                           | \$201      | \$128        | \$329           |
| Columbus Public Affairs on behalf of Cummins Engine Company                          | \$0        | \$0          | \$0             |
| Delta Wetlands Properties, Inc.  | \$56,705   | \$15,730     | \$72,435        |
| Feld Entertainment, Inc.   | \$13,981   | \$862        | \$14,843        |
| Glenn-Colusa Irrigation District   | \$15,133   | \$4,621      | \$19,754        |
| Imperial Irrigation District   | \$151,753  | \$29,253     | \$181,006       |
| Joint Labor Management Committee of the Retail Food Industry                         | \$5,000    | \$0          | \$5,000         |
| Kern County Water Agency   | \$115,333  | \$20,351     | \$135,684       |
| Kings River Conservation District  | \$26,058   | \$5,075      | \$31,133        |
| Kings River Water Association  | \$26,058   | \$5,074      | \$31,132        |
| Larry Walker Associates on behalf of City of Woodland, City of Vacaville, University |            |              |                 |
| California Davis   | \$39,337   | \$6,156      | \$45,493        |
| Modesto Irrigation District  | \$96,905   | \$7,047      | \$103,952       |
| NewEnergy, Inc.  | \$51,833   | \$15,314     | \$67,147        |
| Norcal Waste Systems, Inc.   | \$57,911   | \$1,779      | \$59,690        |
| Pacific VoiceTrack   | \$3,469    | \$0          | \$3,469         |
| Sacramento Area Flood Control Agency   | \$120,207  | \$57,610     | \$177,817       |
| San Bernardino Valley Municipal Water District                                       | \$33,428   | \$5,344      | \$38,772        |
| San Gabriel Basin Water Quality Authority  | \$39,545   | \$13,044     | \$52,589        |
| San Luis Delta-Mendota Water Authority   | \$25,214   | \$3,152      | \$28,366        |
| Santa Cruz, City of  | \$23,116   | \$6,081      | \$29,197        |
| Tahoe-Truckee Sanitation Agency  | \$0        | \$15,021     | \$15,021        |
| West Hills Community College District  | \$42,849   | \$8,095      | \$50,944        |
| Zoological Society of San Diego  | \$232      | \$67         | \$299           |

|   | 1999 Total  | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|-------------|-----------------------------|-------------------------------|
| HEIM, NOACK, KELLY & SPAHNN                                     | \$1,898,951 | \$561,923                   | \$2,460,874                   |
| Lobbyists   |             |                             |                               |
| Caldwell, John P.   |             |                             |                               |
| Heim, Ralph A.  |             |                             |                               |
| Kelly, Anne D.  |             |                             |                               |
| Noack, Russell W.   |             |                             |                               |
| Spahnn, Leslie S.   |             |                             |                               |
|   |             |                             |                               |
| Clients   |             |                             |                               |
| Aetna U.S. Healthcare   | \$0         | \$60,000                    | \$60,000                      |
| AFLAC   | \$42,187    | \$9,500                     | \$51,687                      |
| American Insurance Association                                  | \$231,377   | \$75,428                    | \$306,805                     |
| American Plastics Council, Inc.                                 | \$78,863    | \$17,811                    | \$96,674                      |
| American Share Insurance  | \$36,039    | \$9,011                     | \$45,050                      |
| Amtrak West   | \$52,188    | \$12,275                    | \$64,463                      |
| Andersen Consulting LLP   | \$0         | \$0                         | \$0                           |
| Anheuser-Busch Companies, Inc.                                  | \$130,247   | \$30,397                    | \$160,644                     |
| Boise Cascade Corporation                                       | \$1,251     | \$0                         | \$1,251                       |
| Building Owners and Managers Association of California          | \$58,996    | \$14,692                    | \$73,688                      |
| California Association of Community Managers                    | \$44,878    | \$11,520                    | \$56,398                      |
| California Association of Industrial Banks                      | \$107,000   | \$26,750                    | \$133,750                     |
| California Association of Recreation & Park Districts           | \$13,422    | \$3,520                     | \$16,942                      |
| California Dental Association and its wholly owned subsidiaries | \$78,145    | \$20,011                    | \$98,156                      |
| California Fire Chiefs Association                              | \$22,446    | \$5,049                     | \$27,495                      |
| California Grocers Association                                  | \$10,000    | \$12,500                    | \$22,500                      |
| California Hotel & Motel Association                            | \$57,116    | \$19,832                    | \$76,948                      |
| California Insurance Guarantee Association                      | \$25,046    | \$8,336                     | \$33,382                      |
| California Manufactured Housing Institute                       | \$43,569    | \$15,523                    | \$59,092                      |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|  | •          | <b>.</b>     | <b>.</b>        |
| California Special Districts Association                               | \$69,973   | \$15,341     | \$85,314        |
| Casino Morongo of the Morongo Band of Mission Indians                  | \$43,289   | \$7,018      | \$50,307        |
| Chicago Title Company and affiliated Title Insurance Companies         | \$60,043   | \$15,056     | \$75,099        |
| Clayton Industries   | \$36,097   | \$2,768      | \$38,865        |
| Contra Costa County  | \$80,987   | \$22,067     | \$103,054       |
| Duke Energy  | \$51,506   | \$20,731     | \$72,237        |
| Eastman Kodak Company  | \$28,189   | \$2,338      | \$30,527        |
| E.I. duPont de Nemours & Company                                       | \$0        | \$20,833     | \$20,833        |
| Equiva Services LLC  | \$45,000   | \$11,250     | \$56,250        |
| Fire Districts Association of California                               | \$22,244   | \$3,340      | \$25,584        |
| Lawn & Garden Equipment Dealers Coalition                              | \$28,105   | \$0          | \$28,105        |
| Marina Del Rey Boat & R.V. Storage                                     | \$850      | \$0          | \$850           |
| MBNA America   | \$0        | \$0          | \$0             |
| Midpeninsula Regional Open Space District                              | \$13,479   | \$3,317      | \$16,796        |
| Mosquito & Vector Control Association of California                    | \$12,529   | \$3,000      | \$15,529        |
| North American Insulation Manufacturers Association                    | \$0        | \$0          | \$0             |
| Polk Company, The  | \$12,624   | \$4,325      | \$16,949        |
| Procter & Gamble Distributing Company                                  | \$68,168   | \$13,203     | \$81,371        |
| Simpson Investment Co. & subsidiary affiliates                         | \$21,091   | \$8,010      | \$29,101        |
| Silver Council   | \$22,534   | \$2,500      | \$25,034        |
| Southern California Association of Governments                         | \$43,498   | \$25,215     | \$68,713        |
| Surety Company of the Pacific  | \$43,477   | \$14,504     | \$57,981        |
| United Healthcare  | \$101,633  | \$11,667     | \$113,300       |
| Vehicle Inspection Systems   | \$22,997   | \$3,285      | \$26,282        |
| Warner-Lambert Company & Agouron Pharmaceuticals, Inc., a wholly owned |            |              |                 |
| subsidiary of Warner-Lambert Company                                   | \$37,868   | \$0          | \$37,868        |

|   | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|------------|-----------------------------|-------------------------------|
| HOUSTON GROUP, THE (aka CORPORATE ADVOCATES, INC.)                                | \$398,186  | \$103,209                   | \$501,395                     |
| Lobbyists   |            |                             |                               |
| Houston, Douglas D.   |            |                             |                               |
| Houston, Robert P.  |            |                             |                               |
| Clients   |            |                             |                               |
| Bear Valley Community Services District   | \$2,000    | \$0                         | \$2,000                       |
| Calaveras Cement Company  | \$3,505    | \$2,342                     | \$5,847                       |
| California Concrete Contractors Association                                       | \$22,770   | \$3,500                     | \$26,270                      |
| California Park and Recreation Society  | \$34,547   | \$8,434                     | \$42,981                      |
| California Portland Cement Company  | \$4,685    | \$1,169                     | \$5,854                       |
| California Steel & Plastic Drum Reconditioners Task Force                         | \$0        | \$0                         | \$0                           |
| Chrysalis Charter School  | \$1,876    | \$313                       | \$2,189                       |
| Construction Materials Association of California (CMAC)                           | \$20,221   | \$6,071                     | \$26,292                      |
| DEFT, Inc.  | \$6,015    | \$0                         | \$6,015                       |
| East Bay Regional Park District   | \$64,107   | \$18,959                    | \$83,066                      |
| Enterprise School District  | \$1,876    | \$313                       | \$2,189                       |
| Environmental Legislative & Regulatory Advocacy Program of the California Paint & |            |                             |                               |
| Coatings Industry Alliance  | \$5,450    | \$3,000                     | \$8,450                       |
| Hanson Permanente Cement  | \$4,684    | \$2,191                     | \$6,875                       |
| Kensington Police Protection & Community Services District                        | \$2,000    | \$0                         | \$2,000                       |
| Martinez, City of   | \$0        | \$0                         | \$0                           |
| Mitsubishi Cement Company (MCC)   | \$4,685    | \$1,169                     | \$5,854                       |
| National Cement Company (NCC)   | \$4,680    | \$1,169                     | \$5,849                       |
| National Steel & Shipbuilding Company   | \$5,628    | \$0                         | \$5,628                       |
| North Lake Tahoe Resort Association   | \$7,500    | \$1,500                     | \$9,000                       |
| North Tahoe Public Utility District   | \$2,500    | \$3,750                     | \$6,250                       |
| Piedmont, City of   | \$0        | \$0                         | \$0                           |

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
| Riverside Cement Company                     | \$6,685    | \$3,169                     | \$9,854                       |
| RMC Pacific Materials                        | \$4,679    | \$1,174                     | \$5,853                       |
| Skyhawk Sports Academy                       | \$0        | \$0                         | \$0                           |
| Smith & Kempton                              | \$56,800   | \$12,000                    | \$68,800                      |
| Southdown Inc. (dba Southwestern Portland)   | \$3,506    | \$2,342                     | \$5,848                       |
| Southgate Recreation & Park District         | \$8,400    | \$2,100                     | \$10,500                      |
| Stallion Springs Community Services District | \$2,000    | \$0                         | \$2,000                       |
| Tahoe City Public Utility District           | \$12,000   | \$3,000                     | \$15,000                      |
| Tahoe-Truckee Unified School District        | \$10,750   | \$3,000                     | \$13,750                      |
| U.S. Borax Inc.                              | \$94,637   | \$22,544                    | \$117,181                     |
| HUNTER/RUIZ                                  | \$269,906  | \$79,529                    | \$349,435                     |
| Lobbyists                                    |            |                             |                               |
| Hunter, John M.                              |            |                             |                               |
| Ruiz, Darlene E.                             |            |                             |                               |
| Clients                                      |            |                             |                               |
| American Electronics Association             | \$65,000   | \$10,000                    | \$75,000                      |
| Astra Zeneca Pharmaceuticals LP              | \$0        | \$0                         | \$0                           |
| Calaveras County Water District              | \$26,361   | \$14,263                    | \$40,624                      |
| Chemical Industry Council of California      | \$59,448   | \$14,194                    | \$73,642                      |
| GeoSyntec Consultants                        | \$0        | \$4,807                     | \$4,807                       |
| IMC Chemicals, Inc.                          | \$0        | \$0                         | \$0                           |
| Lockheed Martin Skunkworks                   | \$9,160    | \$0                         | \$9,160                       |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| National Economic Development and Law Center   | \$55,026   | \$19,057     | \$74,083        |
| Northrop Grumman   | \$31,405   | \$11,785     | \$43,190        |
| Rogue Waste Systems, LLC   | \$21,529   | \$5,423      | \$26,952        |
| Targhee, Inc.  | \$1,977    | \$0          | \$1,977         |
| HYDE, MILLER, OWEN & TROST   | \$515,266  | \$261,454    | \$776,720       |
| Lobbyist   |            |              |                 |
| Isenberg, Phillip L.   |            |              |                 |
| Kolokotronis, Matina R.  |            |              |                 |
| O'Haren, Maureen E.  |            |              |                 |
| Clients  |            |              |                 |
| Aetna Inc.   | \$42,844   | \$0          | \$42,844        |
| Alliance of Automobile Manufacturers (AAM)   | \$0        | \$17,677     | \$17,677        |
| Alliance of California Tribes  | \$60,149   | \$20,342     | \$80,491        |
| American International Group   | \$56,577   | \$10,040     | \$66,617        |
| APX - Automated Power Exchange   | \$0        | \$10,000     | \$10,000        |
| Cadiz Inc.   | \$46,148   | \$9,032      | \$55,180        |
| California Academy of Ophthalmology  | \$33,081   | \$12,423     | \$45,504        |
| California Applicants' Attorneys Association   | \$53,548   | \$20,000     | \$73,548        |
| California Association of Health Plans   | \$19,773   | \$24,126     | \$43,899        |
| California District Attorneys Association  | \$40,692   | \$0          | \$40,692        |
| California Healthcare Association and affiliated entities (California Association of |            |              |                 |
| Hospitals and health Systems   | \$38,112   | \$19,715     | \$57,827        |
| Equiva Services, LLC on behalf of Equilon Enterprises, LLC                           | \$0        | \$0          | \$0             |
| Hemacare Corporation   | \$0        | \$16,007     | \$16,007        |
| Kaiser Foundation Health Plan, Inc.  | \$40,062   | \$10,031     | \$50,093        |

|  |                         | 5th Quarter  | Cumulative        |  |
|--|-------------------------|--------------|-------------------|--|
|  | 1999 Total              | Jan - Mar 00 | Jan 99 - Mar 00   |  |
| Local Initiative Health Authority for Los Angeles County dba L.A. Care Health Plan | \$24,282                | \$16,915     | \$41,197          |  |
| Molina Medical Centers   | \$0                     | \$20,056     | \$20,056          |  |
| Nevada, County of  | \$0                     | \$0          | \$0               |  |
| Pacific Gas & Electric Company   | \$0                     | \$0          | \$0               |  |
| Riley and Associates, Tom  | \$0                     | \$6,252      | \$6,252           |  |
| Runyon, Saltzman & Einhorn, Inc.   | \$0                     | \$13,515     | \$13,515          |  |
| Smith & Kempton  | \$10,049                | \$10,000     | \$20,049          |  |
| Stocker Resources, LP, a Limited Partnership, by Stocker Resources, Inc., The      |                         |              |                   |  |
| General Partner  | \$18,449                | \$25,323     | \$43,772          |  |
| Tenet Healthcare Corporation   | \$31,500                | \$0          | \$31,500          |  |
| KAHL/POWNALL ADVOCATES   | Ф2 004 0 <del>7</del> 0 | Φ4 400 C40   | <b>#5 422 500</b> |  |
| NATILIF OWNALL ADVOCATES   | \$3,994,979             | \$1,128,619  | \$5,123,598       |  |

## Lobbyists

Folwarkow, Scott N.

Frank, Lisa A.

Garcia, Eloy Z.

Geoghegan, John K.

Handen, Tracy J.

Johns, Craig S. J.

Kahl, Mike

Kester, Ron

McCapes, Carolyn L.

Manning, Edward P.

Manske, Nathan W.

|            | 5th Quarter  | Cumulative      |
|------------|--------------|-----------------|
| 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |

Newman, Eric Olsen, Lynnea J. Pownall, Frederick M. Rollens, Rick Ross, Jonathan M.

## Clients

| AAD Disposal  | \$35,000  | \$3,000  | \$38,000  |
|---|-----------|----------|-----------|
| Adventist Health  | \$98,921  | \$38,530 | \$137,451 |
| Aerojet General Corporation                                       | \$40,189  | \$25,775 | \$65,964  |
| Alliance for Responsible Water Policy                             | \$0       | \$0      | \$0       |
| American Insurance Association                                    | \$10,000  | \$0      | \$10,000  |
| Association of Regional Center Agencies                           | \$55,369  | \$13,752 | \$69,121  |
| Baldwin Park Operable Unit Steering Committee                     | \$1,297   | \$0      | \$1,297   |
| Bridgestone/Firestone, Inc.                                       | \$30,029  | \$23,235 | \$53,264  |
| California Chamber of Commerce                                    | \$0       | \$0      | \$0       |
| California Incontinent Product Suppliers Association              | \$13,931  | \$2,507  | \$16,438  |
| California Lenders for Education (CLFE)                           | \$6,012   | \$0      | \$6,012   |
| California Mortgage Bankers Association                           | \$94,883  | \$12,953 | \$107,836 |
| California Restaurant Association                                 | \$159,670 | \$38,444 | \$198,114 |
| California Taxpayers' Association                                 | \$2,223   | \$0      | \$2,223   |
| Century Indemnity Co.   | \$0       | \$0      | \$0       |
| China Basin Ballpark Company LLC                                  | \$6,142   | \$0      | \$6,142   |
| Citigroup and subsidiaries  | \$44,795  | \$11,466 | \$56,261  |
| Cleanup California Campaign (services rendered in a prior period) | \$19,904  | \$0      | \$19,904  |
| Coastal Housing and Transportation Coalition                      | \$0       | \$0      | \$0       |
| Coastcast Corporation (services rendered in a prior period)       | \$182     | \$0      | \$182     |
| Community College Foundation                                      | \$50,260  | \$15,073 | \$65,333  |
| Demetriou, Del Guercio, Springer & Moyer, LLP                     | \$3,000   | \$0      | \$3,000   |
|   |           |          |           |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|  |            |              |                 |
| Dow AgroSciences LLC                                   | \$39,939   | \$1,893      | \$41,832        |
| Dow Chemical Company, The                              | \$47,262   | \$12,770     | \$60,032        |
| Edison International & subsidiaries                    | \$5,000    | \$0          | \$5,000         |
| Federated Mutual Insurance Company                     | \$18,910   | \$792        | \$19,702        |
| First Union Corporation                                | \$15,084   | \$6,057      | \$21,141        |
| Forest Resources Council                               | \$153,101  | \$39,164     | \$192,265       |
| General Electric Company and subsidiaries              | \$266,529  | \$71,476     | \$338,005       |
| Hertz Corporation, The                                 | \$95,805   | \$40,089     | \$135,894       |
| Home Ownership Advancement Foundation                  | \$118,984  | \$39,533     | \$158,517       |
| International Technology Corporation (IT Corp.)        | \$11,789   | \$388        | \$12,177        |
| Kern Ross Estates                                      | \$25,078   | \$5,226      | \$30,304        |
| Local Initiatives Support Corporation                  | \$47,169   | \$15,020     | \$62,189        |
| Lockheed Martin  | \$29,682   | \$29,163     | \$58,845        |
| Loma Linda University Medical Center and affiliates    | \$96,120   | \$45,132     | \$141,252       |
| Manufacturers' Disposable Medical Supplies Coalition   | \$13,931   | \$2,507      | \$16,438        |
| Money Store, The (services rendered in a prior period) | \$2,018    | \$0          | \$2,018         |
| New York Stock Exchange                                | \$2,133    | \$0          | \$2,133         |
| Northern California Water Association                  | \$64,126   | \$15,357     | \$79,483        |
| Occidental Petroleum Corporation and subsidiaries      | \$19,501   | \$7,997      | \$27,498        |
| Pacific Alliance Medical Center                        | \$1,762    | \$0          | \$1,762         |
| Pacific Gas and Electric Company                       | \$5,000    | \$0          | \$5,000         |
| Pacific Telesis Group and its subsidiaries             | \$180,436  | \$45,102     | \$225,538       |
| PacifiCare Health Systems & its affiliated entities    | \$250,752  | \$43,409     | \$294,161       |
| Partnership for Sound Science in Environmental Policy  | \$0        | \$0          | \$0             |
| Playa Capital Company, LLC                             | \$40,728   | \$0          | \$40,728        |
| Printed Circuit Alliance                               | \$14,881   | \$6,192      | \$21,073        |
| Private Essential Access Community Hospitals           | \$133,924  | \$41,152     | \$175,076       |
| Public Storage, Inc. and subsidiaries                  | \$6,154    | \$12,480     | \$18,634        |
| RELS Reporting Services, LLC dba VIE                   | \$45,184   | \$7,524      | \$52,708        |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| S. Martinelli & Company                      | \$36,479   | \$0          | \$36,479        |
| Sall, LLC                                    | \$0        | \$0          | \$0             |
| Shamrock Foods Company                       | \$181,790  | \$81,722     | \$263,512       |
| Shell Oil Company                            | \$32,020   | \$15,994     | \$48,014        |
| St. Luke's Hospital                          | \$9,550    | \$0          | \$9,550         |
| Statewide Environmental Services, Inc.       | \$13,469   | \$0          | \$13,469        |
| Surface Technology Association               | \$22,450   | \$4,109      | \$26,559        |
| Tenet Healthcare Corporation                 | \$194,406  | \$48,315     | \$242,721       |
| Union Oil Company of California dba UNOCAL   | \$5,000    | \$0          | \$5,000         |
| USS - POSCO Industries                       | \$39,907   | \$6,030      | \$45,937        |
| Western Crop Protection Association          | \$5,000    | \$0          | \$5,000         |
| Western States Petroleum Association         | \$927,153  | \$274,401    | \$1,201,554     |
| Western Water Company                        | \$104,966  | \$24,890     | \$129,856       |
| KAHN, SOARES & CONWAY, LLP                   | \$396,095  | \$124,263    | \$520,358       |
| Lobbyists                                    |            |              |                 |
| Brown Jr., Louis A.                          |            |              |                 |
| Hedrick, Robert S.                           |            |              |                 |
| Soares, George H.                            |            |              |                 |
| Van Vleck, Stanley O.                        |            |              |                 |
| Clients                                      |            |              |                 |
| American Crop Protection Association         | \$15,000   | \$2,000      | \$17,000        |
| Aventis Crop Science                         | \$110      | \$50         | \$160           |
| California Agricultural Aircraft Association | \$18,863   | \$4,691      | \$23,554        |
| California Apple Commission                  | \$0        | \$51         | \$51            |
| California Asparagus Commission              | \$103      | \$51         | \$154           |

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|   |            |              |                 |
| California Authority of Racing Fairs              | \$48,828   | \$12,196     | \$61,024        |
| California Avocado Commission                     | \$6,978    | \$1,790      | \$8,768         |
| California Citrus Mutual                          | \$19,153   | \$7,052      | \$26,205        |
| California Cotton Ginners Association             | \$16,156   | \$3,996      | \$20,152        |
| California Cotton Growers Association             | \$16,156   | \$3,996      | \$20,152        |
| California Cut Flower Commission                  | \$111      | \$51         | \$162           |
| California Date Commission                        | \$263      | \$51         | \$314           |
| California Egg Commission                         | \$380      | \$688        | \$1,068         |
| California Fertilizer Association                 | \$24,854   | \$4,119      | \$28,973        |
| California Forest Products Commission             | \$915      | \$51         | \$966           |
| California Grape Rootstock Improvement Commission | \$156      | \$52         | \$208           |
| California Grocers Association                    | \$66,288   | \$4,001      | \$70,289        |
| California Kiwifruit Commission                   | \$107      | \$51         | \$158           |
| California Pistachio Commission                   | \$155      | \$266        | \$421           |
| California Rice Commission                        | \$9,561    | \$26,056     | \$35,617        |
| California Rice Industry Association              | \$34,992   | \$6,249      | \$41,241        |
| California Strawberry Commission                  | \$2,870    | \$465        | \$3,335         |
| California Tomato Commission                      | \$103      | \$51         | \$154           |
| California Walnut Commission                      | \$13,469   | \$271        | \$13,740        |
| California Wool Growers Association               | \$1,723    | \$51         | \$1,774         |
| Lodi-Woodbridge Winegrape Commission              | \$105      | \$51         | \$156           |
| Metam Sodium Task Force                           | \$0        | \$20,593     | \$20,593        |
| Milk Producers Council                            | \$4,139    | \$0          | \$4,139         |
| Rent-A-Center                                     | \$12,125   | \$3,017      | \$15,142        |
| Thermo Ecotek Corporation                         | \$8,460    | \$839        | \$9,299         |
| Western Crop Protection Association               | \$46,472   | \$11,417     | \$57,889        |
| Western Fairs Association                         | \$27,500   | \$10,000     | \$37,500        |

|   | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|------------|-----------------------------|-------------------------------|
| KENYON & EDELSTEIN, LEGISLATIVE ADVOCATES   | \$938,120  | \$293,150                   | \$1,231,270                   |
| Lobbyists   |            |                             |                               |
| Cruz, Steven  |            |                             |                               |
| Edelstein, Alan L.  |            |                             |                               |
| Gilbert, Donald B.  |            |                             |                               |
| Clients   |            |                             |                               |
| Abbott Laboratories   | \$36,000   | \$9,000                     | \$45,000                      |
| Andersen Consulting LLP   | \$48,420   | \$12,105                    | \$60,525                      |
| Anti-Defamation League  | \$3,750    | \$6,250                     | \$10,000                      |
| Artichoke Joe's, Inc.   | \$61,867   | \$18,269                    | \$80,136                      |
| asher & partners  | \$10,353   | \$0                         | \$10,353                      |
| Association of Woodworking & Furnishings Suppliers                                    | \$9,105    | \$4,500                     | \$13,605                      |
| California Administrative Services Organization (services rendered in a prior period) | \$1,833    | \$0                         | \$1,833                       |
| California Alarm Association  | \$40,210   | \$0                         | \$40,210                      |
| California Association of Temporary & Staffing Services                               | \$27,950   | \$13,800                    | \$41,750                      |
| California Contract Security Guard Association  | \$25,630   | \$12,105                    | \$37,735                      |
| California Mobilehome Parkowners Alliance   | \$42,143   | \$10,833                    | \$52,976                      |
| California State Association of Public Administrators                                 | \$8,400    | \$1,600                     | \$10,000                      |
| California Travel Parks Association   | \$27,431   | \$6,705                     | \$34,136                      |
| California Waterfowl Association  | \$39,087   | \$9,028                     | \$48,115                      |
| Catellus Development Coporation   | \$12,000   | \$6,000                     | \$18,000                      |
| Circuit City Stores, Inc. and its affiliated entities                                 | \$80,616   | \$38,593                    | \$119,209                     |
| Delta Wetlands Properties, Inc.   | \$67,089   | \$15,050                    | \$82,139                      |
| Forest City Residential West, Inc.  | \$4,105    | \$0                         | \$4,105                       |
| Glass Packaging Institute/Industry Union Glass Container Promotion Program            | \$106,580  | \$24,405                    | \$130,985                     |
| Gregroy Canyon Limited  | \$0        | \$32,952                    | \$32,952                      |
| Mexican Museum, The   | \$0        | \$4,000                     | \$4,000                       |

|  |             | 5th Quarter  | Cumulative      |
|--|-------------|--------------|-----------------|
|  | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00 |
|  |             |              |                 |
| Professionals in Human Resources Association (PIHRA)     | \$18,852    | \$6,815      | \$25,667        |
| Quest Diagnostics Incorporated                           | \$12,000    | \$6,392      | \$18,392        |
| Rancho Carlsbad Partners                                 | \$30,000    |              | \$30,000        |
| San Francisco International Airport                      | \$65,420    | \$24,105     | \$89,525        |
| San Francisco, City and County of                        | \$146,964   | \$25,833     | \$172,797       |
| Western States Tire and Automotive Service Association   | \$12,315    | \$4,810      | \$17,125        |
| KESSLER & ASSOCIATES BUSINESS SERVICES, INC.             | \$0         | \$141,143    | \$141,143       |
| Lobbyists  |             |              |                 |
| Bartlett, Michael L.                                     |             |              |                 |
| Berman, Howard   |             |              |                 |
| Kessler, Richard S.                                      |             |              |                 |
| Maddox, Mark R.  |             |              |                 |
| Sporidis, Harry A.                                       |             |              |                 |
| Client   |             |              |                 |
| Dunn-Edwards Paint Co.                                   | \$0         | \$141,143    | \$141,143       |
| LANG, HANSEN, O'MALLEY AND MILLER GOVERNMENTAL RELATIONS | \$1,409,405 | \$394,459    | \$1,803,864     |
| Lobbyists  |             |              |                 |
| Hansen, Bev  |             |              |                 |
| Lang, Joseph L.  |             |              |                 |
| Miller IV, George  |             |              |                 |
| O'Malley, John F.  |             |              |                 |

|   |                       | 5th Quarter         | Cumulative           |
|---|-----------------------|---------------------|----------------------|
|   | 1999 Total            | Jan - Mar 00        | Jan 99 - Mar 00      |
| Clients   |                       |                     |                      |
| Agricultural Energy Consumers Association                                   | \$30,000              | \$5,000             | \$35,000             |
| Air Transport Association of America  | \$50,000<br>\$54,840  | \$14,032            | \$68,872             |
| Albers & Company  | \$5,000               | \$14,032            |                      |
| Alliance of Western Milk Producers  | . ,                   | ·                   | \$5,000<br>\$133.053 |
| American Bankers Insurance Group  | \$107,139<br>\$55,089 | \$25,914<br>\$5,000 | \$133,053            |
| Artesia, City of  |                       |                     | \$60,089             |
| Automotive Aftermarket Industry Association                                 | \$9,750<br>\$72,520   | \$2,250<br>\$26,000 | \$12,000<br>\$98,520 |
| California Deposition Agency Owners & Reporters Association, The            | \$35,000              | \$6,000             | \$96,320<br>\$41,000 |
| California Retailers Association  | \$35,000              | \$4,000             | \$4,000              |
| Californians for Compensation Reform  | \$39,634              | \$4,000             | \$39,634             |
| Central Basin Water Association   | \$39,034              | \$5,000             | \$5,000              |
| Century Casino Management dba Hollywood Park Casino                         | \$0<br>\$0            | \$5,000             | \$5,000<br>\$5,000   |
| Chase Brothers Dairy  | \$12,500              | \$5,000             | \$12,500             |
| Churchill Downs California Company  | \$30,000              | \$30,579            | \$60,579             |
| Clover Stornetta Farms  | \$12,500              | \$0                 | \$12,500             |
| CNPA Services, Inc.   | \$48,000              | \$12,000            | \$60,000             |
| Coalition for Auto Repair Equality  | \$0                   | \$0                 | \$0                  |
| Consumer Credit Insurance Association                                       | \$61,865              | \$30,000            | \$91,865             |
| Crystal Cream and Butter Company  | \$12,500              | \$0                 | \$12,500             |
| Driftwood Dairy   | \$11,250              | \$1,250             | \$12,500             |
| Enron Corporation & its subsidiaries  | \$20,000              | \$15,000            | \$35,000             |
| Geo Vera  | \$14,000              | \$14,000            | \$28,000             |
| Hollywood Park, Inc.  | \$94,037              | \$0                 | \$94,037             |
| Insurancenow.com  | \$0                   | \$0                 | \$0                  |
| KGR Enterprises, Inc.   | \$66,564              | \$8,438             | \$75,002             |
| LA Colliseum Commission   | \$7,500               | \$0                 | \$7,500              |
| Larson Long Term Care Group, LLC. dba Larson Long Term Care Marketing, LLC. | \$10,000              | \$0                 | \$10,000             |
| Lloyds America  | \$80,000              | \$0                 | \$80,000             |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Metropolitan Life Insurance Company  | \$21,125   | \$0          | \$21,125        |
| Netpack, Inc.  | \$0        | \$35,000     | \$35,000        |
| Niebaum-Coppola Estate Winery, L.P.  | \$46,422   | \$6,000      | \$52,422        |
| ODS Technologies, L.P.   | \$35,000   | \$15,000     | \$50,000        |
| Philip Morris Incorporated by its Service Corporation Philip Morris Management Corp. | \$238,333  | \$80,167     | \$318,500       |
| Politico Group   | \$1,000    | \$0          | \$1,000         |
| Recovery National Corporation  | \$0        | \$3,000      | \$3,000         |
| Region 11, Amateur Field Trial Clubs of America, Inc.                                | \$0        | \$0          | \$0             |
| San Francisco Bar Pilots   | \$36,000   | \$9,000      | \$45,000        |
| School Manufacturers Group   | \$0        | \$3,000      | \$3,000         |
| Trafficschool.com Incorporated   | \$35,000   | \$1,250      | \$36,250        |
| Vanacore and Associates  | \$0        | \$0          | \$0             |
| West Basin Water Association   | \$0        | \$0          | \$0             |
| Western United Dairymen  | \$0        | \$0          | \$0             |
| Wine & Spirits Wholesalers of California   | \$73,431   | \$18,000     | \$91,431        |
| Youngs Market Company  | \$33,406   | \$14,579     | \$47,985        |
| LEAL OLIVAS & JAUREGUI LLP   | \$248,896  | \$91,044     | \$339,940       |
| Lobbyists  |            |              |                 |
| Leal, H. Francisco   |            |              |                 |
| Clients  |            |              |                 |
| Commerce, City of  | \$50,285   | \$15,000     | \$65,285        |
| Downey Regional Medical Center   | \$133,111  | \$56,044     | \$189,155       |
| Enviro Communications  | \$8,000    | \$0          | \$8,000         |
| Huntington Park, City of   | \$0        | \$2,000      | \$2,000         |

|   | 1999 Total  | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|-------------|-----------------------------|-------------------------------|
| Lind and Associates, Allan                        | \$30,000    | \$8,000                     | \$38,000                      |
| South El Monte, City of                           | \$17,500    | \$0                         | \$17,500                      |
| Strategic Education Services                      | \$10,000    | \$10,000                    | \$20,000                      |
| LIVINGSTON & MATTESICH LAW CORPORATION            | \$1,721,590 | \$533,396                   | \$2,254,986                   |
| Lobbyists   |             |                             |                               |
| Leacox, Jeffrey                                   |             |                             |                               |
| Livingston, Carol                                 |             |                             |                               |
| Livingston, Gene                                  |             |                             |                               |
| Mattesich, James M.                               |             |                             |                               |
| Pollack, Randy                                    |             |                             |                               |
| Terry, Parke D.                                   |             |                             |                               |
| Clients   |             |                             |                               |
| American Research Bureau                          | \$19,742    | \$4,663                     | \$24,405                      |
| Bayer Corporation, Pharmaceuticals Division       | \$3,798     | \$4,128                     | \$7,926                       |
| Behavioral Counseling & Research Center, Inc.     | \$2,599     | \$0                         | \$2,599                       |
| Big Bear Fireworks, Inc.                          | \$2,363     | \$0                         | \$2,363                       |
| BioMedical Disposal, Inc.                         | \$16,234    | \$10,289                    | \$26,523                      |
| Bombardier Motor Corporation of America           | \$13,199    | \$0                         | \$13,199                      |
| Brandenburger & Davis                             | \$19,921    | \$3,038                     | \$22,959                      |
| BriteSmile, Inc.                                  | \$53,967    | \$53,125                    | \$107,092                     |
| California Landscape Contractors Association      | \$31,774    | \$7,500                     | \$39,274                      |
| Californians Allied for Patient Protection        | \$35,083    | \$15,004                    | \$50,087                      |
| Committee for the Protection of Consumer Freedoms | \$42,167    | \$4,857                     | \$47,024                      |
| Cosmetic, Toiletry & Fragrance Association, The   | \$235,562   | \$26,329                    | \$261,891                     |
| Dairy Farmers of America                          | \$31,450    | \$5,942                     | \$37,392                      |
|   |             |                             |                               |

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Dietary Supplement Safety & Science Coalition (services rendered in a prior period) | \$21,500   | \$7,130      | \$28,630        |
| Engine Manufacturers Association  | \$0        | \$20,003     | \$20,003        |
| Ephedra Committee of AHPA (American Herbal Products Association)                    | \$0        | \$390        | \$390           |
| First Health Services Corporation   | \$2,208    | \$16,197     | \$18,405        |
| Fragrance Materials Association of the United States                                | \$0        | \$0          | \$0             |
| Halogenated Solvents Industry Association   | \$32,787   | \$12,278     | \$45,065        |
| Health Industry Manufacturers Association   | \$18,464   | \$0          | \$18,464        |
| Kennedy-Western University  | \$23,369   | \$3,679      | \$27,048        |
| KidsPeace Corporation   | \$0        | \$6,542      | \$6,542         |
| Ladbroke Racing Corporation   | \$2,156    | \$0          | \$2,156         |
| Livingston & Mattesich Law Corporation  | \$0        | \$0          | \$0             |
| Lyondell Chemical Company   | \$6,666    | \$162        | \$6,828         |
| McKesson Corporation  | \$31,931   | \$13,877     | \$45,808        |
| Miller Brewing Company by its Service Corporation Philip Morris Management Corp.    | \$151,920  | \$54,852     | \$206,772       |
| National Candle Association   | \$0        | \$0          | \$0             |
| National University   | \$63,657   | \$23,577     | \$87,234        |
| Novartis Pharmaceuticals Corporation  | \$23,259   | \$6,112      | \$29,371        |
| Nutritional Grocers Association   | \$9,420    | \$40,909     | \$50,329        |
| Oxygenated Fuels Association  | \$107,158  | \$27,407     | \$134,565       |
| Pacific Racing Association  | \$116,535  | \$26,111     | \$142,646       |
| Pharmaceutical Care Management Association  | \$365      | \$37         | \$402           |
| Pyro Spectaculars, Inc.   | \$443      | \$0          | \$443           |
| Reckitt & Colman, Inc.  | \$150,014  | \$23,488     | \$173,502       |
| Soap and Detergent Association, The   | \$97,951   | \$25,736     | \$123,687       |
| State Farm Insurance Companies  | \$258,655  | \$39,257     | \$297,912       |
| Styrene Information & Research Center   | \$0        | \$0          | \$0             |

|   |                 | 5th Quarter      | Cumulative       |
|---|-----------------|------------------|------------------|
|   | 1999 Total      | Jan - Mar 00     | Jan 99 - Mar 00  |
| Tal Dkil Fatavariaca Jac                                  | <b>\$40.004</b> | <b>#0.000</b>    | <b>\$45.000</b>  |
| Tel Phil Enterprises, Inc.                                | \$13,264        | \$2,062          | \$15,326         |
| Trans Union Corporation                                   | \$46,927        | \$12,631         | \$59,558         |
| Vulcan Materials Company a CalMat Division                | \$16,807        | \$5,286          | \$22,093         |
| W.C. Cox & Company  | \$18,275        | \$4,558          | \$22,833         |
| Youbet.com  | \$0             | \$26,240         | \$26,240         |
| LUCAS ADVOCATES   | \$343,721       | \$126,431        | \$470,152        |
| 250/10/10/00/11/20  | φ343,721        | \$120,431        | φ470,132         |
| Lobbyist  |                 |                  |                  |
| Lucas, Robert W.  |                 |                  |                  |
| Clients   |                 |                  |                  |
| California Council for Environmental and Economic Balance | \$168,634       | \$62,306         | \$230,940        |
| California Society of Professional Engineers              | \$0             | \$0              | \$0              |
| Carrier Corporation                                       | \$14,884        | \$4,066          | \$18,950         |
| MCI Worldcom, Inc.  | \$72,049        | \$42,588         | \$114,637        |
| Norac Company, The  | \$11,968        | \$2,156          | \$14,124         |
| Sikorsky Aircraft Corporation                             | \$18,992        | \$0              | \$18,992         |
| Tosco Corporation   | \$57,194        | \$15,315         | \$72,509         |
| MANATT DUELDS & DUULIDS LLD                               | 0440.475        | <b>0</b> 400.573 | <b>#</b> 540.455 |
| MANATT, PHELPS & PHILLIPS, LLP                            | \$412,473       | \$100,659        | \$513,132        |

Hatamiya, Nancy

Kieffer, George David

McMorrow, Thomas R.

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
| Clients                                      |            |                             |                               |
| Blue Cross of California                     | \$52,508   | \$0                         | \$52,508                      |
| California Association of Catholic Hospitals | \$13,180   | \$0                         | \$13,180                      |
| California Fashion Association               | \$72,000   | \$10,000                    | \$82,000                      |
| Countrywide Home Loans, Inc.                 | \$69,000   | \$0                         | \$69,000                      |
| Eli Lilly and Company                        | \$31,525   | \$9,000                     | \$40,525                      |
| GTE Service Corporation                      | \$0        | \$0                         | \$0                           |
| Intuit Inc.                                  | \$124,260  | \$14,593                    | \$138,853                     |
| Kmart Corporation                            | \$50,000   | \$20,033                    | \$70,033                      |
| LandAmerica Financial Group, Inc.            | \$0        | \$2,033                     | \$2,033                       |
| Pharmacia & Upjohn Company                   | \$0        | \$45,000                    | \$45,000                      |
| Play Capital Co., LLC                        | \$0        | \$0                         | \$0                           |
| McCABE AND COMPANY                           | \$80,780   | \$123,787                   | \$204,567                     |
| Lobbyists                                    |            |                             |                               |
| McCabe, Susan                                |            |                             |                               |
| Clients                                      |            |                             |                               |
| BF Goodrich                                  | \$18,000   | \$18,672                    | \$36,672                      |
| Government Computer Sales, Inc.              | \$15,000   | \$15,000                    | \$30,000                      |
| Heal the Bay                                 | \$4,000    | \$4,000                     | \$8,000                       |
| Jamul Indian Village                         | \$0        | \$7,500                     | \$7,500                       |
| Los Angeles Convention & Visittors Bureau    | \$0        | \$12,000                    | \$12,000                      |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|  | •          |              |                 |
| Lennar Communities, Bay Area   | \$20,000   | \$30,443     | \$50,443        |
| Methanex   | \$8,000    | \$14,023     | \$22,023        |
| Reliant Energy Services  | \$15,780   | \$9,849      | \$25,629        |
| Santa Monica Bay Restoration Foundation                              | \$0        | \$12,300     | \$12,300        |
| McGANN, INC., TERRY M.   | \$345,502  | \$124,269    | \$469,771       |
| Lobbyist   |            |              |                 |
| McGann, Terry M.   |            |              |                 |
| Clients  |            |              |                 |
| CIGNA Corporation on behalf of Cigna health Plan of California, Inc. | \$42,622   | \$39,176     | \$81,798        |
| Columbia/HCA, Inc.   | \$32,000   | \$24,699     | \$56,699        |
| Concensus Health   | \$0        | \$7,000      | \$7,000         |
| Maximus  | \$7,000    | \$28,000     | \$35,000        |
| Napa Valley Wine Growers Alliance                                    | \$18,750   | \$19,575     | \$38,325        |
| Sacramento Advocates, Inc.   | \$220,130  |              | \$220,130       |
| SmileCare Dental   | \$25,000   | \$5,819      | \$30,819        |
| MORSHED AND ASSOCIATES   | \$232,182  | \$98,764     | \$330,946       |
|  | Ψ202,102   | ψ55,7 04     | ψ000,040        |

Morshed, Linda M.

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Clients   |            |              |                 |
| Commerce, City of (for services in 97-98)                   | \$5,000    | \$0          | \$5,000         |
| Downey, City of   | \$6,000    | \$0          | \$6,000         |
| Duarte, City of   | \$44,182   | \$8,000      | \$52,182        |
| Huntington Beach, City of                                   | \$0        | \$7,000      | \$7,000         |
| Los Angeles County Municipal Operators Coalition            | \$0        | \$7,000      | \$7,000         |
| Long Beach Transportation Company                           | \$12,000   | \$4,000      | \$16,000        |
| MFS Netwowrk Technologies, Inc.                             | \$24,000   | \$27,764     | \$51,764        |
| Sacramento Regional Transit District                        | \$42,000   | \$14,000     | \$56,000        |
| Sutter County   | \$33,000   | \$6,000      | \$39,000        |
| Whittier, City of   | \$36,000   | \$16,000     | \$52,000        |
| Yuba City, City of  | \$30,000   | \$9,000      | \$39,000        |
| MURDOCH, WALRATH & HOLMES (AKA COMMUNITY COLLEGE ADVOCATES) | \$628,713  | \$147,655    | \$776,368       |
| Lobbyists   |            |              |                 |
| Holmes, Paul H.   |            |              |                 |
| McNabb, Melissa A.  |            |              |                 |
| Murdoch, James L.   |            |              |                 |
| O'Leary, Laura L.   |            |              |                 |
| Padilla, lan  |            |              |                 |
| Walrath, David L.   |            |              |                 |
| Clients   |            |              |                 |
| Association of California Construction Managers             | \$18,937   | \$7,656      | \$26,593        |
| Cal-Fed School Infrastructure Coalition                     | \$0        | \$0          | \$0             |
| California Retired Teachers Association                     | \$27,156   | \$7,033      | \$34,189        |
| California Voluntary Integration Association                | \$6,780    | \$1,500      | \$8,280         |

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|   |            |              |                 |
| Capistrano Unified School District          | \$8,182    | \$2,086      | \$10,268        |
| Center for Civic Education                  | \$2,554    | \$3,000      | \$5,554         |
| Clovis Unified School District              | \$13,823   | \$3,679      | \$17,502        |
| Coachella Valley Unified School District    | \$300      | \$0          | \$300           |
| Coalition for Adequate School Housing       | \$125,337  | \$35,505     | \$160,842       |
| Coalition of Prison-Impacted Schools        | \$6,991    | \$774        | \$7,765         |
| Community College Facility Coalition        | \$11,801   | \$3,801      | \$15,602        |
| Corona Norco Unified School District        | \$5,850    | \$1,350      | \$7,200         |
| County School Facilities Consortia          | \$18,866   | \$3,942      | \$22,808        |
| Declining Enrollment Schools Coalition      | \$137      | \$907        | \$1,044         |
| Elk Grove Unified School District           | \$12,485   | \$1,709      | \$14,194        |
| Fremont Union High School District          | \$500      | \$0          | \$500           |
| Humboldt County Office of Education         | \$0        | \$600        | \$600           |
| Imperial County School Advocacy Association | \$12,498   | \$1,809      | \$14,307        |
| Lake County Office of Education             | \$3,489    | \$958        | \$4,447         |
| Long Beach Unified School District          | \$10,494   | \$2,657      | \$13,151        |
| Mendocino County Office of Education        | \$1,594    | \$479        | \$2,073         |
| Merced Union High School District           | \$8,850    | \$900        | \$9,750         |
| Montebello Unified School District          | \$0        | \$0          | \$0             |
| Moorpark Unified School District            | \$18,900   | \$1,600      | \$20,500        |
| Nuview Union School District                | \$0        | \$0          | \$0             |
| Palm Springs Unified School District        | \$3,000    | \$1,250      | \$4,250         |
| Palmdale Elementary School District         | \$4,350    | \$1,500      | \$5,850         |
| Palo Alto Unified School District           | \$3,000    | \$1,000      | \$4,000         |
| Pasadena Unified School District            | \$16,266   | \$2,948      | \$19,214        |
| Pleasanton Unified School District          | \$0        | \$0          | \$0             |
| Riverside Community College District        | \$4,220    | \$1,967      | \$6,187         |
| Riverside County Advocacy Association       | \$7,846    | \$0          | \$7,846         |
| Riverside County Office of Education        | \$10,138   | \$0          | \$10,138        |

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Salinas Union High School District                              | \$60,000   | \$0          | \$60,000        |
| San Dieguito Union School District                              | \$6,475    | \$4,200      | \$10,675        |
| San Francisco Unified School District                           | \$41,580   | \$10,395     | \$51,975        |
| Santa Ana Unified School District                               | \$10,582   | \$1,750      | \$12,332        |
| School Facility Manufacturers' Association                      | \$14,999   | \$6,186      | \$21,185        |
| Small School Districts Association                              | \$73,090   | \$24,460     | \$97,550        |
| Software & Information Industry Association                     | \$12,034   | \$6,000      | \$18,034        |
| Solana Beach Elementary School District                         | \$6,825    | \$1,575      | \$8,400         |
| Sonoma County Office of Education                               | \$1,594    | \$479        | \$2,073         |
| South Pasadena Unified School District                          | \$31,048   | \$0          | \$31,048        |
| Turlock Joint Union High School District                        | \$1,625    | \$500        | \$2,125         |
| Zapme! Corporation  | \$4,517    | \$1,500      | \$6,017         |
| MURPHY JR., FRANK   | \$498,616  | \$116,963    | \$615,579       |
| Lobbyist  |            |              |                 |
| Murphy Jr., Frank   |            |              |                 |
| Clients   |            |              |                 |
| Blood Centers of California                                     | \$44,460   | \$8,713      | \$53,173        |
| Budget Rent-A-Car of Southern California                        | \$36,000   | \$9,000      | \$45,000        |
| California Association of State Hearing Reporters               | \$15,000   | \$3,750      | \$18,750        |
| California Chapter, American Physical Therapy Association       | \$68,217   | \$15,750     | \$83,967        |
| California Compensation Defense Attorneys Association           | \$36,566   | \$12,000     | \$48,566        |
| California Court Reporters Association                          | \$74,826   | \$17,250     | \$92,076        |
| California Real Estate Disclosure Association                   | \$12,500   | \$7,500      | \$20,000        |
| California Society of Health-System Pharmacists                 | \$33,358   | \$3,000      | \$36,358        |
| California Workers' Compensation Defense Attorneys' Association | \$6,000    | \$0          | \$6,000         |
|   |            |              |                 |

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
|  | 1999 10(a) | Jan - Mai 00                | Jan 99 - Mai 00               |
| Capitol Strategies Group   | \$0        | \$0                         | \$0                           |
| Coalition of Independent and Franchisee Rent-A-Car Operators                       | \$18,257   | \$6,500                     | \$24,757                      |
| Flannery Group, The  | \$9,000    | \$0                         | \$9,000                       |
| Ladbroke Racing Corporation  | \$30,000   | \$10,000                    | \$40,000                      |
| Pharmacia & Upjohn Company   | \$36,380   | \$0                         | \$36,380                      |
| Scott J. Esparza & Co., Inc.   | \$30,000   | \$7,500                     | \$37,500                      |
| Service Employees International Union, Local 660, AFL-CIO                          | \$48,052   | \$16,000                    | \$64,052                      |
| NEFF/THOMAS, INC.  | \$926,323  | \$244,572                   | \$1,170,895                   |
| Lobbyists  |            |                             |                               |
| Neff, James D.   |            |                             |                               |
| Thomas, Terri V.   |            |                             |                               |
| Clients  |            |                             |                               |
| Acxiom Corporation   | \$13,933   | \$718                       | \$14,651                      |
| California Abortion and Reproductive Rights Action League - North                  | \$14,702   | \$2,146                     | \$16,848                      |
| California Association of Public Hospitals & Health Systems                        | \$9,250    | \$2,250                     | \$11,500                      |
| California Association of Public Hospitals & Health Systems on behalf of the Local |            |                             |                               |
| Health Plans of California   | \$10,000   | \$0                         | \$10,000                      |
| California Beverage Merchants  | \$32,497   | \$9,367                     | \$41,864                      |
| California Council/American Society of Landscape Architects                        | \$32,500   | \$2,500                     | \$35,000                      |
| California Healthcare Association and affiliated entities                          | \$131,687  | \$34,596                    | \$166,283                     |
| California Mortuary Alliance   | \$12,579   | \$3,102                     | \$15,681                      |
| California Transport Donor Network et al   | \$48,177   | \$12,172                    | \$60,349                      |
| Collateral Loan & Secondhand Dealers Association                                   | \$44,519   | \$11,510                    | \$56,029                      |
| Dreyer's Grand Ice Cream, Inc.   | \$3,015    | \$0                         | \$3,015                       |
| Edson and Modisette  | \$0        | \$5,000                     | \$5,000                       |

|  |             | 5th Quarter  | Cumulative      |
|--|-------------|--------------|-----------------|
|  | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00 |
| Interment Association of California  | \$44,234    | \$10,805     | \$55,039        |
| Lexmark International, Inc.  | \$0         | \$10,539     | \$10,539        |
| MEDSTAT Group, Inc. (MEDSTAT), The   | \$5,375     | \$1,604      | \$6,979         |
| Motion Picture Association of America (MPAA) & its affiliated entity, Motion Picture |             |              |                 |
| Association of America-California Group  | \$139,668   | \$37,001     | \$176,669       |
| National Abortion & Reproductive Rights Action League                                | \$13,320    | \$3,099      | \$16,419        |
| National Association of Theatre Owners of California                                 | \$21,605    | \$3,504      | \$25,109        |
| PacifiCare Health Systems & its affiliated entities                                  | \$54,669    | \$13,869     | \$68,538        |
| Sony Pictures Entertainment  | \$51,137    | \$15,695     | \$66,832        |
| Union Oil Company of California dba UNOCAL   | \$79,635    | \$12,204     | \$91,839        |
| Viacom, Inc.   | \$36,796    | \$24,193     | \$60,989        |
| Walt Disney Company, The   | \$107,025   | \$21,198     | \$128,223       |
| Western Mobilehome Parkowners Association  | \$20,000    | \$7,500      | \$27,500        |
| NIELSEN, MERKSAMER, PARRINELLO, MUELLER & NAYLOR LLP                                 | \$2,346,838 | \$572,526    | \$2,919,364     |
| Lobbyists  |             |              |                 |
| Christian, Cathy A.  |             |              |                 |
| Erbin, Eugene  |             |              |                 |
| Gross, James C.  |             |              |                 |
| Leoni, Marguerite Mary   |             |              |                 |
| Miethke, Eric J.   |             |              |                 |
| Naylor, Robert W.  |             |              |                 |
| Clients  |             |              |                 |
| ABC, Inc. (services rendered in a prior period)                                      | (\$884)     | \$0          | (\$884)         |
| ACCEPT.COM   | \$3,190     | \$0          | \$3,190         |
| Addus Healthcare, Inc.   | \$4,953     | \$2,027      | \$6,980         |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|  |            |              |                 |
| AIDS Healthcare Foundation   | \$28,176   | \$9,553      | \$37,729        |
| Air Transport Association of America (services rendered in a prior period) | (\$4,563)  | \$0          | (\$4,563)       |
| American Airlines  | \$3,821    | \$0          | \$3,821         |
| AON Corporation  | \$12,401   | \$3,094      | \$15,495        |
| Apple Computer, Inc.   | \$27,563   | \$0          | \$27,563        |
| ARCO (Atlantic Richfield Company)  | \$189,741  | \$31,166     | \$220,907       |
| Astra Pharmaceuticals  | \$468      | \$0          | \$468           |
| BIFMA International  | \$2,868    | \$0          | \$2,868         |
| Brown & Williamson Tobacco Corporation                                     | \$47,647   | \$5,612      | \$53,259        |
| Butte, County of   | \$30,238   | \$10,674     | \$40,912        |
| California Academy of Opthalmology   | \$52,535   | \$34,780     | \$87,315        |
| California Association of Rehabilitation & Reemployment Professionals      | \$70,145   | \$11,370     | \$81,515        |
| California Cable Television Association                                    | \$3,173    | \$1,136      | \$4,309         |
| California Professional Firefighters                                       | \$116      | \$0          | \$116           |
| Californians Allied for Patient Protection                                 | \$32,648   | \$14,918     | \$47,566        |
| Californians for Ferret Legalization                                       | \$899      | \$0          | \$899           |
| Californians for Public School Excellence, Inc.                            | \$18,323   | \$0          | \$18,323        |
| CBS Broadcasting, Inc. (services rendered in a prior period)               | \$909      | \$0          | \$909           |
| CellNet Data Systems, Inc.   | \$4,847    | \$0          | \$4,847         |
| Channel One Network  | \$59,375   | \$4,971      | \$64,346        |
| Cisco Systems  | \$53,488   | \$4,901      | \$58,389        |
| Cooperative of American Physicians/Mutual Protection Trust                 | \$31,967   | \$6,518      | \$38,485        |
| Costco Companies, Inc.   | \$11,169   | \$3,733      | \$14,902        |
| Council of California Goodwill Industries                                  | \$8,205    | \$3,471      | \$11,676        |
| Directors Guild of America, Inc.   | \$42,379   | \$7,097      | \$49,476        |
| Dollar Financial Group   | \$22,444   | \$15,803     | \$38,247        |
| Fannie Mae   | \$43,867   | \$5,814      | \$49,681        |
| Genentech, Inc.  | \$43,411   | \$12,556     | \$55,967        |
| Genzyme Corporation  | \$1,288    | \$0          | \$1,288         |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| GHS Advisory Services on behalf of Lab Corp.   | \$17,374   | \$2,813      | \$20,187        |
| Graphic Artists Guild, Northern California Chapter                                   | \$9,006    | \$4,787      | \$13,793        |
| Harsch Investment Corp.  | \$14,113   | \$0          | \$14,113        |
| Heamcare Corporation   | \$4,883    | \$18,589     | \$23,472        |
| Irvine Ranch Water District  | \$366      | \$0          | \$366           |
| L.A. Arena Co., LLC  | \$17,043   | \$0          | \$17,043        |
| Lead Industries Association, Inc.  | \$5,566    | \$3,777      | \$9,343         |
| Lexmark International, Inc.  | \$68,321   | \$19,285     | \$87,606        |
| Lodi Gas Storage LLC   | \$5,000    | \$8,274      | \$13,274        |
| Lorillard Tobacco Company  | \$17,667   | \$2,081      | \$19,748        |
| Los Angeles County Metropolitan Transportation Authority                             | \$102,378  | \$25,980     | \$128,358       |
| Malcolm Drilling Co., Inc  | \$9,434    | \$17,128     | \$26,562        |
| Managed Care Solutions, Inc.   | \$10,000   | \$0          | \$10,000        |
| Mandalay Resort Group  | \$79,174   | \$16,146     | \$95,320        |
| Marin, County of   | \$98,145   | \$24,545     | \$122,690       |
| MBIA Insurance Corporation   | \$0        | \$0          | \$0             |
| Merck & Co. including Merck Human Health Division                                    | \$58,211   | \$15,460     | \$73,671        |
| Merrill Lynch & Co., Inc., and its subsidiaries                                      | \$24,363   | \$3,820      | \$28,183        |
| Moreland School District   | \$13,644   | \$0          | \$13,644        |
| Motion Picture Association of America (MPAA) & its affiliated entity, Motion Picture |            |              |                 |
| Association of America - California Group  | \$16,937   | \$0          | \$16,937        |
| National Broadcasting Company, Inc. (services rendered in a prior period)            | \$14       | \$0          | \$14            |
| Nestle USA, Inc.   | \$28,712   | \$9,724      | \$38,436        |
| Nielsen, Merksamer, Parrinello, Mueller & Naylor, LLP                                | \$0        | \$0          | \$0             |
| Oracle Corporation   | \$25,892   | \$0          | \$25,892        |
| Orange County Fire Authority   | \$48,303   | \$7,844      | \$56,147        |
| Owens Corning (services rendered in a prior period)                                  | \$2,353    | \$0          | \$2,353         |
| Pacific Gas and Electric Company   | \$52,316   | \$10,593     | \$62,909        |
| Pfizer Inc.  | \$40,355   | \$437        | \$40,792        |

|  | 1000 Tatal | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Philip Morris Incorporated by its Service Corporation Philip Morris Management Corp. | \$52,675   | \$5,763      | \$58,438        |
| Primadonna Resorts, Inc.   | \$0        | \$0          | \$0             |
| R.J. Reynolds Tobacco Company  | \$47,647   | \$5,612      | \$53,259        |
| Redlands Joint Venture, LLC  | \$29,426   | \$105        | \$29,531        |
| Runyon Saltzman & Einhorn  | \$3,482    | \$0          | \$3,482         |
| Scholastic, Inc.   | \$0        | \$15,998     | \$15,998        |
| San Diego also San Diego District Attorney's Office, County of                       | \$207,737  | \$53,944     | \$261,681       |
| Save Westwood Village (services rendered in a prior period)                          | \$11,503   | \$0          | \$11,503        |
| Shelbourne Homeowners Association  | \$0        | \$2,447      | \$2,447         |
| Steelcase Inc.   | \$20,093   | \$14,520     | \$34,613        |
| Stewart Title Guaranty Company   | \$7,686    | \$80         | \$7,766         |
| Sutter's Place Inc. dba Bay 101  | \$0        | \$0          | \$0             |
| Taxpayers for Fair Competition   | \$89,380   | \$14,590     | \$103,970       |
| United Domestic Workers of America, AFSCME, AFL-CIO                                  | \$15,113   | \$724        | \$15,837        |
| United States Filter Corporation   | \$89,968   | \$8,832      | \$98,800        |
| Waste Management, Inc. & affiliated entities   | \$85,331   | \$19,538     | \$104,869       |
| Water Replenishment District of Southern California                                  | \$45,409   | \$30,231     | \$75,640        |
| Watson Land Company  | \$0        | \$19,199     | \$19,199        |
| Watsonville, City of   | \$8,326    | \$0          | \$8,326         |
| Webvan Group   | \$16,735   | \$466        | \$17,201        |
| We Care Corporation  | \$0        | \$0          | \$0             |
| Wells Fargo and Company  | (\$50)     | \$0          | (\$50)          |

|   | 1999 Total  | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|-------------|-----------------------------|-------------------------------|
| NORWOOD & PEDROTTI  | \$1,288,100 | \$435,094                   | \$1,723,194                   |
| Lobbyists   |             |                             |                               |
| Grellmann, Dietmar A.   |             |                             |                               |
| Norwood, John A.  |             |                             |                               |
| Pedrotti, J. Kevin  |             |                             |                               |
| Clients   |             |                             |                               |
| Barona Band of Mission Indians  | \$11,056    | \$3,462                     | \$14,518                      |
| California Association of Independent Insurance Adjusters             | \$6,723     | \$3,058                     | \$9,781                       |
| California Association of Small Employer Health Plans                 | \$57,622    | \$7,007                     | \$64,629                      |
| California Builders Exchanges   | \$36,550    | \$10,945                    | \$47,495                      |
| California Insurance Wholesalers Association                          | \$32,622    | \$9,434                     | \$42,056                      |
| Californians for Affordable Health Reform                             | \$113,465   | \$7,578                     | \$121,043                     |
| First American Financial Corporation, The                             | \$101,462   | \$41,982                    | \$143,444                     |
| Fremont Compensation Insurance Group                                  | \$94,269    | \$25,879                    | \$120,148                     |
| Gas Appliance Manufacturers Association                               | \$21,214    | \$6,036                     | \$27,250                      |
| Golden State Builders Exchanges                                       | \$10,829    | \$4,029                     | \$14,858                      |
| Good Sam Club   | \$788       | \$1,434                     | \$2,222                       |
| Inland Entertainment Corporation                                      | \$10,609    | \$0                         | \$10,609                      |
| Insurance Agents and Brokers Legislative Council                      | \$0         | \$0                         | \$0                           |
| Insurance Brokers and Agents of the West                              | \$393,897   | \$175,531                   | \$569,428                     |
| Insurance Services Office, Inc.                                       | \$47,778    | \$7,512                     | \$55,290                      |
| International Franchise Association                                   | \$7,888     | \$1,803                     | \$9,691                       |
| Mercury General Corporation & its subsidiary Mercury Casualty Company | \$84,331    | \$24,024                    | \$108,355                     |
| National Association of Dental Plans                                  | \$30,595    | \$0                         | \$30,595                      |
| Nationwide Insurance Enterprise                                       | \$33,816    | \$17,187                    | \$51,003                      |
| Pacific Select Insurance Company                                      | \$61,647    | \$14,182                    | \$75,829                      |
| Pet Industry Joint Advisory Council                                   | \$48,461    | \$16,040                    | \$64,501                      |
|   |             |                             |                               |

|   |             | 5th Quarter  | Cumulative      |
|---|-------------|--------------|-----------------|
|   | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00 |
| Surplus Line Association of California, The                           | \$24,414    | \$24,000     | \$48,414        |
| Variable Annuity Life Insurance Company, The                          | \$40,065    | \$9,815      | \$49,880        |
| Venture Catalyst Incorporated   | \$0         | \$3,013      | \$3,013         |
| Viejas Band of Kumeyaay Indians (services rendered in a prior period) | \$3,574     | \$0          | \$3,574         |
| WinStar Communications, Inc.  | \$14,425    | \$21,143     | \$35,568        |
| NOSSAMAN, GUTHNER, KNOX & ELLIOTT, LLP                                | \$1,432,835 | \$284,101    | \$1,716,936     |
| Lobbyists   |             |              |                 |
| Catzen, Margaret  |             |              |                 |
| Foran, John F.  |             |              |                 |
| Harris, Richard C.  |             |              |                 |
| Spohn, Richard B.   |             |              |                 |
| Thompson, Jo-Linda  |             |              |                 |
| Walker, Christopher J.  |             |              |                 |
| Clients   |             |              |                 |
| Advantica Restaurant Group Inc.                                       | \$67,175    | \$24,201     | \$91,376        |
| Alameda Corridor Transportation Authority                             | \$53,688    | \$9,939      | \$63,627        |
| American Council of Life Insurance                                    | \$40,378    | \$40,055     | \$80,433        |
| American Transportation Development, LLC                              | \$0         | \$1,302      | \$1,302         |
| Automotive Repair Coalition   | \$46,126    | \$11,968     | \$58,094        |
| Avis Rent A Car System Inc.   | \$36,429    | \$6,034      | \$42,463        |
| Barona Band of Mission Indians  | \$10,751    | \$759        | \$11,510        |
| California-American Water Company                                     | \$0         | \$0          | \$0             |
| California Association of Dental Plans                                | \$53,184    | \$5,009      | \$58,193        |
| California Hospice & Palliative Care Association                      | \$0         | \$3,000      | \$3,000         |
| California Legislative Conference in Interior Design                  | \$6,000     | \$6,000      | \$12,000        |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|  |            |              |                 |
| California Limousine Association                           | \$650      | \$325        | \$975           |
| California Service Station & Automotive Repair Association | \$36,889   | \$0          | \$36,889        |
| California State Hospice Association                       | \$18,000   | \$0          | \$18,000        |
| California Water Association                               | \$115,369  | \$39,110     | \$154,479       |
| Cargill Salt   | \$63,302   | \$15,027     | \$78,329        |
| Coalition for Natural Health, The                          | \$50,315   | \$0          | \$50,315        |
| Consumers and Lawyers Against Censorship                   | \$849      | \$0          | \$849           |
| Edison International & subsidiaries                        | \$25,365   | \$7,515      | \$32,880        |
| Elsinore Valley Municpal Water District                    | \$1,185    | \$0          | \$1,185         |
| Family Winemakers of California                            | \$39,482   | \$7,147      | \$46,629        |
| Federated Investors  | \$940      | \$0          | \$940           |
| Foothill Eastern Transportation Corridor Agency            | \$274,689  | \$0          | \$274,689       |
| GTE Information Services Inc.                              | \$15,015   | \$6,098      | \$21,113        |
| Hearthside Homes, Inc.                                     | \$0        | \$0          | \$0             |
| International Association for Financial Planning           | \$34,260   | \$3,012      | \$37,272        |
| Irvine, City of  | \$14,572   | \$6,650      | \$21,222        |
| Jack in the Box  | \$67,667   | \$409        | \$68,076        |
| Lake Elsinore, City of                                     | \$2,627    | \$0          | \$2,627         |
| Levine-Fricke Restoration Corporation                      | \$15,726   | \$0          | \$15,726        |
| Liberty Founders, LLC                                      | \$70,525   | \$0          | \$70,525        |
| Metropolitan Transportation Commission                     | \$79,989   | \$20,540     | \$100,529       |
| Monterey Regional Water Pollution Control Agency           | \$16,066   | \$0          | \$16,066        |
| North Star Steel   | \$4,000    | \$10,016     | \$14,016        |
| Pebble Beach Company                                       | \$16,602   | \$18,557     | \$35,159        |
| Sacramento Area Council of Governments                     | \$0        | \$0          | \$0             |
| San Gabriel Valley Water Company                           | \$1,205    | \$301        | \$1,506         |
| San Joaquin Hills Transportation Corridor Agency           | \$3,102    | \$0          | \$3,102         |
| Senior Care Action Network (SCAN Health Plan)              | \$18,036   | \$1,500      | \$19,536        |
| Southern California Water Company                          | \$1,095    | \$1,040      | \$2,135         |
|  |            |              |                 |

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Suburban Water Systems  | \$939      | \$320        | \$1,259         |
| Sutter Health   | \$30,478   | \$0          | \$30,478        |
| Venture Catalyst Incorporated                                   | \$9,200    | \$1,518      | \$10,718        |
| Water Replenishment District of Southern California             | \$35,049   | \$25,779     | \$60,828        |
| Watereuse Association of California                             | \$43,531   | \$10,770     | \$54,301        |
| Word & Brown  | \$12,385   | \$200        | \$12,585        |
| NOTEWARE AND SHANNON  | \$615,497  | \$197,481    | \$812,978       |
| Lobbyists   |            |              |                 |
| Noteware, Frederick H.  |            |              |                 |
| Shannon Jr., Timothy J.   |            |              |                 |
| Clients   |            |              |                 |
| California Apartment Association                                | \$56,400   | \$14,562     | \$70,962        |
| California Association of Marriage and Family Therapists        | \$65,248   | \$23,400     | \$88,648        |
| California Association of Professional Liability Insurers       | \$0        | \$0          | \$0             |
| California Dental Association and its wholly owned subsidiaries | \$95,000   | \$23,750     | \$118,750       |
| California Orthopaedic Association                              | \$28,800   | \$7,920      | \$36,720        |
| California Society of Addiction Medicine                        | \$2,083    | \$0          | \$2,083         |
| Hoffman-La Roche, Inc.  | \$26,034   | \$42,227     | \$68,261        |
| Medical Insurance Exchange of California                        | \$55,191   | \$13,975     | \$69,166        |
| National Kidney Foundation of Northern California               | \$18,000   | \$4,500      | \$22,500        |
| NORCAL Mutual Insurance Company                                 | \$74,351   | \$10,150     | \$84,501        |
| Opthalmic Mutual Insurance Company                              | \$0        | \$7,000      | \$7,000         |
| Pediatric Management Group                                      | \$54,528   | \$14,147     | \$68,675        |
| Pharmaceutical Research and Manufacturers of America            | \$85,511   | \$21,875     | \$107,386       |
| SCPIE Companies, The  | \$54,351   | \$13,975     | \$68,326        |

|  |                     | 5th Quarter  | Cumulative      |
|--|---------------------|--------------|-----------------|
|  | 1999 Total          | Jan - Mar 00 | Jan 99 - Mar 00 |
|  |                     |              |                 |
|  |                     |              |                 |
|  |                     |              |                 |
| OCHOA & SILLAS   | \$642,232           | \$100,391    | \$742,623       |
| Lobbyists  |                     |              |                 |
| Moore, Jacqueline R.   |                     |              |                 |
| Ochoa, Christopher E.  |                     |              |                 |
| Ochoa, Ralph M.  |                     |              |                 |
| Осноа, каірп ім.   |                     |              |                 |
| Clients  |                     |              |                 |
| Alhambra School District   | \$20,519            | \$1,500      | \$22,019        |
| Coalition for Natural Health, The  | \$6,458             | \$12,711     | \$19,169        |
| EDS  | \$44,642            | \$0          | \$44,642        |
| ICBO Evaluation Service, Inc.  | \$417,564           | \$60,086     | \$477,650       |
| Oxnard School District   | \$96,358            | \$16,009     | \$112,367       |
| University Committee of Merced   | \$56,691            | \$10,085     | \$66,776        |
|  | , ,                 | • •          | . ,             |
|  |                     |              |                 |
| OMI GOVERNMENT RELATIONS   | \$302,764           | \$82,785     | \$385,549       |
|  |                     |              |                 |
| Lobbyists  |                     |              |                 |
| Burns, Donald C.   |                     |              |                 |
| Carleson, Eric R.  |                     |              |                 |
| Clients  |                     |              |                 |
| California Association for Counseling and Development  | ¢E 700              | ¢2 204       | ¢0.077          |
| California Association for Counseling and Development  California Licensed Foresters Association | \$5,786<br>\$33,076 | \$3,291      | \$9,077         |
| California Manufacturers Association   | \$33,976            | \$8,065      | \$42,041        |
| Camorna Manuacturers Association   | \$0                 | \$0          | \$0             |

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| California Spa and Pool Industry Education Council                            | \$198,289  | \$53,909     | \$252,198       |
| Rental Industry Association   | \$32,646   | \$9,378      | \$42,024        |
| TEVA Pharmaceuticals USA, Inc.  | \$0        | \$0          | \$0             |
| US Ecology, Inc.  | \$32,067   | \$8,142      | \$40,209        |
| ORRICK, HERRINGTON & SUTCLIFFE, LLP   | \$255,416  | \$86,451     | \$341,867       |
| Lobbyist  |            |              |                 |
| Bruner Jr., James W.  |            |              |                 |
| Clients   |            |              |                 |
| Council of UC Faculty Associations  | \$18,226   | \$4,504      | \$22,730        |
| GTE California Inc.   | \$0        | \$0          | \$0             |
| Horizon West, Inc.  | \$324      | \$0          | \$324           |
| Investment Company Institute  | \$0        | \$0          | \$0             |
| Merrill Lynch & Co., Inc., and its subsidiaries                               | \$119      | \$0          | \$119           |
| Morgan Stanley, Dean Witter & Company and its subsidiary Dean Witter Reynolds | \$60,832   | \$4,361      | \$65,193        |
| National Association of Securities Dealers (NASDAQ)                           | \$22,989   | \$2,089      | \$25,078        |
| Orrick, Herrington & Sutcliffe, LLP   | \$79,786   | \$17,029     | \$96,815        |
| Pittsburg Power Company   | \$2,756    |              | \$2,756         |
| Securities Industry Association   | \$52,665   | \$18,679     | \$71,344        |
| U.S. Bancorp/Piper Jaffray Companies, Inc.                                    | \$17,719   | \$5,231      | \$22,950        |
| Vision Service Plan   | \$0        | \$34,558     | \$34,558        |

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
| PAUL, HASTINGS, JANOFSKY & WALKER LLP          | \$457,555  | \$94,947                    | \$552,502                     |
| Lobbyists                                      |            |                             |                               |
| Hart, Gordon E.                                |            |                             |                               |
| Weiner, Peter H.                               |            |                             |                               |
| Clients  |            |                             |                               |
| BKK Corporation                                | \$5,925    | \$0                         | \$5,925                       |
| California Advocates, Inc.                     | \$0        | \$0                         | \$0                           |
| California Rental Housing Information Services | \$2,556    | \$0                         | \$2,556                       |
| Coalition for Adequate School Housing          | \$0        | \$0                         | \$0                           |
| DeMenno/Kerdoon                                | \$167,566  | \$2,854                     | \$170,420                     |
| EnscoWest, Inc.                                | \$19,097   | \$3,195                     | \$22,292                      |
| Enviromental Technology Council                | \$0        | \$0                         | \$0                           |
| L.A. Metromall LLC                             | \$1,565    | \$0                         | \$1,565                       |
| Phibro-Tech, Inc.                              | \$33,237   | \$5,468                     | \$38,705                      |
| Rainline Corporation, The                      | \$9,496    | \$0                         | \$9,496                       |
| Romic Environmental Technologies               | \$4,571    | \$10,808                    | \$15,379                      |
| Safety-Kleen Corporation                       | \$110,643  | \$40,000                    | \$150,643                     |
| Thermo Ecotek Corporation                      | \$102,899  | \$32,622                    | \$135,521                     |
| Timberlake Group International, Inc.           | \$0        | \$0                         | \$0                           |
| PETERSON CONSULTING, INC.                      | \$436,526  | \$113,483                   | \$550,009                     |

Peterson, David E.

Peterson, Donald F.

|   |             | 5th Quarter  | Cumulative      |
|---|-------------|--------------|-----------------|
|   | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00 |
| Clients   |             |              |                 |
| California Assessors' Association                 | \$21,000    | \$0          | \$21,000        |
| County Medical Services Program (CSMP)            | \$30,000    | \$7,500      | \$37,500        |
| Del Norte, County of                              | \$12,000    | \$3,000      | \$15,000        |
| El Dorado, County of                              | \$0         | \$0          | \$0             |
| Gerber, Shaw & Yoder, Inc.                        | \$39,805    | \$12,404     | \$52,209        |
| Humboldt, County of                               | \$16,300    | \$5,700      | \$22,000        |
| Mendocino, County of                              | \$15,000    | \$3,750      | \$18,750        |
| Merced, County of                                 | \$32,917    | \$9,875      | \$42,792        |
| Napa, County of                                   | \$0         | \$0          | \$0             |
| Placer, County of                                 | \$20,000    | \$5,500      | \$25,500        |
| San Joaquin, County of                            | \$0         | \$0          | \$0             |
| San Luis Obispo, County of                        | \$60,000    | \$15,000     | \$75,000        |
| Shasta, County of                                 | \$15,600    | \$3,900      | \$19,500        |
| Sonoma County Water Agency                        | \$36,000    | \$12,000     | \$48,000        |
| Sonoma, County of                                 | \$0         | \$0          | \$0             |
| Stanislaus, County of                             | \$49,992    | \$12,498     | \$62,490        |
| Wagerman Associates, Inc.                         | \$57,912    | \$14,856     | \$72,768        |
| Yolo, County of                                   | \$0         | \$0          | \$0             |
| Yuba, County of; and the Yuba County Water Agency | \$30,000    | \$7,500      | \$37,500        |
| LLSBURY, MADISON & SUTRO LLP                      | \$1,165,447 | \$260,152    | \$1,425,599     |

Farabee, David R.

Kemp, Alson

Maas, Brian W.

|   | 1999 Total  | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|-------------|-----------------------------|-------------------------------|
| Rosegay, Margaret N.  |             |                             |                               |
| Ross, Jerry W.  |             |                             |                               |
| Whitlock, Wayne M.  |             |                             |                               |
| Clients   |             |                             |                               |
| Association of American Railroads   | \$0         | \$804                       | \$804                         |
| Bay Area Rapid Transit District (BART)  | \$144,160   | \$55,912                    | \$200,072                     |
| California Chamber of Commerce  | \$0         | \$0                         | \$0                           |
| California State Automobile Association and California State Automobile Association |             |                             |                               |
| Inter-Insurance Bureau  | \$0         | \$0                         | \$0                           |
| Chevron Corporation and its subsidiaries  | \$256,189   | \$46,140                    | \$302,329                     |
| Chicago Title Company and affiliated Title Insurance Companies                      | \$14,804    | \$6,066                     | \$20,870                      |
| Forest Resources Council  | \$422,027   | \$148,286                   | \$570,313                     |
| Pacific Telesis Group and its subsidiaries  | \$302,418   | \$1,537                     | \$303,955                     |
| Shorenstein Company, L.P.   | \$12,496    | \$0                         | \$12,496                      |
| Simpson Investment Co. & subsidiary affiliates                                      | \$4,819     | \$0                         | \$4,819                       |
| Western States Petroleum Association  | \$8,534     | \$1,407                     | \$9,941                       |
| LATINUM ADVISORS, LLC   | \$1,672,052 | \$655,475                   | \$2,327,527                   |

Anderson, Darius

Latimer, John C.

Snyder, Jennifer H.

Wright, Marilyn E.

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Clients   |            |              |                 |
| Advance America; Cash Advance Centers of California, Inc. | \$44,355   | \$5,000      | \$49,355        |
| Andersen Consulting                                       | \$0        | \$0          | \$0             |
| ARCO  | \$0        | \$12,000     | \$12,000        |
| Best Buddies International, Inc.                          | \$0        | \$2,500      | \$2,500         |
| Eli Broad   | \$0        | \$15,000     | \$15,000        |
| California Association of Health Facilities               | \$190,000  | \$10,000     | \$200,000       |
| California Automatic Vendor's Council                     | \$23,871   | \$5,000      | \$28,871        |
| California Coastal Communities                            | \$0        | \$150,000    | \$150,000       |
| California Commerce Club                                  | \$30,500   | \$15,000     | \$45,500        |
| California Retailers Association                          | \$58,422   | \$7,975      | \$66,397        |
| Californians for Compensation Reform                      | \$15,000   | \$22,500     | \$37,500        |
| Caremark Rx, Inc.   | \$250,000  | \$40,000     | \$290,000       |
| Catalina Marketing  | \$5,000    | \$20,000     | \$25,000        |
| Catellus Development Corporation and its subsidiaries     | \$20,000   | \$0          | \$20,000        |
| Coalition of Talent Managers                              | \$158,500  | \$0          | \$158,500       |
| Dayton Hudson Corporation                                 | \$26,250   | \$0          | \$26,250        |
| Delaware North Companies, Incorporated                    | \$30,000   | \$17,000     | \$47,000        |
| Fireman's Fund Insurance                                  | \$0        | \$15,000     | \$15,000        |
| General Motors  | \$0        | \$0          | \$0             |
| Interlott Technologies                                    | \$15,000   | \$15,000     | \$30,000        |
| Lockheed Martin IMS Corporation                           | \$36,071   | \$20,000     | \$56,071        |
| Los Alamitos Quarter Horse Racing Association             | \$55,000   | \$10,000     | \$65,000        |
| Microsoft Corporation                                     | \$57,077   | \$53,000     | \$110,077       |
| Pacific Gas and Electric Company                          | \$75,000   | \$25,000     | \$100,000       |
| Pacific Telesis Group and its subsidiaries                | \$126,000  | \$36,000     | \$162,000       |
| PepsiCo, Inc. and affiliated entities                     | \$55,000   | \$0          | \$55,000        |
| Personal Insurance Federation of California               | \$90,000   | \$22,500     | \$112,500       |
| Picerne Development                                       | \$25,000   | \$10,000     | \$35,000        |

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
|  |            |                             |                               |
| Redlands Joint Venture, LLC  | \$35,000   | \$0                         | \$35,000                      |
| Target Corporation   | \$0        | \$22,500                    | \$22,500                      |
| Thrifty-Payless, Inc. dba Rite Aid Corporation                           | \$108,750  | \$60,000                    | \$168,750                     |
| TST, Inc.  | \$18,750   | \$7,500                     | \$26,250                      |
| United Parcel Service  | \$42,000   | \$18,000                    | \$60,000                      |
| Walt Disney Company, The   | \$29,006   | \$9,000                     | \$38,006                      |
| Western Hub Properties, L.L.C.   | \$27,500   | \$10,000                    | \$37,500                      |
| Xerox Corporation  | \$25,000   | \$0                         | \$25,000                      |
| POLITICO GROUP   | \$536,886  | \$165,104                   | \$701,990                     |
| Lobbyists  |            |                             |                               |
| Barrow, Ronald E.  |            |                             |                               |
| Bernacchi, Eddie V.  |            |                             |                               |
| Monagan, Michael R.  |            |                             |                               |
| Clients  |            |                             |                               |
| Airconditioning & Refrigeration Contractors Association                  | \$16,000   | \$4,000                     | \$20,000                      |
| Building Industry Credit Association                                     | \$21,830   | \$3,638                     | \$25,468                      |
| California Association Sheet Metal and Air Conditioning Contractors      |            |                             |                               |
| National Association   | \$70,000   | \$23,000                    | \$93,000                      |
| California Legislative Conference of Plumbing, Heating & Piping Industry | \$115,438  | \$29,250                    | \$144,688                     |
| California State Pipe Trades Council Joint Apprenticeship Committee      | \$13,064   | \$3,300                     | \$16,364                      |
| Calpine  | \$0        | \$0                         | \$0                           |
| Construction Industry Force Account Council                              | \$2,500    | \$7,500                     | \$10,000                      |
| Electrical Contractors of California Trust                               | \$239,664  | \$59,916                    | \$299,580                     |

|  | 4000 T I    | 5th Quarter  | Cumulative      |
|--|-------------|--------------|-----------------|
|  | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00 |
| Operating Engineers Joint Apprenticeship Committee for Northern California | \$12,000    | \$6,000      | \$18,000        |
| Southern California Mechanical Contractors Association                     | \$0         | \$0          | \$0             |
| Western Wall &Ceiling Contractors Association                              | \$14,000    | \$4,000      | \$18,000        |
| Wyeth-Ayerst Laboratories, a Division of American Home Products            | \$32,390    | \$24,500     | \$56,890        |
| PUBLIC POLICY ADVOCATES, LLC   | \$1,133,103 | \$337,335    | \$1,470,438     |
| Lobbyists  |             |              |                 |
| Fain, Leora D.   |             |              |                 |
| Pahos, Theo M.   |             |              |                 |
| Taugher, Frederick J.  |             |              |                 |
| Zajac, Amy   |             |              |                 |
| Clients  |             |              |                 |
| Alliance of American Insurers  | \$104,903   | \$46,446     | \$151,349       |
| American Diabetes Association  | \$12,000    | \$8,000      | \$20,000        |
| AT&T Wireless Services   | \$50,045    | \$12,540     | \$62,585        |
| California Academy of Physician Assistants                                 | \$40,000    | \$10,731     | \$50,731        |
| California Independent Petroleum Association (CIPA)                        | \$50,895    | \$18,974     | \$69,869        |
| Car and Truck Renting and Leasing Association of California (CATRALA)      | \$90,040    | \$7,971      | \$98,011        |
| CCC Information Services, Inc.   | \$15,000    | \$30,456     | \$45,456        |
| Chase Manhattan Bank   | \$0         | \$0          | \$0             |
| Commercial Fundraisers Standards Coalition                                 | \$22,500    | \$5,000      | \$27,500        |
| Community Care Network   | \$104,041   | \$15,020     | \$119,061       |
| Continental Casualty Company   | \$64,521    | \$0          | \$64,521        |
| Disease Management Association of America                                  | \$0         | \$15,285     | \$15,285        |
| Esquire Deposiiton Service, Inc.   | \$35,000    | \$10,986     | \$45,986        |
| Ford Motor Company   | \$30,500    | \$25,000     | \$55,500        |
|  |             |              |                 |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Green Mountain Energy                          | \$18,000   | \$8,028      | \$26,028        |
| Issues Management Network, Inc.                | \$0        | \$0          | \$0             |
| Japanese American National Museum              | \$10,000   | \$2,273      | \$12,273        |
| National Smokers Alliance                      | \$65,031   | \$3,000      | \$68,031        |
| Nationwide Auction Systems                     | \$45,133   | \$5,000      | \$50,133        |
| Purse Seine Vessel Owners Association          | \$18,015   | \$12,000     | \$30,015        |
| San Diego Chargers Football Club               | \$8,014    | \$2,000      | \$10,014        |
| San Francisco Bar Pilots                       | \$42,013   | \$10,579     | \$52,592        |
| San Francisco Forty-Niners, LTD.               | \$8,014    | \$2,000      | \$10,014        |
| Sloat Higgins and Associates                   | \$12,000   | \$0          | \$12,000        |
| Steffes, Inc., George R.                       | \$22,500   | \$2,250      | \$24,750        |
| Superior National Insurance                    | \$20,000   | \$0          | \$20,000        |
| Tidelands Oil Production Company               | \$12,014   | \$3,000      | \$15,014        |
| Transamerica Occidental Life Insurance Company | \$22,294   | \$6,503      | \$28,797        |
| Travelers Express Company, Inc.                | \$74,090   | \$15,000     | \$89,090        |
| USC Cardiothoracic Surgeons                    | \$25,266   | \$0          | \$25,266        |
| US Legal Support                               | \$0        | \$0          | \$0             |
| Venoco, Inc.                                   | \$0        | \$3,000      | \$3,000         |
| Writers Guild of America, West, Inc.           | \$72,389   | \$40,984     | \$113,373       |
| 20th Century Insurance Company                 | \$38,885   | \$15,309     | \$54,194        |
| RANDLETT/NELSON ASSOCIATES                     | \$512,322  | \$124,066    | \$636,388       |

Nelson, Laurie E.

Randlett, James E.

|  |             | 5th Quarter  | Cumulative      |
|--|-------------|--------------|-----------------|
|  | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00 |
| Clients  |             |              |                 |
| California Association of Obstetricians & Gynecologists      | \$51,264    | \$7,064      | \$58,328        |
| California Chapter, American College of Cardiology           | \$21,259    | \$6,000      | \$27,259        |
| California Chapter, American College of Emergency Physicians | \$90,531    | \$22,002     | \$112,533       |
| California Poison Control System                             | \$0         | \$0          | \$0             |
| California Society of Plastic Surgeons                       | \$48,021    | \$19,360     | \$67,381        |
| CAL-OMA (services rendered in a prior period)                | \$5,250     | \$0          | \$5,250         |
| Chemical Specialties Manufacturers Association               | \$56,628    | \$9,145      | \$65,773        |
| Clorox Company, The  | \$32,517    | \$10,800     | \$43,317        |
| Ecolab   | \$0         | \$0          | \$0             |
| El Camino Hospital District                                  | \$30,000    | \$8,400      | \$38,400        |
| First Brands Corporation                                     | \$2,400     | \$0          | \$2,400         |
| FMC Corporation  | \$11,927    | \$0          | \$11,927        |
| Gillette Company, The  | \$27,000    | \$6,750      | \$33,750        |
| Grossmont Healthcare District                                | \$30,576    | \$5,582      | \$36,158        |
| Lake Minerals Corporation                                    | \$0         | \$0          | \$0             |
| Sherwin-Williams Company, The                                | \$46,874    | \$14,419     | \$61,293        |
| Sorptive Minerals Institute                                  | \$11,200    | \$0          | \$11,200        |
| Washington Township Health Care District                     | \$46,875    | \$14,544     | \$61,419        |
| EAD & ASSOCIATES, AARON                                      | \$2,036,264 | \$574,314    | \$2,610,578     |

Baker, Steve

Black, Robyn A.

McHale, Terence

Perry, Randy A.

Read, Aaron

|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|---|------------|--------------|-----------------|
|   |            |              |                 |
| Clients   |            |              |                 |
| Alan Hilburg & Associates on behalf of Lyondell                           | \$50,000   | \$0          | \$50,000        |
| Association of California State Attorneys & Administrative Law Judges     | \$77,962   | \$0          | \$77,962        |
| Automated Regional Justice Information System Joint Powers Agency (ARJIS) | \$12,000   | \$0          | \$12,000        |
| Bay Meadows Operating Company, LLC  | \$42,000   | \$10,500     | \$52,500        |
| California Association of Highway Patrolmen                               | \$107,377  | \$26,774     | \$134,151       |
| California Association of Homes and Services for the Aging                | \$49,500   | \$12,500     | \$62,000        |
| California Association of Professional Scientists                         | \$80,225   | \$24,000     | \$104,225       |
| California Athletic Trainers Association                                  | \$2,000    | \$0          | \$2,000         |
| California Dental Hygienists Association                                  | \$66,940   | \$16,527     | \$83,467        |
| California Department of Forestry Firefighters                            | \$150,681  | \$38,038     | \$188,719       |
| California Funeral Directors Association                                  | \$66,010   | \$12,667     | \$78,677        |
| California Independent Petroleum Association (CIPA)                       | \$0        | \$0          | \$0             |
| California Optometric Association   | \$70,000   | \$35,000     | \$105,000       |
| California Public Securities Association                                  | \$65,453   | \$13,750     | \$79,203        |
| California Small Business Association                                     | \$46,500   | \$12,000     | \$58,500        |
| California Society for Clinical Social Work                               | \$32,500   | \$7,500      | \$40,000        |
| California Society for Respiratory Care                                   | \$32,334   | \$10,000     | \$42,334        |
| California Society of Enrolled Agents                                     | \$52,500   | \$20,188     | \$72,688        |
| Cooperative Personnel Services  | \$0        | \$12,500     | \$12,500        |
| Distilled Spirits Council of the United States                            | \$65,000   | \$13,333     | \$78,333        |
| Hollister Ranch Owners' Association                                       | \$45,000   | \$19,030     | \$64,030        |
| Los Angeles County Employees Retirement Association                       | \$10,000   | \$0          | \$10,000        |
| Los Angeles Unified School District Police Officers Association           | \$15,000   | \$6,500      | \$21,500        |
| Lyondell Chemical Company   | \$168,312  | \$0          | \$168,312       |
| Matson Navigation Company, Inc.   | \$39,688   | \$6,615      | \$46,303        |
| Nuevo Energy Company  | \$3,000    | \$74,271     | \$77,271        |
| Orange County Employees Association                                       | \$51,485   | \$12,699     | \$64,184        |
|   |            |              |                 |

5th Quarter

Cumulative

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Peace Officers Research Association of California                          | \$251,840  | \$75,598     | \$327,438       |
| Professional Engineers in California Government                            | \$144,213  | \$37,500     | \$181,713       |
| Questar Regulated Services   | \$99,000   | \$27,248     | \$126,248       |
| Retired Public Employees Association                                       | \$72,244   | \$18,076     | \$90,320        |
| Southern California Marine Association                                     | \$27,500   | \$7,500      | \$35,000        |
| Sports Club Company, Inc.  | \$25,000   | \$0          | \$25,000        |
| Tosco Corporation  | \$0        | \$24,000     | \$24,000        |
| Yucca Valley,Town of   | \$15,000   | \$0          | \$15,000        |
| REES & ASSOCIATES, INCORPORATED  Lobbyist  Rees, Kathryn C.                | \$383,692  | \$107,181    | \$490,873       |
| Clients  |            |              |                 |
| Association of Surgical Technologists                                      | \$5,116    | \$14         | \$5,130         |
| Blue Cross of California (a subsidiary of Wellpoint Health Networks, Inc.) | \$91,279   | \$22,677     | \$113,956       |
| California Assisted Living Facilities Association                          | \$71,770   | \$20,792     | \$92,562        |
| California Association for Medical Laboratory Technology                   | \$51,424   | \$16,887     | \$68,311        |
| California Association of Dispensing Opticians                             | \$72       | \$11         | \$83            |
| California Correctional Supervisors Organizations, Inc.                    | \$8,202    | \$12,122     | \$20,324        |
| Olsen Associates, Charles H.   | \$0        | \$0          | \$0             |
| On-Point Technology Systems, Inc.  | \$8,122    | \$0          | \$8,122         |
| Saint Francis Medical Center of Santa Barbara                              | \$70       | \$0          | \$70            |

|   | 1999 Total  | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|-------------|-----------------------------|-------------------------------|
| Salimpour Pediatric Medical Group, Inc.                   | \$32,867    | \$9,087                     | \$41,954                      |
| Santa Barbara Regional Health Care Authority              | \$25,478    | \$11,300                    | \$36,778                      |
| Southwest Airlines Co.                                    | \$27,037    | \$8,258                     | \$35,295                      |
| Water Quality Association                                 | \$62,255    | \$6,033                     | \$68,288                      |
| ROBINSON & ASSOCIATES, INC., RICHARD                      | \$2,637,923 | \$654,845                   | \$3,292,768                   |
| Lobbyists   |             |                             |                               |
| Brown, Craig L.   |             |                             |                               |
| English, Jeannine L.                                      |             |                             |                               |
| Lehman, Richard H.  |             |                             |                               |
| Robinson, Richard   |             |                             |                               |
| Wilson, Craig A.  |             |                             |                               |
| Clients   |             |                             |                               |
| ABC, Inc.   | \$12,728    | \$0                         | \$12,728                      |
| Aluminum Association, Inc., The                           | \$0         | \$0                         | \$0                           |
| American Association of Retired Persons (AARP)            | \$18,568    | \$7,788                     | \$26,356                      |
| American Furniture Manufacturers Association              | \$0         | \$0                         | \$0                           |
| American International Group                              | \$96,761    | \$10,346                    | \$107,107                     |
| Amgen   | \$7,664     | \$0                         | \$7,664                       |
| Arthur Andersen LLP                                       | \$90,152    | \$20,978                    | \$111,130                     |
| AWI Automated Wagering International, Inc.                | \$7,062     | \$15,345                    | \$22,407                      |
| Biomedical Disposal, Inc.                                 | \$43,215    | \$8,284                     | \$51,499                      |
| Broadcast Music, Inc.                                     | \$0         | \$0                         | \$0                           |
| California Correctional Peace Officers Association        | \$61,213    | \$15,199                    | \$76,412                      |
| California Healthcare Association and affiliated entities | \$26,197    | \$0                         | \$26,197                      |
| California State University Fresno Association            | \$175       | \$0                         | \$175                         |
|   |             |                             |                               |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|  |            |              |                 |
| California Structured Settlements Coalition                        | \$77,603   | \$0          | \$77,603        |
| California Water Association (services rendered in a prior period) | \$4,845    | \$0          | \$4,845         |
| Californians Allied for Patient Protection                         | \$35,659   | \$15,156     | \$50,815        |
| CBS Broadcasting Inc.  | \$12,730   | \$0          | \$12,730        |
| Community Hospitals of Central California                          | \$125,926  | \$31,083     | \$157,009       |
| Construction Industry Advancement Fund                             | \$20,000   | \$0          | \$20,000        |
| Contain-A-Way, Inc., dba 20/20 Recycle Centers                     | \$132,264  | \$43,286     | \$175,550       |
| Deloitte & Touche, LLP   | \$90,152   | \$20,978     | \$111,130       |
| Downey, City of  | \$12,532   | \$23,383     | \$35,915        |
| Edison International & subsidiaries                                | \$104,890  | \$16,098     | \$120,988       |
| El Toro Reuse Planning Authority                                   | \$36,508   | \$22,355     | \$58,863        |
| Ernst & Young LLP  | \$90,152   | \$20,978     | \$111,130       |
| Exportadora de Sal, S.A. de C.V. (ESSA)                            | \$0        | \$0          | \$0             |
| Federal Home Loan Mortgage Corporation (Freddie Mac)               | \$124,202  | \$30,760     | \$154,962       |
| Fireman's Fund Insurance Company                                   | \$5,259    | \$0          | \$5,259         |
| Fox Broadcasting Company   | \$12,724   | \$0          | \$12,724        |
| Furgatch, Harvey   | \$15,366   | \$10,075     | \$25,441        |
| Gerald J. Sullivan & Associates, Insurance Brokers                 | \$22,323   | \$7,244      | \$29,567        |
| GTE California Inc.  | \$48,178   | \$0          | \$48,178        |
| Hacienda La Puente Unified School District                         | \$36,718   | \$15,644     | \$52,362        |
| International Conference of Building Officials                     | \$0        | \$0          | \$0             |
| Irvine Ranch Water District  | \$76,465   | \$0          | \$76,465        |
| Jacobs Facilities Inc.   | \$12,146   | \$12,275     | \$24,421        |
| Joint Labor Management Committee of the Retail Food Industry       | \$20,317   | \$0          | \$20,317        |
| KPMG Peat Marwick LLP  | \$90,152   | \$20,978     | \$111,130       |
| LCOR Public/Private Inc.   | \$0        | \$30,327     | \$30,327        |
| Lehman Brothers, Inc.  | \$59,678   | \$9,602      | \$69,280        |
| Lincoln Avenue Spa   | \$4,213    | \$0          | \$4,213         |
| LINK2GOV.com, Inc.   | \$15,157   | \$7,500      | \$22,657        |

|   |             | 5th Quarter  | Cumulative      |
|---|-------------|--------------|-----------------|
|   | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00 |
| Mandalay Resort Group   | \$82,283    | \$30,751     | \$113,034       |
| MAXXAM, Inc. and its affiliate Kaiser Aluminum                              | \$0         | \$0          | \$0             |
| MAXXAM, Inc. and its affiliate Pacific Lumber Company                       | \$166,880   | \$22,878     | \$189,758       |
| Methanex Methanol Company   | \$85,978    | \$0          | \$85,978        |
| Mine Reclamation Corporation  | \$30,417    | \$6,095      | \$36,512        |
| Mitsubishi International Corporation  | \$0         | \$19,446     | \$19,446        |
| National Broadcasting Company, Inc.   | \$12,709    | \$0          | \$12,709        |
| Natural History Museum of Los Angeles County                                | \$39,799    | \$17,202     | \$57,001        |
| Nevada Resort Association   | \$101,279   | \$20,376     | \$121,655       |
| North Coast Railroad Authority  | \$0         | \$0          | \$0             |
| Pacific Telesis Group and its subsidiaries                                  | \$168,265   | \$45,542     | \$213,807       |
| Playa Vista   | \$0         | \$0          | \$0             |
| PricewaterhouseCoopers LLP  | \$90,152    | \$20,978     | \$111,130       |
| Recyclers for Consumer Convenience  | \$0         | \$0          | \$0             |
| River Park Properties III a California Partnership Lance-Kashian & Company, |             |              |                 |
| General Partner   | \$0         | \$5,000      | \$5,000         |
| Santa Margarita Water District  | \$52,605    | \$15,768     | \$68,373        |
| Science Applications International Corporation                              | \$60,000    | \$20,000     | \$80,000        |
| Table Mountain Rancheria  | \$20,707    | \$0          | \$20,707        |
| Western Car Wash Association  | \$20,309    | \$0          | \$20,309        |
| WMS Industries, Inc.  | \$56,646    | \$15,147     | \$71,793        |
| OSE & KINDEL  | \$2,038,521 | \$502,977    | \$2,541,498     |

Burke, Robert B.

D'Arelli, Michael J.

Gagan, Michael S.

| Gonzalez, Anthony S.  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|------------|-----------------------------|-------------------------------|
| London II, Carl E.  |            |                             |                               |
| Rose, Cristina L.   |            |                             |                               |
| Van Osten, Kathleen   |            |                             |                               |
| Clients   |            |                             |                               |
| American Methanol Institute   | \$117,250  | \$22,500                    | \$139,750                     |
| American Resort Development Association                                     | \$100,969  | \$0                         | \$100,969                     |
| AT & T  | \$120,655  | \$30,150                    | \$150,805                     |
| Baruk Petroleum, Inc.   | \$0        | \$0                         | \$0                           |
| Cabletron Systems, Inc.   | \$0        | \$0                         | \$0                           |
| California Nations Indian Gaming Association-United Tribes Compact Steering |            |                             |                               |
| Committee   | \$30,000   | \$0                         | \$30,000                      |
| California Psychological Association  | \$97,894   | \$27,569                    | \$125,463                     |
| Capital Pacific Holdings, Inc.  | \$64,308   | \$2,149                     | \$66,457                      |
| Casino Morongo of the Morongo Band of Mission Indians                       | \$17,827   | \$0                         | \$17,827                      |
| Central City Association of Los Angeles                                     | \$0        | \$7,500                     | \$7,500                       |

\$39,894

\$72,456

\$111,079

\$30,000

\$127,932

\$16,000

\$30,000

\$0

\$0

\$0

\$0

\$0

\$0

\$20,229

\$12,500

\$29,500

\$30,210

\$37,741

\$15,000

\$24,194

\$0

\$0

\$0

\$0

\$39,894

\$92,685

\$12,500

\$29,500

\$141,289

\$30,000

\$165,673

\$16,000

\$30,000

\$15,000

\$24,194

\$0

Compton, City of

Covenant House California

**Developers Diversified Realty Corporation** 

Global Photon Systems, Inc. & its subsidiaries

Guardian General Insurance Services, Inc.

CTTT of Orange, Inc.

E\*Trade Securities, Inc.

First Data Corporation

Foothill Transit

Eastman Chemical Company

First Nations Recovery Inc.

Herzog Contracting Corporation

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|  |            |              |                 |
| Johnson MacFarlane Partners  | \$0        | \$0          | \$0             |
| Lawyers' Mutual Insurance Company  | \$56,491   | \$30,237     | \$86,728        |
| Lexis-Nexis  | \$126,781  | \$25,171     | \$151,952       |
| Los Angeles Convention and Visitors Bureau                                     | \$0        | \$0          | \$0             |
| Marsh Inc.   | \$45,318   | \$0          | \$45,318        |
| Mills Corporation, The   | \$63,056   | \$10,000     | \$73,056        |
| MultiState Associates Inc. on behalf of the National Association of Settlement |            |              |                 |
| Purchasers   | \$50,156   | \$0          | \$50,156        |
| Music Center, Inc., The  | \$0        | \$0          | \$0             |
| MWM Architects, Inc.   | \$2,535    | \$0          | \$2,535         |
| National Abandoned Property Processing Corporation (NAPPC), The                | \$63,128   | \$5,000      | \$68,128        |
| National Association of Lottery Purchasers                                     | \$55,000   | \$0          | \$55,000        |
| National Association of Settlement Purchasers                                  | \$0        | \$0          | \$0             |
| National Engineering Technology Corporation (NET)                              | \$0        | \$5,000      | \$5,000         |
| New California Life Holdings, Inc.   | \$60,000   | \$22,500     | \$82,500        |
| O'Melveny & Myers LLP  | \$0        | \$41,315     | \$41,315        |
| Oxygenated Fuels Association   | \$61,189   | \$0          | \$61,189        |
| Pac West Telecomm, Inc.  | \$85,130   | \$15,082     | \$100,212       |
| Pacific Gas and Electric Company   | \$81,850   | \$24,459     | \$106,309       |
| Recording Industry Association of America                                      | \$59,930   | \$20,498     | \$80,428        |
| Sections Coalition   | \$4,000    | \$0          | \$4,000         |
| Tomra Pacific, Inc.  | \$72,524   | \$6,003      | \$78,527        |
| Tosco Corporation  | \$30,004   | \$0          | \$30,004        |
| Turbodyne Systems, Inc.  | \$0        | \$0          | \$0             |
| Unisys Corporation   | \$65,000   | \$5,000      | \$70,000        |
| Volunteers of America  | \$42,309   | \$12,180     | \$54,489        |
| Walt Disney Concert Hall I, Inc.   | \$0        | \$0          | \$0             |
| Water Replenishment District of Southern California                            | \$32,856   | \$21,290     | \$54,146        |
| Wilshire Center Marketplace  | \$5,000    | \$0          | \$5,000         |

|   | 1999 Total  | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|-------------|-----------------------------|-------------------------------|
|   |             |                             |                               |
| SACRAMENTO ADVOCACY   | \$201,550   | \$76,191                    | \$277,741                     |
| Lobbyists   |             |                             |                               |
| Barankin, Catherine M.  |             |                             |                               |
| Barrett Miller, Judith  |             |                             |                               |
| Clients   |             |                             |                               |
| California Association for Behavior Analysis  | \$30,484    | \$23,929                    | \$54,413                      |
| California Coalition for Affordable Housing for Persons with Developmental Disabilities | \$9,548     | \$4,853                     | \$14,401                      |
| California Collaboration for Youth  | \$22,372    | \$7,978                     | \$30,350                      |
| California Industrial Hygiene Council   | \$16,557    | \$8,152                     | \$24,709                      |
| California YMCA Public Policy Collaboration   | \$22,772    | \$4,563                     | \$27,335                      |
| City Year Inc.  | \$33,083    | \$5,061                     | \$38,144                      |
| Girl Scout Councils of California   | \$33,083    | \$10,434                    | \$43,517                      |
| National Administrative Services, Inc.  | \$20,714    | \$6,191                     | \$26,905                      |
| State Public Affairs Committee of the Junior Leagues of California                      | \$12,937    | \$5,030                     | \$17,967                      |
| SACRAMENTO ADVOCATES, INC.  | \$1,320,361 | \$329,627                   | \$1,649,988                   |

Boatwright, Daniel E.

Brokaw, Barry S.

Neese, Gary R.

Stassi, James D.

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Clients   |            |              |                 |
| Agua Caliente Band of Cahuilla Indians                                      | \$181,196  | \$45,274     | \$226,470       |
| American Red Cross, California Chapter                                      | \$30,000   | \$7,500      | \$37,500        |
| Asphalt Pavement Association  | \$22,258   | \$10,262     | \$32,520        |
| Association of Talent Agents  | \$24,000   | \$3,000      | \$27,000        |
| California Academy of Audiology   | \$49,500   | \$10,500     | \$60,000        |
| CIGNA Corp. on behalf of CIGNA Health Plan of CA, Inc., and Pacific         |            |              |                 |
| Employer Insurance Co. and its affiliated entities                          | \$85,000   | \$0          | \$85,000        |
| Coalition of California Independent Refineries & Terminals                  | \$0        | \$0          | \$0             |
| Coastal Corporation, The  | \$135,000  | \$50,000     | \$185,000       |
| Columbia/HCA, Inc.  | \$56,000   | \$0          | \$56,000        |
| Contra Costa Water District   | \$4,000    | \$17,052     | \$21,052        |
| Corrections Corporation of America  | \$97,500   | \$25,000     | \$122,500       |
| Cypress Lawn Cemetery Association   | \$0        | \$0          | \$0             |
| D.A.R.E. America  | \$0        | \$0          | \$0             |
| Genstar on behalf of affiliated entities Genstar Land Company Southwest and |            |              |                 |
| Genstar Northlake, LLC  | \$60,188   | \$0          | \$60,188        |
| Kraft Foods, Inc. by its Service Corporation Philip Morris Management Corp. | \$155,000  | \$51,667     | \$206,667       |
| Maximus   | \$49,000   | \$0          | \$49,000        |
| Microsoft Corporation   | \$64,919   | \$42,187     | \$107,106       |
| Napa Valley Wine Growers Alliance   | \$15,000   | \$0          | \$15,000        |
| National Football League  | \$0        | \$0          | \$0             |
| Northern California Asphalt Producers Association                           | \$11,000   | \$3,000      | \$14,000        |
| Paramount Petroleum   | \$81,000   | \$12,000     | \$93,000        |
| Pest Control Operators of California  | \$48,000   | \$12,000     | \$60,000        |
| Shapell Industries, Inc.  | \$33,444   | \$7,500      | \$40,944        |
| SmileCare Dental  | \$30,000   | \$0          | \$30,000        |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| O deste as Program I. B.                                   | <b>*</b>   | <b>^-</b>    | 40              |
| Suburban Propane, L.P.                                     | \$30,081   | \$7,500      | \$37,581        |
| Tri Valley Growers   | \$0        | \$0          | \$0             |
| Wal-Mart Stores, Inc.                                      | \$22,000   | \$16,185     | \$38,185        |
| Yorba Linda Water District                                 | \$36,275   | \$9,000      | \$45,275        |
| SCHOOL SERVICES OF CALIFORNIA, INC.                        | \$838,041  | \$197,973    | \$1,036,014     |
| Lobbyists  |            |              |                 |
| Bennett, Ronald W.   |            |              |                 |
| Berg, Carol A.   |            |              |                 |
| Blattner, Robert W.  |            |              |                 |
| Bray, Arnold   |            |              |                 |
| Goldfinger, Paul M.  |            |              |                 |
| Haley, Benita  |            |              |                 |
| Hall, Kenneth F.   |            |              |                 |
| LaCasse, Nancy M.  |            |              |                 |
| Clients  |            |              |                 |
| Association of California Community College Administrators | \$52,810   | \$17,433     | \$70,243        |
| Bass Lake Joint Union Elementary School District           | \$3,000    | \$4,500      | \$7,500         |
| Beverly Hills Unified School District                      | \$0        | \$0          | \$0             |
| California Association of School Business Officials        | \$53,581   | \$8,441      | \$62,022        |
| California Interscholastic Federation                      | \$5,585    | \$1,180      | \$6,765         |
| Center Unified School District                             | \$7,200    | \$0          | \$7,200         |
| Clovis Unified School District                             | \$33,138   | \$8,575      | \$41,713        |
| Education Mandated Cost Network (EMCN)                     | \$18,984   | \$7,166      | \$26,150        |
| El Camino Community College District                       | \$16,060   | \$1,701      | \$17,761        |
| Fresno Unified School District                             | \$40,492   | \$10,736     | \$51,228        |
|  |            |              |                 |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Humboldt County Office of Education                                    | \$15,322   | \$1,146      | \$16,468        |
| Imperial Community College District                                    | \$4,000    | \$0          | \$4,000         |
| Irvine Unified School District   | \$17,397   | \$4,544      | \$21,941        |
| Kern County Superintendent   | \$33,404   | \$8,608      | \$42,012        |
| Klamath-Trinity Joint Unified School District                          | \$0        | \$0          | \$0             |
| Mariposa County Unified School District                                | \$26,859   | \$4,160      | \$31,019        |
| Metropolitan Education District  | \$21,632   | \$7,160      | \$28,792        |
| Orange County Department of Education                                  | \$26,255   | \$6,634      | \$32,889        |
| Oxnard Union High School District                                      | \$36,118   | \$9,504      | \$45,622        |
| Palo Verde Community College District                                  | \$19,391   | \$4,672      | \$24,063        |
| Peralta Community College District                                     | \$4,500    | \$9,052      | \$13,552        |
| Phase II Systems   | \$38,391   | \$9,770      | \$48,161        |
| Plumas Unified School District   | \$14,010   | \$0          | \$14,010        |
| Riverside Publishing Company   | \$21,026   | \$7,509      | \$28,535        |
| Sacramento City Unified School District                                | \$29,467   | \$10,674     | \$40,141        |
| San Diego County Office of Education                                   | \$55,000   | \$9,167      | \$64,167        |
| San Francisco Unified School District                                  | \$41,677   | \$10,074     | \$51,751        |
| San Joaquin County Office of Education                                 | \$66,159   | \$0          | \$66,159        |
| Santa Monica Community College District                                | \$42,772   | \$6,673      | \$49,445        |
| Santa Rosa City Schools  | \$7,022    | \$1,589      | \$8,611         |
| Schools for Sound Finance  | \$24,977   | \$8,553      | \$33,530        |
| Sonoma County Junior College District                                  | \$8,001    | \$0          | \$8,001         |
| Ventura County Community College District                              | \$26,477   | \$8,741      | \$35,218        |
| West Contra Costa Unified School District                              | \$21,876   | \$10,011     | \$31,887        |
| Westwood Unified School District (services rendered in a prior period) | \$5,458    | \$0          | \$5,458         |

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
| SCHOTT, INC., PHILLIP H.                         | \$740,645  | \$210,741                   | \$951,386                     |
| Lobbyists  |            |                             |                               |
| Lites Jr., James D.                              |            |                             |                               |
| Schott, Phillip H.                               |            |                             |                               |
| Schott, Timothy N.                               |            |                             |                               |
|  |            |                             |                               |
| Clients  |            |                             |                               |
| Bay Area Rapid Transit District (BART)           | \$104,674  | \$17,446                    | \$122,120                     |
| Belkin Components                                | \$21,260   | \$10,500                    | \$31,760                      |
| BellSouth Cellular Corporation                   | \$28,000   | \$0                         | \$28,000                      |
| Berger & Norton, APC                             | \$350      | \$400                       | \$750                         |
| California Association of Port Authorities       | \$106,628  | \$36,523                    | \$143,151                     |
| California State Club Association                | \$15,425   | \$2,050                     | \$17,475                      |
| Capitol Corridor Joint Powers Authority          | \$0        | \$0                         | \$0                           |
| Flanigan Law Firm, The                           | \$50,000   | \$15,000                    | \$65,000                      |
| John Hancock Mutual Life Insurance Company       | \$17,000   | \$14,768                    | \$31,768                      |
| Joseph E. Seagram and Sons, Inc.                 | \$18,105   | \$25,000                    | \$43,105                      |
| Liberty Mutual Insurance Company                 | \$60,000   | \$16,194                    | \$76,194                      |
| Logret Import and Export Company, Inc.           | \$16,500   | \$6,000                     | \$22,500                      |
| Los Angeles Coliseum Commission                  | \$7,500    | \$0                         | \$7,500                       |
| Massachusetts Mutual Life Insurance Company      | \$17,085   | \$0                         | \$17,085                      |
| Montebello Unified School District               | \$42,593   | \$11,324                    | \$53,917                      |
| Mortgage Insurance Companies of America          | \$30,000   | \$7,500                     | \$37,500                      |
| National Association of Bail Insurance Companies | \$36,800   | \$9,700                     | \$46,500                      |
| Pardee Construction Company                      | \$48,034   | \$12,000                    | \$60,034                      |
|  |            | •                           | •                             |

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
| State Association of County Retirement Systems (SACRS) | \$26,041   | \$10,390                    | \$36,431                      |
| Universal Studios, Inc.                                | \$52,500   | \$5,950                     | \$58,450                      |
| Western Contract Furnishers of Sacramento              | \$5,000    | \$0                         | \$5,000                       |
| Weyerhaeuser Company                                   | \$37,150   | \$9,996                     | \$47,146                      |
| SELIX, RUSTY   | \$554,320  | \$217,845                   | \$772,165                     |
| Lobbyist   |            |                             |                               |
| Selix, Rusty   |            |                             |                               |
| Clients  |            |                             |                               |
| Association of Retired Teachers                        | \$20,400   | \$5,100                     | \$25,500                      |
| California Association of Councils of Governments      | \$181,603  | \$45,640                    | \$227,243                     |
| California Coalition for Mental Health                 | \$12,114   | \$0                         | \$12,114                      |
| California Council of Community Mental Health Agencies | \$243,054  | \$121,013                   | \$364,067                     |
| Mental Health Association in California                | \$97,149   | \$46,092                    | \$143,241                     |
| SERGEANT MAJOR ASSOCIATES, INC.                        | \$517,935  | \$128,111                   | \$646,046                     |
| Lobbyist   |            |                             |                               |
| Haleva, Jerry M.                                       |            |                             |                               |
| Clients  |            |                             |                               |
| American Eurocopter Corporation                        | \$30,000   | \$0                         | \$30,000                      |
| ATI Systems International Inc.                         | \$72,483   | \$13,395                    | \$85,878                      |
| BASS Tickets   | \$14,000   | \$0                         | \$14,000                      |
| Bicycle Club Casino                                    | \$33,744   | \$18,210                    | \$51,954                      |

|  | 1999 Total |              | I 00 M 00       |
|--|------------|--------------|-----------------|
|  |            | Jan - Mar 00 | Jan 99 - Mar 00 |
| California Council for Interior Design Certification | \$77,695   | \$21,465     | \$99,160        |
| City of Industry Disposal                            | \$18,000   | \$0          | \$18,000        |
| Ocean's Eleven Casino                                | \$0        | \$0          | \$0             |
| Owens-Illinois, Inc.                                 | \$89,278   | \$36,041     | \$125,319       |
| Pepperdine University                                | \$33,611   | \$12,000     | \$45,611        |
| Pfizer Inc.  | \$48,000   | \$12,000     | \$60,000        |
| Roxane Laboratories, Inc.                            | \$101,124  | \$15,000     | \$116,124       |
| SLOAN, A PROFESSIONAL CORPORATION, SHELDON H.        | \$144,862  | \$97,205     | \$242,067       |
| Lobbyists  |            |              |                 |
| Leckner, Diane P.                                    |            |              |                 |
| Sloan, Sheldon H.                                    |            |              |                 |
| Clients  |            |              |                 |
| Avante Apparel & Accessories, Inc.                   | \$0        | \$0          | \$0             |
| Cohen, Rose and Rod                                  | \$0        | \$5,000      | \$5,000         |
| Cooper, Mike and Ann                                 | \$0        | \$5,000      | \$5,000         |
| De La Rosa, Sondra and Johnny                        | \$0        | \$5,000      | \$5,000         |
| Environmental Products Co.                           | \$0        | \$5,000      | \$5,000         |
| Galvan, Ted and Paz                                  | \$0        | \$5,000      | \$5,000         |
| Guerra, Yolanda and Carlos                           | \$0        | \$5,000      | \$5,000         |
| Lewis, D'Amato, Brisbois & Bisgaard, LLP             | \$0        | \$25,000     | \$25,000        |
| Loeb & Loeb on behalf of City of Irvine              | \$5,754    | \$0          | \$5,754         |
| Louise Teeter, Trustee of Louise Teeter Trust        | \$0        | \$5,000      | \$5,000         |
| Palmdale, City of                                    | \$102,903  | \$30,489     | \$133,392       |
| Rancho Estates                                       | \$6,855    | \$1,716      | \$8,571         |

|  | 4000 Tatal  | 5th Quarter  | Cumulative      |
|--|-------------|--------------|-----------------|
|  | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00 |
| Ring Financial, Inc.   | \$15,850    | \$0          | \$15,850        |
| SGR Development Corp., a California Corporation                            | \$13,500    | \$0          | \$13,500        |
| Whiteside, Tom and Pat   | \$0         | \$5,000      | \$5,000         |
| Wilmington Trust Company-Trustee   | \$0         | \$0          | \$0             |
| SLOAT HIGGINS AND ASSOCIATES   | \$1,505,398 | \$328,573    | \$1,833,971     |
| Lobbyists  |             |              |                 |
| Higgins, Maureen P.  |             |              |                 |
| Jensen, Kelly J.   |             |              |                 |
| Kahn, Christopher W.   |             |              |                 |
| Sloat, Kevin H.  |             |              |                 |
| Wright, Marilyn E.   |             |              |                 |
| Clients  |             |              |                 |
| American Council of Life Insurance   | \$20,000    | \$0          | \$20,000        |
| American International Group   | \$88,291    | \$24,000     | \$112,291       |
| American Student List Company, Inc.  | \$20,000    | \$2,000      | \$22,000        |
| Andersen Consulting LLP  | \$0         | \$0          | \$0             |
| Association of California Life & Health Insurance Companies                | \$20,000    | \$0          | \$20,000        |
| Association of Medical Device Reporocessors                                | \$45,000    | \$4,500      | \$49,500        |
| Black, Kelly, Scruggs & Healey   | \$45,000    | \$0          | \$45,000        |
| Blue Cross of California (a subsidiary of Wellpoint Health Networks, Inc.) | \$60,206    | \$18,254     | \$78,460        |
| California Bottle Water Association  | \$22,750    | \$7,203      | \$29,953        |
| California Business Roundtable   | \$60,000    | \$15,000     | \$75,000        |
| California Coalition of Travel Organizations                               | \$0         | \$3,600      | \$3,600         |
| California Optometric Association  | \$60,000    | \$15,000     | \$75,000        |
| California State University  | \$22,500    | \$20,000     | \$42,500        |
|  |             |              |                 |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|  |            |              |                 |
| Californians Allied for Patient Protection                   | \$35,000   | \$15,000     | \$50,000        |
| Corporation for Supportive Housing                           | \$14,994   | \$0          | \$14,994        |
| Corrections Corporation of America                           | \$91,065   | \$10,000     | \$101,065       |
| Educational Communications Inc.                              | \$20,000   | \$2,000      | \$22,000        |
| Enterprise Foundation, The                                   | \$0        | \$0          | \$0             |
| Health Insurance Association of America                      | \$0        | \$25,456     | \$25,456        |
| Housing California   | \$0        | \$5,400      | \$5,400         |
| Interval Resorts I, LLC                                      | \$0        | \$0          | \$0             |
| John Wayne Cancer Institute                                  | \$27,973   | \$0          | \$27,973        |
| Local Initiatives Support Corporation                        | \$0        | \$0          | \$0             |
| Metropolitan Water District of Southern California, The      | \$140,184  | \$30,000     | \$170,184       |
| Metropolitan West Securities, Inc.                           | \$30,000   | \$0          | \$30,000        |
| National Research Center for College & University Admissions | \$20,000   | \$2,000      | \$22,000        |
| New United Motor Manufacturing, Inc.                         | \$90,000   | \$7,500      | \$97,500        |
| Newport Beach, City of                                       | \$7,000    | \$0          | \$7,000         |
| Pacific Gas and Electric Company                             | \$105,508  | \$34,367     | \$139,875       |
| Pacific Telesis Group and its subsidiaries                   | \$102,000  | \$25,500     | \$127,500       |
| Platinum Advisors, LLC                                       | \$25,000   | \$0          | \$25,000        |
| Putting Children First                                       | \$15,000   | \$0          | \$15,000        |
| Redlands Joint Venture, LLC                                  | \$40,271   | \$0          | \$40,271        |
| Rumsey Indian Rancheria                                      | \$22,000   | \$3,000      | \$25,000        |
| Rural Communities Assistance Corporation                     | \$0        | \$0          | \$0             |
| San Diego, City of   | \$87,500   | \$25,321     | \$112,821       |
| San Gorgonio Pass Water Agency                               | \$30,237   | \$7,907      | \$38,144        |
| Skirball Cultural Center                                     | \$32,580   | \$10,500     | \$43,080        |
| Val Verde Unified School District                            | \$60,339   | \$15,065     | \$75,404        |
| Voyager Expanded Learning                                    | \$45,000   | \$0          | \$45,000        |

| 1999 Total   Jan - Mar 00   Jan 99 - Mar  |                |
|---|----------------|
| Lobbyists Hunter, Delaney L. Kempton, Will                                      | <del>)</del> 3 |
| Hunter, Delaney L. Kempton, Will  |                |
| Kempton, Will   |                |
|   |                |
|   |                |
| Smith, D. J.  |                |
| Watts, Mark   |                |
| Clients   |                |
| Advocation, Inc. \$0 \$0  | \$0            |
| Butte County Association of Governments \$33,000 \$9,000 \$42,00                | 00             |
| California Alliance for Advanced Transportation Systems \$16,000 \$8,000 \$24,0 | 00             |
| California Large Energy Consumers Association \$96,000 \$0 \$96,0               | 00             |
| California State Associaiton of Counties \$0 \$23,146 \$23,1                    | 16             |
| California Steel Industries, Inc. \$55,000 \$15,000 \$70,0                      | )0             |
| Chula Vista, City of \$87,308 \$18,892 \$106,2                                  | )0             |
| Clean Air Partners \$23,176 \$0 \$23,1  | 76             |
| Contra Costa Transportation Authority \$36,000 \$9,000 \$45,0                   | )0             |
| Contra Costa, County of \$39,000 \$3,000 \$42,0                                 | )0             |
| Coyote Valley Research Park, LLC \$64,000 \$16,000 \$80,0                       | )0             |
| El Dorado County Transportation Commission \$12,000 \$22,500 \$34,5             | )0             |
| El Paso Energy Corporation \$49,000 \$0 \$49,0                                  | )0             |
| Emeryville Redevelopment Agency \$32,500 \$5,000 \$37,5                         | 00             |
| Folsom, City of \$185,600 \$32,000 \$217,6                                      | )0             |
| Genstar on behalf of affiliated entities Genstar Land Company Southwest and     |                |
| Genstar Northlake, LLC \$9,547 \$6,647 \$16,19                                  | 94             |
| Hayward, City of \$24,000 \$6,000 \$30,0  | )0             |
| Newhall Land & Farming Company, The \$55,000 \$0 \$55,00                        | 00             |
| Pacificorp \$60,000 \$10,000 \$70,00  | 00             |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|  |            |              |                 |
| Riverside County Transportation Commission                                       | \$51,500   | \$12,000     | \$63,500        |
| Sacramento Metropolitan Air Quality Management District                          | \$30,000   | \$0          | \$30,000        |
| San Bernardino Associated Governments  | \$44,500   | \$12,000     | \$56,500        |
| San Joaquin Council of Governments   | \$26,000   | \$3,000      | \$29,000        |
| Santa Clara Valley Transportation Authority                                      | \$39,000   | \$13,660     | \$52,660        |
| Santee, City of  | \$50,000   | \$10,000     | \$60,000        |
| Southern California Regional Rail Authority                                      | \$60,934   | \$19,500     | \$80,434        |
| Tamco  | \$64,000   | \$6,000      | \$70,000        |
| Terrabrook   | \$32,500   | \$7,500      | \$40,000        |
| TransCore, a SAIC Company  | \$48,000   | \$3,000      | \$51,000        |
| Transportation California  | \$84,000   | \$24,000     | \$108,000       |
| Vallejo, City of   | \$40,000   | \$8,000      | \$48,000        |
| Wareham Property Group   | \$37,683   | \$7,500      | \$45,183        |
| STEFAN/GEORGE ASSOCIATES   | \$324,076  | \$98,150     | \$422,226       |
| Lobbyist   |            |              |                 |
| George, Sande  |            |              |                 |
| Clients  |            |              |                 |
| American Planning Association, California Chapter                                | \$41,209   | \$10,000     | \$51,209        |
| California Paint Council, a Chapter of the National Paint & Coatings Association | \$56,000   | \$14,000     | \$70,000        |
| Center for Energy & Economic Development, The                                    | \$21,667   | \$5,000      | \$26,667        |
| Diageo, Inc.   | \$46,575   | \$12,150     | \$58,725        |
| E'OLA International  | \$0        | \$0          | \$0             |
| La Verne, City of  | \$0        | \$0          | \$0             |

|  |             | 5th Quarter  | Cumulative      |
|--|-------------|--------------|-----------------|
|  | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00 |
| Mariner Post-Acute Network   | \$42,000    | \$12,000     | \$54,000        |
| Perrier Group, The   | \$31,625    | \$18,000     | \$49,625        |
| Redlands, City of  | \$20,000    | \$12,000     | \$32,000        |
| Union Pacific Railroad   | \$65,000    | \$15,000     | \$80,000        |
| STEFFES, INC., GEORGE R.   | \$1,323,673 | \$302,716    | \$1,626,389     |
| Lobbyists  |             |              |                 |
| Howe, Timothy J.   |             |              |                 |
| Maddy, Donald P.   |             |              |                 |
| Munoz, Calise I.   |             |              |                 |
| Nobili, Mark D.  |             |              |                 |
| Rutland Jr., William G.  |             |              |                 |
| Steffes, George R.   |             |              |                 |
| Clients  |             |              |                 |
| Alliance of American Insurers  | \$24,595    | \$0          | \$24,595        |
| AMCAL Woodranch Fund XXXVII  | \$21,000    | \$9,000      | \$30,000        |
| American Express Company   | \$53,144    | \$13,531     | \$66,675        |
| American Express Financial Advisors Inc.   | \$12,000    | \$2,000      | \$14,000        |
| American Planning Association, California Chapter                                | \$4,744     | \$0          | \$4,744         |
| Arid Operations Inc.   | \$44,000    | \$16,000     | \$60,000        |
| Association of International Auto Manufacturers, Inc.                            | \$54,167    | \$8,333      | \$62,500        |
| Association of Woodworking & Furnishings Suppliers                               | \$258       | \$0          | \$258           |
| Bechtel Group, Inc.  | \$60,000    | \$10,000     | \$70,000        |
| Becton Dickinson and Company (services rendered in a prior period)               | \$12,000    | \$0          | \$12,000        |
| California Academy of Physician Assistants (services rendered in a prior period) | \$3,490     | \$0          | \$3,490         |
| California Federation of Dog Clubs   | \$18,000    | \$3,000      | \$21,000        |
|  |             |              |                 |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|  |            |              |                 |
| California Golf Course Superintendents Association                               | \$7,000    | \$1,000      | \$8,000         |
| California Healthcare Association and affiliated entities                        | \$85,127   | \$22,680     | \$107,807       |
| California Paint Council, a Chapter of the National Paint & Coatings Association | \$4,667    | \$0          | \$4,667         |
| California Retailers Association   | \$2,388    | \$0          | \$2,388         |
| California Thoroughbred Breeders Association                                     | \$3,333    | \$0          | \$3,333         |
| Cardinal Health, Inc.  | \$36,000   | \$12,000     | \$48,000        |
| Center for Energy and Economic Development, The                                  | \$0        | \$0          | \$0             |
| Childrens Hospital Los Angeles   | \$32,674   | \$2,864      | \$35,538        |
| Cole Vision Corporation  | \$10,000   | \$0          | \$10,000        |
| Colonial Life & Accident Insurance Company                                       | \$12,000   | \$0          | \$12,000        |
| Cornell Corrections, Inc.  | \$48,830   | \$4,629      | \$53,459        |
| Diageo Inc.  | \$14,217   | \$0          | \$14,217        |
| El Toro Reuse Planning Authority   | \$34,124   | \$12,000     | \$46,124        |
| Enterprise Rent-A-Car Company of Los Angeles                                     | \$50,000   | \$12,500     | \$62,500        |
| Exxon Company, U.S.A.  | \$72,500   | \$6,042      | \$78,542        |
| Honeywell Inc. (services rendered in a prior period)                             | \$5,000    | \$0          | \$5,000         |
| Hughes Electronics Corporation   | \$70,698   | \$1,258      | \$71,956        |
| IBM Corporation  | \$58,462   | \$29,667     | \$88,129        |
| Information for Public Affairs, Inc.   | \$0        | \$0          | \$0             |
| Insurance Auto Auctions, Inc.  | \$41,379   | \$11,011     | \$52,390        |
| ITT Educational Services, Inc.   | \$44,000   | \$8,000      | \$52,000        |
| Johnson & Johnson Services, Inc.   | \$73,462   | \$18,750     | \$92,212        |
| Klein Financial Corporation  | \$10,000   | \$0          | \$10,000        |
| LaVerne, City of   | \$0        | \$0          | \$0             |
| LensCrafters, Inc.   | \$32,431   | \$8,488      | \$40,919        |
| Matsushita Electric Corporation of America (services rendered in a prior period) | \$5,361    | \$0          | \$5,361         |
| Miller Children's, a dba of Long Beach Memorial Medical Center                   | \$20,411   | \$8,000      | \$28,411        |
| North County Transit District  | \$0        | \$0          | \$0             |
| Northern California Golf Association   | \$6,000    | \$1,500      | \$7,500         |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Northern California Power Agency   | \$18,000   | \$4,500      | \$22,500        |
| Pearson Education  | \$33,000   | \$12,000     | \$45,000        |
| Pebble Beach Company   | \$12,000   | \$2,000      | \$14,000        |
| Perrier Group, The   | \$2,750    | \$0          | \$2,750         |
| Raytheon Company   | \$64,551   | \$15,833     | \$80,384        |
| Retinoblastoma International   | \$4,500    | \$1,130      | \$5,630         |
| River City Concessions LLC   | \$0        | \$15,000     | \$15,000        |
| Robinson Ranch Associates  | \$0        | \$9,000      | \$9,000         |
| San Diego Metropolitan Transit Development Board                             | \$33,000   | \$9,000      | \$42,000        |
| Southern California Golf Association   | \$6,000    | \$1,500      | \$7,500         |
| Union Pacific Railroad   | \$882      | \$0          | \$882           |
| United Hospital Association  | \$232      | \$0          | \$232           |
| 3M   | \$61,296   | \$10,500     | \$71,796        |
| TRATEGIC EDUCATION SERVICES  | \$398,250  | \$109,485    | \$507,735       |
| Lobbyists  |            |              |                 |
| Chavez, William  |            |              |                 |
| Durrett, Rachael S.  |            |              |                 |
| Shimasaki, Dale F.   |            |              |                 |
| Clients  |            |              |                 |
| Alhambra School District   | \$12,007   | \$4,003      | \$16,010        |
| Alhambra, City of  | \$16,250   | \$9,002      | \$25,252        |
| Association for the Improvement of Secondary Education                       | \$18,191   | \$3,681      | \$21,872        |
| Association of American Publishers   | \$73,154   | \$17,780     | \$90,934        |
| California Association of Administrators of State and Federal Programs       | \$19,797   | \$5,101      | \$24,898        |
| California Association of Teachers of English to Speakers of Other Languages | \$24,650   | \$6,258      | \$30,908        |

|   | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|------------|-----------------------------|-------------------------------|
|   |            |                             |                               |
| California Public Radio and Television                                      | \$3,172    | \$0                         | \$3,172                       |
| California Science Center Foundation  | \$10,523   | \$6,002                     | \$16,525                      |
| East Side Union High School District  | \$0        | \$5,001                     | \$5,001                       |
| Foothill-DeAnza Community College District                                  | \$20,143   | \$7,512                     | \$27,655                      |
| Fullerton Joint Union High School District                                  | \$2,600    | \$400                       | \$3,000                       |
| Kaplan Educatonal Centers   | \$12,031   | \$6,015                     | \$18,046                      |
| Lexmark International, Inc.   | \$5,871    | \$5,600                     | \$11,471                      |
| Los Angeles County Office of Education                                      | \$27,065   | \$9,809                     | \$36,874                      |
| Los Angeles Unified School District   | \$82,100   | \$5,042                     | \$87,142                      |
| San Bernardino, City of   | \$0        | \$1,500                     | \$1,500                       |
| San Francisco, City College of  | \$31,486   | \$9,761                     | \$41,247                      |
| School Transportation Coalition   | \$30,460   | \$768                       | \$31,228                      |
| Water Replenishment District of Southern California                         | \$8,750    | \$6,250                     | \$15,000                      |
| STUART & ASSOCIATES   | \$366,992  | \$87,986                    | \$454,978                     |
| Lobbyist  |            |                             |                               |
| Stuart, Susan L.  |            |                             |                               |
| Clients   |            |                             |                               |
| Antioch Unified School District   | \$25,000   | \$6,000                     | \$31,000                      |
| Berkeley Unified School District  | \$32,500   | \$7,500                     | \$40,000                      |
| Burlingame School District  | \$0        | \$3,000                     | \$3,000                       |
| Calaveras Unified School District   | \$8,800    | \$3,200                     | \$12,000                      |
| California Association of Private Specialized Education & Services (CAPSES) | \$18,000   | \$6,090                     | \$24,090                      |
| California Association of Work Experience Educators                         | \$6,192    | \$3,096                     | \$9,288                       |
| California Tribal Education Coalition                                       | \$0        | \$0                         | \$0                           |
| Compton Unified School District   | \$39,000   | \$12,000                    | \$51,000                      |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
|  |            |              |                 |
| Contra Costa County Superintendents Coalition              | \$30,000   | \$7,500      | \$37,500        |
| Energy Strategy, Inc. dba Building Systems Management      | \$6,000    | \$0          | \$6,000         |
| Fallbrook Union High School District                       | \$16,500   | \$0          | \$16,500        |
| Fresno Unified School District                             | \$18,000   | \$4,500      | \$22,500        |
| Galt Joint Union School District                           | \$6,000    | \$1,500      | \$7,500         |
| Hanford Joint Union High School District                   | \$2,400    | \$0          | \$2,400         |
| Hemet Unified School District                              | \$16,500   | \$4,500      | \$21,000        |
| Lamont School District                                     | \$10,000   | \$3,000      | \$13,000        |
| Lincoln Unified School District                            | \$8,000    | \$0          | \$8,000         |
| McGrath RentCorp dba Mobile Modular Management Corporation | \$13,000   | \$3,000      | \$16,000        |
| Menifee Union Elementary School District                   | \$7,000    | \$0          | \$7,000         |
| Natomas Unified School District                            | \$0        | \$0          | \$0             |
| Norman & Norman, Inc.                                      | \$6,000    | \$0          | \$6,000         |
| Perris Union High School District                          | \$5,000    | \$2,000      | \$7,000         |
| Ramona Unified School District                             | \$6,000    | \$0          | \$6,000         |
| Rocklin Unified School District                            | \$19,500   | \$4,500      | \$24,000        |
| Ross Valley School District                                | \$6,000    | \$0          | \$6,000         |
| San Jose Unified School District                           | \$13,000   | \$3,000      | \$16,000        |
| Sanger Unified School District                             | \$6,000    | \$1,000      | \$7,000         |
| Saugus Union School District                               | \$12,000   | \$3,000      | \$15,000        |
| Selma Unified School District                              | \$0        | \$3,000      | \$3,000         |
| Southern Kern Unified School District                      | \$15,600   | \$3,600      | \$19,200        |
| Ventura Unified School District                            | \$6,000    | \$0          | \$6,000         |
| Williams Scotsman  | \$9,000    | \$3,000      | \$12,000        |

|  | 1999 Total | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|--|------------|-----------------------------|-------------------------------|
| SUTER AND ASSOCIATES, LYNN M.                          | \$908,749  | \$218,590                   | \$1,127,339                   |
| Lobbyists  |            |                             |                               |
| Suter, Lynn M.   |            |                             |                               |
| Wallauch, Steven T.                                    |            |                             |                               |
| Clients  |            |                             |                               |
| Alameda County Congestion Management Agency            | \$35,280   | \$9,408                     | \$44,688                      |
| Alameda County Office of Education                     | \$25,000   | \$20,000                    | \$45,000                      |
| Alameda County Transportation Authority                | \$48,000   | \$4,000                     | \$52,000                      |
| Alameda-Contra Costa Transit District                  | \$77,269   | \$25,750                    | \$103,019                     |
| Alameda, County of                                     | \$296,234  | \$68,362                    | \$364,596                     |
| Berkeley, City of                                      | \$54,173   | \$8,328                     | \$62,501                      |
| California Association for Local Economic Development  | \$20,000   | \$0                         | \$20,000                      |
| Corporation for Manufacturing Excellence               | \$13,000   | \$2,000                     | \$15,000                      |
| Greyhound Lines, Inc.                                  | \$50,011   | \$20,000                    | \$70,011                      |
| Oakland Unified School District                        | \$53,334   | \$20,000                    | \$73,334                      |
| Oakland, Port of (services rendered in a prior period) | \$7,548    | \$0                         | \$7,548                       |
| Parallel Products                                      | \$0        | \$0                         | \$0                           |
| Renewable Fuels Association                            | \$108,331  | \$8,333                     | \$116,664                     |
| Richmond, City of                                      | \$0        | \$0                         | \$0                           |
| Sacramento City Unified School District                | \$0        | \$0                         | \$0                           |
| South Tahoe Public Utility District                    | \$13,091   | \$4,909                     | \$18,000                      |
| Ventura, County of                                     | \$107,478  | \$27,500                    | \$134,978                     |

| THOMAS, THE LAW OFFICE OF WILLIAM J.                            | 1999 Total<br>\$209,509 | 5th Quarter<br>Jan - Mar 00<br>\$80,094 | Cumulative<br>Jan 99 - Mar 00<br>\$289,603 |
|---|-------------------------|---|--|
|   |                         |   |  |
| Lobbyist Thomas Million I                                       |                         |   |  |
| Thomas, William J. Tuck, Cynthia K.                             |                         |   |  |
| Clients   |                         |   |  |
| Alliance of the Methyl Bromiode Industry                        | \$9,768                 | \$25,816                                | \$35,584                                   |
| California Council for Environmental & Economic Balance (CCEEB) | \$91,848                | \$23,010                                | \$113,931                                  |
| California Grape & Tree Fruit League                            | \$107,893               | \$26,974                                | \$134,867                                  |
| California Tomato Growers Association, Inc.                     | \$0                     | \$0                                     | \$0  |
| CAL-LAW (Californians for Agricultural Labor Law Reform         | \$0                     | \$0                                     | \$0  |
| Chemical Manufacturers Association                              | \$0                     | \$0                                     | \$0  |
| Industrial Environmental Association                            | \$0                     | \$0                                     | \$0  |
| SCC Products  | \$0                     | \$3,739                                 | \$3,739                                    |
| Sempra Energy   | \$0                     | \$1,482                                 | \$1,482                                    |
| U.S. ADVOCACY   | \$481,708               | \$124,664                               | \$606,372                                  |
| Lobbyist  |                         |   |  |
| Young, Bruce  |                         |   |  |
| Clients   |                         |   |  |
| California Association of Health Facilities                     | \$27,500                | \$0                                     | \$27,500                                   |
| California Retailers Association                                | \$182,958               | \$58,582                                | \$241,540                                  |
| Kenyon and Edelstein, Legislative Advocates                     | \$0                     | \$10,000                                | \$10,000                                   |
| Platinum Advisors, LLC  | \$76,750                | \$18,332                                | \$95,082                                   |

|   |            | 5th Quarter  | Cumulative      |
|---|------------|--------------|-----------------|
|   | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Re-Insurance Association of America   | \$62,500   | \$18,750     | \$81,250        |
| Townsend Public Affairs, Inc.   | \$60,000   | \$10,000     | \$70,000        |
| Wine Institute  | \$36,000   | \$9,000      | \$45,000        |
| Winebid.com, Inc.   | \$36,000   | \$0          | \$36,000        |
| WAGERMAN ASSOCIATES, INC.   | \$526,680  | \$149,278    | \$675,958       |
| Lobbyists   |            |              |                 |
| Kelley, Michael L.  |            |              |                 |
| Pudoff, Jeffrey G.  |            |              |                 |
| Renfree, Thomas E.  |            |              |                 |
| Wagerman, Dale W.   |            |              |                 |
| Clients   |            |              |                 |
| Arthur Murray Dance Studio Coalition  | \$18,000   | \$0          | \$18,000        |
| Butte, County of  | \$40,000   | \$10,000     | \$50,000        |
| California Association of County Treasurers & Tax Collectors                  | \$47,496   | \$15,832     | \$63,328        |
| California Government Affairs Council of American Society of Safety Engineers | \$0        | \$6,500      | \$6,500         |
| County Alcohol and Drug Program Administrators Association of California      | \$75,000   | \$25,000     | \$100,000       |
| El Dorado, County of  | \$32,500   | \$7,500      | \$40,000        |
| Madera, County of   | \$29,500   | \$9,833      | \$39,333        |
| Marin, County of  | \$53,642   | \$13,411     | \$67,053        |
| Mariposa, County of   | \$22,500   | \$5,625      | \$28,125        |
| Merced, County of   | \$10,948   | \$0          | \$10,948        |
| Napa, County of   | \$34,380   | \$12,704     | \$47,084        |
| San Joaquin Valley Unified Air Pollution Control District                     | \$23,624   | \$5,906      | \$29,530        |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| San Joaquin, County of                         | \$46,265   | \$11,825     | \$58,090        |
| Siskiyou, County of                            | \$21,600   | \$5,400      | \$27,000        |
| Tulare, County of                              | \$59,225   | \$19,742     | \$78,967        |
| Tuolumne, County of                            | \$12,000   | \$0          | \$12,000        |
| WILKE, FLEURY, HOFFELT, GOULD & BIRNEY, LLP    | \$754,270  | \$98,421     | \$852,691       |
| Lobbyists                                      |            |              |                 |
| Armentrout, Nancy C.                           |            |              |                 |
| Laubacher, Cynthia M.                          |            |              |                 |
| Valencia, John R.                              |            |              |                 |
| Clients  |            |              |                 |
| Access Dental                                  | \$70,944   | \$0          | \$70,944        |
| AIDS Project of Los Angeles                    | \$39,188   | \$6,101      | \$45,289        |
| Beverly Enterprises, Inc.                      | \$41,316   | \$0          | \$41,316        |
| California Association of College Stores       | \$0        | \$1,587      | \$1,587         |
| California Automotive Wholesalers' Association | \$36,493   | \$7,500      | \$43,993        |
| California Dermatology Society                 | \$77,753   | \$9,048      | \$86,801        |
| California Hispanic Chambers of Commerce       | \$0        | \$0          | \$0             |
| Carlson & Associates, Steve                    | \$44,641   | \$8,022      | \$52,663        |
| Coachella, City of                             | \$0        | \$95         | \$95            |
| Community Health Group                         | \$36,069   | \$3,876      | \$39,945        |
| DuPont Pharmaceutical Company                  | \$63,193   | \$14,955     | \$78,148        |
| Executive Protection, Inc.                     | \$6,152    | \$0          | \$6,152         |
| Glaxo Wellcome Inc.                            | \$155,001  | \$0          | \$155,001       |
| Grant Joint Union High School District         | \$26,163   | \$19,515     | \$45,678        |
| Manning, Selvage and Lee Public Relations      | \$2,128    | \$1,242      | \$3,370         |

|   | 4000 T-t-I  | 5th Quarter  | Cumulative      |
|---|-------------|--------------|-----------------|
|   | 1999 Total  | Jan - Mar 00 | Jan 99 - Mar 00 |
| Medtronic Neurological  | \$15,912    | \$2,089      | \$18,001        |
| Molina Medical Centers  | \$60,754    | \$55         | \$60,809        |
| National Parkinson Foundation, Inc.                             | \$4,288     | \$0          | \$4,288         |
| Novartis Pharmaceuticals Corporation                            | \$0         | \$0          | \$0             |
| Phoenix Houses of California                                    | \$11,756    | \$308        | \$12,064        |
| Schering-Plough External Affairs                                | \$37,104    | \$6,553      | \$43,657        |
| Vision Service Plan   | \$21,140    | \$2,648      | \$23,788        |
| Wyeth-Ayerst Laboratories, a Division of American Home Products | \$2,743     | \$12,386     | \$15,129        |
| Zeneca Inc.   | \$1,532     | \$2,441      | \$3,973         |
| WILSON GROUP, THE   | \$1,107,226 | \$370,037    | \$1,477,263     |
| Lobbyists   |             |              |                 |
| Deddeh, Wadie P.  |             |              |                 |
| Ellison, Brooks   |             |              |                 |
| Leathers, Patrick D.  |             |              |                 |
| Russell, Newton R.  |             |              |                 |
| Schmidt, Jeff   |             |              |                 |
| Warriner, Tim   |             |              |                 |
| Wilson, Bob   |             |              |                 |
| Clients   |             |              |                 |
| Advocacy Group, The   | \$0         | \$0          | \$0             |
| Allscripts  | \$20,000    | \$25,000     | \$45,000        |
| American Capital Management Corporation                         | \$25,000    | \$25,000     | \$50,000        |
| Belgravia Capital, Inc.   | \$35,000    | \$0          | \$35,000        |
| Belgravia Investors, LLC  | \$0         | \$0          | \$0             |
| Boston Reed Company, The  | \$0         | \$0          | \$0             |

|  |            | 5th Quarter  | Cumulative      |
|--|------------|--------------|-----------------|
|  | 1999 Total | Jan - Mar 00 | Jan 99 - Mar 00 |
| Para dan Haldan III O                                  | •          |              | •               |
| Brandes Holding, LLC                                   | \$0        | \$0          | \$0             |
| California Academy of Higher Education                 | \$30,000   | \$10,000     | \$40,000        |
| California Asset Buyers Association                    | \$28,000   | \$17,500     | \$45,500        |
| California Tow Trucking Association                    | \$23,315   | \$9,841      | \$33,156        |
| Charles R. Drew University of Medicine & Science       | \$9,000    | \$4,915      | \$13,915        |
| Chula Vista, City of                                   | \$72,992   | \$21,208     | \$94,200        |
| Citrus Heights, City of                                | \$56,750   | \$17,000     | \$73,750        |
| Coleman College  | \$17,500   | \$20,000     | \$37,500        |
| Coleman Industries                                     | \$0        | \$0          | \$0             |
| Colusa Basin Drainage District                         | \$7,720    | \$10,600     | \$18,320        |
| Costco Companies, Inc.                                 | \$69,818   | \$0          | \$69,818        |
| Del Mar, City of                                       | \$31,500   | \$15,000     | \$46,500        |
| Duquette, Richard L.                                   | \$1,847    | \$0          | \$1,847         |
| El Cajon, City of                                      | \$22,917   | \$8,334      | \$31,251        |
| EMS, Inc.  | \$0        | \$0          | \$0             |
| Gatekeeper Systems, LLC                                | \$0        | \$0          | \$0             |
| Glendale Community College                             | \$0        | \$0          | \$0             |
| Gordian Group, Inc., The                               | \$40,675   | \$17,448     | \$58,123        |
| Inglewood, City of                                     | \$30,567   | \$6,000      | \$36,567        |
| Inyo Mono Advocates for Community Action, Inc. (IMACA) | \$0        | \$0          | \$0             |
| Lancaster, City of                                     | \$26,000   | \$8,000      | \$34,000        |
| Life Services, Inc.                                    | \$10,000   | \$0          | \$10,000        |
| Lynwood, City of                                       | \$38,500   | \$14,000     | \$52,500        |
| MediPlus   | \$2,500    | \$0          | \$2,500         |
| MediPro  | \$2,500    | \$0          | \$2,500         |
| National City, City of                                 | \$23,334   | \$0          | \$23,334        |
| Oakley, City of  | \$0        | \$0          | \$0             |
| Oaks/Blenheim Exhibitions, LLC                         | \$0        | \$0          | \$0             |
| Poway Redevelopment Agency                             | \$0        | \$0          | \$0             |
|  | 40         | 70           | +*              |

|   | 1999 Total   | 5th Quarter<br>Jan - Mar 00 | Cumulative<br>Jan 99 - Mar 00 |
|---|--------------|-----------------------------|-------------------------------|
| Poway, City of  | \$27,500     | \$10,000                    | \$37,500                      |
| Ridgecrest, City of   | \$22,500     | \$0                         | \$22,500                      |
| San Diego Association of Governments                              | \$38,988     | \$13,227                    | \$52,215                      |
| San Diego Community College District                              | \$58,921     | \$21,135                    | \$80,056                      |
| Santa Barbara Zoological Foundation                               | \$22,500     | \$5,000                     | \$27,500                      |
| Santee, City of   | \$26,110     | \$8,000                     | \$34,110                      |
| Southern California Ready Mixed Contrete Association              | \$0          | \$0                         | \$0                           |
| Southern California Rock Products Association                     | \$34,215     | \$12,530                    | \$46,745                      |
| Southwest Hospital Development Inc. Valley Plaza Doctors Hospital | \$33,472     | \$6,171                     | \$39,643                      |
| Sun-Maid Growers of California                                    | \$47,729     | \$9,739                     | \$57,468                      |
| United Nurses Association of California                           | \$41,932     | \$16,639                    | \$58,571                      |
| United Reporting Publishing, Inc.                                 | \$0          | \$5,000                     | \$5,000                       |
| U.S. Medical Instruments  | \$20,000     | \$0                         | \$20,000                      |
| West Group  | \$30,000     | \$6,000                     | \$36,000                      |
| 3M  | \$77,924     | \$26,750                    | \$104,674                     |
|   |              |                             |                               |
| GRAND TOTAL LOBBYING FIRMS  | \$82,826,440 | \$35,289,774                | \$305,997,474                 |